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## Elks Lodge Passes Million Member Mark

Morris B. Leonard, exalted ruler of the Medford lodge, Benevolent and Protective Order of Elks, said today that the national lodge's membership has passed the one million mark. Raymond Cole, Bay City, Mich., was the millionth active member of the order.

The lodge, founded in 1868 by 15 men, now has 1,538 units, all in United States or Philippine territory.

The Elks lodge devotes more than \$6 million annually to patriotic and benevolent purposes including the annual observance of Flag day, which originated with Elks, college scholarships to deserving students, aid to crippled children, sponsorship of boys' clubs, Boy scouts and amateur athletic leagues.

## Morse Asks Funds For Coos Bay Development

Washington, Feb. 24—(U.P.)—Sen. Wayne Morse (R., Ore.) today asked a senate committee to allocate a portion of some \$1,000,000 recommended for improvement of Coos Bay harbor.

Morse said funds were needed now to deepen the channel to the Charleston mooring basin and thus provide protection for commercial fishing vessels operated in the bay.

Japanese women are engaged in virtually all major industries, with 5,500,000 such workers in non-agricultural employment.

## Human Relations In Industry Aired

By Roger W. Babson  
Babson Park, Fla. (Special To Mail Tribune)—One of the greatest problems which will confront us in the next twelve months is how to bring the break-even point down. When the present artificial boom has burst, producers must find ways to make more goods at cheaper prices and at the same time keep wages up, continue workers' short hours and give more benefits.

This problem, reduced to its simplest form, resolves itself into a question of what makes men work. It is no secret that in many plants worker productivity per man has fallen off considerably. Why? For too long a time management has tried to force workers to do their best by threats of liquidation or lay-offs. This policy of fear nourished strife and bred labor unions.

Then the government stepped in with the Wagner and the Taft-Hartley Acts and said in effect, "We shall legislate cooperation and peace and an attitude of enthusiasm for work." How in heaven's name can you legis-

## Details And Need Told At Meeting Of Fund Workers

The first "round-up" meeting of Red Cross volunteer workers in the 1950 fund raising campaign was held here this week under the chairmanship of Frank Van Dyke, head of the drive.

Col. Ben Stafford, vice-chairman, told the workers that the advance gifts and industrial solicitations will have been completed by the end of the month. In order that families will not be solicited more than once, he urged those who have given to place Red Cross stickers on their house windows. Residential workers will not call at homes where stickers are displayed.

The Red Cross fund drive headquarters will be established in the gas company building, it was announced, and Col. W. H. Paine will be in charge. Anyone wishing fund drive information may phone this office at number 2-9853.

Chairmen of the 14 county divisions of the fund campaign reported that their quotas have been accepted, and that their working crews are organized to start solicitations on March 1, in an attempt to raise the Jackson county quota of \$25,000 during the first 10 days.

In discussing this quota, Van Dyke pointed out that it is an increase of 20 per cent over last year's. But the county chapter, he said, like the national Red Cross, has been meeting its community and charter obligations by use of surplus funds collected during the war years. This is now almost gone, he added.

Concluding the meeting, Don Legg, San Francisco, Pacific area fund representative, spoke briefly on the relationship of the county quota to the \$67 million national quota. Legg said that various services such as the national blood bank are shared by the entire nation. Nurses are sent to localities where there are epidemic illness needs which cannot be met by communities. "It goes without saying," Legg stated, "that the number of services the Red Cross will be able to perform will be in direct proportion to the amount of money raised. It is necessary, therefore, that every American citizen lend his support to this campaign."

## Butte Falls

Butte Falls, Feb. 14—Mrs. Mayford Price and small son are visiting at the home of her aunt, Mrs. Albert Holmes.

The G.A.A. girls had a tea for their mothers Tuesday afternoon. The girls entertained with a square dance and a short program. Refreshments were served. G.A.A. is supervised by Miss Slaney and this is their first year.

Butte Falls Grange will meet Monday evening at the high school auditorium.

