

BRINGING UP FATHER

By George McManus



1923 BIG YEAR IN AUTO INDUSTRY

In 1923, according to the February issue of the Automobile Trade Journal, the automotive market can safely absorb ten per cent more motor vehicles than were sold last year, when 2,550,000 cars and trucks were produced.

Other conditions remaining satisfactory, this promises to be the most successful year, for both maker and dealer. In the entire history of the automobile business.

Approximately 1,550,000 passenger cars will pass their sixth year of service some time during the next 12 months, and under normal economic conditions must be replaced. This represents the largest replacement market which has been available since the establishment of the automotive industry.

About 800,000 cars will be required for what we may term "new owners." This estimated requirement will, of course, be modified by existing industrial and agricultural conditions. It is estimated that 75,000 cars will go into the export trade. Adding these together, we find a demand for approximately 2,525,000 passenger cars.

In the commercial car field, the percentage of trucks needed for replacement is not quite so large as in the passenger car field. Approximately 125,000 commercial cars will be replaced during the coming 12 months, if business conditions continue on a fairly even keel. A demand for 135,000 trucks for new owners is anticipated. About 15,000 trucks will be sufficient for the export trade. This brings the total estimated requirements for 1923 to 275,000 commercial cars, making a total of 2,800,000 passenger cars, trucks, or an increase of about 10 per cent over last year's production.

Small Cars Continue to Predominate Of the estimated output of 2,525,000 passenger cars for 1923, Ford may be counted upon to turn out at least 1,150,000. The General Motors units should collectively build about 450,000 passenger cars. A selected group of other leaders, consisting of Durant, Dodge, Studebaker, Overland, Maxwell, Hudson-Essex and Nash, should collectively turn out 725,000. This would leave a total production of approximately 1,900,000 cars in business.

It is expected that of the cars built in 1923, 34 per cent will sell for less than \$500, 33 per cent will be in the \$500 to \$1000 class, 19 per cent will be in the \$1000 to \$1500, 7 per cent in the \$1500 to \$2000 class.

THROAT SORE? Then don't let an hour pass without a sip of BINZ Bronchi-Lyptus or a BINZ Eucalyptus Cough Drop. Sore throat is a warning that germs are at work - Bronchitis - Diphtheria - or other ills may follow. DON'T TAKE A CHANCE - Get your Bronchi - Lyptus today!

"NIP IT IN THE BUD WITH BINZ PRODUCTS" TRY YOUR DRUGGIST FIRST

PERL FUNERAL HOME At Your Service Day or Night Information Cordially Given Cor. 6th and Oakdale Ambulance Service Phone 17

3 per cent in the \$2000 to \$2500 class, and 4 per cent in the class selling above \$2500.

Of the estimated output of 275,000 commercial cars for 1923, Ford will produce about 125,000. General Motors should turn out about 15,000. A group of leading truck companies, consisting of Dodge, White, Reo, International Harvester, Mack, Republic, Packard and Autocar, should collectively build about 75,000. This leaves a total production of only about 60,000 for all other truck makers.

40,000 Car and Truck Dealers. There are now 40,889 automobile and motor truck dealers in the United States. Of these, 2485 are in cities of over 500,000 population, 3481 are in cities with populations between 100,000 and 500,000, 8152 are in cities with populations between 10,000 and 100,000 while 26371 or more than half the total are in small towns having a population of less than 10,000.

These figures do not include supply stores, garages, etc., of which there are over 40,000, making a total of more than 80,000 sales and service units devoted to the automobile.

Latest complete registration figures also serve to emphasize the growing importance of the small town market for automotive products.

Market News

Livestock PORTLAND, Ore., Jan. 30.—Cattle nominally steady; receipts 47. Hogs steady; receipts 187. Sheep steady; no receipts.

Butter PORTLAND, Ore., Jan. 30.—Butter weak; decline likely. Extra cubes 44¢; ordinary grades 42¢ to 43¢; cartons 52¢; prints 51¢. Butterfat unsettled. No. 1 churning cream 53¢; job Portland; undergrades 50¢ to 51¢.

Portland Wheat PORTLAND, Ore., Jan. 30.—Wheat: Soft white \$1.27; western white \$1.25.

USED CAR BARGAINS

This Week Only Buick 4 Touring Chevrolet Touring Chevrolet Roadster Fords Yes, We Trade Drive an Overland and Realize the Difference

BUSY CORNER MOTOR CO.

