



JUDGES' DILEMMA—Eight coeds parade before judges with paper sacks over their heads in "Miss Venus" competition during Sigma Chi Derby Day at University of South Carolina in Columbia. Faces were hidden so the girls could be judged on "fairness of form" only. Zeta Tau Alpha sorority's Joyce Adams, second from left, a freshman from Columbia, was the winner. (UPI Telephoto)

Old Image of Small Business Being Erased in Modern Times

By HENRY J. BECHTOLD
UPI Financial Editor

New York — (UPI) — The old image of small business as an abused doormat of industrial giants is being erased thanks to national defense and space exploration.



More than half of the funds Uncle Sam spends developing its military strength ends up in the coffers of firms employing less than 500 persons.

And the National Aeronautics and Space Administration has been allocating nearly half of its project dollars to small firms, including 16 percent of its prime contract expenditures during the second half of 1980.

More Than \$7 Billion
This trend toward more extensive utilization of small business capabilities was pointed up by the Department of Defense revelation that a record \$3,578,000,000 in subcontracts from large companies was awarded last year to small firms.

In addition, small business received another \$4.44 billion in Defense Department prime

contracts, pushing the grand total over the \$7 billion mark for the fourth consecutive year.

A number of congressional legislators are of the belief that subcontracting to small business in stipulated percentages should be mandatory on government contracts.

Meanwhile, the Small Business Administration has served effectively as a central point through which prime contractors and small subcontractors can be brought together.

The SBA also is compiling an ever-growing inventory of the production and research and development capabilities of small firms. This operation has a two-fold purpose—to provide data for use in the event of defense mobilization and to enable the SBA to call prime contract and subcontract opportunities to the attention of the listed firms.

A prime example of this co-dependence of the large and small firms on each other is General Electric missile and

space vehicle department at Philadelphia.

This GE department last year gave more than 73 percent of its subcontracting orders for material and service to firms employing less than 500 persons.

And GE's center for advancement of missile and space technology selected 4,636 small businesses for subcontract jobs in 1980. The companies were located in 45 states and were asked to provide everything from lint-free used diapers for cleaning highly sensitive gauges and monkey food to radar tuners.

Actually, the job of finding vendors who can come up with unique solutions to difficult problems is an art in itself. J. P. Benzle, manager of purchasing, said that emphasis must be placed on firms that have high reliability and fast response time because purchasing for high priority weapons and space projects is based on a "clock philosophy" rather than on the calendar system.

Small Worlds Around Us

By Lynn M. Watkins
(Register and Tribune Syndicate 1981)

He Tells About Termites—Which Ones to Watch For
Of the many kinds of termites, only one or two species give cause for worry—the subterranean and the dry wood termites. The ground-dweller lives in the earth but comes up out of it to eat wood; any wood that is in contact with the ground.

If the wood and the earth are some distance apart, the termite colony may construct ingenious little covered runways to the nearest wood. They can't stand daylight or fresh air. They always live in the dark.

If termite infestation is present, a close examination will reveal mud-tunnels which may be on the bare face of cement foundations or in cracks, but always on the inner surface of the wall. A good place to look is under a porch.

When the time and the temperature are just right, some of the termites will sprout wings and emerge in great swarms into the open air. This is the mating flight,

and at times they will be so plentiful that their swarms are cloudlike, sometimes continuing for several days.

Ants, Too
The same temperature and timing arrangements also, may activate the ants to get in on the act and start their mating flights. Both ants and termites may be swarming at the same time, but they do not mix. It will be ant swarm or a termite swarm.

But they can't fool you, not for long. Pick one up, look at the little demon, paying particular attention to the waist; the part of the body that connects the abdomen with the thorax. If the "connecting link" is slender and constricted, something like the wasp-waist you've heard so much about, they are "flying ants."

In both ants and termites, four wings are present, but in the ants the hind pair is smaller than the front pair, with distinct veins in the wing surface. The termites do not have a slender waist; the four wings are about equal in size and extend beyond the end of the body; there will be no veins present.

Gnaw on Furniture
The dry wood termites are the babies that gnaw on furniture, baseboards and picture frames, as well as hardwood floors. Tiny piles of fine sawdust on the baseboard or on the floor under the picture frame indicate the presence of termites. A careful observation will reveal tiny holes where they may have moved out to swarm.

If the little pile of sawdust you discover is of uniform size and shape, like little pellets, you probably have dry wood termites. If the pile is carefully heaped in a tiny mound on the baseboard or the rocker of the chair and is fine and powder-like, you are playing host to the powder-post beetle. He and his relatives can perforate your picture frames, or materially shorten the trip your favorite rocker can travel.

DRASTIC ACTION NECESSARY TO SELL OUT HUGE STOCK AT NEAR COST AND BELOW COST FOR QUICK SELLING! HURRY

PRICE-SHATTERING QUICK DISPOSAL Sale

JUST A FEW OF THE MANY SPECIALS! ENTIRE STOCK PLAINLY MARKED DOWN FOR QUICK, POSITIVE SELLING

This GIGANTIC SALE Continues in its FINAL WEEK Through the Remodeling of Our Store Front.

