

### GOOD DEMAND IN EASTERN CITIES FOR LOCAL FRUIT

Arthur Geary has returned to Portland from three months spent in New York City and writes the following regarding the future outlook for local fruit in eastern markets:

"Throughout the eastern cities wherever Rogue River valley pears and Newtowns are found, there is a good word for Medford and southern Oregon among the fruit trade. The bulk of the Comice, De Anjou and Bosc pears evidently are now shipped to New York, Chicago, Philadelphia and Boston. Because of the drought, many of the pears were of small size, but nevertheless they sold for good prices on the auctions and were appreciated by the trade.

A very hopeful indication for the future is the fact that a few of the large cities are now able to absorb all of the fancy winter pears. With bigger c.o.p.s markets can be developed very easily. A little advertising would double the demand for this class of fancy fruit.

#### Export Demand for Pears

There appears to be a lively export demand for Rogue river pears. England and South America both are fields that easily could be developed to take a great many more pears than they ask for at present.

There was a slump in the demand for Winter Nellis pears during the early part of the season, but those who held in storage and sold at the New York, Philadelphia or Boston auction later received good prices. There should be a profit in selling Winter Nellis pears at a gross price of over \$2 a box, as Winter Nellis trees are such prolific bearers.

#### Favorites on East Side

The foreigners in the East Side of New York are large consumers of the Rogue River valley Winter Nellis. The pears are naturally small and so can be sold at two or three for a nickel, which is attractive to the Italians, Hungarians, Greeks and other southern Europeans, all of whom are great fruit-eaters.

The Rogue River Valley Bartlett presents a problem of distribution that is more difficult. It is hard to make the country and small city districts appreciate the value of the fancy Bartlett from the Rogue River valley.

#### Newtown a Stranger

The Newtown is an apple of great merit, but has not been introduced into many of the markets of the United States. Consequently the most of the portion of the crop that is not sold in New York is exported to England. If the apples in the United States were sold regularly and systematically through the auctions like they are in England, it would be possible to increase greatly the demand for box apples. There is no reason why the price should not be as satisfactory as it generally is for winter pears.

The Rogue River valley Spitzenbergs were not of as good a grade as they generally are, probably because of the drought. They did not bring as good prices on Erie Pier, New York, as did the 'Spitz' from a couple of the northwestern districts.

The sellers on the dock told me one

morning that some of the apples sent by a large independent shipper were not properly marked. Occasionally boxes marked Newtowns were found to be Spitzenbergs, and vice versa. These mistakes always cause trouble, as when a man buys Spitz he wants Spitz, and when he buys Newtowns, he wants Newtowns."

### PAY \$2,250,000 FOR SUGAR BEETS

The Salinas, Cal., Index reports that the Spreckels sugar mill has completed the longest run ever made by any sugar factory in the world. From 26,000 acres of beets in the Pojara, Salinas and San Joaquin valleys 330,000 tons of beets were sliced, an average of 3300 tons every twenty-four hours. The farmers received in round figures \$2,250,000 for their beets delivered to the factory, the largest sum ever paid out for beets in any single campaign.

The unprecedented yield and consequent long slicing campaign, has been of vast benefit to the farmers, to the factory and to the hundreds of employes.

### MEDFORD DEFEATS EUGENE; SCORE 8-2

The Eugene basketball team were guests of the Star theater Friday afternoon and enjoyed the Thanksgiving picture, "Mr. Meeston's Will," a Mutual masterpiece. After the picture entertainment they were taken in charge by the Medford high boys and treated to an automobile trip covering the city and a portion of the valley near the city.

After the game tonight they will be guests of the alumni at their monthly dance. Eugene then leaves for Ashland, where they will play Saturday night.

Medford won the game last night 8-2, but Eugene promises to even it up tonight.

### "FAGGED OUT" WOMEN

Will Find a Helpful Suggestion in This Letter.

Overworked, run down "fagged out" women who feel as though they could hardly drag about, should profit by Mrs. Carter's experience. She says: "I am the mother of six children and I got so weak and run-down that I couldn't eat anything and it seemed almost impossible for me to get around and do my work. I tried different doctors' remedies without benefit. I saw Vinol advertised and decided to try it, and received so much benefit from the first bottle that I continued to take it, and it has built up my strength and made me strong and well. I consider Vinol the best medicine I have ever taken, and advise all weak, run-down women to try it." Mrs. HESSIE CARTER, State Road, N. C.

If all the tired, overworked, run-down women in Medford could only realize how our delicious cod liver and iron tonic, Vinol, supplies the vital elements necessary to build up blood and strength, we wouldn't be able to supply the demand. Medford Pharmacy—Adv.

