

# INSPIRING TALK AT LUNCHEON BY J. C. HERBSMAN

J. C. Herbsman of Seattle, with his hundred-horsepower, rapid-fire volleys of truths, set the spines of the workers to tingling and sent them away from the luncheon meeting yesterday endowed with a re-inforced confidence and an unconquerable determination to bring the drive to a speedy and successful termination.

Mr. Herbsman's subject was "Dry-bones." Always with a smile which took the sting from his frank and apt descriptions he dug up pile after pile of the dry bones which are buried under the lack-of-progress tombstones of every community. He held them up to the sunlight, shook them until they rattled and depicted their loathsome features with a smashing artistry of words. He accomplished the most difficult undertaking attempted by the man who deals in the intangible and yet all important community assets of love, loyalty and spirit to serve; he brought out and made practical his visions until they stood as clearly defined as geometrical diagrams. Interspersing his practical visions of the future with facts of the present and achievements of the past he built a vision for his hearers which brought tears of sincerity to the eye and the bulldog tenacity of determination to the jaw.

**Valley of Dry Bones.** His talk was built around the biblical story of the man who came into the valley of dry bones; found piles of dry bones everywhere; heard the great noise and witnessed the great upheaval; saw the bones gather together; saw the sinews and flesh come upon them and the skin above; and finally the spirit which imbued them.

"Let us not say in Medford, but in every other community, are found these piles of dry bones," said the speaker. "There are piles of varying size and over each of these is a tombstone." He followed with descriptions of the varieties of dry bones and struck home time after time and brought forth ejaculations from the workers who have stumbled over some of these bones in their endeavors. First was tombstone inscribed "Standstill" who Mr. Herbsman described as "the people who believe things are good enough." He painted a picture of the advance of progress illustrating with the wonderful strides made in the use of electricity and in transportation. He told of the wonderful possibilities of the water-power available for hydro-electric purposes in the northwest; wonderful because practically unlimited and forever inexhaustible. He pleaded with his hearers to catch a vision of the Medford of 1920, expressed his appreciation of the steps Medford was taking in this campaign toward making a vision and making the vision a reality. He gave as a watchword for Medford, "Watch the rising, not the setting sun."

**The Sideliners.** Under the second tombstone he depicted the "Sideliners"; the fellows who do no work themselves but stand on the sidelines and criticize the fel-

# FRECKLES

March Worst Month for This Trouble—How to Remove Easily.

There's a reason why nearly everybody freckles in March, but happily there is also a remedy for these ugly blemishes, and no one need stay freckled.

Simply get an ounce of Othine, double strength, from your druggist and apply a little of it night and morning, and in a few days you should see that even the worst freckles have begun to disappear, while the light ones have vanished entirely. Now is the time to rid yourself of freckles, for if not removed now they may stay all summer, and spoil an otherwise beautiful complexion. Year money back if Othine fails.

Ady. **lows who are working.** They offer no constructive suggestions, nothing but destructive criticism. "If you won't blow a horn, beat a drum, bear a banner, or at least boost for the parade, for your city's sake, keep your mouths shut," he commanded. Under the third tombstone he placed the shirkers and slackers who he described as worse than the sideliners because they do not even take enough interest to criticize. He told the story of the laziest man who was so lazy he wouldn't even roll over in bed and who was made to do useful work by the placing of a setting of eggs against him so that the bodily warmth would make human incubators of them if they could be made to work for community good in no other way.

The fourth pile of bones, one of the largest, contained the tightwads. In a community these are the men whose land was made valuable or business prosperous by the energy of others in building up the community and who now sit back and let the other fellow continue to make the community prosperous.

**Lesson of Giving.** "The biggest lesson of the war America learned was to give for the building up and preservation of mankind," he stated, and appealed to the men and women of Medford to give of service and money in order to build the community for its boys, girls, men and women, saying, "the greatest need of this community is the spirit of serving, thinking and giving for the community."

