

Uranium has been used for years as a color influence in ceramics and glass.

Fuchsia Baskets

Hanging or Upright

IN FULL BLOOM

Mother's Day

Delivery

Phone SP 2-9384

or Come and See
S & H Green Stamps
ROGUE VALLEY GREENHOUSE
625 Franquette

Boy Scouts

The first fireside Court of Honor for the Boy Scouts of Troop 48 will be held Saturday, May 7, at 7 p.m. at Scoutmaster Lester Y. Marshall's place on the Brownsboro rd. at the new work camp. The newly organized Explorer Post 48 will conduct the fireside ceremony under the supervision of their leader, Harold Hanscom.

Marshall said he had completed the road for cars to drive all the way to the camp, and he urged all parents of the boys to take advantage of this opportunity to see the camp the boys will use. Marshall also invited the sponsoring institution and the public to attend the court of honor.

In case of bad weather, the court of honor will be held at the grade school gymnasium Monday at 8 p.m. to enable the boys to receive their ranks prior to the scout camporee at Whiskey Springs next week end.

CAT'S OUT OF BAG

East Lansing, Mich. — Cats and dogs don't fight like cats and dogs when they're sick, Michigan State University veterinarians say. In fact, recovering cats seem to thrive when they're put in cages near dogs. Veterinarians say without canine challenge, most cats seem to have little interest in life. At the MSU animal hospital, convalescing cats are kept in a mixed ward.

When Iraq completes construction of a 355-mile railway from Baghdad to Basra, travelers will be able to go by direct train from Paris to the Persian Gulf.

Small Business Farming Out Complicated Work to Experts

By ELMER C. WALKER
UPI Financial Editor
New York — Small business is finding it can operate as efficiently as big

business through a process of farming out its complicated operations to expert specialists.

Those specialists are called factors, a term that got its start back in the 15th and 16th centuries when Spain, England, and France were exploring and colonizing the new world.

Factoring in recent years has been held mostly to the textile industry. Now it has spread out to 40 or so different industries, including boots and shoes, furniture, draperies, lamps and home furnishings, kitchen utensils, plastics, hardware, fertilizer, toys, paints, sporting goods, and garden tools, also stereophonic hi-fi sets and aluminum screens and storm windows.

Current annual volume of factoring is more than \$5 billion. Back in 1944 it was only \$1.5 billion. And, according to Walter M. Kelly, president of Commercial Factors Corp., it is growing rapidly.

Factors handle such chores for small business as new product development, packaging, advertising, market re-

search, credit investigation, and the financing of the day-to-day operations of business.

"In many cases," says Kelly, "the outside specialist can do the job more efficiently and at lower cost."

A Big Mystery

"This is particularly true of problems involving credit and financing. When it comes to business financing, manufacturers and wholesalers in dozens of lines are beginning to realize that it pays to use the services of outside experts."

Kelly's firm is a subsidiary of the great finance firm of C.I.T. Financial Corp., one of the big units in consumer credit.

Kelly points out that many otherwise sophisticated and well-informed business men have "only the foggiest notion of how factoring works."

Failures Still Big Item
Many of the failures of small businesses result from improper accounting methods, financing, and collections, it is pointed out.

With the help of outside services, the chances of survival for the small business man are much greater than under the old form of do-it-yourself bookkeeping, it is held.

Business failures still are a big item in the economy. In the first quarter, according to Dun & Bradstreet, there were 3,730 failures with liabilities of \$84,800,000. In the corresponding period of 1959, they totaled 3,697 with liabilities of \$197,200,000.

INSURANCE MAN DIES

Inglewood, Calif. — Vernon Hall, 77, who retired in 1953 as vice president in charge of fire losses of American Fire Insurance Companies, died Tuesday.

TO VISIT U.S.

Washington — UPI — Russia's air force chief K. A. Vershinin and nine of his officers will visit the United States next week. The Russians will be returning the visit to Russia made by Gen. Nathan F. Twining, now chairman of the U.S. Joint Chiefs of Staff, when he was air force chief of staff.

Nature in Indian Give Nixon 491,884

Indianapolis, Ind. — UPI — Complete unofficial returns showed Vice President Richard Nixon received 491,884 votes to 352,048 for Sen. John F. Kennedy (D-Mass.) in Indiana's "popularity contest" primary.

Portland — UPI — The Port of Portland has asked the National Rivers and Harbors Congress to support a 40-foot ship channel for the Columbia river from Portland to the sea.

Two-Skirt Dress



9006 10-18
by Marian Martin

New, new widened sleeve-wonderful atop the sleek or swirling skirt (both included). See how the neckline scoops low, midriff rises high to show off your figure superbly. Send now!

Printed Pattern 9006: Misses' Sizes 10, 12, 14, 16, 18. Size 16 (slim version) 3 yards 39-inch.