Mt. Pitt club met February 16 at the home of Mrs. B. Boatman. Three new members attended. It was planned to have a pot luck dinner for St. Patrick's day. Next meeting will be at the home of Mrs. Ray Price March 2. Every one is asked to bring a small gift for a white elephant sale to be held that evening. At the close of the meeting birthday girls opened their gifts and a lovely birthday cake was served.

Mr. and Mrs. Dewain Burton have returned from their trip to Nebraska. They were gone about a month.

Buddy Boatman, small son of Mr. and Mrs. B. K. Boatman is in a Medford hospital with a severe cold.

Don Baker of Shady Cove visited in Butte Falls one day last week. A bakery, delicatessen and catering service will be opened in the bank building next week. This service will be a great help to the community and will be operated by Mrs. Clyde Moore and Mrs. Norman Palmer.

Bill Roynane has been confined to his home with a slight case of pneumonia.

Mr. and Mrs. Ben Edmondson were in Medford Friday on business.

Cordova, Alaska, Feb. 24—(U.P.)—The city of Cordova was without an embalmer today. Joe Rollin resigned yesterday because the city impounded his dog.

late" industrial peace by setting up a political football game between labor and management? The backers of one team demand more and more touchdowns, or else the coach will be fired. The rooters for the other team will be satisfied with nothing less than the goal posts and painting the town red. A scheme of this sort is unfounded and can result in nothing but friction.

## Must Develop Frontier Of Human Relations

The officials of too many corporations have inherited this scheme of things from their forefathers. But we too have succumbed to their time-worn dogmas about management's prerogatives and labor's place in the scheme of things. Yet, if we are to preserve democracy, avoid state socialism and develop a state of abundance, then we will send teams out to explore, conquer and develop this relatively unknown frontier of Human Relations in industry.

One small manufacturer, some months ago, became desperate. His break-even point was too high and he faced a shutdown. But a simple formula was evolved which resulted in a production increase of 150 per cent in a short space of time. Here's how. Management found that about 38 per cent of its sales dollar was charged against the cost of labor. Labor was offered the difference between the 38 per cent and whatever savings it could effect. Labor accepted the challenge. Cost dropped—production went up—new business was available on the basis of decreased costs of production, and deliveries were made on time at a profit to all parties.

## Labor Productivity Frozen By Management

One of my own employees worked a few years ago as assistant to the president of a nationally-known company with its share of labor troubles. He put on a pair of overalls, went out into the plant as a sort of labor spy. He learned how to use a paint spray gun and after a while was fully accepted by the workers as one of them. Among other things he was taught by them how to hold work back so that management would never know how fast they could really work. He learned how to so mix his paint and to so spray that he could collect for a three-coat job when in reality the company was getting only a one-coat job.

This new man observed skilled workers withholding their skills from new workers. He watched spoilage pile up. He saw workers let excellent suggestions for improving efficiency and cutting costs go down the drain, and then sneer at management because it was so inefficient. Company problems were none of their business, for these men "only worked there." Labor productivity has been frozen by management.

I believe that we can save our private enterprise system only by allowing the wage-workers to become an entrepreneur along with management. When the workers can have a personally gratifying part in solving their company's production problems; when they can reap a proportionate reward; then, you won't need to worry much about "collective bargaining" in your plant.

## FOOTS CREEK

FOOTS CREEK, Feb. 24—Tom White of San Jose, Cal., came here February 16 to spend a week with his family.

Mrs. Frank Daily entertained February 12 at a dinner in honor of Mr. Daily, their son, Cletus, and daughters, Jessie and Arlene's, birthdays. Guests were Mr. and Mrs. Bushnell and two sons of Applegate and Mr. and Mrs. Ralph Fitzgerald and three children of Ashland.

Mrs. Flossie Hubbard and son, Milton, and Mrs. Cora Taylor of Summit City, Cal., were dinner guests of Mr. and Mrs. Charles McLallen, Friday evening, February 17. The Hubbards will spend a week at Phoenix and Mrs. Taylor will stay at the McLallens' home until March 1 and Mr. and Mrs. Charles McLallen, daughter, Sharon, of Medford, spent Saturday and Sunday with them.

