Write a Want Ad--When You've Quit Using it and Want to Sell it

PEAR MARKET

\$3.25 on All Good Fruit-California Bartletts Holding Out Longer Than Usual-Other Conditions.

the market:

hoped they would, and yet these in the long run." leave satisfactory net returns. Bulk The Stewart Fruit Co, writes unof this fruit from California are der date of August 22: Gross and Grand Duke, which are "The northwest certainly is turn-

our peddlers and wagon boys are be so filled with northwest pears, taking to palm off on the unsuspect- which will not carry further east, and lambs, 6c; veal, dressed, 8c. these never comes back for more, in Montreal. We know you are get-The first car of Elbertas from Colo- ting trade papers and von will note rado has left Chicago, and we ex- we are giving the Rogue River valley peet to sell it on coming Thursday, if all the advertising we possibly can." it arrives in time.

CALIFORNIA PEARS NEARLY ALL SHIPPED

Under date of August 27, the California Fruit Distributors say:

points in California for the week this year. (seven days) ending Friday morning, August 26:

Peaches, 1861/2 cars-Peach shipment has been much better maintained than was expected one week ago. It is, however, below that of last week. Salways are now going for- trip to Crater Lake; ward in liberal quantities and will and we hope for a wide distribution agent to do us a whole lot of good. which will put this popular fruit into

significant volume and will undoubt | chauffeur, Will McKenzie. edly be considerably less during the next seven days.

than half as many pears were ship- Gold Hill and Central Point we drove ped this last week as during the pre- into Medford at noon. winter varieties.

warding her Tokays in fairly liberal a. m. started up the Rogue river for quantities, and the Lodi section will Crater Lake." be shipping freely next week. Thompson Seedless are nearly out of the market. Black Prince will be available in such quantities as may be desired during the next ten days.

Weather conditions have been favorable since our last report.

Chicago Market Conditions.

Quoting the Daily Fruit Reporter

of August 21, which says: "The Rogue river pears show up fine and are commanding the best prices with good California mountain fruit running up to a close second. Small-sized pears from any section is what is wanted. The pears from other than these sections do not seem to come through in good condition and go for lower price. Some Washington pears of fancy size strike competition from other, sections, which accounts for their not doing ; better. There is not much speculation in other varieties of pears just

at present, but when Bartletts wind up some high prices will likely develop. It is a fine thing to be opti-STILL ADVANCES mistic, but under pressure it is unsatisfactory. Business seems good in Chicago. The general tone of business is quiet. There is not that snap or life to trade that shows the prof-Prices in New York From \$2.75 to, its and moves the goods. Green apples are worth \$2.75 to \$4 per barrel; fine color Dutchess at \$4.50, but they are fancy. Fine Waxey Blush, \$4.25 to \$4.75. It is a fine thing that the clump on apples comes at this time; it will put the whole business on a more satisfactory basis, Sgobel & Day, under date of New No New York dealers have as yet York, Aug. 22, report as follows on been consummated on this market. One man is reported to have bought Today there were 39 cars sold, a block at \$3 per barrel. While there with 5300 peache . 5:00 Bartletts, is little action to business just now, 5300 plums and pranes and 12,000 the future still looks more healthy. Labor is busy and makes descent Prunes-Two cars from the north- wages. Money is a little tight; colwest, both to us, catalogue enclosed. lections are a trifle slow; banks are Averages, \$1.30 and \$1.37, all sizes very conservative, but the entire Italians. Both cars had reddish business of the country is on a good, fruit, not ripe, and not sweet, so substantial business basis and that they did not do as well as we had beats the spasmodic extreme taken

selling at \$1.50 to \$1.75. We are ing loose on Chicago. There were hoping that after this we shall find over 80 cars scheduled for the sale our cars of Italians more attractive; today, but, of course, there was not however, it is very early, as you shedroom for any such amount of fruit and were cut down to about 50 Bartletts-Market continues to cars. We had nine cars advertised advance. Today, \$3.25, \$3 and \$2.75 to sell, but only got four in the auc- 35c. on all good fruit. They seem to be tion. We are diverting your ears to finding them in several new sections New York, Boston and other markets in California, and they are holding and will sell as freely as possible on longer than was given out, but a without breaking the market. In good many are yellow ripe, and we making diversions we are putting certainly are nearly at the end of the forth every effort to give your assoarrivals of Bartletts from California. ciation full justice of any high spots Peaches-Almost all arriving are we may see in the United States, be-Clings, large and high colored, which ing a little afraid that Chicago will ing public, but the man who buys we expect to put some of your pears

Wind Blows Down Apples.

