

NEWS OF THE ORCHARD

HEAVY ARRIVALS GLUT MARKETS IN GREAT BRITAIN

Dennis & Sons write under date of November 15th:

London
Arrivals of barrel pears continue heavy, the five boats "Ionian," "Minneapolis," "Philadelphia," "Majestic," and "Aurora" together bringing some 5000 barrels. Of these, however, only the "Ionian" could be offered at Wednesday's auction, the other boats not having discharged their cargoes in time. This entailed a quantity of between 6000 and 7000 being held over, and only a portion of this quantity was offered on Friday, these being those in over-ripe condition, receivers preferring to hold the bulk of the fruit until next week. The market is somewhat firmer.

Winter Nellis in cases continue to make fine prices. Arrivals this week consisted of a few cars only, from the Yakima Valley. This fruit realized from 12s to 15s per case, and we can recommend shippers to pass up their carloads of this variety for sale, as we foresee a continuance of the demand for this article. The market on other varieties of pears, both in boxes and half boxes, is slow.

Boxes of Apples. The arrivals of these continue heavy, and there must be large stocks accumulating. Oregon Newtowns continue slow at 10s to 11, but Californian Newtowns are meeting with a readier demand at 9s for 4 tier and 8s for 4 1/2 tier fruit of the best brands, owing to their better color. There are also large arrivals of Wenatchee colored apples on the market, which are selling slowly at 8s to 11s, according to variety.

Liverpool
Liverpool continues to be a strong market on barrelled apples, being decidedly in front of London. Prices show a slight improvement all round for best quality stocks. Canadians retain their lead, maintaining a good standard both as regards quality of the fruit and packing, there being very little slack packed fruit. We anticipate a still further improvement as we get nearer to Christmas, especially on Greenings, and it is as well to remember that this variety does not stand up well for long after that time.

As regards box apples, Oregon are slow both Newtowns and other varieties, 9s to 10s 6d being the highest bids obtainable for these. Washington and California Newtowns are also behind the London figures in spite of the larger quantities arriving on the latter market.

The pear market in Liverpool remains weak. There is but little advance to be recorded on last week's poor prices, the bulk of the fruit, consisting of Keiffers ranging from 12s to 16s per barrel, with only a few of the best reaching 17s 6d.

FRUITGROWERS OF CALIFORNIA ENJOY BEST OF 21 YEARS

SAN JOSE, Cal., Dec. 4.—Chairman R. D. Stephens of Sacramento, addressing the forty-third convention of the California Fruit Growers' association, today said:

"The season just passed has been the most prosperous of any in the history of the state for the deciduous fruit growers. It is one in twenty-one, 1892, being next in line. I mean this in a general sense, taking each season by itself covering all lines. There are various reasons given for the good prices received: one is the shortage of about 15,000 cars in orange shipments; another, is the great shortage in the output of many large eastern fruit growing districts; and another, is the great shortage in our own output when compared with what it would have been under normal conditions. This shortage was the result of two extremely dry seasons, one succeeding the other, which is unparalleled in the history of the state since its admission into the union.

Products Fast Increasing
"It is estimated that the acreage now planted to table grapes in California will produce under normal conditions in the near future from eighteen to twenty thousand carloads of 26,000 pounds minimum. The planting of deciduous tree fruit of shipping varieties has been extensive in the last four or five years, the output from which will materially increase the number of cars shipped per annum, providing a profitable market for them can be developed.

"Practically there can be no limit to the number of cars of green or fresh deciduous fruit California can be made to produce. Sixty or seventy thousand carloads would be a very conservative estimate, providing a reasonable profit can be realized by the grower on the capital and labor he has invested.

"However, this very much desired result can not be obtained unless a material reduction is made in the cost of marketing our fruit products, which cannot be accomplished except through the aid and cooperation of the railroads, and this seems to be a very difficult thing to accomplish, for it matters not how extortionate, or confiscatory the charges for transportation may be, the management of the railroads claim, in unqualified and emphatic terms, that the rates charged for this service are tempered with the essence of equity and consequently are reasonable and not in violation of law.

"The charge made by the Southern Pacific for switching a car from its feeder lines to the rails of the Western Pacific proves conclusively that a reduction of 50 per cent could be

made in the freight rate—particularly so with the railroads that own and control refrigerator car lines—and still leave a reasonable profit for the service.

