

Write a Want Ad--When You've Quit Using it and Want to Sell it

WANT EXHIBIT FROM ROGUE

National Horticultural Congress Writes Local Man Asking Him to Interest Local Growers in Making Exhibit at Council Bluffs.

The National Horticultural Congress, which meets soon in Council Bluffs, Ia., is after an exhibit from the Rogue River valley. Superintendent Reed has written as follows to Edgar S. Hafer regarding the matter:

Council Bluffs, Ia., Aug. 26, 1910. —Mr. Edgar S. Hafer, Medford, Or. —My Dear Sir: We have been informed that fruit grown in your district last year captured sweepstakes prize at Spokane National Apple Show. We have heard lots about the fruit grown in your valley from various sources and we are very anxious to have you represented at the Third National Exposition of the National Horticultural Congress. We would like very much to have you take this matter up with your Commercial club and have an exhibit sent here that will be a credit to your state and district. We feel confident that if an exhibit could be sent from your district that it would be one of the leading features of the show and would be of great value to your district. A number of people living here are now interested in your fruit lands, and a great many more are talking about you, so that in our opinion you could not do a better thing than to bring here a fine carload of apples for exhibition purposes.

There are 5,000,000 people living in Iowa, Nebraska and South Dakota that will not have an apple to eat this season, except they buy it, and the opportunities for selling a carload of apples at the end of the exposition would be excellent.

I have lived in the state of Iowa all my life and I never knew of so complete a failure in fruits of all kinds as this season. We will have a nice exhibit from Hood River this year and we want you to take the matter of an exhibit from your district up with your Commercial club and other organizations right away, and advise us as soon as possible that you are coming in order that we may reserve for you one of our best locations.

Very truly yours,
NATIONAL HORTICULTURAL CONGRESS
By TRUMAN L. REED, Supt.

HUNDRED TONS FIGS GO TO WASTE IN TEXAS

SAN ANTONIO, Tex., Sept. 2.—Hundreds of tons of figs are going to waste in southwest Texas because preserving plants cannot take care of them. The fig crop has been unusually good this year and moreover the acreage of orchards has been added to considerably. Owing to the fact that the fruit cannot be transported in its raw state any great distance, growers depend entirely on the local market and the preserving plants. While the latter have increased their capacity during the last two years by at least 200 per cent, they have been unable this season to take up more than about three-fifths of the crop.

SMALL FIRE CAUSES MUCH EXCITEMENT

A fire which destroyed a woodshed on the property of R. Burkhardt on Fourteenth street between Newtown and King, broke out about 11:30 Thursday night.

Mr. Burkhardt had been making some improvements to the building during the day and is positive that there was no fire about the premises when he quit work in the evening. A few tools and some paint was all that was in the building. Several other buildings nearby were endangered for a time, but were saved by the efforts of Mr. Burkhardt and his neighbors during the time necessary for the fire department to make the long run to the scene.

Medford, Oregon. This certifies that we have sold Hall's Texas Wonder for the cure of all kidney, bladder and rheumatic troubles for ten years, and have never had a complaint. It gives quick and permanent relief. Sixty days' treatment in each bottle. M. Ford Pharmacy.

Haskins for Health.

PAMPHLET SOON TO BE SENT OUT

State Printer Now Running Off Booklet Containing Arguments Pro and Con of Initiative Measures to Be Voted On.

SALEM, Or., Sept. 2.—The state printer has compiled and the proof sheet has been stricken off the last form of the initiative measures and arguments for and against the same which are to be sent out in pamphlet form to all of the registered voters of the state by the secretary of state within the next week or ten days. The matter of the initiative measure pamphlet covers 220 pages of printed matter, besides the cover pages, and 145,000 copies will be stricken off for distribution.

The composition and presswork upon this compilation will cost between \$70 and \$75 per page, or over \$15,000, aside from the cost of paper, binding and postage. The estimated cost of the paper, binding and postage, the latter being an average of 5 cents per pamphlet for the 145,000 pamphlets, into which enclosure will also be placed the corrupt practices pamphlet, will be an additional \$25 per page, of \$5500, bringing the aggregate cost of printing and issuing the initiative pamphlet up to the grand total of approximately \$25,000.