DETROIT, Aug. 4.—The storm which swept here recently did considerable damage to crops, especially to fruits. Much early fruit was blown to the ground. A similar report comes from Huron county, Ohio.

NEW CUMBERLAND, W. Va., Aug. 4.-The apple crop is almost a failure. In a good year this point + The following gives number of cars should produce 100,000 barrels, but + at the Mail Tribune office: f deciduous fruit shipped from all we will not have over 10,000 barrels +

MEDFORD BIG LITTLE CITY SAYS PORTLAND AUTOIST +

Thomas G. Farrell, in the Sunday + Oregonian, has this to say of an auto | +

"We were out for a bath of sun- + continue for the coming week, after shine, all of us, and we certainly, in + which time there will be but few to the 13 days' trip by automobile from | offer. Levi Clings will also go out Portland to Crater Lake and return, | + in considerable quantities next week, soaked in enough of that fife-giving | +

"On Saturday, July 16, we started, + general consumption throughout the two machines, A. S. Benson, E. E. . great western and southern territory. Coovert, Thomas G. Farrell and John Plums, 201/4 cars-Shipment of B. Yeon, in the latter's car, and S. this fruit has now dwindled to in-Benson in his own, driven by his

"We soon entered the beautiful and immensely fertile and valuable Rogue Pears, 1101/4 cars - A little more River valley. After passing through

ceding one. It is expected there will "Here is certainly a big little city; be a still further decline during the good streets and a lot more in proweek to come. There are practi- cess of making; good buildings and eally no Bartletts moving, shipment more in course of erection; automobeing confined largely to fall and biles at a heretofore unheard of ratio as compared to population. I be-Grapes, 3011/4 cars-Gradual in- lieve they said it was one machine to crease in shipment is shown, but as every 28 inhabitants. There is no predicted last week, the output of question but that Medford is a live Malagas has declined and will con- town and will be a fine city in the tinue to do so, while that of Tokays near future. We were nicely enterhas increased. Florin is now for- tained here and the next day at 11

Haskins for Health

FORTY-NINTH ANNUAL OREGON STATE FAIR WILL BE HELD AT SALEM. SEPTEMBER 12 TO 17. \$35,000.00 IN PREMIUMS

AND PURSES. GRAND LIVE STOCK, AGRICUL-TURAL AND HORTICUL-TURAL EXHIBITS. SPLEN-DID RACES, BAND CON-CERTS, FREE ATTRAC-TIONS AND FIREWORKS. REDUCED RATES ON ALL RAILROADS.

FOR FURTHER INFOR-**MATION ADDRESS** FRANK MEREDITH, SECRETARY.

A MAJORITY OF WANT ADS BRING RESULTS

If that were not true, there would soon cease to be any want advertising.

Of course not ALL want ads "pay"-not ALL want ads bring the results sought by the advertisers. But it is a self-evident fact that a majority of want ads DO PAY-do bring results. For if more want advertisers failed than succeeded there would be a gradual decline in the volume of the want ads. There would be a constantly DECREASING number of people who use them. After awhile there would be no more want ads at all.

That there are more and more want ads printed all the time proves that a MAJORITY of them are RE-SULTFUL-proves that they give REAL SERVICE to those who use them. And this fact ought to have its direct application to YOUR AFFAIRS.

Want Ads--One Cent a Word

MEDFORD MARKETS.

(Prices paid by Medford merchants.) Potatoes, new, \$1.15@1.25 per cwt.; cabbage, 2c.

Blackberries, \$1@1.25. Peaches, 35@50c box. Cucumbers, 10c to 15c doz. Squash, 35@50c dozen. Corn, 15e dozen. Cantaloupes, 25@40c dozen.

