

DEAN PERISHED IN SNOW STORM NEAR HIS CABIN

The body of Hayden Dean, the lost miner, was found Sunday morning by the second search party within a quarter of a mile of the cabin for which he had started in the mountains, near a mining claim at which he desired to renew work, according to a letter received today by W. H. Barr.

Dean started for the mine in the mountains beyond Merlin on January 7. The big snowstorm of the season in that district caught him on the way. Bewildered and blinded by the curtain of snow, he must have lost his way, finding it again, and was almost within reach of his cabin when he became too exhausted to travel farther. He dropped his pack and proceeded two or three hundred yards, at which point he was found lying across the trail. The body was under several feet of snow.

The body was taken to McCallister's place, six miles distant. It will be held there to await the arrival of a brother from Colorado, now on the way.

Dean, well known in this part of Oregon, where he had mined for 20 years, was nearly 57 years old. He was a native of Tennessee.

J. Harry Carleton, who escaped from the cabin sought by Mr. Dean, finally made his way out with great difficulty, aided in the second search.

STUDENTS PLAN EFFICIENCY CORPS

The student body of the Medford high school has decided to organize an efficiency committee, which will study the various methods of advertising and report the better methods to the school in general. This is to develop into a regular class of commercial advertisements and salesmanship. The committee is composed of two members from each class, the basketball captain, yell leader and a member from the alumni.

The committee has had one meeting and has organized the classes into a ticket-selling campaign. The classes will be rated on the percentage of tickets sold for the Roseburg game. The leading class will be written on the assembly board each morning. The committee will interview the newspapers and the business men to get advice and methods for their new work. The committee is as follows:

May Lindley, secretary; Albert Coleman, freshmen; Robert Field, Dorothy Stewart, sophomores; Noel Calhoun, Mary Holmes, juniors; Hugo Lumberg, Frances Bacon, seniors; Howard Thomas, basketball captain; William Mitchell, yell leader; Nellie Corum, alumni.

Roseburg has the best team outside of Portland, and the coming games will tell whether Medford is of championship caliber.

BURGLAR MAKES A BUNGLING JOB

A burglar with pass-keys made a bungling job of it at the residence of E. C. Ferguson on South Holly street last night. A member of the family heard the keys rattling stealthily in the locks of the various doors of the residence for some minutes before awakening the head of the house. He usually keeps a revolver handy, but it wasn't convenient last night, of course, and by the time he got it and opened the door the burglar was gone. His tracks showed that he wore stub-toed, broad-soled shoes. There was snow on the ground and his footprints were traced around the house. In fact, he had made two or three round-trips. Rather a bad night for bad business.

JACK GRIFFITHS FIGHTS FRED WELSH TO DRAW

AKRON, Ohio, Jan. 26.—Johnny Griffith of this city gave a good account of himself in his twelve round battle with the lightweight champion, Freddie Welsh, and had there been a decision would have been awarded a shade, in the opinion of a majority of the newspaper experts at the ringside. Griffith was the aggressor through the entire fight excepting the sixth and tenth rounds, when Welsh did the forcing. Welsh was unable to do any execution with his left except in the twelfth, when he cut open Griffith's face. The bout was at catch weights, Griffith weighing around 142 and Welsh 128.

VALLEY'S FRUIT EXPORTS FOR YEAR TOTAL 480 CARS

During the one year between January 1, 1915, and December 31, 1915, fruit growers of this valley exported 480 carloads of fruit by freight, divided as follows:

Apples, 218 cars; pears, 225; peaches, 17; grapes, 9; plums and pears, 1; fresh fruit, 16. Total, 480 carloads.

It is not an exaggeration to say that with the acreage in bearing fruit in this valley, we should have shipped 4000 carloads, under normal conditions. The loss of 3520 carloads in one year is serious. It represents the difference between being prepared to overcome the hurtful effect of freakish barometrical conditions and lack of preparation for such an unfortunate eventuality.