Mr. and Mrs. H. Bennett spent the week-end at Longview, Wash., with their son and family, Hollis and Douglas Bennett.

Mr. and Mrs. Charles O. McLallen entertained February 19 with a birthday dinner in honor of her mother, Mrs. Cora Taylor, on her 78th anniversary. Guests were Mrs. Flossie Hubbard and son, Milton, of Summit City, Cal., and Mrs. Taylor's grandsons, and wife, Mr. and Mrs. Charles McLallen, and her great-granddaughter, Little Sharon McLallen of Medford.

NOTICE OF ALLEY VACATION  
Notice is hereby given that the Council of the City of Medford did, on the 7th day of February, 1950, by resolution, initiate proceedings to vacate the alley in Block 72 of the City of Medford, original town, as the same is designated and delineated on the official plat thereof of record and did provide for a public hearing to be held at 2:30 o'clock p.m. on the 21st day of March, 1950 at the Council Chamber in the City Hall for the purpose of considering the vacation of and adoption of an ordinance vacating said alley and for the purpose of hearing and considering any objections or remonstrance thereto which may be made in writing and filed with the Recorder prior to the time of said hearing.

By order of the Council of the City of Medford.  
J. R. Woodford,  
Recorder

## "DROP" HEAD COLD WATERY MISERY

2 drops of Penetro Nose Drops in each nostril reduce watery flow, soothe raw membrane. Breathe easier this 2-drop way.

# BARNES BETTER BUYS

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LOOK AT THESE BARNES

**Thrifty** BUYS

You Can Buy These with a Small Down Payment and Weekly Installments

1938 Buick 4-Dr. Sedan  
New Paint - Seat Covers. A Steal. **\$195**

1937 Chev. 2-Dr. Green  
This Runs Good **\$135**

1937 Chev. 2-Dr. Black  
Body Very Clean, Runs Good. **\$145**

1937 Chev. 4-Dr. Sedan  
Look this one over for value. **\$105**

1949 Chev. Convertible **\$1795**

Radio, Air-conditioning Heater, White Side-wall Tires. Loads of extras.

1941 Dodge Custom ..... **\$495**

COUPE—Comfort Master Heater, mechanically tops.

1941 Nash "600" 4-Dr. **\$495**

SEDAN—Heater, new paint, new seat covers.

1940 Buick 4-Dr. Sedan **\$445**

Heater, body very good—Mechanically tops.

1940 Mercury 4-Dr. .... **\$395**

SEDAN—Heater, Tailor-made Seat Covers, New Paint, reconditioned and ready to go.

1940 Plymouth 2-Dr. .... **\$345**

SEDAN—Completely reconditioned. Runs like a top.

1940 Ford 2-Dr. Sedan .. **\$395**

Look This One Over.

1939 Buick 2-Dr. Sedan **\$365**

Heater, runs very good—This is a real buy.

## Trucks & Pickups

1949 Chev. 1 1/2 Ton .... **\$1295**

PICKUP—Heater, 4-speed transmission. Just like new.

1948 Chevrolet Sedan .. **\$1195**

DELIVERY — Radio, Heater. Locally okned. Top condition.

1946 Chev. 1/2 Ton Pickup **\$795**

Completely reconditioned.

# BARNES CHEVROLET

NINTH and BARTLETT PHONE 2-6115

1937 Chevrolet  
2-Door Black

You won't beat this price anywhere.

**\$95**

1936 Ford 4-Dr.  
Sedan

Try This One

**\$95**

1933 Ford  
Sedan

At this price you can't afford to walk.

**\$69**

1929 Model 'A'  
Ford 2-Door

A Rattling Good Ford

**\$49**

1937 Dodge  
1/2 Ton Pickup

Your hauling done for less.

**\$195**

1935 Chevrolet  
1/2 Ton Pickup

Runs Very Good

**\$95**



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