Watermelons, 5@20e. Tomatoes, 2c. Pumpkins, 8@121/2c.

Apples, 11/2c; Pears, 1c. Butter, Eggs and Poultry. (Prices paid by Medford merchants.) Ranch butter, 30c; fancy creamery

Fresh ranch eggs, 30c. Mixed poultry, 10@14c; spring chickens, 18@20c; turkeys, 17c.

(Prices paid producers.) Hay-Timothy, \$16; alfalfa, \$12 grass, \$14; grain hay, \$16.

Grain-Wheat, \$1.15 bushel; oats. \$32 ton; barley, \$30 ton. Beef-Cows, 4@41/2 c; steers, 5@ 51/2c; pork, 9e; mutton, 5@51/2c (Selling prices.)

Rolled barley, \$1.90 cwt., \$32 ton: bran, \$1.70: middlings, \$1.85@1.90 shorts, \$1.80@1.85.

If a merchant is really selling some useful article lower than any one else in town, and is not getting out of that fact its full advertising value,

ANSWERS TO ADS.

Answers to the following classified ads are uncalled for

Box 172 (3). Box 75. Box 684 H. (2). P. M. L. J. C. M. C. A. B. C. H. S. Box 700. M. C. D. (2). F. G.

2 C. (8).

M. G. D. (2)

FUR SALE.

Business Property.

FOR SALE-Choice business property at a bargain, on long time; easy terms. Address Condor Wa-\$500 cash will handle some Medford property that should show profit of \$4000 in year, See Owner, B. F.

Benson, at Moore Hotel. ' 140* Acrenge.

FOR SALE-Two acres, mostly in bearing orchard in Talent, \$3000. L. N. Judd, Talent, Oregon FOR SALE-160 acres timber land. cheap for cash, near Medford. J. R. Stevenson, Tarpan, Tex. 147

FOR SALE-Two 10-acre tracts near Eagle Point, good soil, level; one tract partly cleared, \$800 each; terms half cash, long time on balance. Address P. O. Box 702, Med-

FOR SALE-Ten acres. See Henry M. Marsh, at S. P. station, or address B. 122, Medford. 138 FOR SALE-120 acres, Evans Creek fruit; improvements; buy of owner.

ville, Or. * FOR SALE-35 acres fruit land \$75 per acre-Easy terms, or will exchange for income property. See owner. B. F. Benson, at Moore ho-

Write S. F. Petter, R. F D., Wood-

FOR SALE-5 and 10-acre tracts just within and adjoining city limits, at a bargain, on 5 annual payments. Address Condor Water Power Co.

FOR SALE.

FOR SALE Seven-room new mod ern house; lot 53 by 108; east front; good location; worth \$6000; will sell at a bargain. Address A3, care Mail Tribune office. FOR SALE-House and two lots, \$2150. Inquire Bob Taylor, 815

FOR SALE-Furnished house with barn; also house and two lots. Inquire of owner, No. 723 13th street 141

FOR SALE-Beautiful bungalow, located one block west of South Oakstone foundation; large porch, extending across front and side; lot 59x163; 19 apple trees in full bearing; price for quick sale \$2650; half cash, balance easy terms. See owner at Sherman Clay Piano com-

FOR SALE-New 7-room modern house on West Main, 50x118 foot lot, corner, cheap, at \$3750. Inquire of L. M. Lyons, 716 East

FOR EALE-Two four-room houses, large lots, sale cheap, before September 1st. Call 416 Boardman st., or address Brx 364, Medford Or.

FOR SALE-Will sell 5-room cottage for \$900; small payment down, balance \$20 monthly. See owner Benson, at Moore botel. 140

FOR SALE-My property, now \$2000. Bob Taylor, 815 Myrtle 145* FOR SALE-Several houses and lots also fine farm. D. T. Lawton.

FOR SALE-Five-room house, lot 53 by 200, east front. North Central Avenue. Call on J. T. Sum-

Business Opportunities.

FOR SALE-Or trade, 320 acres good average land, well located; all wild land; about 30 acres non-tillable; no hills; two miles from railroad station; corners in Rogue river; 100 acres of this is worth price of whole tract; cheapest property in same vicinity; good orchard district; fine for promotion; will take city or ranch property in part payment, here or elsewhere. J. W. Dressler Lots.

