# To Want-Avertise is to be Business-Like--Because it Gets Results

## TRADE ON STOCK MARKET IS SMAL

American Car lost 1, American Agricultural Chemical 1 1-2. Internaton Oil rose 1, American Smelting, Chesapeake & Ohio, New York Central, Pennsylvania and United States Steel fractions, Republic Steel declined a point.

The market closed firm.

### Stock Quotations.

NEW YORK, Aug. 20.-Today's range of prices in New York (furn-

ished by Moss & Co. by private wire : Ama! Copper. 66 481/2 Am. Car Fdry. 49 351/2 Am. Locomo ... 36 Am. Smelter . 683/4 681/4 Am. Sugar ... .... 135 B. & O..... 1051/4 1043/4 1047/8

Anaconda ...... Atchison .... 100% 100 Am. Telegraph.135 Brooklyn R. T. 771/4 Canadian Pac. .... C. & O..... 741/4 C. & N. W.... 1441/4 1441/4 1441/4 Cent. Leather .. 351/4 343/4 351/ C. F. & I.... Con. Gas ..., 1291/2 1291/4 D. & R. G. ... 311/4 Erie ..... 25 1/8 Gt. North. pfd.1251/2 1251/4 1251/4 181/4 Interboro ..... 183/8 do pfd. .... 49 L. & N. ..... 143% 143% 143% M. K. & T..... 33 Mo. Pacific ... 531/4 National Lead. ...

1167/8

115%

11634

N. Y. Central. 1135% 1133% Nor. Pacific .. 116 1/2 Ont. & West... Pacific Mail .. .... Pennsylvania .129% 129 Reading ..... 1451/8 1441/4 1447/4 32% Rock Islanad. 32% do pfd. .... St. Paul ..... 1231/4 123 Sou, Pacific ... 115 1/8 115 1/4 Southern Ry. Union Pacific. 1691/2 168% U. S. Steel .. 72 713/4 Utah Copper. 46%

U. S. Steel pfd.116% 116%

Wabash pfd... 383/4 381/2

Total sales, 123,700 shares.

Chicago Markets.

CHICAGO,	Aug. 20	Whee	it:
May			1075%
Sept			985%
Dec	1031/2	1025%	10254
Corn:			
Sept.	611/4	60	601/8
Dec		5734	5784
Oats:	100		.17.07
Sept.	. 357/n	35	351/4
Dec		3634	367/8
Pork:			
Sept	21.80	21.35	21.35
Jan	18.80	18.70	18.70
Liverpool w	rheat elo	sed 1d 1	ower.

## **NEED A SUBSTITUTE** FOR WHEAT; PATTEN

Patton, who alleges that he has re- outfits are already in the field in tired from the business of wheat and this vicinity, and with the exception cotton, declared today that a substi- of some spring grain made short by tute for wheat is the greatest of the the continued dry weather, good world's needs. He could not name yields are reported. The raising of any. Patten returned today from a clover seed has also become quite trip to Europe, where he investigated an industry in this section and yields erop conditions. He said the world's good returns. Alsike clover harvest wheat supply was apparently the ed this season by farmers in Yamminimum of a decade.

"How about corn for a substi- \$60 to \$100 per acre. tute?"

"People can't live on corn bread or breakfast food," said Patten. But a real substitute is absolutely not H. Himes, field secretary of the Orecessary. The conditions in France gon State Historical society, and W are very bad. It is a non-importing H. Gilstrap, secretary of the Washcountry and the shortage reaches ington Historical society, left North anywhere from 60,000,000 to 100,- Yakima today for a trip over the 000,000 bushels. The Argentine republic is a possible solution, but it ed by the original 140 first settlers will be December before we know of the Puget Sound basin in 1852 anything regarding its yield."

Patten said he had retired, but just the same he placed an order for some wheat. He excused himself, saying he could not quit all at Longmire, of the Wenas valley, near

To sell it cheaper than any one else is important store advice. If you let the people know about it, you'll get them interested in your storescores of them, who only "know" where it is now.

Haskins for health.

