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WANT AN AD?



Phone 75 and an advertiser in the Tribune's Classified Ad Department will gladly assist you in writing an ad that will get RESULTS! A rightly worded Classified Ad in the Mail Tribune will put you immediately in touch with dozens of GOOD prospects. You'll find that advertising in these columns will produce QUICK results at surprisingly moderate cost.

HERE ARE THE RATES: Per word, first insertion, 20c (Minimum 25c). Each additional insertion, 10c (Minimum 10c). Per line, per month, without copy changes, \$1.25.

LOST

LOST—Between Glen Oak Court and Airport 2 small books, "Masters of the East" by Mrs. Virdeen, 7 Glen Oak Court. Tel. 1570.

LOST—Black and white fox terrier, mostly black, male; 5 months old. Reward, 100c-J.

LOST—If dog is missing, call 1814 2584.

WANTED—MALE HELP

WANTED—Diesel Engineering offers the brightest future for the trained man of any industry today. Diesel engines are fast replacing gas and steam. Diesel-powered trucks and buses are already in use. It is safe to say thousands of them will be on the roads within the next year. Write for our "Diesel Employment Service Booklet. Openings for a few more industrious men at 50c per hour spare time work while learning. HEMPHILL DIESEL ENGINEERING SCHOOLS, Dept. 4-C, New Building, Westlake and Republican Sts., Seattle, Wash.

WANTED—Diesel Engineering offers the brightest future for the trained man of any industry today. Diesel engines are fast replacing gas and steam. Diesel-powered trucks and buses are already in use. It is safe to say thousands of them will be on the roads within the next year. Write for our "Diesel Employment Service Booklet. Openings for a few more industrious men at 50c per hour spare time work while learning. HEMPHILL DIESEL ENGINEERING SCHOOLS, Dept. 4-C, New Building, Westlake and Republican Sts., Seattle, Wash.

WANTED—Salesman or woman of good appearance, ambitious and full of pep; education necessary. If you are in earnest and need to make money, call foreman after 8, West. Thurs. and Friday, 227 E. Oakdale.

WANTED—SITUATIONS

WANTED—High school boy, 15, clean habits, wishes to work for board and attend school. Box 1007, Trib. buzn. References.

WANTED—Family washings, 50c to \$1 also hour work. Phone 889-X-2.

WANTED—Children to care for in my own home. 416 Boardman.

WANTED—MISCELLANEOUS

WANTED—100 new customers Labor day. Open from 9 a. m. to 9 p. m. Franklin's Grocery, 457 So. Central.

WANTED—General housework or woman of 30 who is excellent cook and capable of taking full charge of house. Will do family washing. Wages \$40 or \$45 a month. Address Box 342, Ashland.

WANTED—Lady's bicycle. Tel. 9-F 4.

FOR RENT—Modern house just outside city limits; 1 1/2 acres. Call 849.

WANT to rent a good 5 or 6-room house. Will consider either furnished or unfurnished. Must be modern and in good residence district. No children. Will give property best of care. 1758, care Mail Tribune.

HOUSE WANTED—Business man, established in Medford, wants to rent modern 6-room house in desirable location. No children. Address 1584, Mail Tribune.

WANTED—2nd hand goods. We buy, trade and sell. Berrydale 2nd Hand Store, 1603 N. Riverside.

RADIOS bought, sold and repaired. Service Electric Co., 111 So. Holly. Phone 1279.

WILL buy good used tires, tubes, rims. 1761 N. Riverside.

WANTED—Washings washed and ironed. 9c lb. Reasonable mending done if wished. Phone 1939-X.

WANTED—Cars for wrecking at Big 4 1761 N. Riverside.

WANTED—Household goods, tools and junk, or what have you? Medford Bargain House, 27 N. Grape St. Phone 1062.

LOCAL or long distance hauling. We guarantee to save you money. Hawley Transfer, 613 No. Riverside. Phone 1044-X. 2984.

FOR GARDEN and field plowing sand, gravel and sediment. Tel. 912-J. Samuel Bateman.

FOR RENT—HOUSES

FOR RENT—4-room modern house, furnished, with garden. 1110 E. 11th.

FOR RENT—8-room unfurnished modern home; fine shade, close in; \$30 per month, water paid. Inquire at 320 So. Riverside. Tel. 301-J.

FOR RENT—908 W. 11th, 5-room modern cottage; also 317 So. Central. J. W. Wakefield, Palm Bldg.