THEY SATISFY VALVOLINE OIL KEATON 10,000 MILE CORDS ASSOCIATED GAS Crank Cases and Transmission Drained Free

JONES & KIRKPATRICK Next to Nat. A Real Service Station

San Francisco Markets SAN FRANCISCO, Jan. 30.—(U. S. Bureau of Agricultural Economics)—Eggs, extras 26c; extra pullets 32c.

Kidney Trouble Causes Lameness "A lameness followed me for some time, and I felt that it was caused from kidney trouble. One bottle of Foley Kidney Pills and the desired effect," writes H. B. Ar buckle, South Barre, Vermont. Backache, rheumatism, dull headache, too frequent or burning urination are symptoms of Kidney and Bladder trouble. Disordered kidneys require prompt treatment. Neglect causes serious complications. Foley Kidney Pills give quick relief. Sold everywhere. Adv.

HELP WANTED—Male and Female WANTED—Hosiery salesmen and saleswomen, Oregon districts, to canvass homes, for manufacturer selling four pairs silk stockings for \$5 with \$1.25 commission, together with other excellent numbers. Pure Silk Hosiery Mills, 807 Pacific Bldg., San Francisco, Calif. 264

WANTED—Man and wife to run dairy Box 1, Mail Tribune. 264

WANTED—SITUATIONS WANTED—House work by lady, on ranch or in town. 433 S. Fir St. 266

WANTED—Ironing to do at your home. Phone 650-R. 266

WANTED—Any one desiring my services for spring grafting should arrange same now. Consult me about the actions. Chas. W. Austin, Phone 638-L. 267

WANTED—Work by day with company. Call phone 32. 270

WANTED—MISCELLANEOUS WANTED—Team, harness and wagon. J. R. Bower, Rogue River, Ore. 266

WANTED—100 Umbrellas to cover and repair. Liberty Repair Shop. 264

WANTED—Cash paid for pelts, hides, wool and furs. Johnson Produce Co., 241 N. Fir St. Phone 97. 271

WANTED—House moving and repairing. Phone 488-M or 488-X. 271

WANTED. WE HAVE PARTY wishing a STOCK RANCH, he has the money, he is an extensive stock buyer and commercial shipper, naturally wants something worth the money and would have a future speculative value.

Must be well located as to roads and railroads, something from 500 to 1500 acres, must be modern improvements, everything up-to-the-minute. Sufficient land must be of very good quality to raise enough feed for all ordinary purposes; will not go out too far, must be reasonably near good town, well drained. Price must be consistent. WILL PAY ALL CASH. See us today FOUR-SITE SALES AGENCY Business Opportunities Medford Building, Medford, Ore. Real Estate Exchanges

FOR SALE S. C. Rhode Island Red and White Leghorn Cockerels; Setting Eggs and Baby Chicks by 100 or 1000.

Almost every Rhode Island Red winner at Jackson County Fair, Josephine County Fair and Ashland Winter Fair was either bred by me or produced from eggs bought from me. ERNEST WEBB, Central Point, Ore. Phone 247

SPRING TIME IS HERE.

Prepare for your new home. Purchase a large fine view lot in East Medford. Good clear air and plenty of room for the little ones. Best water pressure. All improvements in and included in price. Recent purchasers planning for early construction of homes. Next ten days will see several more of these lots sold for the reason that the prices are very low and terms to suit your convenience. Make your selection at once.

Our River View Park near Gold Hill, fronting on Rogue River is fast taking form. Land is being graded and a fine road is under construction along the brink of the river bank. These lots contain the finest rich black sandy loam garden soil. Nothing better for onions, potatoes, melons and berries. Some very choice tracts with shade for poultry. Many lots sold. Irrigation for all river front lots. Many tracts ready for crops. Plans now under way for five cottages. Prices low and terms to suit your convenience. J. W. DRESSLER CO. Phone 285. 123 East Main St.

