Most Colleges Found to Lack Aggressive Investment Program

By ELMER C. WALZER
UPI Financial Editor

New York—(UPI) – Most colleges lack an aggressive program of common stock investment, a survey by Hugh W. Long and company, reveals.

Elmer Walzer

The firm, national underwriters for Fundamental Investors, Diversified Investment Fund, and Diversified Growth Stock Fund, found that endowment funds of less than $2 million currently invest about 37 cents of each dollar in common stocks, while funds over $2 million report common stock investments equal to 45 cents of each endowment dollar.

The Long firm estimates that all educational endowments in the nation amount to around $5 billion which is just about what the outstanding stock of Texaco is worth in the stock market.

A total of 263 education institutions responded to the Long survey. They had endowment funds of $2.6 billion, or more than half of all such endowments.

Other Survey Findings

Here are some other findings of the survey relating to common stocks in the various funds:

Diversification was limited, especially in the small endowments. None of the big stock received a majority vote.

Only 25.6 per cent secured professional investment supervision from investment advisory firms or bank trust departments, or through mutual fund investments.

Only one school (with an endowment of more than $10 million) retains an endowment fund manager on its administrative staff.

Of the 180 schools indicating frequency of investment review, 61 or one-third employed some means of continuous supervision. On average, more than half the schools reviewed investments quarterly or even less frequently.

On average, only private universities with endowment funds of $10 million over own as many as 100 different common stock issues, the survey found.

Institutions' Average

The average holding for all educational institutions with endowment funds of less than $2 million is found to be between 13 and 23 common stocks.

"A total loss in one issue could equal an entire year's income from all other issues held," the survey comments.

The survey found many other things that could be summed up in a few sentences—The schools need more endowment; they need bigger and improved plants; they need bigger staffs.

"Future educational plans cannot be reduced entirely to statistics about college attendance and costs," the Long firm finds. "In 1952 the medium number of school years completed among persons between 25 and 29 years of age was 12.2.

"The field of technical and scientific knowledge has been expanded to such an extent that 16 years of education may be inadequate for the graduating class of 1962.

"In such a society, parents have a greater obligation to provide a college education for their children than ever before."

The schools surveyed had a total of 254 stocks among their five largest holdings. None got a majority vote—that is appeared among the five largest holdings of more than 50 per cent of the schools in the survey.

The closest was Standard Oil Co. (N.J.) which appeared in 48 per cent of the lists. American Telephone which appeared in 30 was second. General Electric, third, was in 20; General Motors, fourth, was in 19 and Du Pont, fifth, was in 18.

For the future, the survey indicated that college and university presidents will have to continue as "Men with begging bowls," parents will have to carry the major part of the increased financial load, aided by the efforts of the school administration itself to raise money, increase operating efficiency, and accommodate more students.

And, of course, the Long firm would like to see careful selection of school investments, broad diversification and continuous professional supervision of common stock investments, in all of which it is expert.

What Is The Law?

This column is prepared as a public service by the College of Law, Willamette University, Salem, to explain basic legal principles, not to provide legal advice. The reader is cautioned not to apply these cases to his own problems without an attorney's advice, for differing facts may change the outcome.

CAN BANKRUPTCY DISCHARGE ALL DEBTS?

Sam was one of those do-it-tomorrow fellows who had a real bang-up automobile accident before he secured automobile liability insurance. Sam's accident was a serious one. He was undoubtedly at fault, for he had failed to do what a person of ordinary prudence would do under the circumstances. The people riding in the car Sam ran into were painfully, seriously and permanently injured.

Sam's conduct had not been intentional, nor had it been willful and malicious, but it most certainly had been negligent. Sam was undoubtedly right when he thought: "Now I'm in for it. I'll probably be sued for thousands of dollars."

Idea Brings Relief

Sam had visions of spending the rest of his life trying to pay off a huge judgment. He was greatly relieved when the idea of going through bankruptcy and securing a discharge of his debts struck him. Sam acted in a hurry, and in no time at all he was declared bankrupt. Having taken bankruptcy he sat back and sighed with relief. Some time later a suit asking for $30,000 in damages was filed against Sam, in which it was claimed that Sam had caused the accident by his negligence.