RECORD SALE OF GRAPES, CAR \$2750

SACRAMENTO, Cal., Dec. 4.—A record sale of California grapes was made in New York yesterday through the California Fruit Distributors of this city, when a car of Emperor's grossed \$2,750, the average per crate being \$2.75.

The record price is in keeping with an unusually favorable season for the grape growers, who were cited two weeks ago when grapes brought \$1,700 per car. Most surprising of all is the fact that in spite of prospective early shortage in fresh fruits this season, 1913 is but thirty-one cars behind 1912 in the number of cars shipped, the respective figures being 13,312 1/2 and 13,343 1/2. It is likely that the 1913 figures will tie or pass those for 1912 as a few cars of grapes are yet to be shipped.

NORTHWESTERN YEAR MOST SUCCESSFUL

PORTLAND, Dec. 4.—An unusual example of business expansion that relates very directly to the financial welfare of northwest apple growers is furnished by the Northwestern Fruit exchange as it closes its season. The exchange will have cleared \$1,000,000 through local banks and will have found market for 1200 carloads of fruit this year. It has already marketed 1050 carloads.

"This means a business fully 50 per cent more than last year; it is the best of the four years we have had since establishing our offices in Portland," said W. F. Gwin, general manager of the exchange, yesterday. "The way we are progressing it is safe to predict that within a few years our annual clearance will be up to \$5,000,000. We have gotten this year for growers much more real money than last year, and we feel both proud and encouraged over the record."

Part of the success of the season is said to be due to a new sales policy inaugurated by the exchange. It has been the habit to market fruit blindly and unscientifically, shipping the carloads to eastern centers regardless of whether they were glutted with fruit or not. Consequences frequently was that high grade apples failed to sell for enough to pay the freight.

Determined to correct conditions, a survey was conducted. It showed that in the United States there are approximately 10,000 dealers in fruits and vegetables in carload lots. A system was then devised by which every carload of fruit at the point of shipment would be offered simultaneously for sale to each of the 10,000. Resultant offers not only made it possible to select the best prices but

The Daily Hint from Paris.



Daytime dress for a girlish figure, with the new three tiered skirt. It is of old rose ratine striped with white and is washed with black satin.

gave sure proof of where the markets were dull or brisk. This plan made the distribution web center at the point of shipment rather than in some fruit congested eastern center.

AUCTION PRICES IN EASTERN MARKETS

CHICAGO, Dec. 4.—Through auction, one car mixed Utah apples—Winesaps, choice 85c; Black Twig, choice \$1.00; Gano, choice \$1.10; Missouri Pippin, choice and special, \$1.10; special Winesaps, \$1.45; Special Ben Davis, \$1.04.

Philadelphia—Sold by J. B. Canclino, account C. Rowland, Sunny-side, Wash., car Winesaps fancy 80-88s, \$1.85; 96s, \$2.25; Rome Beauty, 96-113s, \$1.60; Mixed Varieties, \$1.50; Spitzenburgs, fancy, 80-150s, \$2.05; C grade, 72-88s, \$1.55; 96s, \$1.60; 113s, \$1.75; 125-163s, \$1.90.

New York—Arrivals, six cars. Trade fairly active. Greenings, No. 1s from \$3.50 to \$4.00; No. 2s from \$2.75 to \$3.00. Eastern Baldwins, common storage, from \$3.50 to \$4.00; No. 2s from \$2.75 to \$3.00. Eastern Baldwins, common storage, from \$3 to \$4. Western New York, common storage, from \$3.00 to \$3.75. Kings from \$4.00 to \$4.75. York Imperial from \$4.00 to \$4.50.

Coffee
A measure of poor coffee will leave just as much grounds in the pot as a measure of Schilling's Best, but not half as much flavor and aroma in the cup.
Ask for Schilling's Best if you want the best obtainable coffee.
Order it this time, and you will next.

WILLARD FIGHT MORRIS FAKE

NEW YORK, Dec. 4.—"Permit both fighters to leave town with a reprimand and let it go at that."

This was the advice hurled most frequently at the state boxing commission today as a result of last night's ten round contest here between Jess Willard of Nebraska and Carl Morris, the original white hope. Other fans thought the case of Morris called for more drastic action.

