



## The FAMOUS Apollo Player Piano

The manufacturers of the "Apollo" offer to forfeit \$1000.00 to any musician who can tell when the player is playing and when a person is operating on the keys. You get everything there is in any piece of music when it is played on an "Apollo."

The beauty of this celebrated player piano is the fact that you can play either the player or by hand without changing a thing about it. Then, too, if you want it to look like a piano, you can close it up, put the pedals out of sight by slipping them underneath and it looks exactly like the finest piano.

Think of the advantages of being able to sit down and play any piece of music without having to learn it. Anyone can learn in a moment just how to operate it to get the best results and at the same time you have a piano that is ready for the most skilled musician to use. The tone, the finish—the every part of the Apollo is the best that money and brains can produce. Let us show you the Apollo.

## The Winner in the Recent Mail Tribune Voting Contest Chose the \$400 Piano at Hale's in Preference to the \$560 Piano Bought Elsewhere

### Our Pianos Come Direct

FROM FACTORY TO US.

Our pianos are all shipped direct to us from the factory. They are not shop-worn goods that have been shipped from place to place and back again until they are no better than second hand. Come here and we will show you all new goods, pianos and players of the very highest merit—all brand new and all perfect instruments. Come to Tenth and Oakdale avenue and let us tell you about these fine pianos and learn of the extremely low prices.

### We Save You \$100.00

ON ANY PIANO YOU WANT

Don't buy a piano until you have talked with us. We can save you at least \$100.00 on any piano that you may select. Come and see our line, which includes the finest and best makes of pianos and player pianos manufactured in the world. If we haven't the piano that you want, just tell us the name of the piano that you like the best and we will guarantee to place it in your home for \$100.00 less than any dealer in this part of the state. Remember the place—Tenth and Oakdale ave.

### Why We Can Undersell

We are the only factory to home distributors in southern Oregon. This is the reason that we can undersell all competition. We are selling three-fourths of all the pianos now being sold in this part of the state. You can pay a little down and the balance in small easy payments. Before you buy a piano be sure that you understand our factory to home distribution system.

You are always welcome to talk it over with us at Oakdale and Tenth street, or if you prefer—call us up on the 'phone and we will call.

### Over 2060 Buyers Satisfied

We are proud of the record we have made in the Rogue River valley. Over 2060 satisfied customers. You will find more pianos and player pianos in southern Oregon that were sold by Hale's Piano House than those sold by all other firms combined. Ask anyone who bought of Hale's and they will tell you that they received fair treatment and the lowest prices. Come and let us explain why we can sell the very best makes of pianos and players for such small prices. Oakdale and Tenth street.

# HALE'S PIANO HOUSE

Corner 10th and Oakdale Ave.

Medford, Oregon

### DEALERS UNITE, WAR ON TRADING STAMPS

SPOKANE, Wash., Nov. 4.—Prominent retail dealers in all lines in Spokane have united to wage a fight against the introduction of trading stamps, which representatives of New York and Chicago houses are attempting to place with small stores. A lively fight is in sight. The dealers object to the stamps on the ground that at least 10 per cent of the buyers' money would go out of the country to concerns that have no interest in the northwest. R. E. Bigelow, manager of an outfitting store, and president of the Pacific Coast Admen's association, said that no store can stand this added expense, hence the consumer must pay the cost. Persistent efforts were made to introduce eastern trading stamps in Spokane seven years ago, but the campaign failed. The buyers realized the fact that they could buy the premiums for less money than by trading stamps, which, Mr. Bigelow said, are always doubly paid for by consumers.

### UNCLE SAM TO HOLD GREAT "FIRE" SALE

PORTLAND, Or., Nov. 4.—Probably the largest "fire" sale of damaged stock ever held in the United States is being planned by the forest service, when 500,000,000 feet of timber on government reserves will be thrown on the market in northern Idaho and western Montana.

Word reached here today that the work of the government estimators has progressed so far in going over the white pine belt that the sale will be held soon. The estimators are working under the direction of District Forester Greeley, who was one of the leaders in the fight against the destructive forest fires in the northwest this summer.

Couldn't you look at the leading newspaper of any city, anywhere, and tell at once which were the best and leading stores in such city? Couldn't a stranger to this city do as much by looking at any issue of this newspaper?

No part of a store's service to you is more valuable than its advertising. And it doesn't cost you money—it saves you money.

Haskins for health.

### CHICKEN REPLACES HAM IN SANDWICHES

PORTLAND, Or., Nov. 4.—Chicken sandwiches are to take the place of ham sandwiches in Portland. Fried chicken will displace fried bacon and lard will be displaced by the fat of the fowl.

This revolutionary movement and the displacement of edibles is being caused by the over supply of chickens in this and other markets and the great scarcity of hogs and the high prices therefore.