### OIL TANK PERMIT ISSUED BY COUNCIL ILLEGAL AND VOID

"The permit granted the Union Oil company to establish its oil tank yards within the city limits is merely a minute right that can in no way affect the existence of the ordinance prohibiting the issuance of such a permit," states City Attorney McCabe. "The ordinance against the construction of oil tanks of that class within the city limits was passed when Judge Crowell was mayor of Medford, fifteen years ago.

"The action taken by the city council on July 21, 1914, in no way amended, repealed or affected the existence of that ordinance and the force of its provisions. Hence, the alleged permit isn't worth the time it took the city council to issue it."

The statement that H. D. Angle, who protested the erection of the Union Oil company plant on property adjoining his residence was a Standard Oil employe was an error. Mr. Angle states that for a few months he was employed as caretaker for the American Oil company, now the Shell plant, but has no connection at present with any of the oil companies. He says:

"I am not and never have been employed by the Standard Oil company. My action is simply to protect my home. I would be in constant danger with an oil tank twenty feet from my home. It is against the city ordinance to erect such tanks in the city limits. I have paid in the last twenty years over \$3000 taxes and I am simply acting, as any citizen would act, in self-defense. I am not trying to block investment or enterprise and as I am reliably informed, the Union Oil company only paid \$175 for the land, they should exchange it for land outside the limits."

### PARDON IS GRANTED TO NOTED DIAMOND FIGURE

DES MOINES, Ia., Jan. 21.—James O'Callaghan, brother of Robert O'Callaghan, former owner of the Des Moines Western league baseball team, was today paroled by Governor Clark. He has been in the penitentiary since 1911 for an attempt to rob the county treasury in March of that year. He is a former deputy county treasurer.

### GIRLS! DRAW A MOIST CLOTH THROUGH HAIR, DOUBLE ITS BEAUTY

Try This! Hair Gets Thick, Glossy Wavy and Beautiful at Once

Immediate?—Yes! Certain—that's the joy of it. Your hair becomes light, wavy, fluffy, abundant and appears as soft, lustrous and beautiful as a young girl's after a Danderine hair cleanse. Just try this—moisten a cloth with a little Danderine and carefully draw it through your hair, taking one small strand at a time. This will cleanse the hair of dust, dirt or excessive oil, and in just a few moments you have doubled the beauty of your hair. A delightful surprise awaits those whose hair has been neglected or is scraggy, faded, dry, brittle or thin. Besides beautifying the hair, Danderine dissolves every particle of dandruff; cleanses, purifies and invigorates the scalp, forever stopping itching and falling hair, but what will please you most will be after a few week's use, when you see new hair—fine and downy at first—yes—but really new hair growing all over the scalp. If you care for pretty, soft hair, and lots of it surely get a 25-cent bottle of Knowlton's Danderine from any drug store or toilet counter and just try it.—Adv.



### Royal Club Satisfaction Begins With Breakfast—

—and lasts throughout the day. There is no finer Coffee blend than ROYAL CLUB—it is a combination of the finest Sumatra and Central American Coffees—carefully blended in the green and "neutralized." To properly "neutralize" a blend it is necessary to mix the different green coffees and let them "age" for a year or more. The small roaster cannot afford to "tie up" his money in this way—he must mix his blend and roast it immediately.

—The green coffees for ROYAL CLUB are bought a year in advance—blended by experts and "aged" into a perfect, smooth, satisfying and distinctive flavor. —This and the high qualities we use accounts for ROYAL CLUB superiority and popularity. As one man expressed it, "you haven't tasted real coffee until you've tried ROYAL CLUB."

Ask Any Grocer

1-lb. Tin 40c 3-lb. Tin \$1.10 5-lb. Tin \$1.75

LANG & CO. The "Royal Club" House Portland, Or.

### Special Orange Week BEGINNING JANUARY 21

RIPE, JUICY FRUIT AT POPULAR PRICES

Don't Fail to Call on WARNER, WORTMAN & GORE FOUTS GROCERY CO. C. A. DE VOE JONES' CASH GROCERY



Husband: "This is certainly some dandy piece of meat. Where did you get it?"  
Wife: "Why, dear, my butcher's meats are of the VERY BEST QUALITY, and, best of all, his PRICES ARE THE LOWEST. It's a pleasure to deal with him—his service is excellent."

#### LOOK AT THIS:

Pork Shoulder, lb.....10c  
Despite the higher price of hogs.

Remember our Pure Pork Sausage.

