

# Federal Trade Commission To Look Into Record Business

By LEROY POPE  
United Press International  
NEW YORK (UPI) — The Federal Trade Commission is getting ready to take a long look early next year at the phonograph record business which represents the picture of \$700 million a year of "profitless prosperity."

The FTC is getting into the act at the earnest request of industry leaders, particularly the American Record Merchants and Distributors Association, according to Edgar Jones, ARMADA's executive secretary. The recording industry has grown from a volume of \$99 million in 1945. Today the record clubs alone do about \$100 million a year.

There are thousands of firms in the business of recording tunes and pressing records—but a group of about 27 companies, including the very big ones, Columbia, RCA - Victor, Capital, Decca, King, Dot and Liberty, last year paid about 96 per cent of the royalties to union performers.

According to Earl Kintner, lawyer for ARMADA, the record business is shot full of violations of the Robinson - Patman Act, mainly price, discount and other allowance discriminations. Many of these illegalities are the result of sheer ignorance on the part of the people in the business. Since records are shipped and sold almost entirely on consignment, almost anybody with a small capital can get into the business; staying in it is the trick. Several substantial companies got started by gambling the cost of making a single record that hit.

In addition to the violations of the trade laws, the business also has attracted hoodlum attention through gang interest in some of the 435,000 jukebox locations across the country. But records for use in jukeboxes account for only about \$45 million or so of the industry's total volume.

Another criminal racket that troubled the phonograph record industry who present briefs will years—pirating and counterfeiting recordings of popular stars—has ended, according to Jones. "There simply aren't any more counterfeiters or pirates."

But illegality will be the smallest part of the problems to the FTC. ARMADA and other trade associations in the industry who present briefs will be concerned with bringing some order out of chaos and making profits possible. "Of course everybody isn't losing money in our business or else we wouldn't keep on growing," said Jones, "but things are tough enough."

The president of ARMADA, Amos Hellicher of Minneapolis told Rep. James Roosevelt's Small Business subcommittee in September that "too many people in our business have misinterpreted 'free enterprise' to mean 'free wheeling enterprise,' often to the point of their own destruction and the illegal destruction of others."

Besides the jukeboxes and the record clubs, the industry has 8,000 retail outlets, ranging from regular music stores to drug and variety stores and supermarkets. Many of these are supplied by "rack jobbers," a sub-distributor who buys nearly all record lines and puts out self-



ADDRESSES FORUM — Former Costa Rican President Jose Figueres is shown speaking before a forum on Inter-American affairs at Georgetown University in Washington. Figueres is participating in a series of lectures on how to strengthen the unity of the western hemisphere. (UPI)

## The Medical Roundup

By *Walter Alvarez*  
Emeritus Consultant in Medicine  
Mayo Clinic  
Emeritus Professor of Medicine  
Mayo Clinic  
Clergy and Tribune Syndicate,  
1963.



**A Cancer Paste**  
Sometimes I think that the ancient method of using a cancer paste is as dead as the Dodo, and then along will come a letter such as I just received from a woman who tells me of a so-called clinic in America where they treat cancers—even of the breast—with a "remarkable paste." She says, "They put this on the cancer and it eats it right out." She says the "clinic" people are doing a big business, and that many of the patients are grateful because they had so feared the use of a surgeon's knife.

Persons with a big cancer somewhere are so foolish to fear the knife, because today operations can so easily be performed—painlessly—by an expert. Hundreds of thousands of people lose their lives with cancer because they are afraid of going to a doctor and perhaps receiving bad news. Every so often I see a woman who knew for over a year that she had a tumor in her breast, or a foul discharge from her vagina due to a cancer of the neck of her womb. She ought to have gone to the doctor the day she realized the great danger she was in. Eventually, when pain came, she went to her doctor, but then the chances of getting a cure were slim. Even then, however, she may have had some chance of being saved by some radiation.

What the people who go to the quacks do not know is that the ancient paste was given up by physicians long years ago because it often eats out too much normal tissue, as well as some cancerous tissue. Every so often I see an old person with a big round white scar—perhaps on the face—and with one question I learn it was produced by a cancer paste that dug an unnecessarily deep hole.

**Bill Pending To Help Urban Transit Systems**  
WASHINGTON (UPI)—A bill is pending before Congress to provide up to \$375 million in grants and \$375 million in loan guarantees to urban transit systems.

**Cancers Burned**  
In the last 30 years I must have had two dozen small cancers burned off the skin of my face, but none of these burnings left a noticeable scar. Why? Because my skin specialist friends used electric sparks, or a glowing hot wire, or a bit of powerful acid on the end of a tiny applicator. They could see what they were doing, and so in a few seconds they removed only the cancer and left my normal skin untouched.

The bill, approved by the House Banking Committee, and before the Rules Committee, would allow grants or guarantees of up to two-thirds of the cost of mass transit improvements to state or local agencies. It would prohibit direct grants to private companies.

Every so often I see an elderly person who has on the nose or near the eye a cancer as big as a dime which he or she has left untreated for a year or more. Such cancers can often be treated with some form of radiation like that from radium. It is hard to believe that today, in the year 1963, there can be people who are so afraid of electric sparks, or of the knife, or of a little radium, or of a little X-ray treatment, that they will let a cancer grow until it is either incurable or pretty close to that. People still lose a nose or an ear because of quack-treated cancer.

**Nearly Bled To Death**  
Many a person says to me when we discuss this matter, "But what is wrong with a paste?" As I said, one trouble is that the medically ignorant person using it does not know how deep the hole will be when he gets done. I recently saw a woman who nearly bled to death when a cancer paste ate into a good-sized artery.

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## Bonneville Signs Anaconda Contract

PORTLAND (UPI) — Bonneville Power Administration announced Monday that it has signed a contract with the Anaconda Aluminum Co. for 64,000 kilowatts of additional firm power.

BPA Administrator Charles F. Luce said that the power will be delivered to the company's Columbia Falls, Mont., plant beginning Oct. 15, 1963.

The sale brought the amount of additional firm power sold to industry by the BPA in the past four months to 196,000 kilowatts, Luce said.

He added that it was the first additional firm power sold to industry by the BPA since 1960.

## MEDFORD TRIBUNE

MEDFORD, OREGON, WEDNESDAY, NOVEMBER 20, 1963



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**HELP HUMANITY**  
Canton, N.C. (UPI) — Mrs. Minnie S. Raiff, 73, said Monday she was selling her department store to return to New York University for postgraduate work in psychology. "I love people and... I want to do something for humanity," said Mrs. Raiff, a native of Philadelphia who began a career in retail business two years after her graduation from NYU 52 years ago. She has been here 33 years.

Dr. M. E. and Dr. June Byers were granted a permit for remodeling professional offices at 907 E. Main St., at a cost of \$16,000. The First National Bank received permission to install a trailer as temporary bank at 242 S. Riverside Ave., Medford, at an estimated figure of \$15,000.

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