

MEDFORD MAIL TRIBUNE

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CARRANZA WILL SEND DELEGATES TO MEDIATION MEET

WASHINGTON, June 12.—General Carranza's reply to the Mexican mediators announcing his intention of sending three delegates to the Niagara conference was received here early today and forwarded to Niagara Falls.

No announcement of the contents of Carranza's reply was made here, but it was understood the note is silent on the subject of an armistice and does not give the names of the men who will be sent to represent the constitutionalists.

It is known, however, that Rafael Zubaran, minister of the interior in the Carranza cabinet, and chief of the agency here, will not be among the delegates, as General Carranza considers Zubaran is needed to look after affairs here.

Two of the delegates are almost certain to be Luis Cabrera, a prominent figure in the constitutionalist movement, and Jose Vasconcelos, a young lawyer. The name of the third man was not known here.

President Wilson authorized today the announcement that he considers the progress of mediation at Niagara Falls as "very encouraging." No formal statement was made of the basis of the president's optimism, but it was said unofficially that he expects mediation to have a successful outcome the next few days.

CLEOPATRA AT THE STAR TODAY

If there ever were any doubts existing that the Societa Italiana Cines are the masters of the world in the production of artistic motion photography, George Kleine's production of their photo drama "ANTONY AND CLEOPATRA" completely dispels them. When they produced "QUO VADIS" it was thought the last word had been written, but, according to all accounts, "ANTONY AND CLEOPATRA" not only rivals but exceeds it. The greatest love story of history is told upon the screen with a dramatic power that is amazing and a pictorial beauty that is simply marvelous.

CHARTER COMMITTEE'S WORK NEAR AN END

The drafting committee of the charter commission held an important meeting last night, the chapters on "Appointative Officers" and "Administration," being revised and whipped into shape for the preliminary draft. The committee expects to finish this first and by far most important section of their task within a short time, when their work will be submitted to several attorneys and charter students, including Prof. Don Sowers of the Oregon University, for suggestions and criticisms. The committee hopes to be able to report to the full commission a draft that will be a credit to Medford's reputation for "the best possible."

You Get the Most There is when you smoke Gay. Johnson cigars and patronize home industries.

WHY NOT TOLL GATES?

IF the agitation over suburban water rates has done nothing else, it has given the public an insight into the ideas, ideals and idiosyncracies of some of the councilmen—their breadth of vision, capacity and measurement.

Councilman Sargent complains of the use of Medford streets by outsiders. He says: "They use the streets day and night. . . . Often several times a day. . . . much more than the citizens living inside the limits." Therefore he would raise the suburban water rents to a prohibitive scale, because the suburbanites use city streets!

Why does not the city council establish toll gates for the use of these streets and make the suburbanites "come through" like the Dollarhides do the tourist over the Siskiyou? Here is a possible source of revenue the watchdogs of the treasury are overlooking.

Why not build a wall around Medford and permit no one to come within the sacred precincts without contributing to the public funds? Just as well as to punish those who have had the temerity to build residences, improve the barren hills and develop the country outside the portals.

There never was a city so entirely dependent upon the surrounding country as Medford. It has scarcely any manufacturing or other money-producing industries. It is dependent upon the products of the soil—the returns to the orchardist, the farmer, the stockman, the miner, the timberman, for existence. Cut off the surrounding territory and check its development and Medford would, indeed, become the deserted village. Consequently everything in reason that can be done to assist the country's development must be done to assure Medford's growth and prosperity. As a matter of fact, it is the outsider who is really paying, though indirectly, the cost of city government and of improvements.

Yet here we have the bell wether of the city council bleating because the outsider uses the city streets! If they didn't use them, there would be no need for streets. The more they use them and the more inducements held out for their use—the better. The trouble at present is that there are not enough outsiders using those precious streets. If there were ten times as many we would have an abiding and permanent prosperity.

Colonel Sargent Should, "Bibble"

To the Editor:

At last—at last! The charming demagogue of the whole matter has been reached.

