

65,000 Acres Commercial Orchard in Rogue River Valley

Record of the Orchards

Here are some 1913 results from the old Oak Lawn orchard, 25 year old trees:

One and three-quarter acres, Bartlett, 1240 boxes, netted \$1736.
One and a half acres D'Anjou, 469 boxes, netted \$1185. (This was an "off year" for D'Anjou, this tract usually doing much better. In 1909 the 1 1/2 acres netted fully \$2,500.)
Two and a half acres Winter Nellis, 1430 boxes. The pool is not yet closed on these, but conservatively estimated the 2 1/2 acres will net fully \$900 per acre for this season's crop.

G. L. Marshall

Medford, Oregon, Dec. 1, 1913.
I marketed this season through the Producers' Fruit company of Medford, from 60 acres of 10-year-old Newtowns 13,000 boxes, which netted me \$1.60 per box f. o. b. Medford. I also marketed through Producers' Fruit company 2,400 boxes of Bartlett pears from the Eden Valley orchard, which netted me \$1.51 per box f. o. b. Medford.

W. J. Speer

Medford, Ore., Nov. 18, 1913.
From three acres of Bartlett pear trees 15 years of age, raised on my ranch in the Orchard Home tract one and one-fourth miles southwest of Medford, I shipped 1,450 boxes through the Producers' Fruit company, for which I received f. o. b. Medford \$2.175, making an average of \$725 per acre for the year of 1913.

D. H. Luke

Central Point, Ore., Dec. 24, 1913.
In reply to your inquiry as to this year's crop of apples from my orchard of 12 1/2 acres, would state that I find that I have shipped 2,976 boxes, of this number 848 were Newtowns and the product of 4 1/2 acres, and the remainder 2,128 were Spitzenburgs and were grown on eight acres; the age of this tract is 11 and 12 years.
I am unable to give anything as to returns at this date but as far as reported the price received is quite satisfactory.

Wm. J. Schuman

Talent, Ore., Dec. 24, 1913.
Dear Sir—As per your request we send you a statement of our pear orchard for the current year. On 6 1/2 acres of 20-year-old Bartletts we picked 2,400 boxes of merchantable fruit. These netted f. o. b.

Picking scene in "401" orchard consisting of 485 acres, 29,500 trees, one of the cleanest orchards in the world. 100 acres just coming into bearing yielded 10,000 boxes in 1913.

Talent \$3,600. To this should be added \$100 for culls from the cannery and local sales, or a total of \$3,700, or \$570 per acre.

Houston Bond

Medford Commercial Club, Medford, Oregon, Dec. 19, 1913.
From my young pear orchard I marketed through the Producers' Fruit company my entire crop of Bartlett, Howell and Bose pears, receiving net f. o. b. Medford \$1.61 for Bartletts, \$1.76 1/2 for Howells and \$2.26 1/2 for Bose.

J. P. Bond

Medford, Dec. 21, 1913.
From 275 young Newtowns eight years of age, located at Talent, Ore., we sold in 1913 our crop for \$1,469.85 f. o. b. Medford. Competent judges estimate that one additional irrigating of these trees would have added \$500 in value to the crop.

Marion Thomas

SNOWY BUTTE ORCHARD.

I purchased the Snowy Butte orchard at Central Point in November, 1904. I was warned after purchase by the former owners, Olwell and Sons, that pears were "not the thing," but that apples must be depended upon as the source of the orchard revenue. F. H. Page, of Page & Son, Portland, commission men, also told me that there was no market for Winter Nellis pears except in Chicago and Cincinnati. Mr. Day of Sgobel & Day advised me never to ship to New York as there was no sale for "gum crushers," as he styled them. I have less than 16 acres of Winter Nellis pears.
In 1905 the pear crop was caught by frost, only one car being marketed. These brought \$2 a box.
In 1906 W. N. White, the New York fruit broker, contracted for five cars at \$2 a box f. o. b. orchard. As he was not in the city when the draft arrived to pay for the cars, they were turned over on consignment to Rae & Hatfield, who realized me \$1.90 a box at the orchard. The crop totaled 12 cars. The balance was sold in New York and London and averaged me about the same, \$1.90 net.
In 1907 Rae & Hatfield purchased the entire crop, 7,300 boxes, at \$2.50 net f. o. b. orchard.
In 1908 the crop was light on account of frost.
In 1909 I marketed 7,000 boxes at \$2.25 a box net f. o. b. orchard.
In 1910 the crop of 6,000 boxes sold for \$1.87 1/2 f. o. b. orchard.
In 1911 I marketed 1,287 boxes at \$2.12 1/2 f. o. b. orchard.
In 1912 the crop of 7,487 boxes of pears netted \$14,385, the Winter Nellis selling at \$1.87 1/2.
In 1913 I sold 7,500 boxes of five and six-tier Winter Nellis, the former at \$2.25 a box f. o. b. orchard, and 500 boxes of second grade.
In addition to the pears I have annually turned off hogs, barley and other crops to a considerable value.



Pruning scene in Pitt View orchard, a 40 acre tract, a mile from Central Point, owned by Guy W. Chaffee estate, T. S. Hutchins and O. R. Chaffee. First crop in 1913, 3500 boxes.

Medford, Ore., Dec. 20.
From 30 acres of bearing orchard I harvested 13 cars of apples. Returns are not all in, but those received run from \$1.50 to \$2.25 per box f. o. b. orchard.