Send THIRTY-FIVE CENTS (coins) for this pattern — add 10 cents for each pattern for first-class mailing. Send to Marian Martin, Medford Mail Tribune, Pattern Dept., 232 West 18th St., New York 11, N.Y. Print plainly NAME, ADDRESS with SIZE and STYLE NUMBER.

JUST OUT! Big, new 1960 Spring and Summer Pattern Catalog in vivid, full-color. Over 100 smart styles... all sizes... all occasions. Send now! Only 25c.

Needle Painting



by Alice Brooks

Be an artist with your needle. This tropical picture gives you this opportunity — it's fun.

Use six-strand cotton or wool to embroider these colorful birds. Pattern 7317: transfer of 15 x 19 1/2 inch picture; directions; color chart.

Send THIRTY-FIVE CENTS (coins) for this pattern — add 5 cents for each pattern for first-class mailing. Send to Medford Mail Tribune, Household Arts Dept., P.O. Box 168, Old Chelsea Station, New York 11, N.Y. Print plainly NAME, ADDRESS, PATTERN NUMBER.

JUST OUT! Our New 1960 Alice Brooks Needlecraft Book contains THREE FREE Patterns. Plus ideas galore for home furnishings, fashions, gifts, toys, bazaar sellers — exciting, unusual designs to crochet, knit, sew, embroider, huck weave, quilt. Be first with the needles — 49c 25 cents now!

HUGH JENNINGS

Joins SECURITY!

To be of greater service to our policy holders

SECURITY INSURANCE and REALTY

—WELCOMES—

Hugh Jennings as a partner in the firm

With over 8 years experience in the claims phase of the insurance industry and as a long-time resident of Jackson County, Hugh Jennings has proved his ability to render service to our community. Security Insurance and Realty is pleased to add his name to the firm in furtherance of our desire to provide the insuring public with finest insurance service available.

P.S. SECURITY specializes in ALL FORMS of insurance... and integrity!



"Insurance Is Security"

SECURITY INSURANCE and REALTY



Members of the Firm

Vern Robinson
Al Potter
Hank Hurt
Chris Barker
Hugh Jennings

48 Hawthorne • Ph. SP 3-7325

Dunham's Housewares SALE

TIMED FOR MOTHER'S DAY

TOP QUALITY Electrical Appliances by Dainty Maid

YOUR CHOICE \$9.99 EACH!

COMPLETELY IMMERSIBLE SKILLET 9.99

COMPLETELY IMMERSIBLE DUTCH OVEN 9.99

COMPLETELY IMMERSIBLE BUFFET IRON GRIDDLE 9.99

CORD PLUG INCLUDED!

9.99

9.99

9.99

DUNHAM'S... ALWAYS BETTER PRICES

HOUSEWARES			
ODDS AND ENDS CLEARANCE			
Reg.	Sale	Reg.	Sale
1.19 6 x 10 Utility Bake Dish	.54	14.95 Universal 3 qt. Sauce Pan	10.29
1.29 Casserole-Oven Glass	.79	12.95 6 pc. Flint Knife Set	7.99
1.19 Loaf Pan Oven Glass	.69	9.95 Griffith Spice Set	4.79
1.29 Metal Cannister Sets	.77	24.95 Toastmaster Fry Pan	19.95
2.89 Metal Bread Box	1.79	25.95 12" Farberware Fry Pan	22.90
1.49 Unbreakable Juice Servers	.98	17.95 10" Farberware Fry Pan	15.88
16.95 Universal Fry Pan	11.29	17.95 G.E. Steam Iron	15.88
18.95 Universal 5 qt. Sauce Pan	12.89	25.95 Farberware Stainless Steel Coffee Maker	23.49

CLOSEOUT!!!

BANCHEL MELMAC PLASTIC DINNERWARE

Plain and decorated pattern in peach, yellow and beige.

17.98 16-pc. Starter Set 11.98
16.95 16-pc. Starter Set 8.60
31.75 34-pc. Starter Set 20.98

PEACH — YELLOW — BEIGE

Open Stock to Match

3.75 Small Serving Dish	1.49	1.75 Luncheon Plate	.69
4.50 Large Serving Bowl	1.79	1.25 Bread & Butter Plate	.49
1.90 Large Soup Bowl	.75	4.95 Gravy Boat	1.98
1.90 Soup Plates	.78	3.95 Medium Platter	1.59
3.50 Butter Dishes	1.39	4.95 Large Platter	1.98
2.50 Salt & Pepper	.98	4.75 Divided Vegetable Bowl	1.95
1.50 Cereal Bowl	.59	1.50 Coffee Cups	.59
1.25 Fruit Bowl	.49	1.10 Saucers	.44
2.25 Dinner Plates	.89	2.25 Creamers	.89
	2.95 Sugars		1.19

OPEN EVENINGS TIL 8:00 — SUNDAYS TIL 4:00

DUNHAM'S INC.

1921 NO. PACIFIC HIGHWAY
SP 2-9000