Sam took no steps to defend the suit. "Why should I defend," he said to himself. "I've been through bankruptcy and my debts have all been discharged."

Some Never Discharged

Sam was wrong again. Some kinds of debts are never dischargeable. Others are dischargeable only under certain circumstances. The Bankruptcy Act provides that a claim for damages is provable and dischargeable where the claim is for damages based upon negligence and the suit thereon was pending at the date of bankruptcy. If a judgment based upon Sam's negligence had been entered against him before he filed his petition in bankruptcy it would have been discharged, provided he had listed or scheduled it in the bankruptcy proceedings. If a suit for damages based on Sam's negligence had been pending, that is, had been filed but not yet decided, when Sam filed his petition in bankruptcy, then the claim for damages would have been provable, and thus dischargeable. Sam acted too quickly. He acted before suit was filed and pending. Sam will have to wait six years, since a bankrupt may not go through bankruptcy and secure another discharge if he has within six years prior to bankruptcy been granted a discharge under the Bankruptcy Act.

If Sam's conduct has been willful and malicious, rather than merely negligent, then his liability to the people he injured would not have been dischargeable, regardless of whether suit was pending on the date of bankruptcy and regardless of whether judgment had been entered before that date.

Russians Scientists Touring Northwest

Portland—(UPI)—Five Russian fishery scientists left here Sunday for a tour of Northwest fisheries.

The visitors toured the fish nutrition laboratory at Willard, Wash., Sunday along with the hatchery on Spring creek near Underwood, Wash.

They were accompanied by a state department interpreter, Boris Tarasof.

The team is scheduled to visit Seattle and Alaska and coastal regions down to Astoria, Ore.

The Russian experts are part of an exchange which saw a party of Northwest fishery experts tour Siberian fisheries recently.

Volkswagen Holds 72 Persons and Dog

Lompoc, Calif. – (UPI) – A small Volkswagen sedan lived up to its name – people's car in German – Saturday.

Seventy two persons, along with one small brown and white dog, were in and on the car at the same time, according to its owner, radio station KNEZ announcer Don Hevey. Hevey, whose car thus lived up to his name, promptly claimed a world's mark for this sort of thing.

The old mark was set recently by 64 junior college students in Florida who did about the same thing to a VW but without a dog.

Woman Injured As Train Hits Car

Pendleton – (UPI) – Florence Rockhill, 48, Portland, was reported in good condition at St. Anthony's hospital here Sunday night after being injured when a Union Pacific passenger train struck the car in which she was riding.

Mrs. Rockhill was a passenger in a car driven by her husband, James Rockhill, 50.

Rockhill told police he was attempting to cross the railroad tracks near the Round-Up grounds here when the west-bound passenger train struck the car. He said he didn't see the train in time to avoid the mishap.

Sleeping Sickness Cause Under Study

Atlantic City, N. J.—(UPI)—Health officials collected mosquitoes and wild birds in three southern counties today in an effort to pinpoint the cause of a sleeping sickness epidemic that has claimed 10 lives.

Dr. Roscoe P. Kandle, director of the state Health department, said a 6-year-old boy died in Ocean county Sunday, apparently the 10th victim of encephalitis.

Nine other hospitalized persons are believed suffering from the disease, which affects the central nervous system and is fatal about 75 per cent of the time.

The source of the virus is wild birds, according to health officials, and is transmitted to human beings by mosquitoes.

Terrific Team

by Marian Martin

Voted most-likely-to-succeed—classic shirt and slim skirt. Easy-to-sew, make the blouse in silk or cotton and the skirt in checked or plaid wool. Tomorrow's pattern: Half-size dress.

Printed Pattern 9432: Teen Sizes 10, 12, 14, 16. Size 12 blouse takes 1¾ yards 39-inch; skirt takes 1 yard 54-inch fabric.

Printed directions on each pattern part. Easier, accurate.

Send Thirty-five cents for this pattern—add 10 cents for each pattern for first-class mailing. Send to Marian Martin, Medford Mail Tribune, Pattern Dept., 232 West 18th St., New York 11, N.Y. Print plainly NAME, ADDRESS with SIZE and STYLE NUMBER.

