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Lake Side Stock Farm a Winner.

"Thoroughbred cattle will not grow for a poor man" is an old saying that is familiar among stockmen, but I am satisfied that saying is a myth. A rich man can raise fine stock, of course because he has plenty of money at his command, but he depends on some one man to oversee his farm, and if he makes a mistake in selecting his foreman, the results are apt to fall far short of his expectations.

"A poor man takes charge of the work himself. If he has not had experience in the business he will make many fatal mistakes that will not only be discouraging, but expensive, but he has one advantage, though, and that is his gain in experience as he goes along. Before many years, if he sticks to his work, he can turn his mistakes into profit, and once he gets on the top of the heap, he is sure of his footing, for he knows just where he is at."

Philip Austin Frakes, proprietor of the Lakeside stock farm, located on Willamette slough, near Scappoose, 20 miles northwest of Portland who made the foregoing statement, certainly knows whereof he speaks, as he has become a successful breeder of Holstein cattle, and has succeeded in carrying away a number of first prizes at the Lewis and Clark livestock show in competition with some of the best herds in the United States.

He began his career as a breeder 22 years ago, practically without money. He was then 26 years of age. His wife had inherited 170 acres of bottom land, now part of the big stock farm, and he moved with his little family from a farm he had rented in Washington county to the new place, then covered with timber and absolutely unimproved, and began his chosen work. Today he owns 450 acres of land, 105 head of thoroughbred Holstein cattle, either registered or eligible to registration, and his entire holdings are valued at \$25,000. He is satisfied with what he has accomplished, and when seen one evening last week in the big shed at the Exposition after he had been awarded his prizes, he was the picture of contentment. It was no easy task to get him to talk about his career as a stockbreeder, as he is reserved and modest when it comes to publicity, but once he got warmed up to the subject his story fairly flowed from him. From the start he was assisted by his wife, and he gives her great credit for her part in his success.

MAKING A START.

"The undertaking was not an easy one, but I did not realize this until I had got fairly started," said Mr. Frakes, continuing his story. "I left my rented farm in Washington County with 13 old, scrub, kicking cows, and a heart full of hope and settled on the new place. I was then fairly launched in the dairy business, and I began to look forward to the time when I could improve my stock and begin as a breeder. This was in 1883.

"The dairy cow is a poor man's best friend, and I soon found this out. The second year I invested \$800 in new stock, increasing my herd of cows to 30. My wife and I sold 5999 pounds of butter that year.

FALL AND WINTER

1905-1906

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About It

RAINIER - - OREGON

"Things progressed slowly until 1888. I did not have a graded cow on my place, let alone a registered critter. I had put in five years of hard work, with no startling results, and I began to realize that dairying would be a failure unless I got some better cattle. In the Fall of that year I attended the Portland Fat Stock Show and bought a little registered Holstein bull calf about three feet high for \$235. With this little animal I returned to my farm. I did not have a clear idea of what I was going to do, but I knew that some day, if the calf lived, all of my cows would not be scrub animals.

"This was really the beginning

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of the Lakeview Stock Farm. In 1890 I found myself the possessor of 22 head of heifer calves, and I can tell you they looked good to me. I watched over them tenderly and was careful of their feed and raised them with as much attention as I now do thoroughbreds. Those animals would compare now with my blooded stock much in the same way as my scrub cows compared to them.

IMPROVING HIS HERD.

"Along in 1892, I think it was I attended the Oregon State Fair, at Salem, and there bought two registered cows. By this time I had again awakened to the fact that if I was going to be a breeder of fine cattle I would have to get out of the grade class and break into the registered class. All this time I was making and selling butter and disposing of veal in the Portland market, and of course was making money. To realize my ambition to raise thoroughbred cattle I had happily selected dairy stock, for without this class of cattle I would have made a miserable failure for lack of money. I was lucky in not becoming hazy at the start and selecting beef cattle.

"At this time I owned the only registered bull in Oregon. This was the animal I purchased at Portland, and he was from a breeding farm in New York State. The two cows I just mentioned also came from the East. I decided to buy another bull and sent to Minnesota to a well known breeder for one, paying \$150 for another little animal about three feet high and banded over \$74 in express charges to have him shipped to Portland. He was just 10 months old.