MARKET CONDITIONS

Pears-Under heavier supplies, the market weakened a little toward the close. Clapp's Favorites were in large receipt, while the Bartletts which arrived were below prime qual-NEW YORK, Aug. 20.—Fair sup- ity. The quality of the Le Contes port came to the ald of the unsteady was only ordinary. Clapp's Favorissues among the leaders of the stock | ite, per barrel, \$3.00 to \$3.75; Tyson, market today, but trade was small \$2.50 to \$3.00; Catherine, \$2.50 to volume. American Locomotive and \$3.00; Bell \$2.25 to \$2.75; Scooter, \$2.25 to \$2.75; Sugar, \$2.00 to \$2.50; Bartlett, \$2.00 to \$3.50; Jertional Harvester and American Cot- sey Bartlett, per half-barrel basket, \$1.00 to \$1.50; Kieffer, soutthern, per barrel, \$2.00 to \$2.50; Le Conte, soutthern, No. 1, per barrel, \$2.00 to \$3.00; southern soft and poor \$1.00 to \$1.50.

#### **NEW YORK APPLE** MARKET CONDITIONS

Apples-The market for apples closed firm with a good demand. Supplies were more than sufficient for trade wants, but strictly fancy stock in large round hoop barrels moved rapidly at a premium. The receipts showed a big improvement over those of last week, and the trade is looking forward to desirable 'kinds next week. Wiliams, red, per barrel, \$3.00 to \$4.00; Duchess, per double-head barrel, \$2.25 to \$3.50; Sour Bough, \$2.25 to \$3.00; Sweet Bough, \$2.00 to \$2.50; openhead barrels, as to size and grade, 1911/4 \$1.00 to \$2.50; half barrel baskets, 75c to \$1.75; bushel baskets, 50c. to \$1.25.

## WHO HAS THE CASH IN THE WORLD ANYWAY

PORTLAND, Aug. 20 .- On the theory that the workingmen possess the bulk of cash in circulation and that the capitalists operate princi- 35c. pally on credit, the labor unions of Portland have inaugurated a kueer campaign. Every union man, woman and apprentice has been instructed to withdraw his or her deposits from the banks and hoard it away. They are not allowed to spend nickels and dimes. They are asked to pay street car fare with collars, receiving change in nickels and dimes which they add to their hoards. It is the unique scheme of the union leaders to retaliate against the employers because of local labor troubles which 381/2 have not yet been satisfactorily settled.

## Notice

Notice is hereby given that we FOR EXCHANGE-House and two will apply to the city council for a liscence to sell spifitous vinious and malt liquors in less than gallon lots at our place of business in the city of Medford in Jackson county for a period of siv months from date of is-

RADCLIFFE & CO. 141

## NOTICE

To real estate dealers: All prices on my Medford real estate withdrawn from this date.

D. T. LAWTON.

#### HARVEST IN YAMHILL BRINGS RICH RETURNS

M'MINNVILLE, Or., Aug. 20. Harvest is on in full blast in Yamhill county, and reports coming in indi-CHICAGO, Aug. 20.-James A. cate good yields. Several threshing hill county has netted the owners

## Himes Traces Old Trail.

NORTH YAKIMA, Aug. 20.—Geo divide by the trail which was followof which party Mr. Himes was

They will be accompanied by their son and four grandsons of Mrs. Jas this city, who is the only surviving head of a family who came across the plains with the original party.

Both Mr. Himes and Mr. Gilstran are gathering data for their respective societies, and Mr. Gilstrap will take a large number of photographs FOR SALE-120 acres, Evans Creek of this region.

Haskins for health.

## **Hints to the Wise**

Your "real estate education" will be improved—even if it's very good already—by reading the real estate ads in this paper toda,

You may form mental impressions of the sort of people hunting work in this city today by reading their want ads.

YOUR NEXT POSITION may advertised today.

The next furnished room you'll live in is probably advertised in another column. Look for it among the want ads-if it's something that ought to have been advertised. Write for interviews to those work-hunters whose ads impress you most favorably. To know instantly whether an ad is really important to you is a fine sort of business ability.

## Want Ads--One Cent a Word

#### NOTICE.

Rev. J. L. Grain of Grants Pass minister of "The Church of God," has just completed arrangements for holding a three weeks' meeting in the tabernacle, same to begin on September 3. Rev. W. W. Crist of Baker City will be the evangelist, with Rev. C. H. Hale as musical director.

