

McNeil Urges Sellers to Beware Of Advance-Fee Racket Men

Local firms and individuals who are considering selling a business, farm or other property should beware of the advance-fee racket, according to Don McNeil, manager of the Jackson County Chamber of Commerce.

He said this fast mushrooming scheme is bilking the public of an estimated \$50,000,000 a year. How it operates and how it may be avoided was described by McNeil.

He said, "Although legitimate real estate and business brokers play a vital role in our economy in furthering the sale of property, their respected ranks have been invaded by an unscrupulous minority which exploits the gullible by exacting fees in advance for promised sales which never materialize."

Legitimate Broker
"Generally speaking, legitimate real estate brokers do not charge advance fees for listing property for sale. Their income, in the form of commissions, is earned when they obtain a buyer who is ready, willing and able to purchase the property at the agreed upon price. However, there is nothing wrong with an advance-fee per se. Criticism is directed not at the payment of a fee in advance, but at the use of false and fraudulent promises to gain the fee and failure to perform as promised."

"The promoter who seeks advance-fee as a scheme to defraud is primarily interested in collecting the fees, which may range from \$100 for a small home to \$3,000 for a business property."

"During the past few years, phony operators have mulcted property owners of an estimated \$50,000,000 a year by making such fraudulent misrepresentations as having a ready buyer, promising to sell within 90 days, promising a refund if no sale is made."

Lists Rules
McNeil listed the following rules to observe in order to avoid unscrupulous promoters: Deal with a broker whose

reliability is known by the seller's own experience, or from that of family or friends. If a reliable broker is not known, investigate the reliability of any broker before doing business.

Be on guard against any promoter who charges a fee in advance, discussing him with local sources of reliable information such as financial institutions, local real estate board or chamber of commerce. Verify through investigation

the extent to which any advance-fee promoter has successfully performed such proffered services for others.

Consult an attorney before buying or selling property. Read and understand any contract involved in the sale before signing.

McNeil said any property owner in this area who believes he has been swindled by such promoters is urged to write the Jackson county chamber giving full particulars.

Try and Stop Me

By BENNETT CERF

FROM A VERY OLD and very experienced German book-seller: "To write books is easy; it requires only a pencil or a typewriter. To print books is a little more difficult because genius so often reveals in illegible manuscripts. To read books is more difficult still, because of the tendency to go to sleep. But the most difficult task of all that a mortal man can embark upon is to sell a book."



A college with small salaries for its professors but a fine stadium for its football team had to give up the honor system. As the dean ruefully explained, "Our faculty had the honor and our students had the system."

Shades of the Arabian Nights! Here's a show producer ordering 30 lashes for a girl in the chorus! So . . . she stopped off at the beauty shop to pick them up.

© 1959, by Bennett Cerf. Distributed by King Features Syndicate.

Oregon News Briefs

FLU HEAVY
Portland—(UPI)—Influenza has reached "epidemic levels" in Oregon, the State Board of Health said today. In a seven-day period ending last Saturday 1488 cases of flu were reported, nearly double the 720 cases for the previous week. It was the highest for any period since the week ending Dec. 7, 1957, during the Asian flu epidemic.

Legislature Re-Enacted
Oregon City—(UPI)—This Willamette river city, sight of the first territorial legislature of Oregon, today welcomed members of the 1959 state House and Senate.

The legislature was to meet here this afternoon to re-enact procedures of the 1859 Territorial legislature.

Tickets were reported at a premium. There are 1600 spectator seats but the demand was about 10 times that, officials said.

LARGEST WAREHOUSE
Portland—(UPI)—A warehouse called the nation's largest under one roof was opened here this week by Waterways Terminal company to hold products from six mills of the Crown Zellerbach Corp. The 1253-foot long building is 436 feet wide and has inside loading space for 35 rail cars and 46 motor trucks. Seven barges also can unload at one time.

BUSINESSMAN DIES
Dallas, Ore.—(UPI)—Leif S. Finseth, 70, local businessman and former member of the State Board of Higher Education, died Tuesday. Finseth, who served a total of 17 years on the Board, also was twice a Republican legislator from Polk county and for 14 years was mayor of Dallas. Finseth was past grand master of Oregon Masons and a past grand chancellor of the state Knights of Pythias.

TO TRANSPLANT SMELT
Portland—(UPI)—The Oregon Fish commission said today smelt would be transplanted from the Lewis river in Washington to Oregon's Necanicum river near Seaside to see if a run could be started in that stream. Smelt also will be released in the Stillaguamish river near Seattle.

STRETCHING THINGS
London, England—(UPI)—Public investors, speculating on the shape of things to come, responded to an offer to sell 450,000 shares in a company called *C o r s e t s S i l h o u e t t e* with applications for 14,750,000 shares, the company said today.