About \$5000 of this amount has been paid to the secretary of state and turned over to the general fund by the persons and organizations presenting arguments for and against the measures contained in the pamphlet to be voted upon at the coming general election, which is to be deducted from the cost of issuing the pamphlets and the balance of the bill, for the printing of the initiative measures and the ballot titles to the same, must be footed by the state and comes out of the printing fund.

Quake Recorded.
LONDON, Sept. 2.—Seismographic disturbances lasting more than an hour were recorded here shortly after midnight this morning. The first shock was a violent one and was followed by gradually lessening ones until nearly 2 o'clock. The earthquakes, it is calculated, were 5000 miles distant.

Rock Springs Coal.
Another ear of the celebrated Rock Springs coal arrived today. More may come, but this is here. See W. J. Burbridge, the drayman, now and place your order. You will need some of this coal this winter.

ATTEND COLLEGE.
Arrange to attend the Eugene Business College, and let us get you a good position when you graduate. Enter now. Send for our new catalogue, 14 1/2 West Seventh street, Eugene, Oregon.

FORTY-NINTH ANNUAL OREGON STATE FAIR WILL BE HELD AT SALEM, SEPTEMBER 12 TO 17. \$35,000.00 IN PREMIUMS AND PURSES. GRAND LIVE STOCK, AGRICULTURAL AND HORTICULTURAL EXHIBITS. SPLENDID RACES, BAND CONCERTS, FREE ATTRACTIONS AND FIREWORKS. REDUCED RATES ON ALL RAILROADS. FOR FURTHER INFORMATION ADDRESS FRANK MEREDITH, SECRETARY.

MEDFORD MARKETS.

(Prices paid by Medford merchants.)
Potatoes, new, \$1.15@1.25 per cwt.; cabbage, 2c.
Blackberries, \$1@1.25.
Peaches, 35@50c box.
Cucumbers, 10c to 15c doz.
Squash, 35@50c dozen.
Corn, 15c dozen.
Cantaloupes, 25@40c dozen.
Watermelons, 5@20c.
Tomatoes, 1 1/2c.
Pumpkins, 8@12 1/2c.
Apples, 1 1/2c; Pears, 1c.
Prunes, 1 1/2@2c.
Butter, Eggs and Poultry.
(Prices paid by Medford merchants.)
Ranch butter, 30c; fancy creamery, 35c.
Fresh ranch eggs, 35c.

A MAJORITY OF WANT ADS BRING RESULTS

If that were not true, there would soon cease to be any want advertising. Of course not ALL want ads "pay"—not ALL want ads bring the results sought by the advertisers. But it is a self-evident fact that a majority of want ads DO PAY—do bring results. For if more want advertisers failed than succeeded there would be a gradual decline in the volume of the want ads. There would be a constantly DECREASING number of people who use them. After awhile there would be no more want ads at all. That there are more and more want ads printed all the time proves that a MAJORITY of them are REAL SERVICE to those who use them. And this fact ought to have its direct application to YOUR AFFAIRS.

Want Ads--One Cent a Word

Mixed poultry, 10@14c; spring chickens, 16@18c; turkeys, 17c.
(Prices paid producers.)
Hay—Timothy, \$16; alfalfa, \$12; grass, \$14; grain hay, \$16.
Grain—Wheat, \$1.15 bushel; oats, \$32 ton; barley, \$30 ton.
Beef—Cows, 4@4 1/2 c; steers, 5@5 1/2 c; pork, 9c; mutton, 5@5 1/2 c; lambs, 6c; veal, dressed, 8c.
(Selling prices.)
Rolled barley, \$1.75 cwt., \$32 ton; bran, \$1.70; middlings, \$1.85@1.90; shorts, \$1.80@1.85.

FOR SALE Farms or Orchards.

