

Medford's New Realty Exchange Will Open Its Doors Tomorrow. Aims to Establish Harmony Among Dealers

The Medford Realty association will open its real estate exchange in temporary quarters, room 409 Garnett-Corey building, next Thursday morning, March 23. The management of the exchange rooms will be in the hands of the assistant secretary of the association, Mr. Alan Brackreid, and the exchange lists operations is designed to serve the needs of prospective buyers and of the owners of real estate in Jackson county who may desire to place their holdings on the market for sale.

Owners may come to the exchange office and list their properties for sale or rent, and buyers may avail themselves of all of the information contained in the exchange listings

through any of the real estate men who are members of the association.

Owners and Contracts.
Owners may, if they desire, place their properties in the hands of any association member for sale through the exchange, as open listings, or they may, as heretofore, give exclusive contracts for the handling of a piece of property to any individual dealer. A third form of contract is also provided, if the owner so desires, whereby any member of the association may take the exclusive sale of any piece of property for a period of 30 days, with the provision that if the property remains unsold at the end of the 30-day period it shall be placed with the exchange as an open listing

for a stated length of time to be handled for sale by all or any of the members of the association.

The choice of these three forms of contract is left entirely to the option of owners, members of the association being required by its by-laws to offer this choice to their clients, with full explanation of the various forms and their advantages. Uniform contracts, prepared and furnished by the association, will be placed in the offices of all its members, and will be used exclusively by them in all dealings with their clients in the future. Written contracts with owners for definite periods will be the rule of the association members, and this rule will be strictly followed.

A Uniform Commission Rate.
A uniform rate of 5 per cent of the selling price for the sale or exchange of real property has been established by the association, and this rate is to be charged by all members, except in cases where they may take the exclusive handling of large subdivisions of land or entire additions, in which cases a minimum rate of 5 per cent is to be the rule.

A uniform rate for renting property has also been established, as follows: Ten per cent of the first month's rental for finding a tenant where no lease is made; 20 per cent of the first month's rental for finding a tenant where a lease is made for six months or over; 5 per cent of

the first and each following month's rental for finding a tenant with or without lease where the agent collects the rent and assumes the care of the property.

The exchange will maintain a rental bureau, and all properties listed with individual members will also be listed with this bureau; in turn, all properties listed with the bureau will be placed with all the members of the association for the purpose of finding tenants. It is expected, however, that the rental service of the exchange will come in time to be handled almost entirely through the bureau, as its usefulness becomes more generally known to owners and prospective tenants.

Valuation Committee.
One feature of the exchange which will be of special interest to prospective buyers and sellers is the valuation committee, whose services will be available, upon application, to any owner who may wish to have assistance in arriving at a fair average market price for his property. The association will reserve the right to have a property viewed by the valuation committee if any piece be offered for listing at a price apparently too high, and the committee in any such case may visit the property in company with the owner and offer its recommendations to him; but it should be distinctly understood that the association will in no sense un-

dertake arbitrarily to fix the selling price of properties. This would be something wholly outside the scope of the association's powers, and the farthest thing from the intent of the organization. It is intended, however, to prevent the perpetration in this district of the land frauds that have been undertaken, too often successfully, in other fruit districts of the west, and also to prevent the offering for sale to innocent purchasers as clean properties of orchards known to be diseased. The activities of our county authorities, under the able direction of Professor O'Gara, happily reduces the risk of the latter to an almost negligible minimum, and

(Continued on Page 6.)



THESE VALUES WON'T LAST LONG

Domestics for a Song

THE GOODS ON WHICH WE QUOTE PRICES BELOW WERE BOUGHT LATE LAST FALL EXPRESSLY FOR THIS SALE. BUT IN ORDER TO GET THEM WE WERE COMPELLED TO BUY IN ENORMOUS QUANTITIES, CLEANING UP ONE WHOLE LOT, AND HAVE CARRIED THEM OVER TO THE SEASON WHEN YOU MOST NEED THEM. WE POSITIVELY COULD NOT BUY THEM TODAY FOR THE PRICES WE ARE QUOTING YOU NOW. THE RUSH FOR THE BARGAINS WE ARE THUS ENABLED TO OFFER YOU AND FOR WHICH WE ARE MAKING GREAT PREPARATIONS, WILL BE GREAT AND YOU'LL HAVE TO HURRY TO GET YOUR SHARE. IT WILL PAY YOU TO "LAY IN" A YEAR'S SUPPLY OR MORE WHILE YOU CAN GET THEM AT LESS THAN WHOLESALE PRICES. AS FAR AS POSSIBLE, CALL IN THE MORNING. WE CAN SERVE YOU BETTER.

VERILY, "These Prices Won't Last Long"

Towel Specials

Hemmed Cotton Towels; size 14x24; regular 5c value; special, each **3 1-2c**

Extra heavy Huck Towels; size 14x24; regular 8 1-3c value; special, extra good value, each **5c**

Heavy Huck Towels; size 16x35; regular 12 1-2c grade; special, each **8 1-2c**

Bath Towels; hemmed and bleached; size 17x36; regular 15c values; special, each **9c**

Extra heavy Bath Towels; hemmed and bleached; size 20x42; regular 20c values; special, each **15c**

Greatest Sale of Domestics of the Season

A RARE OPPORTUNITY FOR HOTEL, ROOMING HOUSE OR HOUSEWIFE TO PROCURE NECESSARY SUPPLIES. READ LIST OF PRICES BELOW. SALE OPENS MONDAY, MARCH 20, AND CONTINUES ONE WEEK.

SHEET and PILLOW CASES

Good quality Sheet; size 72x90; one piece; soft finish; regular 75c value; special **56c**

Extra good quality Sheet; size 81x90; all one piece; no pressing; soft finish; regular 85c value; special **64c**

Good Pillow Cases; size 45x36; regular 12 1/2c value; special, ea **8 1-2c**

Very good Pillow Cases; size 42x36; regular 15c quality; special, ea **11c**

Bed Spreads

Extra heavy crocheted Bed Spread; good weight; no dressing; regular \$1.25 **89c**
kind; special

Very heavy crocheted Spread; beautiful designs; soft finish; hemmed; regular \$1.35 values; special **98c**
These Spreads will appeal to you.

Extra good Spread; fringed and crocheted; cut corners; no dressing; regular \$1.65 values; special **\$1.39**

An especially good Marseilles Spread; full size; crocheted, floral effects, extra heavy, soft finish; also fringed, with cut corners; regular \$2.50 kind; special **\$1.79**

BLANKET, BED SPREAD SETS, ETC.

Here is a Blanket opportunity. Near wool; size 11-4; regular \$2.00 **\$1.58**
kind; special

Plaid Blankets; also plain colors in gray and tan; near wool; size 11-4; regular \$2.75 value; special **\$1.98**

BED SPREAD SETS

These sets are made for the best retail trade and are of the finest quality materials and in beautiful designs. Extra heavy.

\$5.75 values **\$4.69**
\$6.50 values **\$4.98**
\$8.90 values **\$6.59**

These are only a few of the many bargains offered. A visit to the store is necessary to appreciate them all.

The Big Store

KENTNER'S

The House of Quality