HELP WANTED—FEMALE

WANTED—Woman to do laundry at her home. Mrs. E. H. Pomeroy, Central Point, R. F. D. 1. 261

FOR RENT—HOUSES

FOR RENT—2 room house, close in. Call 939. 266

FOR RENT—Six room furnished bungalow, Ross Court, no children. Phone 490-11. 265

FOR RENT—4 room cottage. Phone 375-R. 264

FOR RENT—Houses, Brown & White. 264

FOR RENT—FURNISHED ROOMS

FOR RENT—Room with board, \$35 a month. 223 N. Central. 268

FOR RENT—Sleeping room, outside entrance, 219 North Oakdale, Phone 808. 261

FOR RENT—Furnished sleeping rooms, modern garage in connection. 124 King St. Cor. of 10th St. 2561-R

FOR RENT—Furnished sleeping room with bath privileges. 325 S. Riverside. Phone 701-J. 261

FOR RENT—APARTMENTS

FOR RENT—Steam heated, furnished apartment, very reasonable. 403 Liberty Bldg. 266

FOR RENT—Steam heated apt., furniture for sale, snap. 403 Liberty building. 264

FOR RENT—Bachelor apartment and furnished rooms. 445 S. Front St. 266

FOR RENT—Apartment, 124 King St., corner of Tenth; also car and truck storage. 266

FOR RENT—MISCELLANEOUS

FOR LEASE—Good paying dairy. Address J care Mail Tribune. 264

FOR RENT—Moo-man ranch, Eagle Point, 80 acres, part orchard, rent free. C. W. Austin, 324 S. Orange. 264

FOR RENT—80 acres of land under water, 2 miles of Medford, good house. Address Bert Anderson, room 302 Liberty building. 261

FOR RENT—Very desirable offices in the Medford Building, single or in suite, best in Medford. Steam heat, janitor service, reasonable. Inquire room 414 Medford Bldg. or Phone 542. 260

FOR RENT—Garage at 1103 W. Tenth St. Phone 82. 261

HELP WANTED—MALE

WANTED—Steady business-like man of good habits, honest and integrity. Experience unnecessary. Opportunity to make good money. Permanent year around. Cash weekly. Washington Nursery Co., Toppenish, Wa. 261

MONEY TO LOAN

MONEY TO LOAN on improved ranch security, \$5000 or less, 6 per cent interest. O. C. Boggs, Attorney for State Land Board, Jackson County. 261

MISCELLANEOUS

CALL DRESSLER Square Deal Hatchery for chicks, eggs and hatchlings. Tanager Leghorns and Reds. Phone 951-L. 284

FOR EXCHANGE

TO TRADE—For Medford or valley property, 10 acres, 7 room house, barn, chicken houses, outbuildings, in Arkansas, 7 acres in cultivation, fruit and berries, 3 acres in finest oak timber, \$6,000. Will exchange and pay or receive difference. Located in good town of 5000 people. Inquire at 1134 West Ninth. 264

FOR TRADE—What have you to trade for good dairy, poultry, fruit and grain land near Creswell, Junction City and Sodusville, Ore. A. J. Kaiser, Junction City, Ore. 266

FOR SALE—REAL ESTATE

FOR SALE OR RENT—My place of 5 1/2 acres. Mrs. W. E. Kahler, Central Point, Oregon. 266

FOR SALE OR TRADE—For city property, 16 acre alfalfa ranch on Ross Lane. Phone 1037. 264

FOR SALE—MISCELLANEOUS

FOR SALE—200 tons alfalfa hay, bargain. Call 8-F-7, Zundell Bros., Lake Creek. 275

FOR SALE—Three crops alfalfa hay, \$15.00 per ton. Alice Hanley Ranch. Phone 411-J-3. 276

FOR SALE—Cietrac and new 3-10 bottom John Deere tractor gang plow; one Oliver 2 disc gang plow and 1 1/2 section new tractor spring tooth harrow. Price \$750 if sold in next 10 days, all in A No. 1 condition. Same can be seen in use at my place in Valley View district. Phone Ashland 6-F-3, J. D. Lowe. 265

FOR SALE—A Radio Set to be sold Sat. night, Feb. 10th, on sealed bid. Hand in yours at Virginia's Radio Service. 274

FOR SALE—Furniture of 5 room house, rent paid to Mar. 1st, can be seen any time after 2 p. m. 307 N. Peach St. 265

FOR SALE—Dry wood \$3.25 per tier at 235 N. Ivy. 266

FOR SALE—Bronze turkeys; alfalfa hay \$15. W. J. Hartzell, 468-J-1. 2571-R

FOR SALE—Iowa separator, practically new. E. L. Lane, Central Point, Phone 133. 264

