

### NEED OF WAR IS AMMUNITION DECLARES FRENCH

PARIS, March 22.—"Ammunition, ammunition, nothing but ammunition," that is the essential problem which the war presents, in the opinion of Field Marshal Sir John French, commander of the English forces in France and Belgium, according to the Havas Agency's correspondent at British headquarters.

"Everyone needs plenty of ammunition, but the Germans need it more than we do.

"Economic difficulties in the interior of the German empire are daily becoming more serious. No doubt the Germans still are far from famine, but they manifestly are hampered in obtaining a food supply, and that is a great deal.

"I do not believe it will be a long war. Spring promises well for the allies. We are convinced, I and all those here, that a decisive and definite victory awaits us at the end of all the hard months of war."

### NEW STYLE FORD REACHES MEDFORD

C. E. Gates received the first carload of the new style Ford cars today and they are being greatly admired. Among the improvements are electric lights, streamline body, clear vision windshield and new hood, all of which add much to the beauty and comfort of the cars.

In the shipment was one complete, one roadster and the others touring cars. The complete, which is very popular in the east, is the first one received by Mr. Gates. It certainly is a neat car and will be very popular, especially with the ladies and professional men.

### DEATH CLAIMS LAST OF FAMOUS QUADRUPLETS

REDDING, Cal., March 23.—Death claimed the last of the famous McKnight quadruplets early today, twelve days after the little ones came into the world.

Bettie McKnight succumbed during the morning following her tiny sister, Letty, who died late last night, and Joseph Terry McKnight, who died on Saturday evening.

The two girls were buried in the same grave this afternoon at Millville. Physicians say general lack of vitality caused the death of all. They marveled that the little ones lived so long.

### Portland Livestock Market

PORTLAND, March 23.—Cattle, receipts 175; cows 25c higher. Prime cows, \$6 to \$6.75. Hogs, receipts 49, unchanged. Sheep, stronger; lambs 15c higher. Prime lambs, \$8.50 to \$9.00; choice, \$8.00 to \$8.50.

## PANAMA HATS AREN'T MADE IN PANAMA: ECUADOR MAKES THEM, ROGER W. BABSON FINDS

### FAMOUS STATISTICIAN FINDS NATION OF FOUR ZONES OF CLIMATE PRODUCING WORLD SUPPLY OF FAMOUS HEADGEAR AND A LARGE PART OF ITS CHOCOLATE.

(This is the second of Roger W. Babson's observations on Ecuador, in his tour around South America for the Mail Tribune. The third will follow shortly and then he will take his readers over the equator to interesting Peru.—Editor.)

BY ROGER W. BABSON

GUAYAQUIL, Ecuador, Feb. 25, (by mail).—Ecuador really has four zones of climate, as the altitude varies from sea level to over 20,000 feet. Therefore there are the TIERRAS CALIENTES, or hot lowlands, the TEMPLADAS, at an altitude of from 6000 to 9000 feet, the FRIAS, including the plateau on which Quito is situated, and the NEVADAS, or Andes, whose tops are always covered with snow.

The lowlands produce the usual tropical fruits, such as cacao, tobacco, sugar cane, coffee, bananas. Ecuador possesses great wealth in her cacao groves. Although scientists claim that we should use the spelling "cacao" instead of "cocoa," yet extensive advertising, causing us to see the latter word on every billboard and in every newspaper, will make it hard to alter the orthography, at least in English speaking countries. So that now there is the trade distinction, cacao referring to the raw product and cocoa to the finished article.

Cacao is different from the cocoa, a Peruvian plant, whose leaves are chewed by the Indians for their stimulating effects, and which contains cocaine; from the coca nut grown in West Africa, which is very slightly like it; and from the cocunut, to which it is not even distantly related.

The great popularity of chocolate and cocoa, both as beverages and as flavoring for candies, cakes, and such makes the market for it practically unlimited, and with the opening of the Panama canal, the great cacao estates that are to be found in Ecuador will be more accessible for supplying the increasing demands of the world for this favorite product.