#### MEDFORD MARKETS.

(Prices paid by Medford merchants.) Potatoes, new, \$1.40@1.50 per cwt.; cabbage, 2c.

Blackberries, \$1@1.25. Green onions, 40c dozen bunches; radishes, 40c dozen bunches; string beans, 4c lb.; lettuce, 40c dozen;

turnips, 11/2c lb.; beets, 40c dozen

bunches; carrots, 40c dozen bunches. Peaches, 50@85c box. Cucumbers, 10c to 15c doz. Squash, 35@50c dozen. Corn, 15c dozen. Cantaloupes, 50@75e dozen. Waermelons, 15 to 25c. Tomatoes, 3c.

Pumpkins, 8@121/2c. Butter, Eggs and Poultry.

(Prices paid by Medford merchants.) Ranch butter, 30c; fancy creamery,

Fresh ranch eggs, 30c. Mixed poultry, 10@14c; spring chickens, 18@20c; turkeys, 17c.

(Prices paid producers.) Hay-Timothy, \$16; alfalfa, \$12; grass, \$14; grain hay, \$16.

Grain-Wheat, \$1.15 bushel; oats \$32 ton; barley, \$30 ton. Beef-Cows, 4@41/2 c; steers, 5@ 51/2e; pork, 9e; mutton, 5@51/2e; lambs, 6c; veal, dressed, 8c.

(Selling prices.) Rolled barley, \$1.90 ewt., \$32 ton; bran, \$1.70; middlings, \$1.85@1.90 shorts, \$1.80@1.85.

Haskins for Health.

## FOR EXCHANGE.

lots close in on Oakdale avenue, now rented, value \$4,000, will trade for close in raw land or planted to young pears, Box 627, Medford. .

#### FUR SALE. Ranches.

FOR SALE-113 1-2 acres, 100 acres good farm land; \$4000; 4 homestead relinguishments; 3 homesteads never been filed on. Address 2C, care of this office. .

Business Property. FOR SALE-Choice business property at a bargain, on long time;

easy terms. Address Condor Wa ter Power Co.

FOR SALE-Beautiful bungalow, located one block west of South Oakdalt; five rooms and modern bath; stone foundation; large porch, extending across front and side; lot 59x163; 19 apple trees in full bearing: price for quick sale \$2650; half cash, balance easy terms. See owner at Sherman Clay Piano com-

FOR SALE-New 7-room modern house on West Main, 50x118 foot quire of L. M. Lyons, 716 East

FOR SALE-\$1200, two-story new house, four rooms and pantry down stairs upstairs not completed; wood shed and well, lot 50x258; close in. Inquire J. Reter, 6 South C street.

## Houses.

FOR SALE-House and two lots, \$2150. Inquire Bob Taylor, 815 Myrtle street.

FOR SALE-Two four-room houses large lots, sale cheap, before September 1st. Call 416 Boardman st. or address Box 364, Medford, Or.

FOR SALE-Furnished house with barn; also lot and house. Inquire of owner, No. 723 13th st, West. 132 Acreage

fruit; improvements; buy of owner. Write S. F. Putter, R. F. D., Woodville, Or.

#### FOR SALE Acreage.

FOR SALE-5 and 10-acre tracts just within and adjoining city limits, at a bargain, on 5 annual payments. Address Condor Water Power Co.

#### Business Opportunities.

ARE you looking for a business chance? We have several good ones in the Rogue River valley and can get you the best values for your money. Whati s your line? C. R. Beran, Ashland, Or.

FOR SALE-Or trade, 320 acres good average land, well located; all wild land; about 30 acres non-tillable; no hills; two miles from railroad station; corners in Rogue river; 100 acres of this is worth price of whole tract; cheapest property in same vicinity; good orchard district; fine for promotion; will take city or ranch property in part payment, here or elsewhere. J. W. Dressler

FOR SALE-Restaurant, cheap for cash; \$40 day business; reason for selling parties going east. Address 558 A street, Ashland.

## Acreage.

A BARGAIN--160 acres, nine miles from Gold Hill: 75-minute drive with load; much of it sub-irrigated; four living springs furnish fine water the year around; 60 acres cultivated; much fine timber and wood; surrounded by splendid stock range; good market garden, and bearing orchard, more than sufficient for family use; good sevenroom house, big cellar; \$50 per H. Lampman, Gold Hill, Or. 132 house. 820 West 12th.