With proper care of our orchards in every feature of the work, there would have been no legitimate excuse for such a loss if we had provided irrigation with which to combat the drought. Provision is being made for it now. Those to whom the water will be available will have no excuse for another such loss. They should have no fear of the drought. On the other hand, they should prepare to produce the maximum yield of fruit on every acre devoted to bearing orchard.

WALKER WHITESIDE AT PAGE TONIGHT

Walter Whiteside, esteemed the most American actor as well as the best American actor, plays at the Page tonight. Mr. Whiteside would be welcome and assured of a cordial welcome any time, but this season when so few really meritorious at-



tractions are coming to this coast, the visit of this fine actor and his splendid company has the importance of an event worth while. He will bring to local playgoers, his magnificent production of "The Typhoon," the strange and unusual play in which he has scored the greatest success of his long and honorable career.

UNION OIL PLANT WILL BE ERECTED

At the special council meeting Tuesday night the ordinance forbidding the construction of warehouses in the vicinity of the Crater Lake Junction was amended so as to permit the Union Oil company to erect its oil tanks and offices in that district. The amendment provides for the creation of a new district for warehouses in that section. The ordinance tended to restrict the growth of the city. The council took the stand that the Crater Lake Junction will make an ideal warehouse district; that it is not a residence district, not being suitable for that purpose. The Union Oil company will, therefore, proceed with the work of erecting its tanks and constructing an improvement there at a cost of \$30,000.

Use Zemo for Eczema

Never mind how often you have tried and failed, you can stop burning, itching eczema quickly by applying a little Zemo furnished by our druggist for 25c. Extra large bottle, \$1.00. Healing begins the moment Zemo is applied. In a short time usually every trace of pimples, black heads, chafe, eczema, itches, and similar skin diseases will be removed. For clearing the skin and making it vigorously healthy, Zemo is an exceptional remedy. It is not greasy, sticky or watery and it does not stain. When others fail it is the one dependable treatment for all skin troubles. Zemo, Cleveland.

Profit-Hogging Middlemen Eliminated When Formed Their Own Organization to Sell Crops

PUYALLUP, Wash., Jan. 26.—The first step necessary in forming a co-operative selling association is to ascertain by careful survey whether you can get your products to market as cheaply as the producer nearest that market.

Neglect to scan this feature carefully, explained W. H. Paulhamus, general manager of the famous Puyallup and Sumner Fruit Growers' co-operative organization here, had doomed many attempts at collective action.

"The first thing we did here was to raise \$300, and I made such a survey of the markets we intended to serve. We found that hush berries were our best bet, and we specialized on berries.

Profits at Zero
"At that time all the growers in our valley were producing 2000 crates per season, on which the net results showed no profit to the rancher.

"Last year the same territory produced more than 500,000 crates of berries at twice as much as we received in 1902.

"That is part of the story of co-operative marketing.

"We made the producer his own manufacturer and distributor, eliminating many of that non-producing but profit-hogging fraternity that stands between grower and consumer.

"As individuals not one member of our association could ship a carload lot, yet as a co-operative colony we shipped as high as 23 carloads in a single day in 1915.

Right Prices to Consumer

"We are tremendously concerned in what the consumer pays for a crate or a cup of our berries. And we find out, although our crops are sold f. o. b. Puyallup. We can hold and increase the industry only by increasing the volume of output, and that depends upon right prices to the ultimate consumer.

"We are able to ship profitably as far as Buffalo, Pittsburg, Detroit and Port Worth because of the excellence of our organization. A thousand shippers, acting in concert, can get service from a transportation company which an individual would not even think of asking.

