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SUCCESS SYSTEM TOLD BY FARMER NAMED 1938 STAR

Prize Winner Makes Ranch
Pay by Being Good Business Man—Three Fundamental Rules Stressed

By Hunter Roy Greenlaw
1938 Star Farmer of America.
(Written for AP Feature Service)
PALMOUTH, Va.—Big business couldn't function without a system—neither can agriculture. Therein

lies the secret of successful farming. Although conditions vary in different parts of the country, there are three fundamentals, which if developed properly, should keep every farmer on the right side of the ledger. They are crop rotation, complete fertilization and a planned program.

The young farmer who depends upon "rule of the thumb" methods will have a difficult job meeting present day competition. The three fundamentals should be backed up by schooling in agriculture.

What Makes 'Em Grow? Most high schools in the rural areas offer vocational training in agriculture. Today you must know what makes your crops grow, what the chemical content of the soil is, how to fertilize the soil, the best method of rotation in order to maintain a constant yield, the best type of grain suitable to your farm land, production, overhead and maintenance costs as well as numerous other details which any successful business must take into consideration.

Of the three fundamentals, crop rotation is one of the most important—it keeps the soil healthy. The four-year cycle has proved satisfactory. The first year acreage can be planted in corn, followed by soy beans, then a small grain such as rye, wheat or barley and the cycle is completed with hay, clover or lespedeza.

When planting soil-depleting crop a complete fertilization program should be followed. The land should be tested for lime content as well as phosphate, potash and nitrogen.

Planning crops in advance, estimating production costs, and using the average yield as a basis will make it possible for every young farmer to anticipate a profit for a normal season, year in advance.

I started from scratch when my father died in February of 1934 and during the five years I have been farming these 385 acres I've tried to keep it on a business basis. My uncle, N. S. Greenlaw, who owns the land, turned it over to me, rent free, in return for its upkeep.

Look At The Record
An accurate record on the 200 acres

in cultivation has made it possible to keep a check on the costs and turn the profits into new machinery, including a tractor and a combine for harvesting small grains, beans and seed.

During the past five years my records show a profit except during the 1936 season when the flood waters of the Rappahannock river wiped out 70 acres in rye, oats and grass and resulted in a loss of about \$1,000.

Although the crops furnish the chief source of money, there's a small profit in the sale of whole milk from 18 cows, some 23 pigs will bring in cash and the sale of eggs from a flock of 500 or 600 chickens raised by my mother will keep the books balanced.

On paper you can figure out a profit for yourself every season, but there's always one thing to be reckoned with in this business, and that's

the weather—look at what happened to me in 1936.

All things considered, though, I believe farming is a good business, if taken seriously.

Youthful Burglars Sentenced to Pen

DALLAS, Nov. 17.—(AP)—Three youths who admitted a series of burglaries and robberies were sentenced to five-year terms in the state penitentiary by Circuit Judge Arlie G. Walker yesterday.

Clarence Chris Larsen and James R. McKinley, Independence, pleaded guilty to eight grand jury indictments. James Larsen, also of Independence, pleaded guilty to seven of them, denying one count.

McKinley, a minor, was paroled to the state training school.

Sydney Building Booms
SYDNEY, Australia.—(UP)—This city is enjoying the greatest building boom of its history. A total of \$8,092,000 in major buildings is under construction; an additional \$4,452,000 is projected, while in the suburbs \$7,188,018 worth of construction took place during the first two months of the year.

Study Atop Peak
MOSCOW.—(UP)—Scientists have left Moscow for the Caucasus, where they will study cosmic rays. Working at an altitude of 17,000 feet on Europe's highest peak, Mount Elbrus, they will endeavor to learn more about the nature of the rays which approach the earth from outer space.

Social Error Corrected
BRISBANE, Australia.—(UP)—When

a Brisbane socialist found it was too late to keep a downtown street appointment with a friend, she sent her a telegram addressed as follows: "Mrs. —, short, dark, stout woman, wearing glasses, waiting outside the — building, Queen street."

The telegram was sent at 11:03 a.m. and at 11:09 a.m. it was delivered to the right person.

Speeding Budge Speaks.
PLEASANTON, Cal.—(UP)—When J. Donald Budge, lanky, red-haired tennis star, paid a \$15 fine for speed-

ing through the town at 70 miles an hour, he told the court the "next time I come through your town, the only thing you can get on me will be for obstructing traffic."

Army Graduates M. P.'s
LAWTON, Okla.—(UP)—Six military police, the "M. P.'s" who enforce army law, were graduated from a special school at Fort Sill recently. The six weeks' course was the first of its kind ever held at the post.

Use Mail Tribune Want Ads.

1000 MEN SAMPLE OLD QUAKER IN AMAZING WHISKEY SURVEY



"This is my type of straight whiskey!" said Atlantic City Accountant, after trying Old Quaker.

960 Found it Smooth, Rich in Flavor, Delicious—Here's Evidence that OLD QUAKER is a 3-Year-Old Whiskey at a Sensational Low Price!

It's true! At last you have the judgment of impartial men to guide you in buying whiskey! And—we point out—the brand these men found so wonderfully fine in flavor . . . so smooth, rich and mellow—sells at a real, rock-bottom price!

We went to 1,000 men—bankers, engineers, druggists—men of different types from 22 states—and asked them to try 3-year Old Quaker. "Smell it!", we said. "Taste it! Drink it! Then give us your frank opinion!"

Not one of these men knew the name, age or price of the whiskey he was trying. Yet, out of the 1,000 men—960 were enthusiastic about Old Quaker . . . praised its mildness, its silky smoothness, its richness of flavor. So again we say, look at Old Quaker's amazing low price!

If your judgment agrees with these 960 out of 1,000 men, then you've made a find! You've discovered a grand drink that sells at an astonishing low price! Make this same simple trial yourself! Get your own first-hand evidence that 3-year Old Quaker is your whiskey from now on!



"That's wonderful whiskey!" exclaimed Philadelphia Tailor, after trying 3-year Old Quaker.

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