LEGAL NOTICES

PUBLICATION OF SUMMONS IN THE CIRCUIT COURT OF THE STATE OF OREGON FOR JACKSON COUNTY
JESSIE MARTIN, Plaintiff
vs.
SARAH A. McDOW, and her husband if married; unknown heirs of SARAH A. McDOW, deceased; also all other persons or parties unknown claiming any right, title, estate, lien or interest in the real estate described in the complaint herein,
Defendants

TO EACH AND EVERY AND ALL OF THE ABOVE NAMED DEFENDANTS:
IN THE NAME OF THE STATE OF OREGON, you and each of you are hereby required to appear and answer the complaint filed against you in the above entitled suit on or before the last day of four weeks from the date of the first publication of this summons, and if you fail so to appear, and answer said complaint, for want thereof, the plaintiff will apply to the court for the relief demanded in her complaint, succinctly stated as follows, to-wit: That a decree be entered adjudicating any and all right, title, estate, lien or claim which you, or any of you, have, or claim to have, in, to or upon the real property situated in Jackson County, Oregon, described as follows, to-wit:

Lots 1, 11 and 12 of Block 13 of DEKUMS AMENDED ADDITION to the City of Gold Hill, Jackson County, Oregon, excepting the North 10 feet of Lots 11 and 12 and the South 10 feet of Lot 1, which has been deeded to City of Gold Hill, Jackson County, Oregon.

And declaring any and all of such claims to be null and void; and decreeing that the said plaintiff is the owner in fee simple of said premises, and of the whole thereof, free and clear of any and all right, title, estate, lien or interest of said defendants, or any of them, and that each and all of the defendants herein, and each and all persons claiming or to claim, by through or under them, or any of them, be forever enjoined, restrained and barred from asserting, attempting to establish or claiming any right, title, estate, lien or interest in or to said property, or any portion thereof, and that plaintiff's title to said premises be forever quieted and set at rest.

That the date of the order of publication of this summons is September 16, 1959. The time prescribed for publication of this summons is once each week for four consecutive weeks. The date of the first publication of this summons is the 21st day of September, 1959.

ROBERT D. DAMES
Attorney for Plaintiff
Post Office Address:
1 Goldy Building
Medford, Oregon

NOTICE OF SALE
No. 10607
IN THE CIRCUIT COURT OF THE STATE OF OREGON, FOR JACKSON COUNTY
IN GUARDIANSHIP
In the Matter of the Guardianship of the persor and Estate of RUTH S. SNOW,
an incompetent person.

NOTICE IS HEREBY GIVEN that pursuant to an order made and entered in the above entitled Court in the matter of said Estate, the undersigned Guardian, from and after the 20th day of October, 1959, at the hour of 10:30 A.M. of said day, at the office of Kelly & Kelly, Attorneys, No. 20 Goldy Building, Medford, Oregon, shall proceed to sell, at private sale, to the highest and best bidder, for cash, the following described real property, being and situate in Jackson County, Oregon, to-wit:

Beginning at a point which is South 22° 30' West, 202.0 feet and North 67° 30' West 120.00 feet and Southerly, 71.0 feet from the Northeast corner of Block 62, in the City of Jacksonville, Jackson County, Oregon, said point being on the Westerly line of property described in Volume 301, Page 128 of the Deed Records of Jackson County, Oregon, and also being the Southeast corner of property described in Volume 341, Page 233 of Deed Records; thence Westerly along the South line of said property described in Volume 341, Page 233, a distance of 120.0 feet, more or less, to the Easterly line of a road; thence Southerly along the Easterly line of said road, 149.25 feet, more or less, to a point on the North line of property described in Volume 318, Page 382, Deed Records of Jackson County, Oregon; thence Easterly along the North line of said property 76.0 feet, more or less, to a point on the Westerly line of property described in Volume 355, Page 113 of Deed Records of Jackson County, Oregon; thence Northerly along the Westerly line of said property to the point of beginning:
said property to be sold in one parcel.