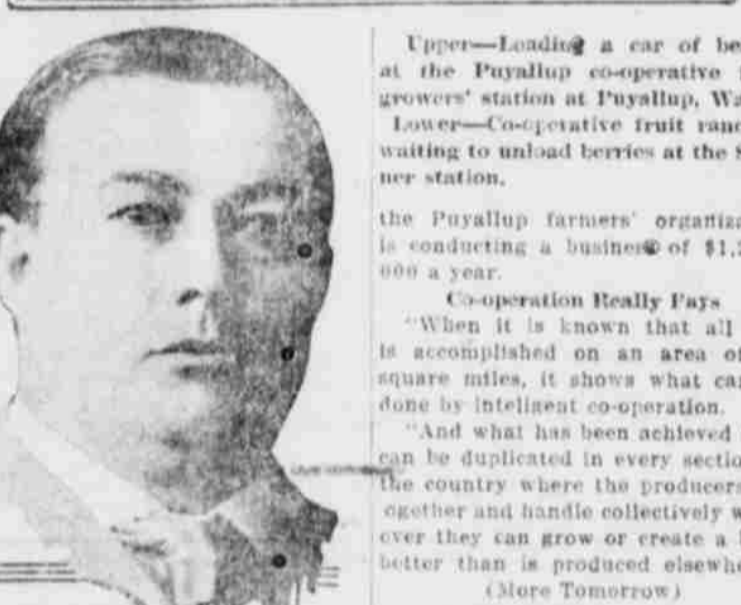
"Ten years ago a big express company wouldn't even grant me an audience with its head official because it thought our business not worth bothering with. In 1915 that company received more than \$200,000 from us for transportation.

"We are strong enough to split in the eye of any railway official without fear of being annihilated. He has learned that transportation success depends on the success of the men on the soil tributary to his road.

Now a Big Concern

"No commercial organization extended us a helping hand when we began. Today we are the biggest manufacturing concern in the state of Washington.

"In our two canneries we employ 800 men, women, boys and girls during eight months of the year, in ad-



W. H. Paulhamus, organizer and general manager of the Puyallup & Sumner Fruit Growers' Association at Puyallup, Wash.

dition to 100 employees for the rest of the year, and 10,000 hands during the harvest season. In the month of July, 1915, we distributed \$251,868 among our members and employes, undebited three times the payroll of the next largest manufacturing plant in Washington. Yet the capital of the association is but \$2500. On this capital

BOXING FEATURES SEVENTH COMPANY FIRST SMOKER

At the Seventh company armory Thursday evening will be given the first of a series of athletic events at which boxing and wrestling bouts will be put on between members of the Seventh company and the Central Point Athletic club. In order that the events may be decided on their merits, Judge Withington has been engaged to officiate as referee and master of ceremonies.

The entire male portion of Central Point will be on hand, accompanied by their corned band of twenty pieces to keep up the enthusiasm and root for their athletes.

The first event of the evening will be a tug of war between the heavyweights of the opposing clubs, following which will come the boxing and wrestling bouts.

The headliner in the boxing contest will be between Adrian Rose of the Seventh company and Mont Clark of the Central Point club. Rose has upheld the honors for the Seventh company at a number of bouts at the annual encampments and he is expected to carry off the purse on this occasion.

The wrestling headliner is between George Holmes of the warriors and W. L. Runyard of the suburbanites. Holmes acquired his knowledge of the wrestling game at the O. A. C. and expects to put his opponent on his back in jig time.

The honor of the Hubbard families is to be upheld by Earl and Roland Hubbard, cousins, who will take a few falls out of each other on the mat.

The joke match of the evening will be between the 200-pound heavyweights of the armory boys, Albert Jackson, and Archie Parker of Central Point. This event alone will be worth the price of admission.

Plenty of cigars and Missouri meerschaums will be provided and the "no smoking" sign turned to the wall for the evening in the club parlors.

The basketball team of the Seventh company will go to Central Point tonight, where they will play the first team of the athletic club. The First company, O. N. G., team of Ashland was beaten by the Central Pointers recently, and the soldier team is expected a hard game.