FOR RENT—HOUSES

FOR RENT—House in Everett Court and Katherine Court, West 11th St.; unfurnished; for family of two; clean, modern, has electric range, breakfast nook, set and plenty of cabinet work; large kitchen. Phone 238. 1614.

FOR RENT—595 South Oakdale; attractive 8-room home with double sleeping porch, large fireplace, hardwood floors, basement and furnace, electric range, water heater and trash burner, double garage; large lot, 78x175; beautiful shrubs, trees and flowers. Rent \$65.00. Charles R. Ray, Realtor, Medford Building. Phone 302.

FOR RENT—5-room furnished modern South Orange, \$27.50. Water paid. Tel. 984-Y 1496.

FOR RENT—To adults, about middle of September, modern, well furnished duplex. Inquire 212 South Grape.

FOR RENT—Furnished house, 1101 N. Central. Inquire 939 N. Central.

FOR RENT—2 houses, close to Washington and high school. Inquire 708 S. Pesch St.

FOR RENT—About Sept 12th, small furnished 3-room house on court for 2 adults; 1 block off Main. Fine for couple working. Frigidaire. Phone 554.

FOR RENT—2 partly furnished modern 4-room homes. Phone 1589-1.

FOR RENT—Good home, east side. C. S. Butterfield, Medford Bldg.

FOR RENT—My beautiful furnished home, 837.30, water paid; adults. Inquire 214 Cottage.

FOR RENT—5-room modern bungalow; desirable location; adults. 29 Kenwood.

FOR RENT OR SALE—3 houses on Loxley lane, near Jacksonville highway. Big Pines Lumber Co.

FOR RENT—House on Oak. See H. A. Hancock, 526 Palm.

FOR RENT—4-room modern house with electric stove, on Haven St. Inquire 817 W. 2nd.

FOR RENT—3 rooms unfurnished except range; fireplace; near new high school. Key at 146 S. Ivy.

FOR RENT—Homes. Furnished or unfurnished. Brown & White.

FOR RENT—4 to 6-room houses. Phone 104. 80 N. Central. 41.

FOR RENT—Completely furnished home, full basement, furnace, sleeping porch, garage, fine shade trees, in good location, near new high school. 1013 So. Oakdale Ave. Tel. 225-N for appointment.

FOR RENT—APARTMENTS

NICELY furnished apartment including heat, light, hot and cold water. 1700 Holladay.

FURNISHED 2- and 3-room apt; garage. 604 W. 10th.

APT—3-room, 319.50; 3-room down stairs, with piano, 214. 714 Walnut.

FOR RENT—For 2 months, completely furnished, downstairs apartment. Very reasonable. 204 So. Grape.

FOR RENT—3-room apartment, furnished. 115 Mitchell.

FOR RENT—Nice apt. for 4 teachers. Everything furnished; reasonable. 30 Quince.

FOR RENT—Apartments. 806 West Main.

FOR RENT—Modern 4-room duplex apt. furnace, electric range, electric refrigerator, garage. W. A. Gatz. Economy Groceries or Tel. 625.

FOR RENT—"Eos" apartments in town" at Schuler Apts, corner 6th and Caldwell. Phone 1593.

FOR RENT—Sleeping rooms. 117 So. Laurel. Phone 121-R.

LARGE, pleasant furnished corner room; neat, airy, hot and cold water in room. 1205 E. Main.

FOR RENT—Sleeping room for working lady. 123 Almond St.

FOR RENT—Clean, modern apartment, Durrell Court, 329 N. Holly.

FURN. APTS. for rent, \$5 a week. Apply at Peoples Electric Store.

TEACHERS' ROOMS—Comfortable, airy, near new schools. 510 S. New. Phone 1163-W.

LOVELY ROOMS, excellent meals, home comforts, double or twin beds, near new high school, teachers or business women only. Phone 115-Y.

FOR RENT—ROOM AND BOARD

FOR RENT—Attractive room with board, garage. 33 N. Pesch.

BOARD AND ROOM—806 W. Main. Teachers desired.

ROOM and board. 339 South Central. Phone 1211.

ROOM AND BOARD at 204 So. Central. Home cooking, family style.

FOR RENT—MISCELLANEOUS

FOR RENT OR SALE—20-acre ranch, completely equipped. Paul Krutler, Ross lane, Box 113.

FOR RENT—Store room, 313 No. Riverside. Phone 346-L.

MISCELLANEOUS

HAVE good home for short-haired pup of small full grown dog. 404 Center Lake.

IF YOU want short sunk of tunnel run, see Jack Brady, 521 East E St. Grants Pass.