PEARL F. SNOW
Guardian
KELLY & KELLY
Attorneys at Law
20 Goldy Bldg.
Medord, Oregon

No. 10618
NOTICE TO CREDITORS
IN THE CIRCUIT COURT OF THE STATE OF OREGON FOR THE COUNTY OF JACKSON
PROBATE DEPARTMENT
In the Matter of the Estate of LYLE B. THURMAN, also known as LYLE BLAINE THURMAN, Deceased.

The undersigned having been appointed by the above entitled Court of the State of Oregon, for the County aforesaid, Executrix of the Estate of LYLE B. THURMAN, also known as LYLE BLAINE THURMAN, deceased, and having qualified, notice is hereby given to all persons having claims against said estate to present them, verified as required by law, with proper vouchers, within six months from the date of this notice to said Executrix at the office of Wm. M. BRIGGS, Attorney, Pioneer Building, P.O. Box 105, at Ashland, Oregon.

HULDAH T. THURMAN
Executrix of the Estate of
LYLE B. THURMAN,
Deceased

Dated and first published September 14, 1959.
WM. M. BRIGGS,
Attorney for Executrix

NOTICE TO CREDITORS
IN THE CIRCUIT COURT OF THE STATE OF OREGON FOR JACKSON COUNTY
In the Matter of the Estate of CARL MEIER, also known as KARL MEIER, Deceased.

NOTICE IS HEREBY GIVEN that the undersigned has been appointed by the Circuit Court of the State of Oregon for Jackson County, administrator of the estate of Carl Meier, also known as Karl Meier, deceased. All persons having claims against the said estate are hereby notified to present the said claims with the proper vouchers to the undersigned administrator at the offices of Harbison and Piazza, 207 U. S. National Bank Bldg., Medford, Oregon, within six months from the date of this Notice. Dated and first published this 14th day Sept. 1959.

Hanns Meier, Administrator
HARBISON AND PIAZZA
Attorneys for Administrator

PEACHES
• Hales • Improved Elbertas
• Jonathan Apples • Winter Banana Apples
VELMART ORCHARDS
PHONE SP 3-5755 • 10 A.M. - 6:30 P.M. Every Day
South Stage Road at Corner of
Arnold Lane – 2 Miles East of Jacksonville

A—TOO LATE TO CLASSIFY

FOR SALE—Polaroid camera, man's wristwatch. 903 W. 11th.

NOTICE
If You're Bothered With
Black Crickets Call
WITHROW, SP 2-5376

FOR SALE—Gulbransen Spinet Piano. Completely reconditioned. Guaranteed. $435. Easy terms.
ERSKINE'S PIANO HOUSE
1304 Kings Hwy.

FOR RENT—Furn. 2-bdrm. house, $65. Water pd. See at 711 Welch or call SP 2-2132.

FOR SALE—Leghorn stewing hens, 50c ea. SP 2-5678.

FOR LEASE on yearly basis. Nearly new 2-bdrm. home in Central Point. Near schools. Partly furn. $85 mo. 190 Bigham Dr. Phone NO 4-2973.

FOR SALE — 1958 Thunderbird, Model 63-A. Black. Fully equip. Low mileage. Good condition. $3500. JU 2-1123.

FOR SALE—'49 Chev. or trade for young W.F. SP 2-4839.

FOR SALE — Canning tomatoes, bring containers. You pick, 2c lb. 624 Hamilton.

ZIG ZAG CONSOLE
Repossession, 11 payments of $10.42 full balance. Phone Credit Mgr. SP 2-2739. Also 2 repossessed ZIG ZAG portables & 1 straight stitch portable.

FOR SALE—Porsche, 1959 Super Coupe, light blue, $250 extras, 1-mo. old, 1600 mi. $4195. Ph. SP 3-7363.

FOR SALE—30-06, $50. SP 2-6521.

FOR SALE — 1947 Chev., 4-dr. Good condition, $75. SP 3-6009 or SP 2-9377.

2 DAY RUMMAGE SALE—Fehl Bldg., Wed., Sept. 30th & Thurs., Oct. 1st. Good quality new & used clothing, housewares, etc.

FOR SALE—Tomatoes; picked or you pick. Lester Carr, Fern Valley. KE 5-2873.