FOR SALE—Do you want a fine farm of 60 acres, near Anderson creek, Talent, Or.; fertile soil, healthy location, among the hills, 20 acres under cultivation, a seven-room house, outbuildings, etc., etc., a well of pure, sparkling water, several living springs of water on the place; a fine bearing family orchard of three acres; early and late apples; also peaches, pears, plums, prunes, cherries and some small fruit; lovely view from it of the valley; several thousand dollars (that is only a trifle over \$116) one hundred and sixteen dollars an acre). Take your wife and come on the cars to Talent and I will take a rig and go out and show you the place. L. M. Judd, Robert bldg., near depot. tf

FOR SALE—An ideal small farm of 40 acres; almost 3 miles from Phoenix, same distance from Talent, Or.; fruit land; 2 good springs, 5-room house, outbuildings, 50 pear trees, small fruit, 5 acres cleared, \$800 worth of wood; \$1200 down, balance on time to suit buyer. Take cars to Talent and I will show you the property. L. N. Judd, Roberts bldg., Talent, Or. tf

FOR SALE—44 acres orchard land at \$75 per acre, or will exchange for bungalow in Medford. B. F. Benson, at Moore hotel. 144*

FOR SALE—Fine orchard and driving team, weight about 1200 lbs.; also double harness and new hack. Address Box 627, Medford. tf

Business Property.
FOR SALE—Choice business property at a bargain, on long time; easy terms. Address Condor Water Power Co. *

Acreage.
FOR SALE—Two acres, mostly in bearing orchard, in Talent, \$3000. L. N. Judd, Talent, Or. 132*

FOR SALE—By owner, 40 acres best fruit, vegetable or general farming land in Jackson county; entire tract ditched for irrigation and a perpetual water right deeded with place; every foot of the 40 can be cultivated; 12 acres set to young fruit; soil is unequalled for raising vegetables, garden truck of all kinds and the production of the best fruit at least expense; a good income assured until orchard is producing; for a home or an investment investigate this; very liberal terms. For particulars address H. Mail Tribune office. 144

FOR SALE—160 acres timber near Jacksonville, \$17 per acre; easy terms. See owner, B. F. Benson, Moore Hotel. 144*

FOR SALE—160 acres timber land, cheap for cash, near Medford. J. R. Stevenson, Tarpax, Tex. 147

FOR SALE—Two 10-acre tracts near Eagle Point, good soil, level; one tract partly cleared, \$800 each; terms half cash, long time on balance. Address P. O. Box 702, Medford, Or. 160

FOR SALE—120 acres, Evans Creek fruit; improvements; buy of owner. Write S. F. Potter, R. F. D., Woodville, Or. tf

FOR SALE—5 and 10-acre tracts just within and adjoining city limits, at a bargain, on 5 annual payments. Address Condor Water Power Co. *

FOR SALE Houses.

FOR SALE—A new, modern 7-room bungalow, on paving, cement sidewalks, three blocks from park; \$2850. Address Box 366. Rents for \$40.

FOR SALE—Modern five-room house, with screen porch, a bargain at \$2250; terms. Van Dyke Realty Co. tf*

FOR SALE—Seven-room new modern house; lot 53 by 108; east front; good location; worth \$6000; will sell at a bargain. Address A3, care Mail Tribune office. tf

FOR SALE—Fine 8-room bungalow on fine corner, east front, modern; \$4250; a snap. Van Dyke Realty Co. tf*

FOR SALE—\$1200, two-story new house, 4 rooms and pantry down stairs, upstairs not completed; wood shed and well, lot 50x258; close in. Inquire J. Heter, 6 South C st. 147

FOR SALE—Beautiful bungalow, located one block west of South Oakdale; five rooms and modern bath; stone foundation; large porch, extending across front and side; lot 59x163; 19 apple trees in full bearing; price for quick sale \$2650; half cash, balance easy terms. See owner at Sherman Clay Piano company. tf

FOR SALE—6-room bungalow with bath. Inquire of R. A. Johnson, with Power & Reeves, 212 Fruitgrowers' Bank bldg. tf

FOR SALE—My property, now \$2000. Bob Taylor, 815 Myrtle street. 145*

FOR SALE—Several houses and lots also fine farm. D. T. Lawton, Owner. tf*

FOR SALE—Five-room house, lot 53 by 200, east front, North Central Avenue. Call on J. T. Summerville, Whisnaut Barber Shop. tf

Business Opportunities.

FOR TRADE—For real estate in town or suburban property, a good work team. Call at 129 South Ivy street. 143

Lots.