FOR ROOF repairs Phone 629 or call 419 N. Fir St.

FURNITURE repairing, built-ins, cupboard doors; anything made to order. 924 S. Central, near Pacific highway. Phone 283.

MISCELLANEOUS

FENDERS enameled, \$8 to \$12 set. Auto Beauty Shop.

HAVE a few eyes to put out on shares. C. A. DeVoe.

ALTERATION SHOP—Dressmaking and tailoring work done at reasonable prices. Hilda Huber, 219 No. Oakdale.

FOR EXCHANGE

TO TRADE—2nd hand flooring for wood. Phone 354.

FOR TRADE—3 buck sheep for 1 buck sheep. Geary Orchard, Griffin creek.

WILL EXCHANGE Overland Six '26 coach for yearling hens. Phone 10-XX-2, Central Point.

FOR EXCHANGE—Medford property for irrigation bonds. C. S. Butterfield, 409 Medford Bldg.

TO TRADE—Residence property in Salem for city or valley property. 130 Haven.

FOR EXCHANGE—Apartment house in Klamath Falls, equity \$10,000, for acreage in Rogue River valley or Medford income. For particulars address P. O. Box 732, Klamath Falls, Ore.

WANTED—To trade hifers for Guernsey bull, 6 months to year old; 50 good ewes for sale. Route 1, Box 43.

BUSINESS OPPORTUNITIES

FOR LEASE—Owing to physical condition must lease our service station at once. One of the best on Pacific highway in Medford; three pumps and full equipment. If interested see either E. M. Alcorn, or J. A. Rowe at Sunrise Super Service Station, cor. 12th and Riverside.

FOR RENT OR SALE—Service station and store. Good business for the right party. Tel. 422-L or 21 Centee.

FOR SALE—Apt. house and nice building lot, 806 W. Main. 113-R.

FOR SALE—REAL ESTATE

DESIRABLE homes with room and board wanted for girl students attending Rogue River Academy. L. M. Booth, Prin. Rogue River Academy, P. O. Box 35-K, Medford.

LOTS near new Washington school, paved; from 2550 up, unpaved from 2520 up; large lots, clear title. BROWN & WHITE, Realtors.

FOR SALE—TRADE OR RENT—A stock ranch, all stocked 7 miles up Thompson creek, or write to L. J. Guber, Applegate, Ore.

FOR SALE—Beautiful modern bungalow, 7 rooms and bath, fireplace, full basement, furnace, east side, paved street, corner lot; 2550 down, balance easy. Very good suburban home, 1 1/2 acre; hardwood floors, fruit, chicken, all equipment, going to less than cost of improvements. THE REAL ESTATE EXCHANGE, 125 E. 6th St. Phone 1485.

FOR SALE—6-acre scenic building tract. Youngs, Old Stage road, north Deall lane.

FOR SALE—AUTOMOBILES

FOR SALE—3 cows, 4 heifers, also mower, rake, hay wagon, harrow, etc. Best offer takes it. P. Fern, 2 1/2 miles south of Ashland on Highway.

SALE OR TRADE—Good double bed complete, for single bed; also reeking 125 equipment, going to less than cost or call at 7 So. Chestnut.

SCHERER'S EVERYDAY BARGAINS 1227 Buick Sedan, \$235.00 1227 Buick Sedan, \$235.00 1227 Chev. Coupe, \$150.00 1223 Buick Touring, 75.00 1225 Star Touring, 35.00 1223 Buick Sedan, \$245.00 Prices include license. SCHERER MOTOR CO., 120-32 So. Riverside. Phone 73.

WHEN YOU think of real estate, think of Brown & White. 414

FOR SALE—LIVESTOCK

FOR SALE—Weaner pigs, get of the Oregon Abbott. Woolvorton Orchards, Central Point.

FOR SALE—33 lambs. L. A. Salada, Jr. Central Point.

FOR SALE—Baby calves, VanDyke's Dairy, Phone 403-R-1.

FOR SALE—Feeder pigs. Call Chas. Jackson, Eagle. C. A. DeVoe.

FOR SALE—Milk cows, all fresh. Call 1559.

FOR SALE—HOMES

NICE 5-room home near school or \$2100; down payment \$100, balance \$25 per month. This is a good value. BROWN & WHITE, Realtors.

FOR RENT OR SALE LIKE RENT—Small house, 1 1/2 acres, Cherry Park, all in cherries. Price \$750; \$15 per month, or will rent for \$10 per month.