FOR RENT—Furn., small, clean, 1-bdrm. house, $48. See agent at 714 Welch St. or Ph. SP 2-7901.

FOR SALE—3-bdrm. home on Table Rock Rd. Central Point school district. $1,000 down, terms. $5,350 full price. TA 6-2072.

FOR RENT—3-bdrm. house, newly decorated. KE 5-1088.

LEGAL NOTICES

PUCLIC AUCTION
BUILDINGS
September 29, 1959 at 9:00 A.M.

The Oregon State Highway Commission will offer for sale at oral public auction the following buildings in the Medford area. The sale will be held on the premises of the first place listed and continue to the next in order on September 29, 1959 at 9:00 A.M.:

The former Payton house and shed at 991 Biddle Road, Medford. (File No. 29042)

The former Phipps house, pump, and misc. bldgs. at 955 Biddle Road, Medford. (File No. 29044)

The former Varney house and misc. bldgs. at 1520 Ellendale Dr., Medford. (File No. 28900)

The former Marcisz house, garage, and misc. bldgs. at 1540 Ellendale Dr. (File No. 28901)

BUILDINGS MUST BE REMOVED WITHIN 30 DAYS FROM THE DATE OF SALE.

TERMS OF SALE: Cash at time of sale. The above buildings to be sold to the highest bidder at public auction with the right reserved to accept or reject any or all bids. All of the bid price must accompany the successful bid. Consult your mover prior to the sale date.

INFORMATION: Property Mgr., 115 State Hwy. Bldg., Salem, Oregon.

NOTICE TO CREDITORS

Notice is hereby given that I have been appointed by the Circuit Court of the State of Oregon for Jackson County, Executor of the Will of Elsie Klingle, deceased, and have qualified. All persons having claims against the estate of said decedent are hereby notified to present them, with proper vouchers, duly verified to me at the office of Skyrman & Heisel, attorneys for said Executor, at Room 321 Medical Center Building, in Medford, Oregon, within six months from the date of this notice.

Dated and first published September 28, 1959.

FRANK KLINGLE
Executor
Skyrman & Heisel
Attorneys for Executor

NOTICE OF MEETING OF BOARD OF EQUALIZATION OF Grants Pass Irrigation Dist.
To all land Owners, Assessment payers and interested parties:

Notice is hereby given that the Board of Directors of the Grants Pass Irrigation District, in regular meeting assembled on the 1st day of September, 1959, did levy and assessment for the year 1960 upon land within the Grants Pass Irrigation District, and that by resolution of the Board of Directors of said District, Tuesday, October 6th, 1959, at the hour of 10:30 A.M. O'Clock, at the office of said Grants Pass Irrigation District in the Courthouse Annex in Grants Pass, Josephine County, Oregon was set as the time and place when and where the Board of Equalization for the purpose of reviewing and correcting the assessment roll as prepared, and apportioning assessments for the year 1960. Such assessment roll as approved and adopted by the Board of Directors is now on file in the office of the District, where it is open for inspection by all persons interested.

THIS NOTICE is published by order of the Board of Directors of Grants Pass Irrigation District, the first publication being September 14th, 1959.

GRANTS PASS IRRIGATION DISTRICT
Neal F. Shaffer
Secretary-Mgr.

A—TOO LATE TO CLASSIFY

LOST—Near Ruch: Female fawn Boxer, "Chiquita". License No. 4844. C. A. Poe, 902 N. Central. SP 2-9879, SP 3-1013.

FOR SALE—1940 Chev. pickup, $100; 1 in. & 1¼ in. pipe (100') & water tank, $30; home-made tractor, V8 motor, $50. 20 Mace Rd. SP 3-5976.

FOR SALE—Almost new cornet. Reasonable. SP 3-3483 after 5 p.m.

For Sale—Stewing hens. KE 5-2044.

FOR RENT — Modern 2-Bdrm. house, nice & clean. SP 2-5845.

FALL BULBS—Separate colors. Buy one or a doz. Peony roots. BERRYDALE FLOWER FARM

1950 KELVINATOR 36" range, good condition, $30. NO 4-1998.

FOR RENT 3 rm. unfurn. house. 517 Alice. SP 2-2437.

