

Does This Mean Anything to You, Interested Piano Buyer?

A SAVING OF DOLLARS AND CENTS WILL ALWAYS APPEAL TO ANY KEEN, SHREWD BUSINESS MAN OR WOMAN. WHEN WE RELATE TO THE ABOVE WE HAVE BUT THIS TO SAY, WE ARE THE ONLY DIRECT FACTOR TO HOME DISTRIBUTORS OF THE WORLD'S BEST PIANOS AND PLAYER PIANOS AT THE LEAST POSSIBLE EXPENSE TO EACH INDIVIDUAL PURCHASER, IN SOUTHERN OREGON.

We Have the Cleanest Line of Pianos That Has Ever Been Shown in Southern Oregon



or any other city in the world, and we challenge a comparison when it comes to quality and price and fairness of doing business with the general public. We do not believe in conducting these get-richquick schemes, that at all times claim to be giving something for nothing as a bait. to the inexperienced piano buyers,

I Listen to me, citizens of the Rogue River Valley and vicinity: We have lived right here in your midst for the last six. years; we have spent thousands of dollars. toward the upbuilding of this glorious spot, the finest on earth. Isn't it to your interest when

You Can Save From \$100.00

to \$125.00 on a PIANO

of the same quality to spend your money where you are guaranteed fair treatment and no schemes proposed?

We will honestly give you more for your. dollars and cents when it comes to real piano quality, and we are game enough to challenge every piano concern on the face of the earth to disprove our claims,

¶ We have just received a carload of most beautiful unstained quality Sterling Pianos that ever adorned a salesroom, and we cordially invite you to inspect them before you make a selection elsewhere, and if you don't do this you just take away from your bank account \$100,00 and give it to the other fellow.



Our celebrated line consists of the following fine Pianos and Player Pianos: Chickering Bros., Ivers & Pond, A. M. McPhail, Sterling, Laffargue, Huntington, Mendelssohn, Apollo, Sterling, Laffargue Player Pianos, We sell Pianos, We Tune Pianos, We Rent Pianos, in fact we do the piano business of southern Oregon. CRemember that we have no rents to contend with, and this is why we save you money on that Piano.

Our Wholesale and Retail Warerooms are located at corner

10th and Oakdale Avenues

Three blocks south from the Washington School.