FOR SALE-160 acres timber land, cheap for cash, near Medford. J. R. Stevenson, Tarpan, Tex. 147

## Lota

FOR SALE-Beautiful view lot, 9 bearing apple, prune and plum trees; price \$360, Address M. Stephens, Box 568, city. 133

## Miscellaneous

FOR SALE-Household furniture for sale, 228 N. Central ave. FOR SALE-New "Old Trusty." 200 egg incubator and brooder, complete, at a so rifice. Call 436 South Evergreen street. 133

FOR SALE-Complete new 16x16 foot tent, 12-oz. duck, 61-2 foot wall, at sacrifice. Inquire 436 Evergreen street. 130

FOR SALE - Winchester repeating shotgun, \$12. Room 9, 38 South 130 Grape street, after 6.

FOR SALE-Wagons, tents, steel drillse, hammers, picks, shovels, range, camp dishes, anvils, saddle harness, typewriter desk. Vincent & Baker, Medford Water Works, contractors, 26 N. Bartlett st. FOR SALE-Household goods for sale cheap, 124 South Newtown.

lot, corner, cheap, at \$3750. In- PARTIES leaving city will sell furniture of 9 rooms, reasonable, with or without piano; rent house. Room 207 Phipps bldg.

> FOR SALE-Fine breeding pen of seven White Leghorn chickens, good laying strain; will sell rooster separate if desired. C. E. Harland, cor. Washington and Howard streets East Medford.

> FOR SALE-2 3-4 Bain wagon, good as new, stake rack bed, also good heavy harness cheap, Box 627, Med-

FOR SALE-Two years' lease on 350 acre ranch, together with 6 horses, 4 colts, 3 milk cows and all machinery necessary for running ranch, 50 acres alfalfa; this year's crop is between 300 and 400 tons of the best hay; good market; 3 miles from Ashland on fine road. Address A. S. Filson, Ashland, Or.

FOR SALE-Legal blanks of all kinds-trespass and other notices, at Mail Tribune office.

## FOR SALE

#### Miscellaneous.

FOR SALE-Chandler & Price Gordon jobber, 11x14 press; a bargain. Inquire Mail Tribune office.

#### FOR RENT.

FOR RENT-Offices over the postoffice. See A. A. Davis.

#### Housekeeping Rooms

FOR RENT-Furnished rooms for light house'teeping. Mrs. Darnell. 14th street, east from Riverside, tf.

FOR RENT-Modern housekeeping rooms. Call at 425 South Fir.

FOR RENT-Housekeeping rooms at 327 South Oakdale.

## Furnished Rooms.

FOR RENT-Furnished rooms, corner of Front and 11th streets, Call either on premises or room 207 Phipps bldg. 131 FOR RENT-Furnished room hot

and cold water, bath and electric light, close in. 221 North Holly FOR RENT-Furnished front room

on first floor. 128 South Holly, near city park. 132 FOR RENT-Furnished rooms with board. 325 Riverside avenue, 131 FOR RENT-Nicely furnished sleeping room, cool, bath, reasonable price; easy walk; on West Hamilton

## 203 Oleson street.

street, two blocks off North Oakdale

FOR RENT-Or sale, house, furnished or unfurnished, barn and acre of fruit and garden, 1215 N. C st. 131 acre, easy terms. See or write Rex FOR RENT-One seven-room modern

> FOR RENT-House in Jacksonville, \$11. Inquire North Roosevelt avenue, No. 23. 133

> No. 23 North Prospect Avenue, 127\* FOR RENT-House, 5 rooms, bath and pantry; city water and electric send, 721 Bennett avenue. Phone 4232

## Miscellaneous,

FOR LEASE-Fully equipped gold mine; ten-stamp mill and concentrator, all orerated by electric power. Owner will furnish free electric power for share in proceeds. See Smith, at Condor Water & Power

#### WANTED. Situations Wanted.

WANTED-Position as salesman or clerk by young man from the north with five years' experience in the grocery and general merchandise line; can show the best of references from my last employer and am capable of taking full charge of grocery department. XX care Mail Tribune.

