

Eggers Elected To Head Retired Group

Edwin Eggers was elected president of the National Association of Retired Civil Employees as their meeting Friday.

Other officers elected were E. A. Albert, vice president; Mrs. Lois Brent, secretary-treasurer; and Henry Ernst and A. E. Hutchinson, executive board members.

Clarence Williams and Eggers were elected delegates to the state convention to be held in Milwaukee April 13 and 14. Committees were also appointed.

The district meeting of the association to be held March 8 in Grants Pass was discussed.

Research, Development Plan Of Jeddloh Firm Reviewed

Two years ago the Jeddloh Brothers Sweets Mills company in Gold Hill undertook a crash program of research and development. The program has paid off for the company in diversified products, increased prosperity and a growing plant.

This was the essence of a talk given Monday by Fred Jeddloh at the Chamber of Commerce roundtable luncheon in the Jackson hotel.

Jeddloh, one of the owners of the company, said six new pieces of machinery were developed during the program, most of which were designed to save the plywood industry money and time.

They are: a one-man patch-line, a two-man patchline, an unloader, a stack-turner, a scrap-chopper and a veneer lathe.

Along with the new products came enlargement of the Gold Hill plant. In 1959, 10,000 square feet of floor area was added, bringing to 24,000 square feet the total space available in the plant for manufacturing.

Employees Increase

Also, 1,500 square feet of floor space was added for a drafting and planning section. During this time the number of employees increased from 35 or 40 to today's total of 65.

Additional expansion is contemplated, Jeddloh said, as soon as the economy straightens out.

Jeddloh Brothers Sweets Mills now provides manufacturing and processing equipment for plywood companies from central California to Canada. Also, the company is exploring market possibilities on the east coast, and hopes to make sales to that area before the end of the year, according to Jeddloh.

The only real motivation for this expansion of products and markets, Jeddloh said, is "the anticipation of profits."

Jeddloh dwelt on the word

"profits" for a minute, and said that in the last two decades the word has lost its "ring of respectability." He blamed "alien philosophies" and "starry-eyed individuals" for this.

Pursuit of Profits

Jeddloh said he does not subscribe to the philosophies that would discredit the respectability of profits, and added: "I believe that the pursuit of profits is an honorable thing."

He went on to say that, "profits, or the anticipation of profits, is what creates prosperity, and sustains prosperity," and "only through profits can the standard of living

be maintained or increased."

Jeddloh indicated that research and development have actually become the key to his company's progress. The company is now "constantly searching" for a vacuum in the plywood industry which Jeddloh can fill with a new machine to do something easier, cheaper and more profitably.

The need for efficient, time-saving machinery in the plywood industry only became apparent during the last two years. Prior to that time, Jeddloh said, there was a boom in the plywood business, and all a company had

to do was produce without any regard to efficiency.

Improved Methods

But, when the market leveled off and fell, plywood manufacturers then became aware of the need for improved production methods and time-saving equipment as a necessity if they were going to continue to make any kind of a profit at all, he said.

Jeddloh Brothers saw this need at about the same time as the plywood industry realized it, and they were there to provide the new machinery.

Questioned about whether his labor-saving machinery was throwing men out of

work, Jeddloh replied that, "the whole progress of our country refutes the theory that machines throw men out of work."

He explained that when labor-saving machinery is added to one plant operation, room is found for employees in other operations, or new operations are created that were impossible before.

Asked how much competition he had in his field, Jeddloh said that in most of the company's machines "we enjoy almost a monopoly," and added that the firm is dominating the market in a couple of its products.

Made on Order
He pointed out that the company manufactures machines on order only, and re-

frains from creating an inventory. He noted that the company now has a better backlog of orders than it did a year ago.

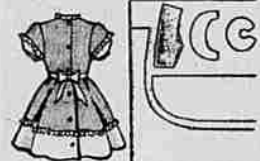
The addition of some of the new machines, he said, such as the veneer lathe, have given the company two categories of products. One is labor-saving devices; and the other is machinery that is essential to the plywood industry.

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