



FRIGID TASK—Tony Ario, mate aboard the fishing boat "Faith of Good Voyage," faces a frigid task as he tried to clear the rigging of ice after the boat arrived at the Fulton Fish Market in New York. (UPI Telephoto)

Slowdown in Economy Putting Emphasis on Executive Posts

By HENRY J. BECHTOLD
UPI Financial Editor

New York — The slowdown in the economy the past year has put emphasis on executive replacement opportunities rather than newly created jobs.

A year and a half ago the situation was reversed, with 52.7 per cent of the executive openings falling into the new job category.

This is one of the findings in an analysis of six surveys conducted over the past 18 months by Executive Manpower Corp., a management recruitment firm. Three surveys were conducted among large companies averaging sales over \$100 million a year and three among smaller firms averaging sales of slightly more than \$10 million.

Among the larger firms, sales executives were the most wanted, but management skilled in manufacturing and production, and those experienced in general management, research, industrial and personnel relations also are in great demand.

The need for engineers, now ranked fourth with 14.7 per cent of the total, fell off sharply from previous highs of 22.5 per cent and 23.6 per cent which ranked it second in two earlier polls.

However, EMC president William A. Hertan said there always is continuing need for the engineer who can step into a responsible position and take charge of a company department.

Today, the survey showed, more jobs in the large firms are paying \$20,000 or more than previously tallied in earlier surveys, although fewer jobs are available in larger companies than was the case in mid-1959.

Contacting Executives
The fact that 39.1 per cent of the larger companies now use management recruiters as against 29 per cent some 18 months ago, is indicative of the special services demanded by management become more complex, Hertan declared.

The reason behind this trend, he said, is that corporations cannot spare the time themselves to search out qualified specialists for top jobs.

This system of recruiting now ranks second only to promotion from within. Personal

recommendation ranks third and advertisement fourth. The smaller firms also are concentrating on replacement positions rather than newly created jobs, even more so than the larger firms.

Sales Positions Lead
As with the larger companies, sales positions lead in opportunities. But engineering executives are next in demand, replacing manufacturing-production specialists who were second-ranked in the June, 1960 poll.

Smaller firms also have resisted the drop in the number of job openings on hand with very little change showed over the past year.

The average age of the larger firms' top executives was concentrated in the 45 to 55 group, but the smaller firms showed a wider range of between 40 and 55, with the 55 group declining from the previous poll.

Heirloom Finery



by Alice Brooks

Put these dainty doilies to many uses—display bric-a-brac, protect furniture, serve guests!

Roses, lovely in filet crochet. Use larger doily as centerpiece, smaller as mat. Pattern 7099: charts; directions 12- and 18-inch doilies in No. 50 cotton.

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Volunteers Play Important Part In Daily U. S. Weather Observations

By JOSEPH L. MYLER

Washington — U. S. weather science and service is about the best in the world. The credit is due largely to more than 12,000 men and women in the 50 states who make regular observations, without pay and often at the risk of injury or death, for the weather bureau.

These volunteer workers include both young and old. Some are members of families which have been faithfully reporting the weather for half a century or more. The Towers family of Rome, Ga., for example, has been taking weather readings for more than 100 years.

Who are these people? The weather bureau says they are country store owners, housewives, farmers, working men and women, lawyers, judges, preachers, doctors, teachers, company executives.

Volunteers Necessary
The weather bureau has fewer than 400 stations



AMPHIBIOUS VEHICLE — The "Gama Goat," a six-wheeled 3,100 pound amphibious military vehicle designed by Chance-Vought Corp. to give ground forces high mobility in all types of terrain, is shown hauling troops in a performance test at Dallas, Tex. The rear section of the "goat" is detachable and can be adapted as a troop carrier, missile transport, flame thrower, ambulance and other military uses. (UPI Telephoto)

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manned by full time professionals. So without the volunteers, the bureau simply could not accumulate the data it has to have to get a slant on the climate, make forecasts, and do weather research.

The bureau chief, Dr. F. W. Reichelderfer, said recently that the records of the Cooperative Observers corps "enables us to provide an effective climatological service—in fact, one of the best in the world."

The volunteers have saved uncounted lives and prevented incalculable damage with timely warnings of floods and tornadoes. Their records have settled many a court case. What do they get out of it? Lapel badges, special awards, certificates, personal satisfaction plus, on occasion, considerable discomfort and trouble.

Send Three Copies
Zachary J. Compton of Riverport, Va., died June 24, 1954. His last words to his son were: "Remember to send in three copies of the weather report at the end of the month."

One day Robert E. Bottel of Elk Valley, Calif., started for his instrument shack and almost didn't make it. A sudden wind storm snapped a 150-pound limb from a tree. The limb crashed down through some telephone lines. Bottel was knocked groggy by the limb and tied up by the wires. The wind then slammed him against a building. But he got his readings.

J. E. Duane, in charge of a fishing camp at Long Key, Fla., had a busy night when a hurricane hit the key Sept. 2, 1935. He wound up unconscious in a palm tree.

But he managed to jot down continuous barometer readings before the sea rose up and snatched the instrument away from him, and when he came to four hours later — 20 feet

up in the tree — he was able to climb down and make his report.

Kept Schedule

At Leoti, Kan., a tornado blew away the home of Mrs. L. E. Gorsuch at 5 p.m. Aug. 4, 1923. But she took the regular 6 p.m. observation on schedule.

Mrs. Adaline M. Hise, observer two miles south of Yeso, N.M., once had to kill a rattlesnake to get at her rain gauge. Wink Creekpaum of Sperry, Okla., swam a horse repeatedly through flood waters to read a river gauge. He asked no reward for himself

but said he thought the horse deserved retirement with a perpetual supply of oats.

Roy W. McNeely observed a tornado approaching Grove-spring, Mo., Sept. 26, 1959, and drove through the town giving the alarm and helping people to safety. Most of the town was destroyed.

These incidents are typical. Why do these people take on and chain themselves for years to so exacting a job?

Judge A. S. Peacock, who took observations at Wake-neey, Kan., for 30 years without pay, gave this answer: "We are here to be useful."

Chloromycetin To Be Continued

Washington — (UPI) — The Food and Drug administration has announced that it will permit continued marketing of the drug chloromycetin under new and stricter labeling requirements.

FDA Commissioner George P. Larrick said that a panel of scientists appointed by the National Research Council had determined that chloromycetin "is a valuable drug that should remain on the market." It is produced by Parke, Davis & Co.

But he said that the scientists had recommended a revision of the drug label "to give added emphasis to the

warnings against its use in minor infections." The FDA recently asked the National Research Council to make a re-evaluation of the antibiotic following complaints that it was being used carelessly by some doctors. Chloromycetin is effective in the treatment of typhoid fever and other serious infections. But in some instances, it also causes blood disorders which can be fatal.

EX-REPRESENTATIVE DIES

Bryn Mawr, Pa. — (UPI) — Benjamin F. James, 75, former Republican member of the House of Representatives, died Thursday.

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Frigidaire Salesman, says:

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