



MAN OF SUCCESS — Raymond E. Umbaugh, 39, stands near the final production model of the Umbaugh-18, new hybrid aircraft in New York City. The craft takes off vertically like a helicopter but flies like an autogyro. His own aircraft corporation

Plan Designed as Farmboy Leads Man on Path of Success

New York (UPI)—A plan of life he designed as an Indiana farmboy has led Raymond E. Umbaugh along a path from successful farmer to scientist to corporate executive.

His plan was a simple four-point program—research, earn capital, contribute to political progress, contribute to education.

—He heads his own aircraft corporation which last week began mass production of the Umbaugh-18, a new hybrid aircraft that takes off vertically like a helicopter, but flies like an autogyro.

Own Chemical Company
—He formed his own agricultural chemical company, which now is a multi-million dollar firm, with headquarters at Ocala, Fla.

—He conceived the idea for egg transfer in cattle, providing a means of gathering fertilized eggs from good cows and transferring them into the reproductive systems of scrub cows, where the eggs grow into prize calves.

—During his war service in the Air Corps, he aided in the development of an electronic sub-spotting device and development of an anti-fatigue pill for pilots.

After the war, Umbaugh drew on his farm heritage to create a new approach in soil fertility practice and crop yield.

Noting the trend to scientific farming and large farms and ranches, he applied a principle of soil analysis and tailor-made, prescription fertilizers and chemicals to big-scale operations. It was then he formed Umbaugh Agricultural Chemical company.

Using airplanes and helicopters instead of automobiles, he and his salesmen flew right into the farmer's backyard to tell their story, analyze soil and sell custom chemicals and fertilizers by the carload instead of the sack.

Soil analysis is available from various government agencies, but few farmers and ranchers look advantage of it because of distances, time involved, and other factors. They welcomed the new Umbaugh service.

The success of this business venture made Umbaugh realize the importance of aviation in the business and professional fields.

He saw the need for a low cost aircraft for businessmen, farmers, professional men and technicians. He engaged the services of some of the nation's top aero engineers and they developed the Umbaugh-

18, a rotary wing aircraft designed to sell for under \$10,000. "Keep it big and it will dominate," said Umbaugh, so he has set his first year schedule of production at 10,000 aircraft.

Industry experts regard his goal as unrealistic, pointing out that aircraft manufacturers in all of the United States produce only 6,500 aircraft annually, both private and commercial. But already de-

posits have been made on more than 6,000 planes. A native of Argos, Ind., Umbaugh likes to look at his success as a credit to the American way of living. One of a family of nine children, he worked his way through

high school and college, attending Purdue and Clark Universities. His formula for success: "Operate big and keep it simple in this forward-looking country, and you will succeed."

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More Disabled Workers Eligible for Benefits

About 125,000 disabled workers under age 50 and their families are now eligible for social security disability insurance benefits, according to Edward B. Jacobson, district manager of the Medford Social Security office.

Before changes in the law, only people between 50 and 65 could receive disability payments, he said. People under 50 years of age could have their earnings records frozen, but could not collect benefits. Jacobson said that most persons under 50 who had had their social security records frozen had been contacted by his office, and steps taken to start the payment of their benefits.

If a person has had his social security record frozen, but has not yet received a letter asking him to contact his social security office, he should do so as soon as possible, Jacobson said. If the person is severely disabled, and worked under social security for at least 5 of the 10 years before he became disabled, he should also contact the office if he has not done so. Disability insurance benefits may be payable to the person.

A new leaflet, explaining the recent changes in the Social Security act is available

at the Medford office. If a person is unable to pick one up at the office, he may write or telephone the office, and a copy will be sent. The office is at 1005 East Main st., Spring 3-7348, and is open from 8:30 a.m. to 4:30 p.m. Monday through Friday.

New Plywood Plant Planned for State

Portland (UPI)—Crown Zellerbach Corp., has announced plans to construct a plywood layup plant addition to its St. Helens veneer mill. About 160 men will be employed in the new unit which will have a monthly capacity of 10-million square feet of 3/4 inch sanded plywood. Veneer mill production will also be increased from 7-million square feet to 12-million square feet monthly.

Construction on the 125,000 square foot plant is to start as soon as engineering plans are completed, company officials said.

Loan League Cites Two for Service

Recognition for 25 or more years of continuous service was given to W. J. Warner and Glenn O. Taylor, Medford, at the annual convention of the Oregon Savings and Loan league in Eugene recently.

Both men are officers of the Jackson County Federal Savings and Loan association. Representing the local association at the state-wide meet were H. J. Field and J. H. Pletsch accompanied by their wives.

Highlights of the conference included a panel discussion, "Your Public Image," and a speech entitled "The Good Life," by Dr. William C. Jones, acting president of the University of Oregon. Eugene Mayor E. E. Cone presented the welcoming address, and State Treasurer Howard C. Belton spoke to the group. A luncheon was also held at the newly opened Village Green Motor hotel for the wives of the delegation, after which they toured the Chase Orchid gardens.

Jaycees Discuss Future Events

Medford Junior Chamber of Commerce members discussed a variety of topics at their meeting last week, including an up-coming book drive, a "Bosses Night" dinner, and other future events.

Omar Bacon, librarian of the Public Library of Medford and Jackson county, explained the book drive to be sponsored by the Jaycees. The project is headed by Gary Colton.

Bill Tope said plans are now being made for the "Bosses Night" dinner to be held Nov. 22. Douglas Peters showed a film of the 1959 Jaycees national convention in Buffalo, N. Y.

At the meeting Nov. 1, Bob Jones and David Curzon, YMCA general secretary and physical director respectively, are scheduled to discuss the YMCA physical fitness program.

West Palm Beach, Fla. (UPI)—U. S. Ambassador to Cuba Philip Bonsal returned to this country Saturday. The event was viewed as a possible prelude to a complete break in diplomatic relations with the island nation.



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