Help Wanted-Miscellaneous, WANTED-Couple to work on ranch; woman to cook for men; no children. Hollywood Orchards. Phone Farmers 7063.

WANTED-Good reliable man lady to solicit trade for one of the best selling articles on the market. Steady position for right party, with J. \$50 cash security. Apply at 733, corner of Laurel and West Eleventh 133 Help Wanted-Female.

WANTED-Lady to do pressing and repairing, one has had some experience; good steady position to right party. Pantorium Dye Works.

132 \*

WANTED-At the Ashland Hotel, Ashland, a chambermaid and waitress; both must come well recommended and fully competent; good wages, Address N. D. Hardy, prop. Ashland, Or.

WANTED-Woman to launder lingerie, dresses, hand embroidered skirts and do fine lau viry; will pay well. Address P. O. Box 423 or telephone Mair 2192. WANTED-A waitress; must be ex-

perienced. Apply Louvre cafe, tf

#### WANTED.

Help Wanted-Male.

WANTED-A carpenter for country work; union wages and hours; long job for the right man. Inquire at Wm. von der Hellen's store in Ea-

WANTED-Experienced stone cutter and quarry man. Call at Condor Water and Power Co's. office.

WANTED-Salesmen in every local ity of the northwest; money advanced weekly; many make over \$1000 month; choice of territory. Yakima Valley Nursery Co., Toppenish, Wash.

#### Miscellaneous.

WANTED-Furnished house, by reliable party. Address H Mail Tri-131

one ton loose alfalfa. Steenstrup, Fair Acres, Jacksonville. WANTED-A modern four of five room house. Location must central. Phone Main 1191. 132

WANTED-One ton loose timothy,

WANTED-Clean rags. Inquire Mail Tribune office.

WANTED-To take camping parties to the mountains; have good teams and wagons. Phone or address H. C. Messenger, Agate, Or.

UP-TO-DATE shorthand and type writing taught quickly and well; morning and evening school; for terms, address Box 245, Medford. .

#### LOST. LOST-Gold locket, oval st ape, with

initials G. E. M. Return to Mail Tribune office. STRAYED OR LOST-Bay mule, weight about 1000 pounds, branded figure 2 on right jaw, letter U on

right shoulder; had halter on. In-

form Barber and Burgess, Wellen,

LOST-Tuesday, August 16, heavy gold watch chain; eagle head charm. Reward. Return to Mail Tribune. OST-Two headstalls for horses on road to Eagle Point. Return to Tribune office and receive reward. LOST-Young white English setter with black marks; very timid; name Smike on collar. Please care for if found and receive reward by notify-

LOST-Scotch collie, brown with white breast. J. A. Lancop, Box 47, 130 Medford. Reward.

ing Mail Tribune office.

#### BUSINESS DIRECTORY. Attorneys.

FOR RENT-4-room house for \$9.00. WITHINGTON & KELLY-Lawyers, Palm building. L. E. REAMS-Lawyer, over Post-

office. lights, 513 W. Holly st. N. L. Town- PORTER J. NEFF, WM. P. MEA-LEY-Attorneys-at-law. No. 9 D street, ground floor.

COLVIG & REAMES-W. M. Colvig. C. L. Reames. Lawyers. Office Medford National Bank building, second floor.

## Architects.

NORMAN WINDER, architectural draftsman and builder-See me about your new home. I can save you money by planning to your own ideas and figuring with you right. Write Box 37, P. O., Medford.

JOHNS & TURNER, Architects and Builders. Office 7-8, 325 Main. Phone Main 3471. Residence phone 2471. Unions.

#### CARPENTERS' UNION. LOCAL 1840-Meets at Smith's hall, 128 North Grape street, every Thursday evening promptly at 8 o'clock All journeymen carpenters, as well as local members, urged to be pres-

ent. Business of vital interest to

all carpenters transacted at these

meetings. J. J. Scal, business agt.

Tin Shops. A. SMITH-Tin. shop. Tin and sheet iron ware on hand and made to order. 128 North G St Undertakers.

MEDFORD FURNITURE CO.-Undertakers. Day phone 351. Night phones, C. W. Conklin 3601, J. H. Butler 3571. Photographers.