It must be raised in the torrid zone below an altitude of 2500 feet, so the actual labor could probably not be performed by the northerner who might want to invest in the industry, but his capital would without doubt bring him great results. In 1912, about eight times as much cacao in value was exported as Panama hats or coffee, which come next in quantity.

A rich planter of Ecuador is willing to pay as high as \$100 for a Panama hat, and it is of the finest texture, such as are seldom seen in northern countries. These hats of the very best quality are so very soft and flexible that one may be folded and carried in the pocket without injury. One which was sent to a former Prince of Wales could be folded into a package no larger than a watch.

The Panama hat was not originally made in Panama; but received that name because that city was the distributing port. It was manufactured in Manabi, Ecuador, and its native name was "jipijapa," a name

now used in the markets for the inferior grades, not real Panamas.

Now, however, under the fostering care of the government a school has been established in Panama with teachers brought from Ecuador to instruct in the weaving of the hats, so that the name is no longer a misnomer. Honduras also has a school and a flourishing industry in hats.

The long even fine threads make the most delicate hats, and a worker always likes to make the entire crown without having to piece a thread. You can tell whether this is the case by looking on the under side to see if there are any short ends.

The straw must be kept moist while being woven, and the weavers work only in the late twilight or early dawn, the only time available for making the best grades. A skilled worker will finish a hat, working these few hours a day, in five or six months, and the women and children are the most deft with their fingers in this industry.

When done, the article is light, durable, elastic, and waterproof, forming an ideal head covering for use in the tropics. These hats may be cleaned again and again without injury. Besides exporting about a million dollars worth of hats in 1912, Ecuador sent to other countries employed in the industry many thousands of dollars worth of the torquilla straw.

A great majority of persons afflicted with eczema have no other ailment, which is accepted as proof that eczema is purely a skin disease. Meritol Eczema Remedy is recommended especially for eczema and diseases of the skin. If you are afflicted with this terrible disease we ask you to use this remedy on our guarantee. Prices 50c and \$1.00. Agents, Haskins Drug Store. If



Women of Panama making \$100 Panama hats. The best hats take five or six months to complete. The map shows the trade route from Ecuador to Panama, the distributing center, and from which place the hats take their name.

### PRIZE COURT ACTS ON DACIA'S CASE

PARIS, March 23, via London.—A commission of inquiry into the capture by a French cruiser of the American steamship Dacia while on a voyage from the United States to Rotterdam with a cargo of cotton on board, has declared the seizure to be valid. The case now goes before the

French prize court, which is allowed two months to hand down its decision.

The Dacia belonged formerly to the Hamburg-American line. She changed her registry and became an American ship after the outbreak of hostilities. Laden with cotton and destined to Germany, she was picked up by a French cruiser and taken into Brest. Two questions have arisen in connection with the Dacia case—one is the validity of the transfer of her registry and the other the disposition of her cargo.

### GERMANS REPORT ENEMY REPULSED ON BOTH FRONTS

BERLIN, March 23 (by wireless).—The following report was given out today at the war office:

"Two French night attacks near Carency, northwest of Arras, were repulsed.

"In Champagne German troops successfully blew up mines and repulsed a night attack north of Boussonjard.

"Minor French advances near Combres, Apremont and Flirey were without success. An attack against the German positions northeast of Badonviller broke down under the German fire. The enemy sustained heavy losses.

"Hostile aviators again threw several bombs on Ostend. No damage was done to the military establishments, but several Belgians were killed or wounded. Northwest of Verdun a French aviator was shot down. A French aircraft manned with two French noncommissioned officers was forced to land near Freiburg. The occupants of the craft were captured.

"German troops are pursuing the Russians, who were driven from Memel, East Prussia. The Germans occupied the Russian town of Krottingen, across the border from Memel.