FOR SALE-Six lots in Ashland, near F. M. church, \$800 spot cash. L. N. Judd, Talent, Oregon, 143* FOR SALE-Fine lot on Oleson st., near West Fourth street; \$100 will handle; a bargain. Address A1, Mail Tribune office.

FOR SALE-Fins lot in Walnut Park addition, east front, near West 8th street. Address A2 care Mail Tribune office.

FOR SALE-Fine lot near end of West 4th street, \$50 will handle easy terms, 735 North Oak, Chelgren Brothers. 136

Miscellaneous.

FOR SALE-Furniture for 5 rooms, complete: modern bungalow for rent, with lease. Address Box 80. Mail Tribune office. 141 FOR SALE-200 feet board sidewalk, almost new. Apply at 730 W. 11th st. FOR SALE-Chandler & Price Gordon jobber, 11x14 press; a bargain.

Inquire Mail "ribune office. PARTIES leaving city will sell furniture of 9 rooms, reasonable, with or without plano; rent house, Room 207 Phipps bldg.

FOR SALE-New 3-inch half truck Mitchell wagon; price \$95. Inquire at 622 South Central.

FOR SALE-Legal blanks of all kinds-trespass and other notices, at Mail Tribune office.

FOR SALE-A first class team of mares, 7 and 9 years old, practically new harness and wagon. 2 section harrow. New 12 inch plow, and 7 shovel cultivator. Everything new and first class. Pierce and son, 128 East Main, Medford, Oregon.

FOR SALE

FOR SALE-A work team, cheap; or trade on town lots. Apply to G. E. Trott, Alder st., off South Cottage.

FOR SALE-Ten tons of fine grain hay, about two miles east of city. H. C. Maltby, room 7, Postoffice bldg. Phone 4081.

FOR SALE-One bay mare eight years old. Sixteen hands. Sixteen hundred pounds. Sound and willing. Inquire of Smith and Beckwith, Medford, Oregon.

dalt; five rooms and modern bath; FOR SALE-As a number 1 range cook stove, at 240 South Grape.

> FOR SALE-Cheap; oak dining table, New Home sewing machine, 228 North Central ave.

> FOR SALE-At a bargain, entire grading outfit, consisting of 24 head of horses and mules, harness, seven wagons, 4 tents, 16x18, 8 Fresnos, 100 blankets, full set of blacksmith tools for grading camp, 4 No. 2 Wheelers, 3 plows, 15 set of double and single trees extra; also a lot of miscellaneous tools for use in grading; entire outfit can be seen at Eagle Point. Call on or address George Powel, care of Jackson place, Eagle Point, Or. 154 FOR SALE-10 h. p. upright boiler

at a bargain. J. T. Norman, Box 511, Ashland, Or. 144 FOR SALE-Household furniture for sale. 228 North Central ave. 138

\$500 cash will handle some Medford property that should show profit of \$4000 in year. See Owner, B. F. Benson, at Moore Hotel, 138*

FOR RENT

Furnished Rooms. merville, Whisenant Barber Shop. FOR RENT-Furnished rooms. 325 Riverside avenue south. 137 FOR RENT-Nicely furnished room. 817 W. 10th st. 141* FOR RENT-Large modern furnished room, close in, 243 North Hol-

FOR RENT-Furnished rooms for transients, No. 10 North Grape

street, next to Farmers and Fruitgrowers' bank. Houses.

FOR SALE-\$1200, two-story new house, four rooms and pantry down stairs, upstairs not completed; wood shed and well; lot 50x258; close in. Inquire J. Reter, 6 South C 140 street.

Furnished Houses.

FOR RENT-Cheap; 4-room cottage, range, furniture, wood for sale. Address M. J. G., care Mail Tribune

Miscellaneous

FOR LEASE-Fully equipped gold mine; ten-stamp mill and concentrator, all operated by electric powet. Owner will furnish free electric power for share in proceeds. See Smith, at Condor Water & Power

WANTED.