MACKEY'S STUDIO-"Pose with Mackey and die with joy." Over Allen & Reagan's store; entrance on Seventh street. Dentists.

DR. ARTEMAS W. DEANE-Office in room 206, Phipps bldg. Gas administered for extraction of teeth Telephone Main 341. Night phone

DR. W. M. VAN SCOYOC, Dentist-Office in rooms 203-204, Farmers & Fruitgrowers' bank building west of the tracks.

## BUSINESS DIRECTORY

Printers and Publishers.

best equipped job office in Southern Oregon; Portland prices. 37. South Central avenue.

CEMENT SIDEWALKS, briekmason, stone mason, plastering and all kinds of stucco work. Expert workmanship at reasonable charges by the day or contract. Address Masons, 511 E. Main st., Medford, Or.

NEW AND SECOND-HAND GOODS -James A. MacKenzie, dealer in new and second-hand furniture, hardware, clothing, boots and shoes. Highest cash prices paid for good cast-off clothing. Call and see me when you have something to sell. 103 South Central.

#### Stenographers. ELLA M. GUANYAW-Palm Block

and well. Billiard Pariors. S. T. BROWN & CO.—Billiards, Cigars and Soft Drinks. Up stairs Young & Hall building. A nice

Stenographic work done quickly

## cool place to spend the hot after-

SOUTHERN OREGON HOSPITAL-344 South C st., Medford, Ore. W. Hisey, Matron, Official hospits P. & E. R. R.

## EARLE C. SABIN-Orchard tracts city property. List your holding

Real Estate.

with me. Only desirable propert handled. Room 202, Fruitgrower Bank bldg. Bill Posters. VERNE T. CANON-Bill Poster an

filled. Room 29, Jackson Count Bank building, Medford, Ore. Cigars and Tobacc RELAND & ANTLE, Smokehouse-Dealers in tobacco, cigars a smokers' supplies. Exclusive agent of Lewis Single Binder, El Merit

Distributor. All orders promp

#### and El Palencia. 212 West Mai street.

Painters and Paperhangers. L. G. DEAN, O. P. M'MULLEN-Phone 3732. Dean & McMulle contracting painters, painting, p per hanging and tinting. Estimate on all kinds of painting worl

## Medford, Or.

Furniture H. F. WILSON & CO., dealers new and second-hand furnitur City kitchen cabinet. 323 E. 7th 8 MISSION FURNITURE WORKS-

Corner 8th and Holly sts., Me

ford. Mission Furniture made

order. Cabinet work of all kin-A trial order solicited. MORDOFF & WOLFF-Cook stove and ranges. New and second-ha furniture. Eads' old stand, 18 \

## F st. South. Phone 91, Medfor

Nurseries. QUAKER NURSERIES Our tree are budded, not grafted. Our stois not irrigated. We guarantee ev erything put out. We are not in the trust. H. B. Patterson, office r

moved to 116 East Main at. ROGUE RIVER VALLEY NUI SERY CO., Inc.-Growers of his grade nursery stock. Office W. Main. Tel. 1201.

Physicians and Surgeons, R. W. STEARNS, M. D.-Oppo Jackson County bank. Night cal promptly answered. Office

residence phone Main 3432.

DRS. CONROY & CLANCY, Phys cians and Surgeons, Taylor Phipps bldg., rooms 210, 211, 21 Office phone 501, residence ph 612. Office hours 9 a. m. to 8 p. DR. F. G. CARLOW, DR. EV MAINS CARLOW - Osteopat

Physicians. Mission block. Pho

292, Medford. Medicines. HOW YOUNG'S CHINESE MED CINES-Will cure rheumati asthma, paralysis, sores and vate diseases. These rem may be procured at the Sing L laundry, 123 S. Riverside aven

sold by the proprietor. Dr. Chow Young has tres several severe cases with his re edies since coming to Medford a has for reference some of the known and most intelligent citie in Southern Oregon. Call on h Brick Companies.

Medford, Ore., where they will

MEDFORD BRICK CO.-Geo. Priddy, O. D. Nagle, Geo. O'Brien-Contractors and ma facturers of brick; dealers pressed brick and lime. Office Postoffice block, room 5. Ph No. 3181.

MEDFORD PRINTING CO. has the

#### Cement Sidewalks