FOR SALE OR TRADE—For sheep or cattle, grain drill; 1 gasoline wood saw; 1 Iowa cream separator; 1 Fordson tractor and plow; 3 span match mares, weight 3200; 2 oil burner incubators, one 160 egg and one 50 egg; all in first class condition. Box 67 Eagle Point, Ore. 261

FOR SALE—Clean first cutting baled alfalfa, also second. Monarch Seed Co., Phone 529-260. 2551-R

FOR SALE—Two General Electric motors, 35 h. p., 40 degree, 60 cycle, 225 volt; complete with compensators. 1 Tacoma logging engine, 10x15 with line. Big Pines Lumber Co. 261

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1921 Buick Six Touring Car

Overhauled and in first class condition \$850 MEDFORD AUTO CO. BUICK DEALERS Cor. Main and Holly

Baby Overland LIKE NEW \$365

Chevrolet touring \$225 Chevrolet touring \$265 Fords, with starters, 1920 and 21 \$275 Always the Best at C. E. Gates Auto Co. Auditing SYSTEM SERVICE Insurance Accounting Investments M. P. SCHMITT Medford Bldg. 2nd Floor

FOR SALE—POULTRY AND EGGS

FOR SALE—100 White Leghorn pullets, Tanager and Hollywood strain. Inquire Richardson Feed Store, Central Point. 266

FOR SALE—2 White Leghorn pullets. Phone 371-W. 266

FOR SALE—3 ducks and 2 guineas. Phone 411-J-1. 264

FOR SALE—Day old chicks, fall blood. Inquire Richardson Feed Store, Central Point. Phone 437-R. 274

FOR SALE—Dark barred rock cockerels; also hatchling eggs. J. W. Cook, R. 3, Box 18, Phone 969-R. 289

FOR SALE—Chickens, I. Reds, winners of Southern Oregon, setting eggs and baby chicks; hatch eggs for 5 cents each. Tel. 969-R. R. 3. 276

FOR SALE—Looking orders now for baby chicks and hatchling eggs from prize winning Rhode Island Reds and from White Leghorns, Tanager Royal, Red Wing Poultry Yard, Phone 865-Y. 281

FOR SALE—LIVESTOCK

FOR SALE—Puppies, Shepherd's, full blooded. Phone 591-R-1. 266

FOR SALE—Fresh milk cow, J. H. Maxwell, Spring St., off Crater Lake highway, Phone 437-Y. 268

FOR SALE—Good sized work team, wagon, harness, \$75 if taken this week. 607 Pine St. 265

FOR SALE—1 Gelding, age 7, weight 1950; sound and well broken. Finley Bros., Murphy, Ore. 263

FOR SALE—Fresh cows, exceptionally good. M. Walsh, 1 mile NE of Medford on Crater Lake road. 279

FOR SALE—Dairy cows, Jersey and Durham, will freshen soon. L. A. Rose, Phoenix. 289

FOR SALE—HOMES

FOR SALE—Four room house, 1st 50' x 100'. Will take car up to \$500. 1001 May street. 265

FOR SALE—Houses and bungalows, furnished or unfurnished; also acreage. Insurance. C. S. Butterfield, Medford National Bank, Phone 389. 266

BUSINESS DIRECTORY

Abstractors MURRAY BROS. & GREENE—Abstracts of Title, Rooms 3 and 5, No. 32 North Central Ave., up stairs.

Title Insurance. JACKSON COUNTY ABSTRACT CO. The only complete Title System in Jackson County. Abstracts of Title and

Watson & Kellogg—Reliable Jackson county abstractors of titles, Gold Hill, Oregon. Expert Accountant WILSON AUDITING CO.—E. M. Wilson, C. P. A. Attention given to anything in accounting and Income Tax requirements. Look into our simplified accounting method. Liberty Bldg., Medford, Phone 157-R.

Physicians and Surgeons.

DR. J. J. EMMONS—Physician and Surgeon. Practice limited to eye, ear, nose and throat. Eyes scientifically tested and glasses supplied. Oculist and Aurist for S. P. R. Co., Medford Bldg., Phone 567.

DR. W. W. HOWARD—Osteopathic Physician. Special attention given to eye, ear, nose and throat. 300 Liberty Building. Phone 488.

DR. F. G. CARLOW, DR. EVA MAINE CARLOW—Osteopathic Physicians. 416-418 Liberty Bldg., Phone 904-J-3. Residence 28 South Laurel St.

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