Warner-Wortman & Gore PHONE 701

### ASKFOR None Beter Roman Meal Bread

Invented by a physician Improves digestion Prevents constipation And promotes better health PULLMA BAKERY At Your Grocer

## Mann's SATURDAY BARGAINS Mann's

The Woman's Store CENTRAL AVE., NEAR POSTOFFICE The Woman's Store

### Last Call on WINTER SUITS and COATS

#### Every New Suit One-Half Price

\$20.00 Winter Suits now.....\$10.00  
\$30.00 Winter Suits now.....\$15.00  
\$40.00 Winter Suits now.....\$20.00

#### Every New Coat One-Half Price

\$10.00 Winter Coats now.....\$5.00  
\$15.00 Winter Coats now.....\$7.50  
\$20.00 Winter Coats now.....\$10.00  
20 last season's Suits and Coats, up to \$30.00 values, now, each.....\$4.98



10 All Wool Skirts, last season's styles, up to \$10.00 values, Saturday, each.....98c

10 All Wool Dresses, last season's styles, good colors, up to \$12 values, Sat., each.....\$1.98

50 House Dresses, all sizes and colors, values up to \$1.50, go on sale Saturday, each.....98c

### THE NEW GOODS ARE HERE

#### Now is the time to Make Them up

New Fancy Checks, the latest styles for spring wear, up to 75c values, on sale Saturday, yard.....59c

Black Taffeta Silks are very scarce. We are placing on sale Saturday a very fine soft finish 36-inch All Silk Taffeta, worth \$1.50, for per yard.....\$1.00

White Wool Cordand Diagonals for skirts andbats, on sale at \$1.00, \$1.56\$1.98 and \$2.50 a yard.

Crepe de Chenes going up in price every day; or Saturday only we will sell r good \$1.50 grade, 40 inches ve, for, yard.....\$1.19

### SATURDAY IS CORSET DAY

100 pairs New Model Corsets, all sizes, made of heavy coutil, worth 85c, on sale Sat., pr.....59c

100 pairs Women's Coutil Corsets, new model, good as any \$1 grade, on sale Sat., pair.....69c

100 irts of New Style Corsets, perfect ting, a real \$1.50 quality, Sat., ir.....89c

### Three Big Specials in Muslin Underwear

Women's fine quality Corset Covers and Drawers, nicely trimmed with lace and embroidery, up to 65c value, this sale.....29c

Women's fine Crepe and Lingerie Gowns, Combinations and Corset Covers, up to \$1.00 values, on sale Saturday at, each.....59c

Women's Beautiful new Envelope Chemise, Gowns and Combination Suits, values up to \$1.25, on sale Saturday, 79c each



### Saturday Glove Sale

The celebrated "Rdeer" Glove, washes in cold water, comes in two-clasp and gauntlet styles, all colors, a pair.....\$1.00

Beautiful new Kid gloves, in white, with black stitching and black with white stitching, spe, a pair.....\$1.25

### January Specials

\$1.75 Dents' Kid Gloves now.....\$1.48  
\$2.50 La Grecque Corsets now.....\$1.49  
\$5.00 and \$6.00 Veroe Front Lace Corsets.....\$2.98  
35c Ladies' Wool Hose now.....19c  
75c Ladies' Cashmere Hose now.....48c  
Sweaters, values to \$9.00, now.....\$4.98  
Sweaters, values to \$5.75, now.....\$3.49  
Velvet Shapes, values to \$3.50, now.....98c  
Velvet Shapes, values to \$6.50, now.....\$1.98  
Trimmed Hats now.....\$1.98, \$2.98, \$3.98, \$4.98  
—real values \$6.50 to \$17.50.

## AHREN'S

### THE JACKSON COUNTY BANK MEDFORD, OREGON

"Money Makes the Mare Go" It also makes the man go—and the world. If you want to "keep up with the procession" you must have money. You can have money if you'll open a savings account here—which you may do with \$1—and put into it what you've been wasting. Compound interest on all you get in.

OVER 22 YEARS UNDER ONE MANAGEMENT

### Notions

Children's Hose Supporters, worth 15c, Saturday, pair.....10c

Sanitol Talcum Powder, 25c cans, Saturday.....10c

Bucella Crochet Cotton, all sizes, on sale Saturday, ball.....9c

Women's All Linen Handkerchiefs, very special, each.....5c

### Domestics

36-inch Bleached Muslin, cheap at 10c, Saturday, a yard.....8c

36-inch fine Cambrie, worth 12 1/2c, Saturday, a yard.....9c

72x90 Sheets, worth 60c, our price Saturday.....39c

42 and 45-inch Linen Finish Pillow Slips, each.....15c

### Underwear

Women's and Children's Fleece Lined Vests, 35c values, now at, each.....25c

Women's Fleece Lined Union Suits, good 75c values, now, per suit.....48c

All of our \$1.25 Union Suits for women go on sale Saturday at, a suit.....98c

### Towels

Good size Cotton Towels, each.....5c

Heavy Huck Towels, worth up to 15c, special, each.....10c

Good size Bath Towels, worth 15c, special, each.....10c

Heavy Rub Dry Bath Towels, 35c grade, now, each.....28c

### Hsiery

Kayser Milk Hose, all colors, pair.....\$1.00

Our scented Lavender Top Lisle, very soft, pair.....50c

Children's School Hose, good asst 25c values,.....15c

Women and Children's Fast B Hose, special,.....10c