Small house, 1 1/2 acres, west of Phoenix, Wildwood Park; good well, some berries. Price \$475; \$15 per month.

Nice 5-room house, 1 1/2 acres in clover, alfalfa, berries, stone in house, city water; delightful place to live; good neighborhood; water for irrigation. Price \$1800; \$50 cash, \$20 per month, or will rent for \$15 per month.

4-Room house, corner Fourth and Summit; water paid; \$15 per month. J. C. BARNER, Real Estate. Phone 910-Y, 409. 15 S. Central.

FOR SALE—Attractive homes. Phone 105. 30 N. Central. 412.

FOR SALE—TRUCKS

FOR SALE—1926 Chev. truck; or trade for light coupe. Phone 1389.

FOR SALE—2 model T Ford trucks; one with Ruxell axle and one with gear shift and 14-ft. trailer. G. E. Tibbett, Rogue River, Rt. 1.

FOR SALE—POULTRY

FOR SALE—25 Red pullets. Mrs. Dressler, Phone 1969-R.

FOR SALE—MISCELLANEOUS

FOR SALE—Canning tomatoes, 1 1/2c per lb.; watermelons, 1 1/2c per lb.; cantaloupes, Heart of Gold, small size, 20c per dozen. Leo Potter's, 1 mile west of Central Point.

FOR SALE—Pette prunes, plenty of them, 1c lb.; pick them yourself. F. S. Carpenter, Jacksonville highway.

FOR SALE—Tomatoes; pick them yourself. Springbrook Farm. Follow arrows from Buckshot corner and Crater Lake highway.

FOR SALE—Dry fir and hardwood, 223 and 2300 up. Dalton Bros. Phone 523-R-1.

FOR SALE—Piano accordion; price reasonable. Phone 18. 101 South Riverside.

FOR SALE—Piano in perfect condition; radio desk, dining table, lady's desk and chair, book stand. Phone 220-R.

FOR SALE—Large circulating heater. 47 N. Orange.

FOR SALE—Large Lloyd loom baby buggy, \$5. Inquire 714 Beekman Ave.

FOR SALE—Fall Pippins, 50c per lug. Woolvorton Orchards, Central Point.

FOR SALE—Oats and vetch. Maury & Richardson, Phone 355-R-3.

FOR SALE—Grapes. 1031 Narregan. FOR PEACHES call 1122-R.

FOR SALE—Ground cherries. Mrs. Ads Wale. Phone 447-W.

FOR SALE—Fino tomatoes and watermelons. 1 1/2c lb. J. F. Maco, Central Point.

FOR SALE—Zinfandel grapes, 3c lb. Youngs, Old Stage road, north Deall lane.

FOR SALE—Straw. C. A. DeVoe.

BALED alfalfa hay or highest quality. Rogue River Co. Phone 1866.

FOR SALE—Newly new upright piano, excellent condition. Priced right. 245 S. Grape.

FOR SALE—Refrigerator, cream separator, electric, tools and other articles. Must sell. 405 Karhart.

FOR SALE—White rabbits. Will trade for chickens. No Leghorns. Rog Butterback, Pitt View Ave., in Pitt View Acres, near Central Point.

FOR SALE—Used sewing machines, all makes, \$5 up; terms if desired. All makes rented and repaired. White Sewing Machine Co., 24 North Bartlett.

FOR SALE—Wheat. C. A. DeVoe.

BUSINESS DIRECTORY

MURRAY ABSTRACT CO.—Abstracts of Title, Title Insurance, Rooms 3 and 5, No. 32 North Central Ave., upstairs.

JACKSON CO. ABSTRACT CO. Abstracts of Title and Title Insurance. The only complete Title System in Jackson County.

Accountants WILSON AUDITING COMPANY—Tax and Corporation Counselors, Auditors and Accountants. E. M. Wilson, C. P. A. Liberty Bldg. Phone 157-R.

Chiropractic Physician DR. E. W. HOFFMAN—Chiropractic Nerve Specialist. Office Building, 9 to 12, 3 to 5, 208-204 Liberty Bldg. Office Phone 850. Res. Phone 750-W.

Expert Window Cleaners LET GEORGE DO IT—Tel. 1173. House cleaning. Floor waxing. Oriental rug cleaning, specialty.

Furniture Repairing FURNITURE RE-UPHOLSTERED—re-finished, re-glued. We carry a full line of upholstery. See Mrs. A. N. Tibbett, Tel. 953-R.