FOR SALE—Six lots in Ashland, near F. M. church, \$800 spot cash. L. N. Judd, Talent, Or. 143*

FOR SALE—Choice lot on paved street; will take horse and buggy in trade. Address C. M., care Mail Tribune. 146*

FOR SALE—20 lots near paving, at one-half real value; will take \$5000 for bunch; \$500 will handle. See owner, B. E. Benson, at Moore hotel. 144*

FOR SALE—Six lots in Ashland, near F. M. church, \$800 spot cash. L. N. Judd, Talent, Oregon. 143*

FOR SALE—Fine lot on Oleson st., near West Fourth street; \$100 will handle; a bargain. Address A1, Mail Tribune office. tf

FOR SALE—Fins lot in Walnut Park addition, east front, near West 8th street. Address A2, care Mail Tribune office. tf

Miscellaneous.
FOR SALE—Small library table, brass bed rug; cheap. Telephone Main 611. 143

FOR SALE—Chandler & Price Gordon jobber, 11x14 press; a bargain. Inquire Mail Tribune office. *

FOR SALE—Horses; owner has no further use for them. Address 502 North Court st. 143

FOR SALE—New 32x3 1/2 quick detachable tire, \$25. See E. E. Watt, 215 E. Jackson. 14*

FOR SALE—Legal blanks of all kinds—trophies and other notices, at Mail Tribune office. *

FOR SALE Miscellaneous.

FOR SALE—Placer claim, 60 acres ditch, reservoirs, small house, good land, Jacksonville 8 miles; price right. Address V. A. Springfield, Jacksonville, Or. 142

FOR SALE—Span of young ponies, harness, spring wagon and tent, \$150. Call 1110 Eleventh st. west. 146

FOR SALE—About 50 tons of wild oat hay in stack, fine quality. Inquire box 591, Medford P. O. 143

FOR SALE—Four-cylinder Ford runabout, magento included; a bargain if taken at once. Inquire at the Spot Cafe. 142

FOR SALE—Ten tons of fine grain hay, about two miles east of city. H. C. Maltby, room 7, Postoffice bldg. Phone 4081. 144*

FOR SALE—Cheap; oak dining table, New Home sewing machine. 228 North Central ave. 142

FOR SALE—At a bargain, entire grading outfit, consisting of 24 head of horses and mules, harness, seven wagons, 4 tents, 16x18, 8 Fresno, 100 blankets, full set of blacksmith tools for grading camp, 4 No. 2 Wheelers, 3 plows, 15 set of double and single trees extra; also a lot of miscellaneous tools for use in grading; entire outfit can be seen at Eagle Point. Call on or address George Powell, care of Jackson place, Eagle Point, Or. 154

FOR SALE—10 h. p. upright boiler at a bargain. J. T. Norman, Box 511, Ashland, Or. 144

FOR RENT.

FOR RENT—Four nice front rooms, close in, \$15. 339 Front st. 142

FOR RENT—Two furnished rooms, 308 Knight st. 142

FOR RENT—Furnished rooms, bath, etc.; convenient to high and North schools. 429 North Central ave. 142

FOR RENT—Furnished rooms for transients. No. 10 North Grape street, next to Farmers and Fruitgrowers' bank. tf*

Houses.

FOR RENT—House and barn, 1 mile east of city limits; suitable for teamster; \$10 per month. Address P. O. Box 172. 144

FOR LEASE—Fully equipped gold mine; ten-stamp mill and concentrator, all operated by electric power. Owner will furnish free electric power for share in proceeds. See Smith, at Condor Water & Power Co. *

WANTED.

Situations Wanted.
WANTED—Notice: Man with family wants position as foreman on ranch; no experience with orchard, but willing to learn. J. E. Hendricks, Ashland, Or. Phone 140. 143*

Help Wanted—Miscellaneous.
WANTED—Salesmen in every locality of the northwest; money advanced weekly; many make over \$1000 month; choice of territory. Yakima Valley Nursery Co., Toppenish, Wash. *

WANTED—Couple to work on ranch; woman to cook for men; no children. Hollywood Orchards. Phone Farmers 7063. tf

WANTED—Cosmopolitan Magazine requires the services of a representative in Medford to look after subscription renewals and to extend circulation by special methods which have proved unusually successful. Salary and commission. Previous experience desirable, but not essential. Whole time or spare time. Address, with references, H. C. Campbell, Cosmopolitan Magazine, 1789 Broadway, New York City.

