

Northwest Lumber Industry Moving To World Markets

By A. ROBERT SMITH
Mail Tribune Washington Correspondent

Washington (Special) - The fight the Northwest lumber industry has launched to get back into the Puerto Rican market, now monopolized by Canada, is just the start of a drive to expand Northwest lumber imports throughout the world.

Plans are in the works for two trade missions of lumbermen, with the blessing of the Kennedy administration, to hit the growing lumber markets of Europe and Asia during the coming year.

"These will be do-it-yourself trade missions, paid for by the industry," explained Ed Thompson, Washington representative of West Coast Lumbermen's association, the organization which is sponsoring the trade missions.

The first will go to Europe in the spring, the second to the Far East in the fall. The Department of Commerce is working with the industry, Thompson said, but because

the trips will be privately financed the lumbermen will be allowed to sell lumber and not just create good will.

Among the five lumbermen planning to take the European trip is William H. Schlauch, manager of Georgia-Pacific's export department at Portland, a major American lumber exporting firm which last year sold about 100 million board feet of lumber in foreign markets - or nearly a third of the total American lumber exports.

"Our exports have grown so much that we are purchasing more and more lumber from outside mills," said Schlauch. He said Georgia-Pacific buys from Weyerhaeuser, Simpson, as well as smaller companies, to meet the demand of foreign purchasers, chiefly for Douglas fir, but also hemlock, redwood and an increasing quantity of plywood.

British Columbia mills, which now dominate the eastern markets of the United States, also export more lumber to the rest of the world than do American producers (854 million board feet to 333 million board feet last year); but even Canada can't meet the demand for lumber, and so American companies share in the market despite a slightly higher cost.

American lumber goes into everything from Venetian blinds made in Italy to the 2 x 3 roofing used in Tahiti's grass shacks, said Schlauch. Japan is the largest customer, Australia is second, Korea third (foreign aid purchases swell Korean buying), Britain is next.

Schlauch is very optimistic about expanding trade with the common market countries of western Europe. He pointed out that these industrial countries are expanding their productivity, raising the standard of living of their people, which will result in more new housing construction to cut into the huge housing shortage which has existed ever since World War II leveled countless residential areas of Europe.

"All we ship to Europe is clear (lumber without any knots) in Douglas fir, hemlock and pitch pine," he noted. The commoners (rougher



SUNDAY SCENE—This "waterfall" splashed over the side of Hopkins rd. in Central Point yesterday and flowed into the front yards of several homes. The water came within three inches of entering the O. W. Looper home.

grades of lumber used for construction) come from Sweden, Finland and Russia chiefly, although Canada is selling some commons in Europe.

The new trade bill ought to help expand American lumber sales in the common market countries, he speculated, citing a 10 per cent duty which Britain now imposes on American plywood (but none on Canadian plywood) as an example of a tariff that should be dropped under the lowered tariff barriers envisioned by the Kennedy administration.

Asked to take a long look into the future for lumber exports, Schlauch said increasing industrialization of other countries and the population growth were reasons to be optimistic that Northwest lumber will be in growing demand.

"I believe there could even be a shortage of lumber someday," he added.

Cub Scout Pack 15

About 100 parents and friends of Cub Scout Pack 15, sponsored by the Phoenix First Presbyterian church, attended the annual awards meeting last week.

Ben Roesser, cub master, made the presentation of awards.



BUSY METEOROLOGIST - Bob Church, meteorologist in charge of the Medford office of the Weather Bureau, was one of the busiest persons in the valley during the week end. Here he checks on flooding conditions via short wave radio. (Knackstedt photo)

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Pre-School Story Hour Leader Told

Leader for the pre-school story hour Tuesday, Dec. 4, in the Junior department of the Public Library of Medford and Jackson County will be Mrs. A. J. Garcia. Mrs. Garcia has planned a program of stories, using finger plays and flannel board.

The story hour, which is a regular weekly event at the library is designed for small children. Story-tellers who volunteer their time to the program, are in addition to Mrs. Garcia: Mrs. Bruce Braaten, Mrs. Robert Goodnow, Mrs. Charles Henry, Mrs. Phil Holman, Mrs. Robert Kuty, Mrs. H. H. Bresoe, Mrs. Harold Otosen, and Mrs. Rolf Pedersen.

Anyone interested in leading the story hour at a future date is invited to contact Mrs. Getchell in the Children's Department at the library. Mothers with pre-school children are welcome to take them each Tuesday at 10 a.m.

\$21,126,000 Paid In Wind Claims

Portland - EP - Claims totaling \$21,126,000 arising from the Oct 12 windstorm have been paid or are now being paid to Oregon property owners, a survey reported today.

The survey was released by the National Board of Fire Underwriters.

The survey said the sum went to 70,422 separate policy holders. He said processing has been completed on an additional 11,737 loss reports where no payments were involved.

According to the survey, more than 77 per cent of the windstorm claims already have been settled. About 95 per cent of the losses are expected to be settled by mid-December. Total insured loss is expected to reach \$30 million.

Chiropractors Slate Salem Convention

Salem - CH - Chiropractors from Oregon, Washington and Idaho are expected to attend the annual convention of the Oregon Association of Chiropractic physicians which opens Thursday at the Marion Motor hotel here.

About 200 are expected to attend.

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PRUNE JUICE DEL MONTE-Quart Bottle	2 for 88¢
FANCY CUT BEANS DIAMOND A-303 Can	5 for 88¢
SOUPS CAMPBELL'S MEAT VARIETIES-Reg. 5 for \$1.00	5 for 88¢
TOMATO SAUCE DEL MONTE-8-Oz. Can	10 for 88¢