Help Wanted-Miscellaneous. WANTED Salesmen in every locality of the northwest; money advanced weekly; many make over \$1000 month; choice of territory. Yakima Valley Nursery Co., Toppenish, Wash.

Help Wanted-Female. WANTED-Single woman for cook-

ing on ranch; must be first-class; good position and facilities offered to right person. Address X Y Z, Mail Tribune. WANTED-At the Ashland Hotel, Ashland, a chambermaid and waitress; both must come well recommended and fully competent; good wages, Address N. D. Hardy, prop.,

FOR SALE - Relinquishment, new house, fine well water, bearing fruit trees, one million feet saw timber will trade for city lots. Address P. M. Care Mail-Tribune.

Ashland, Or.

WANTED-Couple to work on ranch; woman to cook for men; no children. Hollywood Orchards. Phone Farmers 7063.

Help Wanted-Peruale.

WANTED-Washerwoman for family of two. 428 N. Oakdale. Phone Main 481. WANTED-Girl for general house

work. Three in family, 520 South

Help Wanted-Male.

WANTED-Five budders. Rogue River Valley Nursery Co., Inc., 25 West Main st., Medford. Or. WANTED-Experienced stone cutter and quarry man. Call at Condor

Water and Power Co's. office.

Miscellaneous. WANTED-By a German gentleman, private lessons in English. Address

Box 40, Medford, Or. WANTED-To purchase 160 acres or more of uncleared land at a price not to exceed \$25 per acre; distance from town no object if there is good wagon road to land; no desert land wanted. Address P. O. Box 702, Medford, Or. 160

WANTED-To borrow \$1000 for one to three years, on first-class closein property, worth \$3000. Address P. O. Box 702, Medford, Or. 160

WANTED-Two or three rooms for light housekeeping, prefer them furnished and close in; no children in family. Address C. W., Box 114, EARLE C. SABIN-Orchard tracts, 138

Medford. WANTED-Clean rags. Inquire at Mail Tribune office.

WANTED-To take camping parties to the mountains; have good teams and wagons. Phone or address H. C. Messenger, Agate, Or.

WANTED-Men's cast-off shoes in fair condition at once. 103 South Central avenue. WANTED-Highest cash price paid for clean cotton rags, delivered to

Mail Tribune office.

LOST-A bunch of keys. L. A. Hoover. Leave at Mail Tribune of-LOST-A life-preserver, between Gold Ray dam and Medford. S. J. Neeley, Exhibit bldg. 139° LOST-Alligator grip, between Central Point and Agate. Finder please return to P. & E. office. tf* LOST-Between Bybee bridge and city, a low tan shoe, Sorosis make, Finder will please leave same at

Mail Tribune office. BUSINESS DIRECTORY.

WITHINGTON & KELLY-Lawyers,

A. E. REAMS-Lawyer, over Postoffice. PORTER J. NEFF, WM. P. MEA-LEY-Attorneys-at-law. No. 9 D

street, ground floor. COLVIG & REAMES-W. M. Colvig. C. L. Reames. Lawyers. Office Medford National Bank building, second floor. Architects.

NORMAN WINDER, architectural draftsman and builder-See me about your new home. I can save you money by planning to your right. Write Box 37, P. O., Med-

JOHNS & TURNER, Architects and Builders. Office 7-8, 325 Main. Phone Main 3471. Residence phone

Unions.

CARPENTERS' UNION, LOCAL 1840-Meets at Smith's hall, 128 North Grape street, every Thursday evening promptly at 8 o'clock. All journeymen carpenters, as well as local members, urged to be present. Business of vital interest iall carpenters transacted at themeetings. J. J. Seal, business agt. Tin Shops.

. A. SMITH-Tin shop. Tin and sheet iron ware on hand and made to order. 128 North G St. Undertakers.

MEDFORD FURNITURE CO .-- Undertakers. Day phone 351. Night phones, C. W. Conklin 3601, J. H. Butler 3571.

Photographers.

MACKEY'S STUDIO-"Pose with Mackey and die with joy." Over Allen & Reagan's store; entrance on Seventh street.

