LOCAL AND PERSONAL

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##  <br> Pure Food or Poor Food? When so eminent a food expert as Wilcy not only approves, but actual

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Weeks \& McGowan Co. UNDERTAKERs

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JOHN A. PERL 3uceosaror to the undertaking de
partment of Medford Farniture Office as south Bartete street residence. Hell 473 , Home $179-1$ Calls answored atght or day
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Does This Mean Anything to You, Piano Buyer?


Ir. Hale goes cast after January 1st to buy ten carloads of Pianos for next year's business and every Piano must move at

TWO FOR ONE-
Extraordinary offer by Hale's Piano House to complete a ecord breaking year, 1911 , has thus far proved a record year for vant to completely eclipse our sales record during any of the past ix Christmas seasons. for Christmas buying. This plan is so attractive and so profitable for the purchaser that we positively know that when it is properly understood, every piano sale in Medford and vicinity will be made through our store during the next twenty-five days. Hale's Piano House has grown and become famous by giving the greatest possible valne for the least money. It is needless to reat that by buyg direct from the factory and in a large mansalaricd help we enjoy advantages that no other dealer can hope to obtain, and because we want still more to increase our tremen dous volume of business, we are giving to every purchaser more for the money he has to invest than any other dealer can on liv-

TWO DOLLARS FOR ONE DOLLAR
new pian or plamer a receipt for twice the amount of his first payment up to $\$ 50$.

| Pay $\$ 10$ and get credit for | $\mathbf{\$ 2 0}$ |
| :--- | :--- | :--- |
| Pay $\$ 15$ and get credit for | $\mathbf{\$ 3 0}$ |
| Pay $\$ 20$ and get credit for | $\mathbf{\$ 4 0}$ |
| Pay $\$ 25$ and get credit for | $\mathbf{\$ 5 0}$ |
| Pay $\$ 30$ and get credit for | $\mathbf{\$ 6 0}$ |
| Pay $\$ 35$ and get credit for | $\mathbf{\$ 7 0}$ |
| Pay $\$ 50$ and get credit for | $\mathbf{\$ 1 0 0}$ |

This applies to every new Piano and Player Piano in our iced Pianoser ate
 MePhail, Sterling, Laffang Pranos as the Winam Knabe, A. M. IJumana, Behning, Sterling, Laffargue, and Huntington Player Pianos, and many others.

Remember that at all times and under all conditions Hale's hano House sells better pianos for less money. But now your rayments have just doubled the value that they have had before delivered at once or if you prefer we will deliver it on Christmas

ONE DOLLAR DOES THE WORK OF TWO UNTIL XMAS.
ributors of the world's best Pianos and Player Pianos at the 1 ast possible expense to each individual purchaser in Southern
Oregon. Oregon.
We agree to sell you any piano you may want to buy of the same quality for $\$ 100$ less than you can buy the same quality elsekeep this money in your pocket or give it to the other dealer that an't enjoy the advantages in the buying field that we have the opportunity to receive owing to our large output and no expense o our selling methods.

Our big salesroom is located on the corner of Tenth and Oak dale avenue, just south three blocks from the Washington school. We are outside of the fire limits, but we are inside on prices. We ave over twenty-seren hundred satisfied customers right here in the Rogne valley to refer you to as to the quality of our goods.


We tune Pianos, we move Pianos, we repair Pianos, we store Pianos, we buy old Pianos, we sell Pianos, in fact, we do the Piano business of southern Oregon.

We will give $\$ 500$ to any charitable institution if any one can prove that our prices will be raised one penny to offset this allowance from our regular retail prices, which are at all times the very lowest.