Financial WE LEND MONEY to worthy people to pay their honest debts. Pacific Coast Credit Association, 421 Medford Bldg. Medford, Ore.

BUSINESS DIRECTORY

GLASS MEDFORD PLATE GLASS CO.—Auto glass while you wait. Glass for all purposes. Phone 446.

Job Printing MAIL TRIBUNE JOB DEPARTMENT—Best equipped plant in southern Oregon; printing of all kinds; book binding, loose leaf ledgers and blanks, billing systems, duplicating cash sales slips and everything in the printing line. 28-30 N. Grape. Phone 75.

Money to Loan Long Time Real Estate Mortgage Loans Phone 1322 Commercial Finance Corp. Medford, Oregon

WE LOAN MONEY on furniture and late model autos. Three per cent per month on unpaid balance. No other charges. Come in and get the cash today. See W. E. Thomas, 224 W. 4th St. ground floor Holly Theater Bldg.

Piano Instruction FRED ALTON HAIGHT—Teacher of piano, Classical and popular; music courses. Haight Music Studio, 313 Liberty Bldg. Tel. 72.

Painting and Paperhanging M. A. BLISS & COMPANY—Painting, paperhanging and interior finishing. 302 Crater Lake Ave. Phone 1604.

Radio Service RADIO SERVICE on any make radio. H. O. Burdick, 213 West Main St. Office Phone 335. Residence 1442.

GUARANTEED radio service at reasonable rates. Phone 1241 day or night. Almus Fruit.

Storage WAREHOUSING—Storage, Distribution, Medford Warehouse, 314 South Front St. Phone 816.

Sand and gravel C. A. HARTLEY—Sand and Gravel. Clean washed sand and gravel; crushed gravel, all sizes. Phone, plant 1203, or office 187.

Transfer DAVIS TRANSFER & STORAGE 210 S. Grape St. Phone 644, or residence 1060.

EDS TRANSFER & STORAGE — Office 1015 N. Central. Phone 315. Prices right. Service guaranteed.

HEINKE TRUCKING SERVICE—Transfer and hauling of all kinds. Office 809 South Front St. Phone 332.

Violin Instruction THORVAL V. FOLKENBERG—Teacher of violin, mandolin, and radio practice for students. Instruments furnished. Studio, 3 and 4 College St., 31 N. Grape St. Tel. 259-J.

SCHILLING FIRM CELEBRATES ITS 50TH BIRTHDAY

Western Concern Sees Confidence Borne Out by Time

Schilling and Volkmann, Original Partners, Still Owners of House

The Golden Anniversary of a San Francisco business house is being celebrated today.

For it was fifty years ago this morning that two young men, August Schilling and George F. Volkmann, began at 122 Davis Street to sell coffee, tea, spices, baking powder, and extracts in competition with the great houses of the day.

Many called them rash to enter a field apparently so well supplied, but these scoffers did not know that the young men nor their principles.

Today those principles have been vindicated, and "The House of Schilling" stands as one of the important merchandising establishments of the nation.

And it is still celebrated and controlled by those same men who started it. When their business opened on September 8, 1881, August Schilling and George Volkmann were partners and today they still control the enterprise they started.

In this modern day of mergers and combinations, many have wondered that Schilling and Volkmann would want to hold to the business they started. Friends of the pair have answered every query with a smile.

"Schilling and Volkmann sell 'Never'!" their friends said. "Does a man divorce his wife on their Golden Wedding Anniversary? Not often!"

Schilling and Volkmann were born ten days apart. They were each 27 years old when they began that enterprise on Davis Street, but already they were wise in the business they had entered. Each had been in the business several years, working for others. But they wanted their firm to be different.

Their policy was clear in their minds when they started business but it was some time later that August Schilling put it down in writing and passed it to his partner to read. On that slip of paper Volkmann read:

"Schilling quality shall be that which 9 women out of 10 would want if they knew all the facts."

And in this manner the young business house began a "pure food" campaign long before the world ever heard of the brilliant analyst, Dr. Harvey W. Wiley, whose nation-wide efforts resulted in manufacturers being forced to tell the truth to the public in the labels on their merchandise.

The House of Schilling was an early believer in a vigorous advertising campaign, and was the originator of many advertising "stunts" now in common practice. One of these was before the Pure Food Law came—still remembered by old San Franciscans.

One morning early in the '90s, San Francisco was startled by the appearance everywhere of huge billboards sign proclaiming:

"Would you paint your potatoes green?"

Then why should your tea be painted green?"

That policy did not change, nor did the ownership of