JESSE JAMES' PISTOLS IN "ON THE NIGHT STAGE"

William S. Hart has a soft lounging room reserved in the inner sanctum of his artistic temperament for anything that makes for realism. When Hart was rehearsing "On the Night Stage," the daily papers announced that a brace of pistols used by the bandit Jesse James were to be sold the following day at auction. Hart took the morning off, bought them and used them all through the filming of "On the Night Stage," which will be shown at the Star theater today only.

Upper—Loading a car of berries at the Puyallup co-operative fruit growers' station at Puyallup, Wash.

Lower—Co-operative fruit ranchers waiting to unload berries at the Sumner station.

The Puyallup farmers' organization is conducting a business of \$1,250,000 a year.

Co-operation Really Pays

"When it is known that all this is accomplished on an area of 14 square miles, it shows what can be done by intelligent co-operation.

"And what has been achieved here can be duplicated in every section of the country where the producers get together and handle collectively whatever they can grow or create a little better than is produced elsewhere." (More Tomorrow)

GERMANY MAY HAVE 17 INCH GUNS

LONDON, Jan. 26.—J. J. Balfour, first lord of the admiralty, stated in the house of commons today that the British government had no evidence that Germany possessed 17-inch guns, but that it was not impossible. He said every British dockyard was at work either on new naval construction or repairs for Britain and her allies.



The stamp placed over and under the package, which keeps out air, thereby preserving the quality of the blend. By inserting the fingers an illustrated stamp is stamped on the back of the pack without tearing the tin foil, which folds back into its place.



CAMEL blended choice Turkish and choice Domestic cigarettes can't bite, can't parch, can't leave any unpleasant cigarette after-taste! You'll like them so much for their quality and smoothness you'll not look for or expect coupons or premiums.

Cigarettes Camel

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ELDERLY WOMEN SAFEGUARDED

Tell Others How They Were Carried Safely Through Change of Life.



Durand, Wis.—"I am the mother of fourteen children and I owe my life to Lydia E. Pinkham's Vegetable Compound. When I was 45 and had the Change of Life, a friend recommended it and it gave me such relief from my bad feelings that I took several bottles. I am now well and healthy and recommend your Compound to other ladies."

—Mrs. MARY RIDGWAY, Durand, Wis.
A Massachusetts Woman Writes:
Blackstone, Mass.—"My troubles were from my age, and I felt awfully sick for three years. I had hot flashes often and frequently suffered from pains. I took Lydia E. Pinkham's Vegetable Compound and now am well."

—Mrs. PIERRE COURNOYER, Box 230, Blackstone, Mass.
Such warning symptoms as sense of suffocation, hot flashes, headaches, back-aches, dread of impending evil, timidity, sounds in the ears, palpitation of the heart, sparks before the eyes, irregularities, constipation, variable appetite, weakness and dizziness, should be heeded by middle-aged women. Lydia E. Pinkham's Vegetable Compound has carried many women safely through this crisis.

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GRANDMA USED SAGE TEA TO DARKEN HAIR

She made up a mixture of Sage Tea and Sulphur to bring back color, gloss, thickness.

Common garden sage brewed into a heavy tea with sulphur and alcohol added, will turn gray, streaked and faded hair beautifully dark and luxuriant, remove every bit of dandruff, stop scalp itching and falling hair. Just a few applications will prove a revelation if your hair is fading, gray or dry, scraggly and thin. Mixing the Sage Tea and Sulphur recipe at home, though, is troublesome. An easier way is to get the ready-to-use tonic, costing about 50 cents a large bottle at drug stores, known as "Wool's Sage and Sulphur Hair Remedy," thus avoiding a lot of fuss. While wispy, gray, faded hair is not sinful, we all desire to retain our youthful appearance and attractiveness. By darkening your hair with Wool's Sage and Sulphur, no one can tell, because it does it so naturally, so evenly. You just dampen a sponge or soft brush with it and draw this through your hair, taking one small strand at a time; by morning all gray hairs have disappeared, and, after another application or two, your hair becomes beautifully dark, glossy, soft and luxuriant.

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