OR. ARTEMAS W. DEANE-Office in room 206, Phipps bldg. Gas administered for extraction of teeth Telephone Main 341. Night phone

DR. W. M. VAN SCOYOC, Dentist-Office in rooms 203-204, Farmers' & Fruitgrowers' bank building. west of the tracks. Printers and Publishers.

SEDFORD PRINTING CO. has the best equipped job office in Southern Oregon; Portland prices. 37 South Central avenue.

BUSINESS DIRECTORY

Cement Sidewalks. CEMENT SIDEWALKS, brickmaso

stone mason, plastering and all kinds of stucco work. Expert workmanship at reasonable charges by the day or contract. Address Masons, 511 E. Main st., Medford, Or. NEW AND SECOND-HAND GOODS -James A. MacKenzie, dealer in new and second-hand furniture, hardware, clothing, boots and shoes. Highest cash prices paid for good cast-off clothing. Call and see me when you have something to sell.

Stenographers.

103 South Central.

ELLA M. GUANYAW-Palm Block Stenographic work done quickly

S. T. BROWN & CO.—Billards, Ol-Young & Hall building. A nice

cool place to spend the hot after

SOUTHERN OREGON HOSPITAL-344 South C st., Medford, Ore. E. W. Hisey, Matron. Official hospital

P. & E. R. R.

Real Estate. city property. List your hold with me. Only desirable prop handled. Room 202, Fruitgrow Bank bldg.

ERNE T. CANON—Bill Poster and Distributor. All orders promptly filled. Room 29, Jackson County Bank building, Medford, Ore.

RELAND & ANTLE, Smokehouse Dealers in tobacco, cigars and spokers' supplies. Exclusive agents of Lewis Single Binder, El Merite and El Palencia. 212 West Main street.

Painters and Paperhangers.

H. G. DEAN, O. P. M'MULLEN-Phone 3732. Dean & McMullen contracting painters, painting, paper hanging and tinting. Estima on all kinds of painting work. Medford, Or.

H. F. WILSON & CO., dealers in new and second-hand furniture and hardware. Agents for Household stoves and ranges. 16 South

Fir street. MISSION FURNITURE WORKS-Corner 8th and Holly sts., Medford. Mission Furniture made to order. Cabinet work of all kinds.

A trial order solicited. MORDOFF & WOLFF-Cook stoves and ranges. New and second-hand furniture. Eads' old stand. 18 W. F st. South. Phone 91, Medford. Ore.

QUAKER NURSERIES-Our trees are budded, not grafted. Our stock is not irrigated. We guarantee everything put out. We are not in the trust. H. B. Patterson, office re-

moved to 116 East Main st. own ideas and figuring with you ROGUE RIVER VALLEY NUR-SERY CO., Inc.-Growers of highgrade nursery stock. Office 25 W. Main. Tel. 1201.

Physicians and Surgeons,

DR. CLARK E. SAUNDERS-Practice limited to diseases of the eye, ear, nose and throat. Temporary location Hotel Moore. After October 1, rooms 313-314, Garnett-Cory

R. W. STEARNS, M. D.—Opposite Jackson County bank. Night calls promptly answered. Office and residence phone Main 3432.

DRS. CONROY & CLANCY, Physicians and Surgeons, Taylor at Phipps bldg., rooms 210, 211, 212. Office phone 501, residence phone 612. Office hours 9 a. m. to 8 p. m.

OR. F. G. CARLOW, DR. EVA MAINS CARLOW - Osteopathie Physicians. Mission block. Phone

HOW YOUNG'S CHINESE MEDI-CINES-Will cure rheumatism asthma, paralysis, sores and private diseases. These rem may be procured at the Sing Lee laundry, 123 S. Riverside avenue Medford, Ore., where they will be sold by the proprietor.

Dr. Chow Young has treated several severe cases with his rem edies since coming to Medford and has for reference some of the best known and most intelligent citizens in Southern Oregon. Call on him. Brick Companies.

MEDFORD BRICK CO.-Geo. W Priddy, O. D. Nagle, Geo. T. O'Brien-Contractors and manufacturers of brick; dealers in pressed brick and lime. Office in Postoffice block, room 5. Pho No. 3181.

292. Medford. Medicines.