FOR SALE organic fertilizer, loaded with worms, 100 lbs. $2. KE-5-2279.

CASH & CARRY
NET PRICE
4x8x⅜—C D Sheathing $3.00 ea.
4x8x½—C D Sheathing $2.75 ea.
4x8x⅜—C D Shop ..... $2.08 ea.
4x8x¼—A D Int. Shop $2.30 ea.
4x8x⅜—A D Int. Shop $2.88 ea.
4x8x½—A D Int. Shop $3.93 ea.
Check our prices on Mahogany doors.
NORTON LUMBER CO.
Phoenix-Ashland-Camp White

CLASSIFIED AD DIRECTORY

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UNCLASSIFIED COPY

Too Late to Classify	A
Business Directory	B
Card of Thanks	C

Classified Rates

1 day per word	5c
2 days per word	8c
3 days per word	10c
4 days per word	12c
6 days per word	14c

By Line Per Month $2.25
(Minimum First Issue 50c)

Business Directory
Each line per month $1.75
Minimum per month $5.25

Dead Line on Classified Ads 5:30 p.m. for following day, except 10 a.m. for Monday; for Sunday noon Saturday

Dead Line on Display Classified Ads—10:00 A.M. Saturday for Sunday and Monday

3 P.M. the day before publication for Tues. through Fri.

APPROVED CREDIT
CHARGES BILLED
BY THE LINE
DIAL SP 2-6141

PEACHES
An exceptional buy for the thrifty housewife!
Excellent for canning, freezing and eating fresh, but do not qualify for our gift boxes.
Bring your own containers. Sundays and Weekdays 8:00 a.m. to 5:00 p.m.
BEAR CREEK ORCHARDS
Two miles south of Medford on Highway 99

A—TOO LATE TO CLASSIFY

FOR SALE—Model A Ford 2 dr. SP 2-4511. 728 Beekman.

PRESTO-LOGS
WE DELIVER
Big Y Feed & Seed Co.

FALL BULBS—Tulips, Daffodils, Iris, Anemones, Ranunculus, Hyacinth, Crocus.
Big Y Feed & Seed Co.

BLOX—2' Planer ends.
Big Loads.
MEDFORD FUEL—Tel. SP 2-2111

NOTICE
TREE SURGERY of all kinds.
WITHROW—Ph. SP 2-5376

"OIL TO BURN"
MOBILHEAT
S & H Green Stamps, too.
MEDFORD FUEL CO.
Call SP 2-2111

1—LODGE NOTICES

Medford Lodge No. 83, I.O.O.F. meets Tuesday, Sept. 29 at 8 p.m. Birthday cakes. Visitors welcome.
Ronnie Atkins, N.G.

Medford Bodies, Scottish Rite, Monday, Sept. 28, 1959, 8:00 P.M. Stated Council and Consistory. Observance Feast of Tishri. Guest Speaker, Rev. George G. Rosseberry, 32°, All Scottish Rite Masons and invited Blue Lodge guests. Refreshments.
Fred A. Purdin, Secretary

2—SPECIAL CLUB EVENTS

RUMMAGE Sale: Sponsored by St. Marks church. Guild-hall, fifth & Oakdale, Wed., Sept. 30, from 9 to 7:30, and Thurs., Oct. 1 from 9 to 4. Many fine selections in all departments.

RUMMAGE SALE by Pythian Sisters. Tues. & Wed., Sept. 29 & 30. Pythian Bldg., 5th & Grape, 9 a.m. to 4:30 p.m. Anyone wanting rummage picked up Call Mrs. LeRoy Cline, SP 2-4770.

3—PERSONAL

DAHLIAS of distinction, order tubers now for spring planting, Kantor, Suncrest Rd. KE 5-1579, after 3 or weekends.

UTAH Woolen Mills. NO 4-1726.

