

### 3 LEGION MEN IN RACE FOR COMMANDER

At the regular meeting of the American Legion last night officers for the coming year were nominated, and will be voted upon at the April meeting.

For commander, the names of George E. Coddling, Treve Lumsden, and Gail Robinson were mentioned. Both Robinson and Lumsden offered to withdraw in favor of Coddling and each urged his followers to vote for Coddling, but the post refused to permit them to withdraw with a motion that those nominated must stay in the race.

Edison Marshall was nominated for historian, and Emerson Merrick for chaplain without opposition.

The following were nominated for the executive committee, Ralph Cowgill, Hob Denel, Dave Huntley, Paul Leonard, Arthur Perry, Tom Merriman, Carl Tengwald, and Dr. R. J. Conroy.

Elmer Wilson was nominated for secretary.

The post voted to hold a big smoker and boxing match at the Page theatre March 17.

### HITTSOON TO OPEN UP NURMI BLOCK WITH NEW CARS

J. F. Hittsoon, who recently sold his interest in the Medford Auto Co. while in Portland last week took the agency for Velie cars and trucks and Templar and Allen cars. He has a Templar demonstrator here and will have a car load of Allens this week. The Velie line is well known here.

The Templar and Allen are new cars here, but are old standard makes. The former is a high-class car and sells for \$2950 f. o. b. Medford. The latter sells for \$1695 f. o. b. Medford.

Mr. Hittsoon will be located in the building recently purchased by H. O. Nordwick on South Front street, the Nurmi building.

Mr. Nordwick and son will remodel the building and put in a stock of tires and accessories.

### J. H. COCHRAN MAKES WONDERFUL RECORD

J. H. Cochran, general manager of the Western Union Life Insurance company prints elsewhere in this paper "A Wonderful Record" of the

Medford agency for the month of February, during which time they produced \$161,500 of insurance.

The Medford agency has only been established a few months, but was third in the amount of business written in the five coast states of Oregon, California, Washington, Idaho, and Montana during February.

Pendleton, Ore., with eight men and Yakima, Wash., with nine men, both old established agencies, were the only cities to lead Medford. This is truly a wonderful record.

Associated with Mr. Cochran are C. H. Cochran, manager of the health and accident departments; W. E. Fanshler of Medford and Otto Klum of Klamath Falls.

The Western Union Life, through the efforts of J. H. Cochran, has \$10,000 on deposit in Medford banks and loans money in this territory.

#### ENTHUSIASTIC MEETING.

(Continued from Page One)

were passed among those present with the request that they be signed by all who would devote two hours during four days of the intensive week of the campaign in serving on teams for the enrollment of memberships and the raising of the budget fund.

To those who attended the luncheon today it was made plain that the chamber of commerce is not a promoting scheme by an outside agency, but that it was actually conceived in the minds of the directors of the local organization who realize that if Medford is to keep abreast of the times, and hold her prestige with other rapidly growing cities on the Pacific coast, she must not sleep on her rights. It was explained that the American Bureau's service was con-

tracted for after the directors had made a most exhaustive investigation as to their success in assisting in the campaigns of something like 200 other cities throughout the country, and had found that the American City Bureau ranks as the foremost organization of its kind in the United States.

#### Broad and Democratic

Director Gheen in his talk explained that the local organization will be broad and democratic. It will be an organization for community service in which each and every person taking out an active membership will be entitled to equal voting privileges with all other members in the conduct of its affairs.

The plans and preparations incidental to the first three weeks of education and preparedness work in the campaign were explained by Mr. Gheen, and also the program for the intensive week that will conclude the first part of the American City Bureau's service. Following the recruiting of the membership and the raising of the budget fund, the bureau will send an installation crew to Medford to install a modern, scientific system which will take care of every little detail of the office work, even down to forms of stationery that have been found most convenient and satisfactory in such work. The installation crew will remain here four weeks, and then for a period of three years the bureau will lend its best supervision and advice to the affairs of the local organization. The bureau will not in any way attempt to dictate the policies of the chamber

but will hold itself in readiness at all times to give advice when called upon to do so. The research division of the American City Bureau will be at the disposal of the Medford organization, and during the term of its contract the local secretary will be accorded free tuition at the summer school for commercial secretaries of the United States. The school continues thru two weeks, and this year will be held at Madison, Wis.

#### Each Member Votes

Under the plan of conducting the chamber, after this reorganization work has been completed, the members will hold a meeting and elect a new board of directors which in turn will select officers for the ensuing year. All of the old officers and directors will resign, altho there will be nothing to prevent their being retained in the event the majority of the members so desire.

The revenue to be derived from membership dues will be used in defraying the general expenses incidental to maintaining offices, the salaries of the executive secretary and his staff or assistants, activities of committees, meetings and other incidentals.

The revenue that will be raised for the working fund or budget will be for the expansion and special activities that the chamber is desirous of doing for Medford thru a program of work. The formulating of such a program is done thru a very simple process: Two questions are submitted to the membership:

(a) What do you expect the organization to do for the promotion

of your own line of business or activity?

(b) What, in your opinion as a citizen, is the thing of first importance to be done for the community as a whole?

When the answers to these questions are discussed in group meetings, analyzed and arranged under suitable headings, the organization has a program of work that is the substance of the best thinking that the entire membership, for the time, can offer.

#### No More Groping in Dark

With such a program of work the officers are not compelled to grope about blindly in an effort to accomplish something. The chamber is immediately placed in a position to serve the membership efficiently instead of disappointing it. And the result will be seen in the better payment of membership dues.

