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MEDFORD MAIL TRIBUNE

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BULLISH TENDENCY ON STOCK MARKET **UNDERTONE FIRM**

NEW YORK, June 13 .- Strong bullish influences were brought to bear on the stock market this week. but trading continued to be dull, with unusually narrow fluctuations. The undertone was firm most of the time, but the demand was poor, and in spite of the scarcity of stocks no response such as might ordinarily be expected was made to favoring de velopments. Of these, perhaps the most important were the government's report on crop conditions at the end of May and the Shreveport rate decision. Passage by the ser ate of the canal tolls repeal bill was accounted an influence in favor of railroad shares. Progress of the Mexican mediation conference in spite of fears of a rupture once or twice during the week encouraged operations on the long side. One of a decision before many days in the freight rate case.

The United States Steel tonnage figures indicated that new business during May had been at the rate aot less than half the corporation's capacity. Incoming orders since June 1, however, were reported to be on larger scale. Demand for copper metal increased, following a general cut to 14 cents.

The export movement of gold reached extraordinary proportions. Nearly \$20,000,000 was engaged during the week, establishing a record

A SECOND PETER GRIMM

THE republican and democratic state central commit-L tees have been meeting at Portland this week and going through the farce of "organizing," listening to hot air from candidates, "reuniting" and preparing to save Oregon by securing the offices.

The old order changeth and no meeting of the faithful munication to the National Geo- to the ground and disappears beneath can bring back the fat pickings of the yesterdays. Hold- graphic society at Washington, D. C., its surface sometimes to a depth of ing hands in mystic circle will not make the spirits perform the tawdry tricks of the old regime. The boughten for plants of economic value and in- ness and then comes to the surface to eloquence of the spellbinder no longer charms, the glitter produced them into the United States. join in a marriage revely of a few of the torchlight parade no longer enthuses, and wasted are the bar-room energies of the heeler. With more or less apathy and a good deal of understanding the public and remarkable achievements of inviews the hysteries of the office-seekers and refuses to seets, he says, the champion aero-The steady growth of popular government, the dis-length. It can also sail for 1000 of an aerodrome to live but a few become excited.

carding of the machinery whereby the few controlled the miles before the wind. These grassmany, the publication of campaign contributions, the hoppers sometimes go in such numpassing away of old political differences, the maturity of square miles in extent. "Its great ants has been the admiration of hua new generation freed from the prejudices that fettered front lip hides a pair of jaws as ef- man beings from the earliest times. for half a century, have killed the partisanship of our feetive as a hay-chopper, and it has because the interest of the individual fathers, and until vital issues arise to create new political an appetite as voracious as that of is merged so completely into that of divisions, state politics will be merely a struggle for the child. "A young chick finds itself of females. The workers are fespoils.

It took money to run the old-time political campaign work its way out alone, but the nurses are females, and there is one -a great deal of money. It took money to create the young grasshoppers find themselves queen mother for them all, who lays bogies and dangle the scarecrows and Jack-o'-lanterns -the whole restful -shut in a hard- all the eggs of the colony. The male that stampeded the voters. It took money to hire silver-their mother, and it takes a half young queens. Together with them tongued expounders of buncomb. It took money to em- dozen of them working together to they leave the nest on their marriage ploy the organizers and get out the vote. And the money dislodge the lid which shuts them in. day and together make their marricame from the railroads, from the trusts, from the corporations who had special legislation to enact, special favors to ask, as well as from the patriotic office-seekers. And of the cricket is extraordinary; there ily without them,

the excitement died when the funds petered out.

Now there is only the money of the candidates to spend. Hence, with a rich candidate, we may have party an inch in length. The males alone and the velvety green worm that it is 'reunion" if he clandestinely "jars loose." There may are musical, and it is reasonable to no wonder that for centuries no concome a touch of the old prosperity to the "boys" grown suppose, since the females have ears nection between the two carcers of come a touch of the old prosperity to the boys grown in their fore legs, that they are sing-lank and hungry during recent years. Here's hoping a ing to their mates and not to mangood "touch."

Mr. Average Citizen now looks at the office-seekers song it is hard to appreciate what evot in its larval stage, and herein from a coldly impersonal standpoint. The personality and fighters they are among themselves, has laid the elever deception which professions, not the ancient partisanship, governs the cast- the larger ones even turning canni- has doubtless protected these gav ing of the ballot. The one-time sacred party legend means of all creatures of our houses, the systematic attacks of man until quite little or nothing. The citizen votes as he thinks will best cockroach is the most detested, recent times, benefit the public and his own interests. In such a cam- Housewives may be surprised to paign there is little to enthuse and consequently not much learn that a cockroach can live five paign there is little to enthuse and consequently not much enthusiasm. The times are indeed out of joint for the develop to maturity. The female lays politician.