WATKINS Products SP 3-5667

Miriam's Beauty Shop
909 E. Jackson SP 3-3806
Miriam Ward, operator

ANYONE having a drinking problem is welcome at Alcoholic Anonymous 8:30 p.m. Tues. & Sat. Rear of 212 N Oakdale SP 2-6657

Rawleigh Products. SP 2-4438

DENTURES repaired & re-lined while you wait. Day or eve. SP-3-6026—25 Lozier Lane.

HAVING MONEY PROBLEMS? See Dick Milestone. He can arrange a loan for you from $50 to $1500, on furniture, automobile or salary. American Finance Corp., 123 W Main St. Ph SP-2-6201

4—LOST AND FOUND

LOST—Man's gold Zodiac wrist watch. Left in "Chucks Wagon", Table Rock Rd. Call Don, NO-4-1113. Reward.

LOST—Pair bi-focal glasses. Finder phone SP 2-8962. Reward.

LOST Reddish tan part cocker. Weight 40 lbs. Wearing tan harness, license (6243), name Jack. Very friendly. $20 reward. SP-2-8872 after 1 p.m.

LOST on Prune St. Bible. Keepsake. SP 2-8803.

LOST: Please return keys, papers & baby prescription from white leather purse lost in Newberrys Sept. 15. 534 DeBarr.

WILL finder of Darrel Brereton's wallet please phone again, on Sunday or after 6 p.m. SP 2-2151.

5—INSTRUCTIONS

New Dance Classes
Sat. Afternoons
12:30, Ballet for 8 to 12 yrs. Serious study in Cecchetti method 1:30, Ballet & Tap combination class for 6 to 7 yr. olds. 2:30, Tap & tumbling for both boys & girls 8 to 12 yrs.
NEW WEEK DAY CLASSES
Teen Age Ball Room
Class starting this week, learn Fox Trot, Waltz, Jitterbug, Bop & Cha Cha.
Colleen Hope
Dance Studio
SP 3-6204

GUITAR LESSONS, First Lesson Free. 2 Instructors. SP 3-4672.

5—INSTRUCTIONS

ABC KINDERGARTEN — Morning & afternoon classes. ATTENTION PHOENIX—Transportation available to Phoenix or North of. SP 3-3034

10—WANTED MALE HELP

WANTED—Man with car—married, 25 to 45. Fuller Brush Co. route. Ashland territory. $115 a wk. guaranteed to start. SP 2-8934.

PROFITABLE Fall season ahead. Good Watkins Dealership available in Jackson Co. Obtain stock on credit, if qualified. For FREE details write The J. R. Watkins Co., 3903 Brooklyn Ave., Seattle 5, Wash.

EXPERIENCED salesman wanted to sell Ramblers. Demonstrator & gas allowance furnished. Commission. See Howard Scroggin, Lea Motors, 5th & Bartlett.

HERE'S YOUR FUTURE!!

Man with college background interested in career in Public Relations, to show films in neighborhoods and sell Insurance for large western life insurance company.
Free aptitude test for qualified men. Car required. Call Dave Cutting, Dist. Manager.

NORTHERN LIFE INSURANCE COMPANY
SP 2-6503 Monday-Friday 9:00 to 4:00 for appointment.

SALESMAN wanted, commission basis. SP 3-6162, Hillcrest Memorial Park.

THE UNITED STATES CHAMBER OF COMMERCE NEEDS SALESMEN
5 Figure Potential
The world's largest businessmen's organization will appoint a few well qualified salesmen to call on business owners and executives in Southern Oregon; Northern California.
Base salary $100 week and commission first 3 weeks while you break in with full field training by area manager. Option of continuing same salary and commission after training OR choice of even more liberal commission and bonus contract. For the right men these are permanent, full-time jobs with outstanding security benefits and much better than average earning possibilities. Experience in specialty or intangible sales helpful. Applicants should have a car and should preferably be between 26 and 50. Telephone for appointment.
Mr. R. C. Brennan
Medford Hotel
On Mon., Sept. 28, after 8 a.m., or on Tues., Sept. 29 between 8 a.m. and 1 p.m.

PEAR pickers needed, good picking, long season. Apply after 7 a.m. wk. days. Employment office, Bear Creek Orchards, Pacific Hwy South.