The much-harried water question crystallizes in deathless form 'neath the powerful pen of Colonel Sargent. But, stay! Let us consider the word power for a moment. At the risk of being academic, I assert that it has two extremes in meaning, and entirely antithetical, to-wit: The power that a fractions horse uses when he takes a short cut through wet and painfully constructed fences, and on through serene vistas of well-kept garden, and the power of carefully evolved thought in the conduct of human affairs. The former is chaotic in its tendency and curdles the good will of the community where said horse sports himself.

The latter makes for cheerfulness and altruism (synonymous for prosperity) in any community, and is too often disregarded until the supply runs short—or the horse breaks out.

Very sorry, I'm sure, but the writer feels it necessary, even at the sacrifice of some dignity, to break out, too. Perhaps he may succeed in corralling this astonishing lack of horse sense which has run amuck outside the palings of logical sequence. A thousand pardons if I incidentally tramp down a little garden myself.

Has Mr. Sargent ever heard of a logical sequence? Possibly not. Are his remarks fatuous? They are, or in the words of our small friend, "Jeff," "I should bibble."

He says (Sargent, not Jeff): This water belongs to the city of Medford—to its citizens and to no one else. Why doesn't the gentleman ring in the Mexican question or the influence of the moon on the tides, or something else equally as relevant? We are not disputing the ownership of this water. The merits of the case are self-evident. Here is a city whose outside communities cluster closely about it, absolutely co-ordinated in its prosperity, and on the average under far greater burden of expense and uncertainty of ultimate success. Why? Because average costs something in this valley; because the processes of nature are slow, and because mere man, the rancher, having staked his all on the red, possesses his soul with what patience he can master and fills the uncertain interim with an outrageous amount of toil with his truck gardening, chicken raising and what-not, to patch out a crazy quilt existence till his orchard comes in.

Does this closely affiliated rancher get God-speed from his city neighbors? Yes, I really think he does—but not from the city paters, who hold the balance of power, and who, at the present time, are giving an exhibition of reasoning that is primitive to say the least.

Does the city own the water? To be sure. A man may own a house, a small, ill-arranged uncomfortable affair, which he rents. Does he charge exorbitant rent? Not often. If he does the house is vacant. Are

the ranchers just outside of Medford getting water from the city pipe line? Well, just about. Hardly an appreciable amount, and affecting in no way the comfort and convenience of city dwellers, as witness the large amounts wasted in town. To keep the metaphor, are the ranchers charged exorbitant rent? They surely are, even now, considering the mere remnant sale of wet they have been cheerfully paying for.

The raising of rates as scheduled not only transcends common sense, but all the laws of decency.

Mr. Sargent says (and this is a classic, believe me, that will appeal to the most embryonic sense of humor): "Outsiders use the streets day and night. Many of them living just outside the city limits and coming daily, often several times a day, to the business district, use these well-lighted streets on an average much more than the citizens living inside the limits." Is it possible! How inconsiderate, when there are so many good country roads near by and adjacent thereto. The streets of Medford are for the exclusive use of residents, of course. Why should there be any "open sesame" into town?

Why any itinerant blood of trade or reciprocal relations generally? Why—but it is poor taste to explain a joke. It can stand alone!

I suggest that hereafter certain hours on certain nights be designated by the council for ranchers to visit town, and on said nights to cut off the city lights for our special correction and uplift. We can carry lanterns.

Might close the movies on those nights, too. We didn't pay for their equipment.

Did you, Mr. Sargent? Quoting again the immortal Jeff, "I should bibble!"

W. CARLETON JONES.

John A. Perl UNDERTAKER Lady Assistant 22 S. HAYTLETT Phone M. 47 and 47-39 Ambulance Service Deputy Coroner

WHAT IT COSTS TO DO BUSINESS

A Series of Business Talks by A. M. Burroughs, of the Burroughs Adding Machine Company.—Copyrighted.

These rules for figuring costs and profits are recommended by the National Association of Credit Men:

1—Charge interest on the net amount of your total investment at the beginning of your business year, exclusive of real estate.

2—Charge rental on all real estate or buildings owned by you and used in your business at a rate equal to that which you would receive if renting or leasing it to others.