Political partisanship in Oregon is dead. Everybody spectacle case, which she carries which to lay her eggs. It does not knows it but the politicians, and some of the Bourbon about with her until she is ready to the foremost factors in sustaining newspapers, like the Oregonian, that never learn. The deposit it in some suitable place. Lathe market was the expectation of ghost of partisanship, a second Peter Grimm pathetically ter she returns to help her baby cockasserts itself, but no one hears, no one sees, no one cares.

DEVELOP-DON'T DESTROY

ONE of the reasons given for raising the water rates to a prohibititve scale for suburbanites is to force the Capital Hill section into the city.

It may be possible to persuade the suburbanites later to come into the city limits, but it will never be possible

to club them into it. The time is not ripe for annexation. The population is too scattered, the region too sparsely settled. With the too scattered, the region too sparsely settled. With the too scattered, the region too sparsely settled. With the too scattered, the region too sparsely settled. With the too scattered, the region too sparsely settled. With the too scattered, the region too sparsely settled. With the too scattered, the region too sparsely settled. With the too scattered, the region too sparsely settled. With the too scattered to scatteree to scattered to scatteree to scattered to scat for New York. The movement ex- stimulus of the trolley line and reasonable water rates, clambering over the porch and roof, should be removed after the flowers erted little influence here, except for the population should increase so that the people them-a slight stiff enlogn will enable the new house has been transformed into a shoets from the end of the remain-

Curiosities of the Insect World

WASHINGTON, D. C., June 13 .- | seventeen-year cicada has been called The Rip Van Winkles, the Jekyls and the Rip Van Winkle of the insee Hydes, the aristocrats, the philos- world. From its tiny eggs there is ophers and the "hoboes" of the in- sues a creature with soft white body seet world are described in a com- and mole-like front legs. It harries

Females Only Workers

"The social organization of the

Dr. Jackel and Mr. Hyde

Vagabond Spiders

of species of these little soldiers of

by David Fairehild, the plant ex- twenty feet. For seventeen years i plorer, who has scoured the world digs its way around in absolute darkbrief weeks. It is a full-fledged

In describing the pecaliar habits creature of the air, though encased Grasshopper Champion Flier still in grave clothes of parchment; but it soon splits these up the back nant is the king grasshopper, which pulls itself out, dries its powerful

shut inside the egg shell and must males, the soldiers are females, the

tage flight, but as soon as this is over Song of the Cricket

"The carrying power of the song they die and the colony gets on car-

are species whose strident notes can he heard for a mile, although their "The Dr. Jackel and Mr. Hyde is little bodies are scarcely more than so complete between the butterfly

kind. As one listens to their friendly butterfly is injurious to plants exmating creatures of the air from the

her eggs in a horny capsule like a the construction only of a sac in grow to be more than half an inch in length, but it is among the most active of all spiders, and in the United States alone there are nearly a score

History of the Cicada

"The song of the cicada is the fortune living nowhere and roaming oisiest in the insect world. The the damp fields in search of prey."

Climbing Roses Beautify Grounds

WASHINGTON, D. C., June 13 .- | ferent method must be followed. The Climbing roses are a valuable aid to re newal of wood must begin from a the man who is interested in baving point higher up instead of from the



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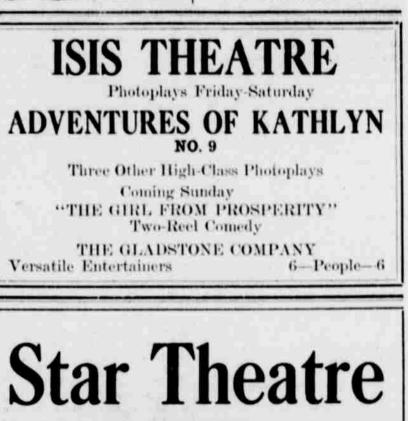
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TODAY

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a slight stiff enlogn a slight stiffening of time rates.

STOCK MARKET CLOSES STEADY

NEW YORK, June 13 .- The stock market closed steady. None of the leading stocks traversed more than a small fractional range during the ing of shorts caused the market to harden after the small early recession. Losses were made up and final changes were insignificant. Speculative sentiment was not strongly defined, although the drift toward the long side was still perceptible. Reports from the mercantile agencies spoke of a better demand in various lines, with a continuance of favorable weather conditions. After holding for several days at abnormally high rates, sterling exchange weakened on the announcement that \$4,000,000 more gold had been engaged for export. Bonds were steady.

Opening transactions in stocks today were at a slightly lower range of prices. Virtually all the active issues cased off, but recessions in no case exceeded half a point. There the same way. was no change in market conditions to account for the drooping tendency, which appeared to be due entirely to a similar setback of American stocks abroad. After prices here had been adjusted to about the level cabled from London the decline stopped.



DIDIENHOFEN, Germany, June 13 .- Another of the Zeppelin airbadly damaged near here today, worth of goods, his message giving tola, A lieutenant was injured.

selves will seek admittance in a short period.