Help Wanted—Female.
WANTED—Waitresses at Florence hotel, Weed, Cal. Call hotel by long-distance telephone. 143*

WANTED.

Help Wanted—Female.
WANTED—Woman to work by the hour washing and sweeping. Phone 3951. tf

WANTED—Woman to do washing for family of two. Address H2, care Mail Tribune office. tf

Help Wanted—Male.
WANTED—Five budders. Rogue River Valley Nursery Co., Inc., 25 West Main st., Medford, Or. tf

WANTED—Experienced stone cutter and quarry man. Call at Condor Water and Power Co's. office. *

Miscellaneous.

WANTED—To buy good lot, close in, in a desirable location; must be cheap; will pay cash for right proposition. Address N 2, care of Mail Tribune office. tf

WANTED—Mrs. J. S. Carroll has opened a dressmaking and hand embroidery establishment at 329 North Riverside ave.; trade solicited. 146

WANTED—By a German gentleman, private lessons in English. Address Box 40, Medford, Or. 142

WANTED—To purchase 160 acres or more of uncleared land at a price not to exceed \$25 per acre; distance from town no object if there is good wagon road to land; no desert land wanted. Address P. O. Box 702, Medford, Or. 160

WANTED—To borrow \$1000 for one to three years, on first-class close-in property, worth \$3000. Address P. O. Box 702, Medford, Or. 160

WANTED—\$350 on \$800 proposition; 2 1/2 years. Inquire at No. 5 East Third st. 146

WANTED—Three or four furnished or unfurnished rooms for light housekeeping. Reply to "S. W." care Mail Tribune office. 143*

WANTED—Highest cash price paid for clean cotton rags, delivered to Mail Tribune office. *

LOST.

LOST—A bunch of keys. L. A. Hoover. Leave at Mail Tribune office. 142*

LOST—Alligator grip, between Central Point and Arate. Finder please return to P. & E. office. tf*

LOST—Between Bybee bridge and city, a low tan shoe, Sorosis make. Finder will please leave same at Mail Tribune office. 134tf

LOST—On road to Central Point, a bunch of keys, attached to a chain with spring attachment; one key tagged S. P. M. S. C. Leave at Mail Tribune office and receive reward. 145*

FOUND

FOUND—A yearling Holstein calf. Owner may claim the same by calling on B. P. Theiss, 16 Beatty st., paying for the care of the calf and describing same. 143*

FOUND—Ladies' gold watch fob. Owner may have same by proving property and paying for ad. *

BUSINESS DIRECTORY.

Attorneys.
WITHINGTON & KELLY—Lawyers, Palm building.

A. E. REAMS—Lawyer, over Postoffice.

PORTER J. NEFF, WM. P. MEALEY—Attorneys-at-law. No. 9 D street, ground floor.

COLVIG & REAMES—W. M. Colvig, C. L. Reames. Lawyers. Office Medford National Bank building, second floor.

Architects.
NORMAN WINDER, architectural draftsman and builder—See me about your new home. I can save you money by planning to your own ideas and figuring with you right. Write Box 37, P. O., Medford.

JOHNS & TURNER, Architects and Builders. Office 7-8, 325 Main. Phone Main 3471. Residence phone 2471.

Unions.
CARPENTERS' UNION, LOCAL 1840—Meets at Smith's hall, 128 North Grape street, every Thursday evening promptly at 8 o'clock. All journeymen carpenters, as well as local members, urged to be present. Business of vital interest to all carpenters transacted at these meetings. J. J. Seal, business agt. Tin Shops.

J. A. SMITH—Tin shop. Tin and sheet iron ware on hand and made to order. 128 North G St. Dentists.
DR. ARTEMAS W. DEANE—Office in room 206, Phipps bldg. Gas administered for extraction of teeth. Telephone Main 341. Night phone 4432.
DR. W. M. VAN SCOYOC, Dentist—Office in rooms 203-204, Farmers' & Fruitgrowers' bank building, west of the tracks.