3—Charge in addition to what you pay for hired help an amount equal to what your services would be worth to others; also treat in like manner the services of any member of your family employed in the business not on the regular pay roll.

4—Charge depreciation on all goods carried over on which you may have to make a less price because of change in style, damage or any other cause.

5—Charge depreciation on buildings, tools, fixtures or anything else suffering from age or wear and tear.

6—Charge amounts donated or subscriptions paid.

7—Charge all fixed expenses, such as taxes, insurance, water, lights, fuel etc.

8—Charge all incidental expenses, such as drayage, postage, office supplies, livery or expenses of horses and wagons, telegrams and telephones, advertising, canvassing, etc.

9—Charge losses of every character, including goods stolen or sent out and not charged, allowance made customers, bad debts, etc.

10—Charge collection expense.

11—Charge any other expense not enumerated above.

12—When you have ascertained what the sum of all the foregoing items amounts to, prove it by your books, and you will have your total expense for the year; then divide this figure by the total of your sales, and it will show you the per cent which it has cost you to do business.

13—Take this per cent and deduct it from the price of any article you have sold, then subtract from the remainder what it cost you (invoice price and freight), and the result will show your net profit or loss on the article.

14—Go over the selling prices of the various articles you handle and see where you stand as to profits; then get busy in putting your selling figures on a profitable basis and talk it over with your competitor as well.

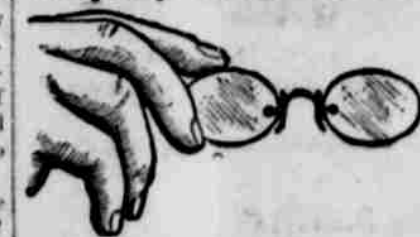
AUTOS NEEDED FOR STATE BANKERS' MEET

The committee having in charge plans for entertaining the State Bankers' convention to be held here Monday and Tuesday next, are hard at work and promise, weather permitting, to give their visitors a royal time. More autos are needed both for the short ride at 4:30 Monday afternoon and the trip to Ashland Tuesday noon. Auto owners willing to assist are requested to communicate with members of the committee at any local bank, or with Ben Sheldon.

Patronize Home By smoking Mr. Pitt, the best 5c cigar on the market.



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ISIS THEATRE Photoplays Friday-Saturday ADVENTURES OF KATHLYN NO. 9 Three Other High-Class Photoplays Coming Sunday "THE GIRL FROM PROSPERITY" Two-Reel Comedy THE GLADSTONE COMPANY Versatile Entertainers 6—People—6

Open Monday Night On Account of the Bankers' Convention and the Visit of the Klamath Falls Elks, the Medford Base Ball Association Carnival Will be Open on Monday Evening and Every Afternoon and Evening During the Week. SIX BIG NIGHTS OF FUN AND FROLIC Monday evening State Bankers' Night Tuesday evening Gold Hill Night Wednesday afternoon Decorated Doll Carriage Parade Wednesday evening Jacksonville Night Thursday afternoon Baby Show and Decorated Baby Carriage Parade Thursday evening Talent Night Friday Grants Pass Day Saturday Everybody's Day AMUSEMENTS BY FOLEY AND BURK Merry-Go-Round, Ferris Wheel, Cabaret Show, Trip to Mars, Beef Trust, Topsy-Turvy Town, Elizabeth, the Living Doll, Congress of Wonders, Pilgrim's Progress, Arabella, the Baby Orang-o-tang, and many other interesting and entertaining attractions. Free Vaudeville Performances in Open Air Each Afternoon and Evening Don't Forget the Ball Team That Boosts for Medford 10c—ALWAYS—10c

STAR THEATRE TODAY MR. GEORGE KLEINE Presents The Kleine-Cines Spectacular ANTONY AND CLEOPATRA Staged by the Italiana "Cines" of Rome, Italy, and made in Italy and Egypt In Eight Magnificent Parts. 4000 People in Cast A Mighty Story, Rich in Romance and Adventure, With All the Lavish Wealth of Costume and Ensemble So Characteristic of the Period. ONE DAY ONLY ADMISSION 25c and 15c