

Top Auctioneer Lists Qualities Needed for Job

BRYAN, Tex. (UPI)—Popular impressions notwithstanding, a good auctioneer has to be much more than a man with a fast tongue and a heavy gavel.

So says Col. Walter Britten, who helps run one of the nation's most unusual schools—an institute for auctioneers at Bryan, Tex.

Britten is one of the country's top auctioneers and is co-owner of the National Auction Institute. The institute holds its classes at the Allen academy in Bryan.

"The major prerequisite for our institute is an interest in being a good auctioneer," Britten said. "A good auctioneer is someone who is capable of being a good salesman. He has a good personality, a good knowledge of the product he is selling and a keen sense of observation."

The institute holds its classes for two weeks in midsummer. Apprentice auctioneers go to classes up to 10 hours a day. They come from all over the country—this year's class of 35 represented several states and over the years, nearly every state and some Canadian provinces have had students in the courses.

Individualistic
Bidders are as individualistic as the things they buy, Britten says. For this reason, the auctioneer has to remember the characteristic wink or nod or wave of hand, of his bidders.

Some bidders don't like others to know they are bidding. Others yell right out. Some wave. Others grimace.

"You have to be ready for anything," Britten says.

Oddly enough, not all the students at the Auction institute come to be auctioneers.

"Sometimes their parents send them to help them gain confidence in their speaking ability," Britten says. "Other times, clerks in sales establishments are sent by their bosses to give them more insight into the business. Often, somebody comes to us to work on a bad speech impediment."

ROTC Detachment Adopts Air Group

EUGENE—Air Force ROTC Detachment 680, at the University of Oregon, has announced that it will be "adopted" by the 408th Fighter Group (Air Defense) at Kingsley Field, Klamath Falls.

In making the announcement, Detachment Commander Lt. Col. John W. Koehler said the ceremony would take place at Howe Field on the UO campus at 1 p. m. Thursday, Oct. 24.

The ceremony, to which the faculty, students, and townspeople are invited, will include a color guard, a precision drill marching unit, and a flyover of a formation of supersonic F-101 jet fighters.

The F-101s from Kingsley making the low-level pass are the most modern fighters in the nation's defense inventory. They streak to battle at speeds up to 1,200 mph, and can carry lethal loads of missiles and rockets.

Col. Edwin J. Witzemberger, Kingsley Field base commander, will speak briefly at the ceremony, as will University President Arthur S. Flemming, Maj. James Price, assistant professor of air science at the university, will emcee the ceremony.

Prior to the field ceremony, a luncheon for visitors and other honored guests, will be held in the Erb Memorial Union.

AFROTC "adoptions" of college and university detachments are becoming traditional and are encouraged by Air Force Headquarters so that cadets can get an idea of what base life is like. Adair Field had adopted the unit at Oregon State university and the Portland Field unit has adopted the Portland university AFROTC detachment.

Deadline to Apply For Exam Is Near

SEATTLE—The deadline for those interested in the Coast Guard Academy to apply for the College Entrance Board exams is Nov. 8, the Coast Guard warned today.

Beginning this year, applicants for the Coast Guard academy should request that their College Board scores be sent to that Academy for consideration.

The College Board examinations are scheduled Dec. 7.

Admission to the Coast Guard Academy is based on these competitive exams. There is no Congressional appointment system. Graduates will receive a commission as Ensign in the Coast Guard and a bachelor of science degree.

Eight billion meteors strike the earth's atmosphere every day but only five or six reach ground.



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9

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Fiesta Ice Cream

Reg. 99c—Assorted Flavors 1/2 Gallon

59¢



- Hills Bros. Coffee** 2-lb. Tin 97c 1-lb. Tin 49c
- Nalley's Potato Chips** Regular 69c Triple Pack 59c
- Plymouth Potato Chips** Regular 67c Triple Pack 55c
- Mushrooms** Green Island Stems and Pieces 4 2-oz. Tins 50c
- Kopper Kettle Jam** Big 43-oz. Jar 69c
- Plymouth Mayonnaise** Full Quart 49c
- Plymouth Salad Dressing** Full Quart 39c
- Clorox Bleach** For A Whiter Wash Gallon Jug 65c