To a deep grave beneath the fifth tombstone he assigned the fifth and largest pile of bones—"The Knockers." His description of a knocker was classic. It had the fizz of a bromo-seltzer and the kick of one of those little green drinks with the big effect. He closed his description with the suggestion that knockers be buried face downward so that the harder they knocked the deeper they would dig themselves in. Mr. Herbsman, while not qualifying his opinion of the knocker, said that this opinion he did not extend to the "kicker" and described the kicker as a man who used not only the hammer but the saw, the level and all other tools and is constructive. He remarked, "it pays to kick if the kicking is done in the right place, quoting the case of the frog who fell in the can of cream and kicked until he had churned it full of butter and hopped out. "Get your kickers to come inside the organization to do their kicking," he urged.

**Don't Get Cheaty.** The present campaign he compared to the "great noise and shaking." The

co-operation which is arising he compared to the coming together of the bones. The simile was carried out to the placing of the sinews and flesh and skin on the bones which is exemplified by the building up of the new Chamber of Commerce and supplying it with finances, and the inculcating of the spirit to the new community spirit which comes to a city under the common cause of service for community good.

"Things will come to Medford just to the extent you want them to come," he stated and told how Seattle, his home town, lost the great Pacific coast Goodyear plant to Los Angeles because they got "cheaty" and thought it could locate nowhere else but in Seattle.

"The American City Bureau can't build a city," he said, "but it can give you the vision. Medford is yours and yours alone. Love, loyalty and vision will bring you the spirit which is lacking." He quoted numerous instances of cities which had been built not because of natural resources, but because of the vision of men and defined vision as, "The message of God sent to the minds of men to direct them in carrying out the divine plan."

**Abraham Lincoln.** Mr. Herbsman touched briefly on the vital need of a program of Americanization thru the Chambers of Commerce of the country in order to meet the unknown future. He told the story of Black Douglas and the heart of Robert Bruce; how Douglas threw the heart ahead of him into the Moro hordes and followed it to victory, saying, "The leaders of America are throwing the heart of Abraham Lincoln into the future and call on one hundred million Americans to follow with the words of Douglas, 'Forward gallant heart, as is thy wont, America will follow thee.'"

He closed with a stirring rendition of Robert Service's immortal appeal to the best in man, "Carry on."

# O. A. C. CADET BAND AT "NAT" TONIGHT

A 36-piece military band known as the O. A. C. Cadet band will be heard tonight at the Natatorium. A real treat is in store for those who enjoy high class concert music. Irresistible dance music will also be furnished by the cadet band. There will be special features between dances. Part of the dance music will be furnished by a jazz orchestra. This band, direct from the state college has staged successful concert dances in Klamath Falls, Ashland, Roseburg and will play in Grants Pass before returning to Corvallis.

**NEW YORK, Mar. 25.—Officers** of the United Mine Workers were preparing notices today to be sent to local unions in the three districts comprising the anthracite coal region notifying them to remain at work April 1, pending the negotiation of a new wage agreement as the mine operators have agreed to make "any wage award retroactive to that date." Philip Murray, international vice president of the United Mine Workers, said the action of the operators at their meeting with officials of the union last night would be brought to the attention of the various locals directly thru official circulars.

# ASPIRIN FOR HEADACHE

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Insist on "Bayer Tablets of Aspirin" in a "Bayer package," containing proper directions for Headache, Colds, Pain, Neuralgia, Lumbago, and Rheumatism. Name "Bayer" means genuine Aspirin prescribed by physicians for nineteen years. Handy tin boxes of 12 tablets cost few cents. Aspirin is trade mark of Bayer Manufacture of Monocretic-acidester of Salicylicacid.

# NOSKE IN HUN CABINET.

(Continued from Page One)

ticularly displeasing to them, he being regarded as a member of the right.