Dr. Diebel Named Director of Area Lecture Program

Ashland—Dr. Clarence E. Diebel, professor of science at Southern Oregon college, has been appointed one of four U.S. regional directors for the traveling Science Teacher Demonstration Lecture Program sponsored by the National Science Foundation. Dr. Elmo N. Stevenson, SOC president, announced today.

As director of a six-state area composed of Washington, Oregon, Idaho, Montana, Utah, and Wyoming, Dr. Diebel will supervise the training and travel itineraries of 20 carefully selected science teachers from his headquarters at the University of Oregon.

Appointees will undergo a three-month intensive training period beginning in June. Dr. Diebel explained, which will be specifically designed to equip the traveling teachers with the latest scientific information, laboratory techniques, and demonstration apparatus to help better the quality of the science programs in the schools visited. Training periods will include lectures, laboratory ex-

periences, field trips, library assignments, and actual construction or assembly of demonstration apparatus to be used in the high schools.

Practice lecture-demonstrations will be given to high school classes within a reasonable radius of the university.

Objectives of the projected two-year program as set forth in the terms of the NSF grant are to stimulate the interest and spread the influence of competent teachers in science; to encourage the building of smaller and poorly equipped high schools; to provide a deeper appreciation of science to secondary school students and to help motivate competent young people into suitable scientific careers.

Made From Application
Selection of the participating schools will be made from applications received on the basis of the best geographic distribution in the region and to include schools of all sizes and characteristics. Other program centers are located at Oklahoma State

STORE CHANGES HANDS

The Griffin Creek store at the corner of Orchard home dr. and South Stage rd, has been purchased from Mr. and Mrs. Dan Chisholm, it was announced this week by Mrs. Vera Evans, a former resident of the valley who recently returned. She and her husband will operate it in the same manner and with the same policies as those of the Chisholms', she said.

STEAL BARN DOORS

San Bernardino, Calif.—(UPI)—Mrs. Inez Hoagland reported to the sheriff Tuesday that thieves stole the two doors off her barn. No horses were missing.

university, Michigan State university and the Oak Ridge Institute of Nuclear Studies.

Prior to the current school year, Dr. Diebel was on leave two years from the college while working on the pilot NSF program for Oregon which resulted in the current expansion and emphasis upon the improvement of science instruction in high schools. Similar pilot programs were carried on in three other states.

Bridge Tournament Winners Announced

Seattle—(UPI)—Mrs. Mary Jane Farrell, Los Angeles, and Alvin Roth of Washington, D.C., Tuesday night won the national mixed pair championships in the spring National tournament of the American Contract Bridge league.

The winners finished with 487½ points. Mr. and Mrs. Lew Mathe of Los Angeles were second with 472½ points and third place was taken by Mrs. Samuel Watanabe of Honolulu and Ivan Erdos, Los Angeles, with 472 points.

The best temperature for growing African violets is from 70 to 72 degrees.

AUTO GLASS

Phone SP 3-3613

SELBY GLASS CO.

303 North Bartlett

Cuba Asks Aid Of American FBI

Havana—(UPI)—Cuba has asked for FBI aid in tracking down a racketeer-directed ring smuggling black market Cuban pesos into Cuba from the United States, an army spokesman announced Tuesday night.

Capt. Miguel Duque de Estrada, judge advocate at the Cabana Fortress, said the ring was buying up Cuban pesos at a discount from refugee supporters of ousted dictator Fulgencio Batista and trying to smuggle them back

into Cuba. He said several Americans were being held on suspicion of smuggling and that some "may have been used as tools by racketeer interests in Miami and other cities in the United States."

SAUSAGE PRIZE
Huddersfield, England—(UPI)—David Burt, 21, collected a prize for eating 44 sausages—16 feet, 6 inches of them—at one sitting, to beat other contest entrants. The prize: A pound of sausage.

Mrs. Thompson Here To Instruct Blind

Mrs. Vera Thompson, field representative, Oregon Commission for the Blind, Portland, is in Medford to give individual and class instruction in braille, crafts, typing and homemaking.

Mrs. Thompson explained that the commission also have a restoration program for persons with low vision needing special attention who are not in a position to receive adequate medical attention.

Persons interested in instruction or more information regarding the commission's programs may contact Mrs. Thompson at Spring 2-8034. She will remain in Medford through Thursday, March 26.

In the Day's News

By FRANK JENKINS

This modern world note: The Post Office department expects to fire its first experimental MAIL CARRYING rocket this year.

Washington Science Trends (a technical publication printed in Washington) quotes a post office spokesman as saying that Postmaster General Summerfield has asked the defense department to let him use obsolete Snark or Regulus missiles for the tests.