ONLY 6 DAYS LEFT

Hurry and Save These Final Days in Entire Store.

SALE ENDS SAT. APRIL 29TH

Credit or Budget Plan Available

REG. 6.55
Famous Brand, Sturdy
30-GALLON
Made by U.S. Steel
Garbage Cans
Now **3⁹⁹**

Reg. to 29.95
ALUMINUM
Screen Doors
with Kick Plate and Hardware
Sizes 2-8 **12.99**
Sizes 3-0 **12.99**

Dryback Life Preserver
Kapok Buoyant Cushion
U.S. Coast Guard Approved
Reg. 5.10 NOW **3⁹⁹**

Reg. 16.50
45 PC. SERVICE FOR 8
DINNER SET
Only **9⁸⁸** Set

FLAT FISH
Size F2 through F7
Now Only **69^c**

4" x 40"
Aluminum
Lawn Edging
Reg. 1.95, ONLY **1⁴⁸**

12/2
ROMEX
INSULATED
WIRE CABLE
250 Ft. in Box
Reg. 12.35
NOW **9⁸⁸** Box

REG. 6.50
3/4"x100 Foot Coil
PLASTIC PIPE
ONLY **4⁸⁹** Coil

Reg. 10.25
REVERE 9-INCH
SKILLET
NOW **1/2 PRICE**

A SCOOP
Reg. 1.35—9 Volt
TRANSISTOR
Radio Batteries
49c Each — NOW **3 for 1⁰⁰**

Reg. 1.95 Gal.
TOP QUALITY
Redwood Stain
1³⁹ Gal.

Reg. 1.10
IVORY ONLY—MERCURY
SILENT ELECTRICAL SWITCHES
Now **69^c**

Regular \$4.49
50 FT.
Trouble Light
Only **1⁹⁹**
Reg. 2.95
25 ft. Only **1.49**

Value 29.95
HIRSCH-WEIS
3-LB. DACRON
Sleeping Bag
Now **15⁸⁸**

SWP HOUSE PAINT
White and Colors
Reg. 7.85, NOW **5⁸⁹** gal.

NEVER, NEVER BEFORE SUCH SAVINGS!

1/2 OFF!

Reg. 18.95
"SKIL" PORTABLE
1/4 INCH
ELECTRIC DRILL
With Jacobs Chuck
Now **12⁹⁹**

CLOSING OUT
ONE LOT OF
Schlage Locks
Value to 14.58
1/2 PRICE

Reg. 20c
Flash Light Batteries
Only **10c**
Limit 10 to Customer

MANY ITEMS ENTIRE STORE

Oakland Wood Heater
Model No. 5626, NOW **98.88**
Reg. 137.50
Model No. 5626C, NOW **103.68**
Reg. 153.33
Model No. 5523C, NOW **93.44**
Reg. 129.58
LIMITED STOCK

ATTENTION
Salmon Fishermen
100 Yards—20-Lb.
Scotch Mono Line
Reg. 2.75, NOW **1⁶⁵** Coil

WHAT A BUY!
Reg. 3.95
30 QUART PLASTIC
UTILITY BASKET
Only **1⁸⁸**

Reg. 99c
One Lot
PACKAGE OF 4 SIZES
1 - 1 1/2" - 2 - 2 1/2" - 1 inch
PAINT BRUSHES
67^c Package

Reg. 4.95
FLOAT EM
Non Absorbent
Polyethylene
Ski Belt
Only **2⁹⁹**

Reg. 2.95 Gal.
GENERAL PURPOSE
EXTERIOR INTERIOR
WHITE PAINT
Now **1⁹⁹** Gal.

Just Arrived!
No. 950
Super Spin Spinning Reel
Comparable to Compac
Hornet Selling for \$5.95
Only **5⁷⁹**

39c Value
NAME BRAND
MAGNETIC CABINET
DOOR CATCHES
19^c

Values to 2.50
50 VARIETIES
Hand Tools
Now **88^c**

KIDS SICK?



After You See Your Doctor, Bring Your Prescription To Us.

McLains DRUG CENTRE
Thirty Green Stamps
8 North Central
SP 2-7113

POLIO

is still active!
Are YOU protected?

POLIO is not a thing of the past! There is no reason to believe that you, your children, or babies, are any more immune to it now than you ever were—if you do not have Salk vaccine shots!

It takes only a few minutes to get your shots. Arrange for them now. Call your family physician or local health department for information.

Young parents should be especially careful in protecting themselves and babies against POLIO. Start babies on their series of shots between the ages of 6 and 8 weeks.

Don't delay another day. Arrange for your polio protection now!

Don't take a chance—take your polio shots

Published as a public service in cooperation with The Advertising Council and the Newspaper Advertising Executives Association.



HUBBARD BROS. INC. RIVERSIDE AND MAIN MEDFORD
PLENTY OF FREE PARKING