Arthur Allen

From 30 acres of orchard I harvested in 1913 7173 boxes of pears, which I sold for \$12,000, an average yield of \$400 per acre. The trees were 11 years of age. The Winter Nellis brought \$2.10, the Howells \$1.50, the Bartletts \$1.40 f. o. b. Medford.

Roscoe Kealy

From my orchard in the Orchard Home tract I harvested this year from three acres and a half, 1536 boxes of Bartlett pears, which I marketed through Producers' Fruit company, receiving for same \$3225.95, net f. o. b. Medford, being an average of \$1.51 1/2 per box.

Allen Smith

From 4 acres of Bartlett pears I harvested 144 boxes which I sold for \$1.25 per box, net, f. o. b. Medford, an average yield of 35 boxes per acre, realizing me \$50.00 per acre. The trees were 5 years of age. First crop.

Barrett M. Brown



Bear Creek Orchard in bloom, shipped 65 cars in 1913.



Record of a Bartlett Pear Orchard

I have twelve acres of Bartlett pears, and this year's crop was 4878 boxes of commercial pack, and netted me \$7,894.66. I also had 243 boxes of seconds, sold for \$213. My average price per box for commercial pack was \$1.60. My crop averaged 1675 per acre and was sold by the Producers' Fruit company.

Harry L. Swain

How an Orchard Paid for Itself

Medford, Ore., Dec. 20, 1913.
From one and one-half acres of 30-year-old pear trees I picked and packed 1200 boxes this year which was an average crop for the past 10 years. My best yield was in 1907 when the gross sales were \$2276.00 per acre. The lowest average was in 1911 when my net was \$840.00 per acre. Average for 10 years \$1046.00 per acre. I have had to thin every year for 14 years.

This block consists of 26 Bartletts, 20 Winter Nellis, 24 Howells on an area of 1 1/2 acres. For 14 years I have not had to smudge for late frosts.
I will pay \$4000.00 per acre for a block of 5 acres as good as the above, location and soil the same.
The orchard now known as the Thompson orchard I bought July 3, 1906 for \$5655.83. Three months later I harvested from the 10 acres of 11-year-old trees 1500 boxes at a gross price of \$3786.00, netting \$3276. 1907 crop \$4076 gross, or net \$3578; 1908 crop \$3687.75, net \$3187.75; 1909 crop \$3756.85, net \$3256.85; 1910 crop \$2796, net \$2296; 1911 crop \$2945.35, net \$2445.35. The 1910 and 1911 crops were a fair average, but prices on Comice pears were lower which cut down my gross price. The expenses have been practically the same for 6 years (\$50 per acre.)

In June, 1911, I sold 5 acres Bose and 5 acres Comice pears to N. A. Thompson for \$15,000.00, reserving the crop at \$5000.00 as payment on the 10 acres. Mr. Thompson paying me \$10,000 in cash. In 1908 I sold a car of Comice pears in New York City containing 992 half boxes for \$3420.00 and received Sgobel & Day's check for \$2920.00, the net proceeds.

The above is the history of the 10 acre block, according to my record books.

G. D. Hoover

Successful Year

(Continued from Page Four.)

charge for apples was 30 cents a box and 1 1/2 cents for a flat charge of 10 cents a box for handling was made for both apples and pears. The charges for half-box stuff were 20 cents for packing, 1 cent for loading and 5 cents for handling.
The f. o. b. price received for 1905 half boxes and 183 full boxes of Bose pears shipped by William Frigger was \$1477.06. For 256 half boxes of Comice and 51 full boxes the price was \$407.68. The full boxes represent the second grade pears.

For 1032 boxes Bartletts, including both first and second quality, George Fisk received gross \$1483.92. For 104 half boxes Comice and 15 full boxes the price was \$146.97.
William Budge had 1506 boxes of Bartletts of all grades, which sold for \$1929.95. For 3978 boxes of Newtowns, including extra fancy, fancy and cull grades—run of the orchard—the gross price was \$6694.19, an average straight through of \$1.68 1/2 a box.

The Bartletts from the J. G. Gore and Pepper & Taylor orchards were handled as one crop. There were 2898 boxes of No. 1 and 415 boxes of

No. 2 pears, a total of 3313 boxes, which sold for \$5792.03. For 5234 boxes of Newtowns, which included 765 boxes of the "C" grade, Mr. Gore received \$8166.27. A car of Howells from the Pepper & Gore orchard brought \$2 a box f. o. b.

Schuette Bros., for their crop of mountain Bartletts, raised on the divide between Coleman and Anderson creeks—559 boxes—received \$978.22.

The association sold four cars of Jonathan apples at the uniform price of \$1.40 for the extra fancy and \$1.30 for the fancy grades.

T. J. Williamson has received returns for 1671 boxes of Newtowns, including all grades. His gross receipts so far have been \$2760.85, an average of \$1.65.

For 198 half boxes and 158 full boxes of Anjou pears the gross returns to A. L. Loomis were \$538.80. For 244 boxes five-tier Winter Nellis and 158 boxes of six-tier the returns were \$625.57.

T. E. Scantlin of Talent shipped 1027 boxes of Newtowns and 313 boxes of Winesaps through the association. The Newtowns brought \$1688.29 and the Winesaps \$480.99.

Returns have been received for 680 boxes of Spitzenburgs, sold for Charles Darby. The gross returns are \$1040.44. The net returns to Mr. Darby, who did his own packing, were \$962.24.

Snowy Butte Orchard, Central Point, Showing Record Block Winter Nellis Pears—Typical Ranch Home