### Receipts of Our Pioneer Mothers

for the home treatment of disease were wonderfully dependable. True, they knew nothing of drugs, but owed their success to the roots, herbs and barks of the field. It is interesting to note that Lydia E. Pinkham's Vegetable Compound, the most successful remedy for female ills we have, was originally prepared for home use from one of these recipes. Its fame has now spread from shore to shore, and thousands of American women now well and strong claim they owe their health and happiness to Lydia E. Pinkham's Vegetable Compound.

### Employment Agency MRS. RUTH SMITH

Room 216 Garnett-Cory Bldg. Phone 182. Man for ranch work wanted. Experienced cook at once. Wanted day work or house cleaning for women.

### HEADACHE, COLDS, COSTIVE BOWELS, TAKE CASCARETS

Get a 10-cent box now. You men and women who can't get feeling right—who have headache, coated tongue, bad taste and foul breath, dizziness, can't sleep, are bilious, nervous and upset, bothered with a sick, gassy, disordered stomach, or have a bad cold.

Are you keeping your bowels clean with Cascarets, or merely forcing a passageway every few days with salts, cathartic pills or castor oil?

Cascarets work while you sleep; cleanse the stomach, remove the sour, undigested, fermenting food and foul gases; take the excess bile from the liver and carry out of the system all the constipated waste matter and poison in the bowels.

A Cascaret tonight will straighten you out by morning—a 10-cent box from any drug store will keep your stomach sweet; liver and bowels regular, and head clear for months. Don't forget the children. They love Cascarets because they taste good—never gripe or sicken.—Adv.



E. C. NORRIS

formerly with F. C. Hart of Tacoma is the new watch repairer and being an expert we are prepared to do all repairing with promptness and guarantee all work. We also do diamond setting, manufacturing, agate cutting, mounting, engraving, etc.

MARTIN J. REDDY The Jeweler 212 East Main St.

## TOMORROW

### Double S. & H. Green Stamps All Day on All Cash Purchases In Every Department

Agents Musing Underwear

## M. M. DEPARTMENT STORE

RELIABLE MERCHANDISE RELIABLE METHODS

Agents R. & G. Corsets, \$1.00 to \$5.00



52 in. Epingle, all colors . . . \$1.75

52 in. Granite . . \$1.50

Fancy Lace Cloth [wash] . . 15c

Fancy Crepe Cloth [wash] . . 15c

### SPRING COAT BARGAINS

Novelty Checks . . . \$6.75 to \$10.00  
Novelty Mixtures . . . \$7.50 to \$12.50  
White Coats . . . \$10.00

Double Stamps Wednesday

### NOVELTY SPRING WAISTS

Organdie Waists, plain white . . . \$1.29  
Voile Waists, plain white . . . \$1.49  
Crepe De Chene Waists, colors . . . \$3.49

Double Stamps Wednesday

### SILK POPLINS 98c

This is full 36 inches wide, comes in Copen blue, goblin, sand, putty, black, white.

Double Stamps Wednesday

### SPRING SHOES

The new Gray and Tan Top Lace High Heel Boots for . . . \$3.50  
Patent Button, plain toe . . . \$3.00  
Patent White Sole Rubber Heel Pumps . . . \$3.50  
Two-Strap Cloth Top Pumps . . . \$3.00

Double Stamps Wednesday

### BOYS' KNEE PANTS

Spring shipment just arrived, all sizes 5 to 16 years, prices . . . 65c, 75c, 85c, 98c

Double Stamps Wednesday

### CHILDREN'S SUMMER HATS

Cloth Rabs Rabs . . . 59c  
Boys' Every-day Straws . . . 25c  
Girls' Outing Hats . . . 49c

Double Stamps Wednesday

### WHAT WOULD YOU NEED?

HERB BUSTUM, THE BAGGAGEMAN, SAYS ANY STATION AGENT WITH A FREE PASS AND THE RIGHT TO CHARGE EXCESS BAGGAGE OUGHT TO BE HAPPY. I TOLD HIM TO BE HOPPING HAPPY I ONLY NEED AN