WANTED applications for Medford Mail Tribune carriers Must be 12 years old & in Jr or Sr High school Please apply in person to the circulation dept of the Medford Mail Tribune

CARRIER boys for morning route. East side. SP 2-2387.

11—WANTED FEMALE HELP

WAITRESS wanted. Apply in person. See Dan Marmo, Hotel Medford.

WANTED Relief fry cook, mostly night shift, must be thoroughly experienced. Write Tribune Box 3442.

LADY to do housework. 1 day a wk. Must have own transportation. NO 4-1113.

11—WANTED FEMALE HELP

WAITRESSES WANTED
The best waitresses available at top salaries to open TRAVIS & HARRY'S COFFEE SHOP. Apply to Harry Stratman at the Coffee Shop in the new Medford Shopping Center

OPPORTUNITY for women over 30. Work from your home. We train you for taking orders for Nu Bone Foundation Garments. Commission basis. Calls Ethel Rogers, 128 S. Holly, SP 3-6114.

13—WANTED SITUATIONS

IRONING in my home. Use Ironrite machine. 9 yrs experience. SP 2-8352.

HIGH school senior wants dental assistant training or typing job after school & Saturdays. SP-3-1487.

ODD jobs & light hauling. Have equipment. SP 2-8318.

DRESSMAKING & Alterations & men's shirts. SP 3-5062.

Experienced dressmaker. NO 4-1784.

WISH to care for 1 or 2 small children 5 days a wk. in my home. References. SP 2-2273.

FALL YARD CARE. Have power mower. Call eves. SP 3-4168.

WANTED—Bookkeeping and accounts in my home. SP 2-6877.

BABY sitting. SP 3-4302.

BULLDOZER work, road construction logging, mining, clearing & levelling land. A-1 equipment, experienced operator. SP 2-7266.

IRONING. SP 3-5096.

CABINET, carpenter work, remodeling, painting, plastering. Any type of work the home needs. SP 3-6071.

IRONING by hr SP 3-4511

CHILD care—your home. SP 2-2287.

FOR DEPENDABLE jaintor service KE 5-1506.

Custom Tractor Work. NO 4-1303

TRACTOR WORK
Level backfill, plow, mow.
Ernie Mallams—SP 2-4310

CHILD CARE CENTER
Medford Nursery School
Licensed—Inspected—Insured
Mrs. Ethel Tennant. SP 2-6013

ALL types carpenter work. No job too small. SP 3-5243, SP 3-6382.

DRESS MAKING & ALTERATIONS
MRS SHEPPARD SP 3-4863.

CARPENTER work SP 2-4332.

PAINTING—Reasonable — Lots of local refs. SP 3-4145.

IRONING by hr SP 3-4097.

SHRUBS & HEDGES
PRUNED RIGHT NO 4-2850

14—WANTED Miscellaneous

BILL'S RED BARN
HWY. 99 PHOENIX
WE NEED FURNITURE
Guns & Misc. Will pay best cash prices. KE 5-1828 or KE 5-2560 anytime.

WANT BARKIE POLES
Contract us for prices & specifications J. H. Baxter & Co. P O Box 30 GR 6-6666 Grants Pass

YOU'RE GOING TO PAY $2.50 FOR THAT NECKTIE ANYWAY, SO WHY NOT BUY IT AT BARKER'S AND GET S&H GREEN STAMPS?

Bartletts
FOR CANNING
They Will Make Mightly Fine Eating This Winter
BRING YOUR OWN CONTAINERS
SUNDAY & WEEK DAYS—8 to 5
BEAR CREEK ORCHARDS
2 Miles South on Highway 99

GOOD ADVERTISING REALLY SELLS!

When you tell them, they know. But when you sell them, they buy! And buying makes the difference in your business profits.

Apply this same thinking to your advertising. A listing in a business directory tells the public that you're in business. A timely, pointed ad in the Mail Tribune Classified Section tells 'em . . . and sells 'em! A Want Ad shows the customers that you have what they want right now . . . and gives them good reasons for buying it right now.

When you have something to sell . . . use the advertising medium that knows the difference between telling and selling. Use the Want Ads . . . they make the profitable difference!

MEDFORD MAIL TRIBUNE