Chickens are cheaper today than the better cuts of beef, and as far as fresh pork is concerned the fowl is the poor man's hope.

As compared with the price of bacon, chickens are from 10 to 15 cents a pound lower.

### NIMRODS OF CENTRAL POINT GETS A DEER

CENTRAL POINT, Nov. 4.—J. O. Isaacson has killed a deer.

He didn't slip up on the buck, nor lie in ambush, nor watch a lick, nor do any of the other more or less shady things that have been done to get meat for camp in famine times, but in the broad light of day with the deer running like chain lightning and an ever-increasing distance of several hundred yards yawning between himself and his quarry, with one well-directed shot from his trusty .30-30 he saved the camp from famine and, being from Missouri, he "showed" Jim Shields and Ben Peart that they were not the only pebbles on Butte creek by about the size of a 200-pound buck. For more than two years Mr. Isaacson had been having dreams and seeing visions in which the centerpiece was always a fine, fat buck leaping into the air and dropping to the earth dead at the crack of his rifle. Always, however, some unfortunate circumstance butted in to spoil the picture. It was either too hot or too cold, too wet or too dry, too early or too late, or the wrong time of the moon when he was in the mountains, but this time the conditions were favorable and of course there was nothing to it—Isaacson got a deer.

And now Harry Lindsay has begun to smile again and to count the days until the next open season is here. "What has been done can be done again," quoth Harry, "and so long as bankers are not barrel, I'll get a deer or know the reason why."

Peart and Shields also "got meat" on this latest hunt, which ends the present season for both venison and hunting yarns.—Herald.

*Dorothy Dodd*  
DAINTY SHOES

Fall & Winter

STYLES for Fall and Winter in stock—now! The last word in Fashion, Fit and Comfort.

Meets successfully the ever shifting demand of the world's fashion centers. An infinite variety of styles for all ordinary occasions. Many exclusive designs for extraordinary use. All shapes and all leathers.

*Edmeades Bros*  
THE MOORE BLOCK

### Apples in Mid-Winter

ALONG about the middle of December or the first of January apples cost quite a bit more than they do now. The price keeps going up from then on. Sometimes it is a difficult matter to obtain good apples in the early spring at any price. To be sure of a supply all winter it is a first-rate plan to lay in as many boxes as you will want, now. Put them in cold storage with us. You may send for a box as often as you wish. Our cost for storage for small quantities for the season is only 25 cents a box. We make lower rates for large quantities. The cost of storage is a great deal cheaper than paying the high winter prices. Then, too, you are sure of getting your apples when you want them. We are prepared to handle any number of boxes.

Independent Coal & Ice Co.  
PORTLAND :: :: OREGON

### Klamath Falls Lots Wanted

I want to Purchase 4 or 5 well situated lots in Hot Springs or Hillside Addition, Klamath Falls. Please Give lot and block number and price. Address Box 84, Kenton Station, Portland, Ore.

### What the Home Rule Bill [328] Really Is

It gives cities and towns the right to have saloons or no saloons. It gives the people who live in cities the right to vote on and decide this question themselves. It puts the control of the liquor traffic into the hands of the voters of each precinct, so that every residential district in a city or town is protected. It means real local option. All state criminal laws are maintained. Under it the farmer has the same protection he now enjoys. It is a law fitted to local conditions as they exist in every section of the state. It gives absolute control of the liquor traffic, particularly in towns and cities, where it is most needed. It will prevent the county from wiping out the city vote on city measures. It is a law which makes prohibition possible where wanted, and impossible where not wanted. It means regulation which regulates. (Paid Advertisement.)

### ATTEND COLLEGE.

Arrange to attend the Eugene Business College, and let us get you a good position when you graduate. Enter now. Send for our new catalogue, 14 1/2 West Seventh street, Eugene, Oregon.

### CATARRH SUFFERERS

Good Thing to Know.

If you now own a Hyomei hard rubber inhaler, Chas. Strang wants you to know that he will sell you a bottle of HYOMEI for only 50 cents. Remember this, all who suffer with catarrh—a bottle of HYOMEI (pronounce it High-o-me) is put up in a separate package and sold for 50 cents, to accommodate the vast army of people who already own a Hyomei inhaler. Chas. Strang will sell it to you at that price and give you the opportunity to begin at once to rid yourself of vile catarrh and the snuffling, hawking and spitting that go with it. Many people through years of neg-

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lect have let catarrh get a strong hold upon them. Some of these people unreasonably think that one bottle of HYOMEI ought to cure them. No matter how chronic your catarrhal troubles, HYOMEI is guaranteed by Chas. Strang to cure them if you give it half a chance. Just breathe it, that's all, and its healing, soothing, antiseptic properties will make you feel better in a day. If you own an inhaler get a 50-cent bottle of HYOMEI today. If you do not own a Hyomei inhaler, ask for a \$1.00 outfit, which includes inhaler.