BUSINESS DIRECTORY.

Undertakers.
MEDFORD FURNITURE CO.—Undertakers. Day phone 351. Night phones, C. W. Conklin 3601, J. H. Butler 3571.

Photographers.
MACKEY'S STUDIO—"Pose with Mackey and die with joy." Over Allen & Reagan's store; entrance on Seventh street.

Stenographers.
ELLA M. GUANYAW—Palm Block. Stenographic work done quickly and well.

Cement Sidewalks.
CEMENT SIDEWALKS, brickmason, stone mason, plastering and all kinds of stucco work. Expert workmanship at reasonable charges by the day or contract. Address Masons, 511 E. Main st., Medford, Or.

NEW AND SECOND-HAND GOODS—James A. MacKenzie, dealer in new and second-hand furniture, hardware, clothing, boots and shoes. Highest cash prices paid for good cast-off clothing. Call and see me when you have something to sell. 103 South Central.

Printers and Publishers.
MEDFORD PRINTING CO. has the best equipped job office in Southern Oregon; Portland prices. 37 South Central avenue.

Billiard Parlor.
S. T. BROWN & CO.—Billiards, Cigars and Soft Drinks. Up stairs, Young & Hall building. A nice, cool place to spend the hot afternoons.

Hospitals.
SOUTHERN OREGON HOSPITAL—344 South C st., Medford, Ore. E. W. Hisey, Matron. Official hospital P. & E. R. E.

Real Estate.
EARLE C. SABIN—Orchard tracts, city property. List your holdings with me. Only desirable property handled. Room 202, Fruitgrowers' Bank bldg.

Bill Posters.
VERNE T. CANON—Bill Poster and Distributor. All orders promptly filled. Room 29, Jackson County Bank building, Medford, Ore.

Cigars and Tobacco.
IRELAND & ANTLE, Smokehouse—Dealers in tobacco, cigars and smokers' supplies. Exclusive agents of Lewis Single Binder, El Merito and El Palencia. 212 West Main street.

Painters and Paperhangers.
H. G. DEAN, O. P. McMULLEN—Phone 3732. Dean & McMullen, contracting painters, painting, paper hanging and tinting. Estimates on all kinds of painting work. Medford, Or.

Furniture.
H. F. WILSON & CO., dealers in new and second-hand furniture and hardware. Agents for Household stoves and ranges. 16 South Fir street.

MISSION FURNITURE WORKS—Corner 8th and Holly sts., Medford. Mission Furniture made to order. Cabinet work of all kinds. A trial order solicited.

MORDOFF & WOLFF—Cook stoves and ranges. New and second-hand furniture. Eads' old stand, 18 W. F st. South. Phone 91, Medford, Ore.

Nurseries.
QUAKER NURSERIES—Our trees are budded, not grafted. Our stock is not irrigated. We guarantee everything put out. We are not in the trust. H. B. Patterson, office removed to 116 East Main st.

ROGUE RIVER VALLEY NURSERY CO., Inc.—Growers of high-grade nursery stock. Office 25 W. Main. Tel. 1201.

Physicians and Surgeons.
DR. CLARK E. SAUNDERS—Practice limited to diseases of the eye, ear, nose and throat. Temporary location Hotel Moore. After October 1, rooms 313-314, Garnett-Cory Bldg.

R. W. STEARNS, M. D.—Opposite Jackson County bank. Night calls promptly answered. Office and residence phone Main 3432.

DRS. CONROY & CLANCY, Physicians and Surgeons, Taylor and Phipps bldg., rooms 210, 211, 212. Office phone 591, residence phone 612. Office hours 9 a. m. to 8 p. m.

DR. F. G. CARLOW, DR. EVA MAINS CARLOW—Osteopathic Physicians. Mission block. Phone 292, Medford.

Brick Companies.
MEDFORD BRICK CO.—Geo. W. Priddy, O. D. Nagle, Geo. T. O'Brien—Contractors and manufacturers of brick; dealers in pressed brick and lime. Office in Postoffice block, room 5. Phone No. 5181.