Willard was entitled to the decision because he seemed at times disposed to make a fuss of the affair. Once during the contest he staggered Morris. The rest of the time he jabbed the Oklahoman with straight lefts, between times avoiding the Sapulpa engineer's goat rushes.

"As a fighter, Mr. Morris is a fine butler," said Referee John after the contest.

The bout was a slow wrestling and hugging match. Willard was entitled to eight of the rounds, one belonging to Morris and the other was even.

The Quickest, Simplest Cough Remedy

Easily and Cheaply Made at Home. Saves You \$2.

This plan makes a pint of cough syrup—enough to last a family a long time. You couldn't buy as much or as good cough syrup for \$2.50.

Simple as it is, it gives almost instant relief and usually conquers an ordinary cough in 24 hours. This is partly due to the fact that it is slightly laxative, stimulates the appetite, and has an excellent tonic effect. It is pleasant to take—children like it. An excellent remedy, too, for whooping cough, spasmodic croup and bronchial asthma.

Mix one pint of granulated sugar with 1/2 pint of warm water, and stir for 2 minutes. Put 2 1/2 ounces of Pinex (fifty cents' worth) in a pint bottle, and add the Sugar Syrup. It keeps perfectly. Take a teaspoonful every one, two or three hours.

Pinex is one of the oldest and best known remedial agents for the throat membranes. Pinex is a most valuable concentrated compound of Norway white pine extract, and is rich in guaiacol and other natural healing elements. Other preparations will not work in this combination.

The prompt results from this mixture have endeared it to thousands of housewives in the United States and Canada, which explains why the plan has been imitated often, but never successfully. A guaranty of absolute satisfaction, or money promptly refunded, goes with this preparation. Your druggist has Pinex, or will get it for you. If not, send to The Pinex Co., Ft. Wayne, Ind.

GIRLS! CLEAN AND BEAUTIFY HAIR NO DANDRUFF—25 CENT DANDERINE

Try This! Makes Hair Soft, Glossy, Fluffy, Abundant—Stop Washing the Hair With Soap

Surely try a "Danderine Hair Cleanse" if you wish to immediately double the beauty of your hair. Just moisten a cloth with Danderine and draw it carefully through your hair, taking one small strand at a time, this will cleanse the hair of dust, dirt or any excessive oil—in a few minutes you will be amazed. Your hair will be wavy, fluffy and abundant and possess an incomparable softness, luster and luxuriance. Besides beautifying the hair, one application

of Danderine dissolves every particle of dandruff; invigorates the scalp, stopping itching and falling hair.

Danderine is to the hair what fresh showers of rain and sunshine are to vegetation. It goes right to the roots, invigorates and strengthens them. Its exhilarating, stimulating and life-producing properties cause the hair to grow long, strong and beautiful.

You can surely have pretty, soft, lustrous hair, and lots of it, if you will just get a 25 cent bottle of Knowlton's Danderine from any drug store or toilet counter and try it as directed.

For Real Solid Comfort
On chilly cold days or for warming "that cold corner" there is no better heating device than the

PERFECTION
SMOKELESS
OIL HEATER

Wherever there are children or old people it is particularly appreciated. Can't smoke. Doesn't smell. Easy to light and take care of. Easy to carry from room to room. Economical, inexpensive. Will last a lifetime.

For Best Results We Recommend Fuel Oil
Ask to See It At Your Dealers

Standard Oil Company
(CALIFORNIA)
PORTLAND

AN INVESTMENT IN A
DIAMOND

Requires careful thought and the proper confidence in firm, to warrant absolute satisfaction. To note the proper comparison you must inspect them from a large and well selected stock, such as I am able to show. In this way you become thoroughly familiar with values and feel assured of safe and economical buying through my binding guarantee.

Fine Watch and Jewelry
Repairing
MEDFORD, OREGON

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Diamond Setting and Engraving Done Here
Near Postoffice

New Apperson 1914 is Here

THE PRODUCT OF 21 YEARS OF AUTOMOBILE BUILDING

- Every line and refinement in this car shows the advantage of the factory's long experience.
- The car is large and roomy, although light in weight, and is one of the most powerful, complete and up-to-date motor cars on the market. The car is electric lighted, has electric starter, left hand drive, center control.
- While the agency just established here is a new one to Medford, the car is not a stranger; there now being several in Medford and the valley. I want you to see this car before buying.

Temporary Headquarters Nash Hotel

J. C. ROBINSON, Representative