"Now all this time my neighbors

had been eyeing me suspiciously and when the new bull calf arrived they threw up their hands and declared I was a fool or had gone stark mad.

"A fool and his money are soon parted," was the way some of them sized me up, and others vowed I had got beyond all limits of control and that my family should have me looked after.

"It wouldn't do for me to say I was not annoyed, for I was; but I said nothing and just pegged away, believing I knew what I was doing and that I would come out at the big end of the horn at the proper time. My sales of young stock began to increase, and I was making money until along came the panic of 1893.

Well, you probably know what trying times those were. There were many gloomy periods, in which I fancied I could see my stock farm slipping from my grasp. I had spent a lot of money on the place, as the land had to be cleared for grazing purposes, and the cost of clearing was about \$70 an acre. The flood season in June and July compelled me to move my cattle from the bottoms to higher ground, and to do this I was forced to rent land. I struggled along until the next year, when the big flood occurred, destroying my house and sheds and placing me in an embarrassing position, indeed. I had \$1500 in the bank, and borrowed \$500 to put in feed for the winter.

"In 1895 I found myself with 67 cows, some registered, but the majority graded animals. That year we made 11,000 pounds of butter on our farm by hand. The cream was separated with a hand separator and the butter churned in old-fashioned hand churns. To cap the climax, both butter and veal declined in price until the former was selling at 10 cents a pound and the latter at two and three fourths cents a pound. I sold the butter, but determined to raise the calves, believing I would be gainer in the end, and I was right in my decision.

"Please Smile AND Look Pleasant."

When a woman says "I am racked with pain," the word "racked" recalls the days when they stretched the tender bodies of women on the rack with rope and pulley until the very joints cracked.

Fancy an attendant saying to the tortured woman, "Please smile and look pleasant."

And yet the woman "racked with pain," is expected to smile through her agony and to make home happy. She can't do it. It is agony. Nature, generally speaking, the racking pains of ill-health such as headache, backache and "bearing-down pains" are related to derangements or disorders of the organs distinctly feminine. When this condition is removed the general health is restored, and with health comes back the smile of happiness.

Any woman may regain her health at home without offensive questionings or examinations by the use of Dr. Pierce's Favorite Prescription. Sick women may consult Dr. Pierce, by letter, free of charge. Such letters are treated as sacredly confidential.

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"Your 'Pleasant Pellets' are also worth many times their price. I have used them for biliousness and stomach trouble, and have found them to be all that you claim. They are my constant companions—once used, always kept."

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"Holstein cattle are ideal dairy animals, and the bottom lands of Oregon, where the big overflows take place, are the ideal localities for them to thrive. They are native of Holland, and the conditions are similar to those in Holland, the land of the big dikes. The cattle must be driven to higher land during the flood season, however, and as I was renting this land and paying a good price for it, I decided, in 1896, to buy some high land. Here is where I again went into debt, and when I got through buying land and making other improvements I found myself \$2000 in the hole. I added seven more registered cows and made rapid progress, until 1899.

"In this year I began to see that I was getting along toward the top of the ladder—sort of sat up and took notice, as you chaps say in these days. I bought my champion bull, Luode Oregon Dekol, which has just carried everything before him at this show, and considered myself a sure-enough breeder.

"Like a good many other men before me, I climbed up so high in my own estimation that only a tumble could bring me to earth again. The tumble was waiting for me. I was destined to take the fall at the Oregon State Fair in 1901, when I entered the show ring for the first time. I took a few minor prizes there, but, my, I felt sorry for my self and went home with my little bunch of cattle with a well defined conviction that the stock business was not what it was cracked up to be. After returning home, we had a family conference, and I decided to go to New York and buy some more registered cows. This I did, again going into debt.

REALLY LEARNING CATTLE.

"From this time on I began to learn more about breeding cattle. The stock I owned when I attended the first fair looked fine to me until after I had compared them with cattle I saw at the show. I then became aware that my sense of judging animals was sadly undeveloped. I immediately started in to learn more. A bad point here and there in an animal began to stand out more prominently to my eye, and at last I learned what to look for in the attempt to get a perfect animal, or one as near perfect as possible. I learned to take special care of the calves in the way of feeding and in other ways looking after them, with good results. I feel that I have made a success, but years of patient toil have been required to bring this about. I was handi-