Hmmmmmm. A century ago, mail came from the East Coast to the West Coast by sailing ship. Delivery time was reckoned in months—depending on the wind and the weather.

The pony express delivery time to weeks. Transcontinental railroads reduced it to days. Continent—spanning planes reduced it to hours.

Now—Maybe—Guided rocket-propelled missiles will reduce it to MINUTES.

WHATEVER else we may say about this modern world, it must be admitted that "TIME is of the essence thereof," as the legal documents put it.

MODERN subsidy farming note: The U.S. Department of Agriculture has just signed a trade agreement which Ceylon will buy FOR RUPEES, \$8,600,000 worth of U.S. wheat, flour and rice.

AT THIS point, another hmmm.

In 1957 (the latest period for which figures are available at the moment) Ceylon, which is a little independent country in the Indian Ocean, just off the coast of India, SOLD to us some 13.3 million dollars worth of her goods, dollars worth of her goods. In the same year, she BOUGHT from us 32.5 million dollars worth of our goods.

WHICH is to say: She bought from us some two and a half times as much as she sold to us. Foreign exchange is a complicated subject, but what that means is that Ceylonese rupees are worth to us about what the paper they are printed on is worth.

But—We have to get rid of the wheat.

So we might as well take Ceylonese rupees.

MAYBE we'd BETTER take Ceylonese rupees. Less warehouse space is required to STORE them.

MORAL: That's what happens when the politicians undertake to repeal the law of supply and demand.

Newberrys

Authentic HAWAIIAN PRINTS

- Choice of 9 gorgeous patterns
- By native Hawaiian artists
- All exclusive with Newberrys

98¢ yd.

Newberrys Low Price!

WHAT LUSH, VIVID COLORS! WHAT STUNNING PATTERNS! You'd expect to pay double our low price for these authentic Hawaiian prints—done by native artists, all exclusive with Newberrys. The fabric is high count, light weight mercerized poplin—Sanforized and guaranteed fast color. Wonderful for smart skirts, blouses, dresses, for men's sport shirts. HURRY for first pick.

We Salute Hawaii Our 50th State!

Newberrys EASTER SALE

TOP QUALITY LOW PRICES GUARANTEED SAVINGS

Children's Black Patent STRAP PUMPS

\$1.98 and \$3.29

Shop and compare these Newberry values! Top-fashion dress shoes for small fry from infants up to teenagers. Jet black patent strap pumps . . . perfect to wear with any color or style outfit. Designed for comfort and wear as well as style.

B. "T" Strap Pumps
Infant's sizes . . . **\$1.98**
Child's sizes, 9½-12; Girls' sizes 12½-3.

A. Strap Pump—Front band and button trim.
Infants' 4-8; Child's 8½-12; Girls' 12½-3.....3.29

Lamp Shades

Reg. 49c—Special

37¢ ea.

9-inch pleated acetate boudoir shade. In white, pink, blue, yellow, green. This is a terrific buy!

Ladies' and Children's GLOVES

Double-woven nylon, whip-stitched seams. White, pink. Sizes 4 to 7. **\$1.00**

GIRLS' SLIPS

Nylon tricot bodice taffeta and net tiered skirt. Sizes 4 to 14. **\$1.98**

Ladies' and Misses' FLATS

Assorted styles in red, black and white. 4 to 10. There are 5 good styles for Easter and Summer wear.

\$1.99

Remember Newberry's for all your EASTER CLOTHING

Ladies "Waist Bandit" Dresses

Reg. \$4.77—Special

\$3.99

All nylon! Washable, no ironing. Newest in spring colors and styles. 12 to 20 and 14½ to 24½.

All First Quality Heavy No. 2 ROSE BUSHES

Everblooming Reds, Pinks, Yellows, Whites and Two Tones. Climbing varieties—Reds, Pinks, Yellows and White. Compare these with others. Save at Newberry's.

59¢ ea.

Nonrad's Lily Bulbs

3 bulbs to pkg.

49¢ pkg.

Auratum (Gold Bond), Rubrum (Rose), Easter (White), Tiger (Orange-brown), and Calla Lillies.

For Easter! Men's White SHIRTS

2.98 each

Finest quality drip dri. Convertible cuffs. Premium quality cotton. Compare workmanship and quality with 3.98 shirt.

14½-32 to 16½-34.

Ladies Nylon Bouffant Slip

Reg. \$3.98

Easter Special \$3.33

Three-tier and 3 skirts. Colors: pink, white, multi. Sizes Small, Medium and Large. Elastic waist and nylon lace trim.

Newberry's Famous GRO-GREEN LAWN GRASS SEED MIXTURE

59¢ pound

5 lbs. \$2.75

J.J. Newberry co. Sixth and Central Medford's Bargain Corner

J.J. Newberry co. Sixth and Central, Medford's Bargain Corner