Committee service, under such a plan, becomes scientific. The replies

to the two questions disclose the names of members who are interested in the various planks of the program of work. Men who want to see a project carried thru are appointed on a committee to undertake the task.

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### Acid-Stomach

EATONIC is the best remedy. Tens of thousands wonderfully benefited. Positively guaranteed to please or we will refund money. Call and get a big box today. You will see.

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FOR INDIGESTION  
25 CENTS  
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### PRAYER MEETING AT THE BAPTIST CHURCH

Dr. S. J. Reid who has been holding evangelistic services at the Baptist church the last two weeks closed his meetings with a strong sermon last Sunday night. His work here resulted in much good. It is earnestly requested that as many as possible attend the regular Thursday evening prayer meeting at 7:30 p. m. at the Baptist church tomorrow night. Deacon Wm. Davis will lead the meeting. A large attendance is hoped for.

### Safe Milk for INFANTS and INVALIDS



For Infants, Invalids and Growing Children Rich milk, malted grain extract in Powder The Original Food-Drink for All Ages No Cooking — Nourishing — Digestible

#### MAIL ORDERS PROMPTLY FILLED

#### CHILDREN'S HOSE

1 case Children's Fast Black Hose, all sizes and cheap today at 50c. Very Special Thursday, pair **39c**

#### WE PREPAY MAIL OR EXPRESS

#### "KANT SNAG" HOSE

For boys. All sizes. Fast, Black. This stocking should sell today at 75c. While they last, pair **50c**

**Mann's**  
The Woman's Store  
14-22 NORTH CENTRAL AVENUE, MEDFORD, OREGON

## Presenting the New Modes for Spring

In offering for your inspection the advance styles for Spring, we wish to emphasize the fact that they are correct in every detail, foreshadowing the popular ideas that are being developed here and abroad. Be among the first to see them tomorrow

New Spring Suits from **\$37.50** to **\$110.00**



New Spring Coats from **\$15.00** to **\$75.00**

#### SPECIALS FOR THURSDAY IN READY-TO-WEAR DEPARTMENT

COATS	SUITS	WAISTS	SKIRTS	WAISTS
Women's Spring Coats, Sport Styles, with narrow leather belts. Cheap at \$20 Thursday <b>\$16.50</b>	25 New "Tweed o' Wool" Suits. The best wearing material made. All good colors. Very Special <b>\$55.00</b>	Women's fine Georgetown and Crepe de Chene Waists in dark and light colors. Worth more. Special <b>\$6.75</b>	Our new line of "Korreet" Skirts is now on display. Priced from <b>\$10.00</b> to <b>\$25.00</b>	150 "Wirthmor" Waists made of fine Voile. Nicely trimmed. This waist will soon be worth \$2.00. While they last, <b>\$1.50</b> each

#### SPECIALS FOR THURSDAY IN DOMESTIC DEPARTMENT

SHEETS	TOWELS	MUSLIN	LONG CLOTH	FILET NET
72x90 Bleached, Linen Finish. Regular price, \$2.00. Special Thursday <b>\$1.75</b>	Turkish Bath Towels. Good size. Cheap at 35c. Special Thursday at <b>29c</b>	Bleached, 36 inches wide. Good quality. Worth today 40c. Thursday, <b>29c</b> yd.	36 inches wide. Fine quality. Cheap today at 40c. Special Thursday, <b>35c</b> yd.	36 inches wide for curtains in white, cream and ecru, 50c values. Thursday, <b>39c</b> a yard

#### SPECIALS FOR THURSDAY IN WASH GOODS DEPARTMENT

DEVONSHIRE	GINGHAM	VOILE	FLAXONS	BLUE BIRD
Cloth. The price will soon be 75c. While they last <b>48c</b> a yard	1 case fancy dress Gingham. Cheap at 48c. This sale <b>39c</b> a yard	Fancy Voiles for dresses, 40 inches wide. Cheap at 85c. This sale, yd. <b>69c</b>	in the new Spring Patterns, 30 inches wide. Special, yard <b>45c</b>	Lingere Cloth in flesh and blue, for underwear. Special, a yd. <b>69c</b>
GLOVES	HOSIERY	Handkerchiefs	NECKWEAR	UNDERWEAR
Kayser's Silk Gloves in black and white \$1.25 quality. Now <b>\$1.00</b> pair	Women's extra fine Lisle Hose in black and colors, \$1.00 grade, <b>85c</b> pair	Women's Initial Handkerchiefs. Fine 25c grade. Very special, each <b>15c</b>	Women's new neckwear. Just in. Priced from <b>69c</b> to <b>\$5</b>	Women's Summer Vests. Fine quality. Worth today, 35c. This sale, each <b>25c</b>

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Electrically toasted

### There Are So Many New Cookies • You Can Make With Fisher's Rolled Oats

These fine, big, Western-grown oats, electrically toasted to a golden color, give a nutlike flavor to the inexpensive, nutless cookie.

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You'll find interesting new ideas and 77 accurate recipes in Fisher's Rolled Oats and Pancake Flour Cook Book.

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**Fisher's Coconut Balls.**  
1 cup uncooked FISHER'S ROLLED OATS  
2 unbeaten egg whites  
1 cup shredded coconut.  
1/2 teaspoon vanilla  
1/2 cup sugar.  
1/2 teaspoon salt.  
1/4 teaspoon cinnamon.  
Mix, form into small, flat cakes or balls by pressing together firmly with the hands and bake in a moderate oven for about 20 minutes or until a golden brown.

### FISHER FLOURING MILLS COMPANY

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