# Agreement Reported

**PARIS, Mar. 25.—The German** government has reached a definite agreement with the workmen in the Ruhr valley, where the general strike has been paralyzing industry and where hostilities between soldiers and workers have been in progress for several days past, according to news reaching French semi-official circles today from Berlin.

The basis of the agreement, the advices state, are as follows: Formation of a workman's army charged with maintaining order.

Remodelling of the cabinet, with labor union participation.

Disarmament of troops which took part in the recent coup d'etat.

Passage of laws for social reform and the carrying out of administrative reforms.

Socialization of the mines, particularly the coal mines and the potash workings.

Dissolution of counter revolutionary formations.

Improvement of the food supply system.

All the majority parties, it is declared, have accepted the conditions under which the government does not consider it will be necessary to form a new ministry, believing a few changes will suffice.

The dispatches represent the majority parties as of the belief that the new reactionary movement is not impossible they point out that General von Seeckt has failed to disarm the Baltic troops which are still concentrated a few miles from Berlin under command of their former chiefs.

# Fighting Renewed

**THE HAGUE, Mar. 25.—Fighting** in the Ruhr district of Germany where it was understood a truce had been agreed to, has been resumed, according to the Telegram. Socialist forces are nearing Wesel, the newspaper says and a dispatch to the Rotterdam Courant says the regular army's strength is now 120,000.

Some reports from the frontier indicate that the workmen are bombarding Wesel with large caliber guns. The advices are conflicting, however, other reports declaring the situation is quiet.

The semi-official Netherlands correspondence bureau states that the Dutch minister of war has been in conference with the army leaders with regard to the taking of precautions against the crossing of the frontier by German revolutionary troops or fugitives.

According to the Handelsblad, the red troops in the vicinity of Wesel shelled Fort Bluecher, which is occupied by Belgian troops. The Belgians protested against this action. A train with seventy wounded from Wesel is reported to have arrived near the Dutch frontier.

Aldermen from the Rhine district have arrived in Holland to negotiate for food for the population there. They declare in interviews with the Dutch press that the movement of the German laborers includes members of all the parties. They assert that there is much distress from lack of food in Dortmund and elsewhere in the district.

# SIMS PLACED ON GRIDDLE

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up all efforts to get enlisted men. He was anxious to get them."

# Sent Men to Sims

Captain Palmer said that requests from Rear Admiral Sims for additional officers to assist him were granted whenever possible. He did not remember that Admiral Sims had made any requests for additional officers early in the war.

"Enlisted men were sent to Admiral Sims as fast as we could train them," said the witness. "I did not know he did not get all he wanted until this investigation came up. When the enlisted men did get abroad they didn't have barracks for them."

Admiral Sims previously had told the committee that failure of the department to provide him with adequate assistance early in the war was one of his greatest difficulties.

# Warning to Trespassers

The undersigned wish to warn people from going into pasture half mile south of Medford known as Adkins and Warrens place, on account of vicious animal.

SCHULZ BROS.

# GENERAL WOOD IS LEADING BY 4,000

**SIOUX FALLS, S. D., Mar. 25.—**Primary election returns for republican presidential endorsement counted at noon today from 1,354 of 1740 state precincts—about nine tenths of the state votes gave Wood 27,540. Lowden, 24,847; Johnson 22,974. These returns are from sixty of sixty-four counties. The four missing counties in isolated sections, have a total of only 56 voting precincts.

Pindecker's vote hasn't reached 1300 yet. First returns for democratic presidential endorsement were obtained in Minnehaha county (Sioux Falls) with three precincts missing the vote was Gerard 266 and Monroe 4. Heavy county reported forty-one for Gerard and six for Monroe. The democratic vote was very light.



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We carry complete assortments of genuine Ford parts for both passenger cars and trucks. And our garage is equipped to give careful, prompt Ford service—from minor adjustments to complete overhauls. Drive in, it's better to be safe than sorry. Come to the Authorized Ford dealer for service.

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