If the section was admitted now, it would be entitled U. S. department of agriculture has old growth. About four feet is a safe to street lighting, street grading, police protection, sewer a rose garden on its grounds and measure of the amount that may be systems and other municipal improvements that would many experiments have been made in taken off. cost more than the increased revenue the city would re-

ceive by taxation. The decrease in water revenues caused by changing from meter to flat rates would help make the climbing roses is over in June, the de- ing year, will do well to follow the ad-

city a financial loser by the annexation. The excuse of water shortage is absurd. If there was a shortage, annexing the adjacent land and providing

cheap rates would further increase the shortage. But ers this year, for this is the part of there is a great surplus.

A constructive policy would be to increase the city's half day sension. Week end cover- revenues and at the same time develop the country by high) it is a good plan to cut off the selling this water surplus to any and all applicants. If a year clear to the ground.

second reservoir was constructed and the overflow water Most people in following this adthat now runs to waste diverted into it, and the outside vice may feel that they are ruining users supplied from it, the revenues would yield a hand- their bushes to cut them back so se some return on the investment and benefit the city far more than the dog-in-the-manger policy now being pur- surprise them by springing up with sued.

WHAT IT COSTS TO DO BUSINESS

A Series of Business Talks by A. M. Burroughs, of the Burroughs Adding Machine Company .- Copyrighted

The Maypole Dairy company, with, This wonderful chain of stores 42 stores scattered all over England, turns its capital more times in a week than the average retailer turns handles its vast business in exactly his capital in a year.

Every night each of the 742 stores telegraphs or telephones the exact do a business aggregating \$200,000 amount of sales of each line to the a year-one hundred and thirty or home office in London.

capital in a year. The home office immediately ships to each store just enough goods to

Every one of these stores is required to keep exact records of the put the stock back where it was besales of every kind of goods carried. fore the previous day's business.

When this company opens a new store it puts \$1000 into carefully as- a number for each kind of goods and boxes at a time-increasing the insorted stock, limited to the lines another number for the amount of vestment, reducing the number of which experience has shown will sell each sale-but they are a wonder of

readily. Then an amount is added completeness. A certain cigar store in New York each day to keep the total up to the has one customer who likes a par-

original stock. If, at the end of the day, the man- ticular kind of eigar, the retail price ships of the German army, the Z-1, ager wires that he has sold \$500 of which is \$4.75 a box.

This store keeps only two boxes of ile trying to effect an emergency the amount sold in each line, the those eigurs in stock. When this landing the air cruiser broke at home office will immediately ship customer goes in and huys one of right angles behind the rear goaevery two weeks, another hox is orhis total back to \$1000.

most attractive dwelling place. The ing portion of the stalk to replace the

the treatment of the various kinds to

secure the best results. After the blooming season of

vises that shoots should be pruned so into the new wood that bore no flowthe plant that will bear next year.

When a trellis is low 16 to 8 feet

verely, but the young shoots that have started about the roots will wonderful rapidity. Each bush will

probably put forth several new shoots that will grow as long as those cut or one shoot will grow much longer. In either case the trellis will soon be covered again. One shoot in a Washington garden last year grew 20 feet after the bush had been cut down in this manner.

In the case of a high trellis a dif-

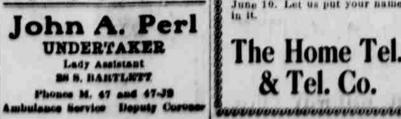
dered. This keeps the stock always at two boxes.

Starting with an original invest-On this one customer this one store ment of \$1000, some of these stores does a gross business of \$123.50 in one brand of cigars, with an investment of \$6.50-supposing each box more complete turns of the original of cigars to cost \$3.25, wholesale.

This is about thirteen complete turns of the capital invested.

If this store didn't keep records so that it could always know where it They are very simple records-just stood, it would likely buy a dozen times the capital could be turned, and

letting the eigars get stale.



shoots from the end of the remain Those who have grown climbing

roses as a screen on their porches, in order to insure a fine bloom the compartment's landscape gardener ad- vice as given for the higher trellis. In other words, about four feet of the as to throw the growth of the plant old stalks that have bloomed should be cut off immediately after the blossoms are withered. The foliage will recover within a very short period and continue to screen the porch and next year an abundant crop of blossoms will be assured.

Horse

"A horse, a horse, my kingdom for a horse," was not said in deeper despair than the cry that goes up from the home when in the great time of need, when sickness or accident befalls the household in the dead of night, when no helping hand and heart of sympathy is near to comfort and help-then is when the telephone comes to the rescue, summoning the doetor, the nurse and medicine, brings the friends and neighbors from any where. The cost then is not measured in money-the summoned relief may mean life itself, which, is beyond price-yet the cost is the least consideration, only 5 cents a day, (no other charge) installed in your house, ever ready to summon help when in need, go for you every where, any time, day or night, all the time. We are doing this for 2000 households in Medford and can do the same for you. The Blue Book goes to press June 10. Let us put your name

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