

To Want-Advertise with Moderate Persistence is to "Get Your Wish"

JULY HOTTEST MONTH YET

Pioneer Weather Observer Says July This Year Was Hottest in Past Twenty Years During Which He Has Kept Tab on Weather.

"July of this year," said Emil Britt of Jacksonville, who has been the volunteer observer there for 20 years or more, "was the hottest July that I have record of since I commenced taking observations. To illustrate how high the temperature was in comparison with other years, let us go back to 1909. In 1909 there were seven days in July when the temperature was 90 degrees or above. In July this year there were 20 days when the temperature was over 90 and at one time it stood 102. That was in Jacksonville, and I suppose there must have been a difference of from two to four degrees between Medford and Jacksonville."

TOURNAMENT IS GREAT SUCCESS

The regular monthly meeting of the Southern Oregon Tennis association was held at Grants Pass Wednesday and Thursday, August 10 and 11. This was one of the most closely contested meetings of the season, every event being played as that it was a test of skill and endurance. Grants Pass won out in the finals.

One of the features of the meet was the playing of Talent's ladie representative, Miss Collie Herring, a fourteen year old girl. She playing the veterans a very close game. The older players pronounce her a coming champion.

Two of our enthusiasts, Mrs. Andrews and Mrs. Brash, who are great admirers of Miss Sutton and Miss Hotchkiss, having watched the playing of the two stars all through California and other noted players say they were very much surprised at the class of tennis played here, it comparing favorably with the majority of the play in California.

All the visiting clubs are free in their praise toward the Grants Pass club for the good time shown the visitors all vowing to go again.

SCORES

Men's Singles
Sauner, Grants Pass beat Merriman, Central Point, 7-5-6-2.
Merriman, Central Point beat Ager, Talent 6-2-6-1.
Sauner, Grants Pass beat Beeson, Medford 8-6-6-4-8-6.

Consolation
Sauner, Grants Pass beat Ager, Talent 5-7-5-4-6-4.

Men's Doubles
Herman and Davis, Grants Pass beat Mealey and Beeson, Medford 6-1-6-4.

Mixed Doubles
Herrick and Miss McClean, Grants Pass beat Ager and Miss Herring, Talent 5-4-6-3.

Grants Pass beat Medford mixed doubles 6-3-4-6-8-6. Herrick and Miss McClean, Grants Pass, Beeson and Mrs. Brash, Medford.
Ladies Singles
Miss McClean, Grants Pass beat Miss Herring, Talent 2-6-6-3-6-4, also Mrs. Brash, Medford, 2-6-6-3-6-2.

The score shows there were some closely contested sets.

The next tournament will be held on the Ogdale grounds at Medford, conducted jointly by Central Point and Jacksonville, September 10. Let us all get together and try and win the next tournament.

ENTHUSIAST

Pittsburg wants to get rid of its smoke nuisance. What, and that smoke nuisance its best advertising feature!

MEDFORD MARKETS.

(Prices paid by Medford merchants.)
Potatoes, new, \$1.40@1.50 per cwt.; cabbage, 2c.
Blackberries, \$1@1.25.
Green onions, 40c dozen bunches; radishes, 40c dozen bunches; string beans, 4c lb.; lettuce, 40c dozen; turnips, 1 1/2c lb.; beets, 40c dozen bunches; carrots, 40c dozen bunches.
Peaches, 50@85c box.
Cucumbers, 15c to 20c doz.
Squash, 35@50c dozen.
Corn, 15c dozen.

Business Opportunities

FOR SALE—THE FOLLOWING ROGUE RIVER VALLEY BUSINESS OPPORTUNITIES
Furniture Store—Half interest for sale to live man who understands furniture repairing, etc., old established stand, rent very cheap; will sell at invoice; entire stock invoices about \$7000.
Confectionery—Ice cream, tomatoes, etc.; one of the best locations in town of 7000; price \$2400.

Hardware Store—Complete, up to date stock, invoice price, growing town; rare chance for live man.
Grocery Store—An old established corner in booming town, elegant location, mostly cash trade.

Restaurant and Rooming House—Opposite S. P. depot, restaurant on ground floor, 8 rooms upstairs, all newly furnished, rent \$30 per month; this is a bargain at \$750.

General Delivery Business—Rare opportunity for live man, a growing business in a growing town.

Notion Store—One-half interest for sale, entire stock invoices about \$1500; good location, cheap rent.

If you have a business for sale or want a partner, or if you are looking for an opening in some particular line, let me know your wants. I can locate you.

C. R. BERAN, BUSINESS OPPORTUNITIES, ASHLAND, OREGON.

Cantaloupes, 50@75c dozen.
Watermelons, 15@30c.
Tomatoes, 3c.
Pumpkins, 8@12 1/2c.
Butter, Eggs and Poultry.

(Prices paid by Medford merchants.)
Ranch butter, 25@27 1/2c; fancy creamery, 35c.

Fresh ranch eggs, 30c.
Mixed poultry, 10@14c; spring chickens, 18@20c; turkeys, 17c.

(Prices paid producers.)
Hay—Timothy, \$16; alfalfa, \$12; grass, \$14; grain hay, 16c.
Grain—Wheat, \$1.15 bushel; oats, \$32 ton; barley, \$30 ton.

Beef—Cows, 4@4 1/2 c; steers, 5@5 1/2 c; pork, 9c; mutton, 5c@5 1/2 c; lambs, 6c; veal, dressed, 8c.
(Selling prices.)
Rolled barley, \$1.90 cwt., \$32 ton; bran, \$1.70; middlings, \$1.85@1.90; shorts, \$1.80@1.85.

FOR EXCHANGE.

TO TRADE—Hudson touring car, 5-passenger, for city or country property. Car has been run 600 miles with best of care. Address P. O. Box 588, Medford, Oreg. tf

FOR EXCHANGE—House and two lots close in on Oakdale avenue, now rented, value \$4,000, will trade for close in raw land or planted to young pears. Box 627, Medford. *

FOR EXCHANGE—Fine orchard tracts, both young and bearing, from 6 acres to 40 acres in size; will trade for improved city property. Benson, Hotel Moore, 125

FOR SALE.

Ranches.
FOR SALE—113 1-2 acres, 100 acres good farm land; \$4000; 4 homestead relinquishments; 3 homesteads never been filed on. Address 2C, care of this office. *

Business Property.

FOR SALE—One of the best paying propositions in southern Oregon for cash. Good reason for selling. Address C. D. care of Mall Tribune, 126

FOR SALE—Choice business property at a bargain, on long time; easy terms. Address Condor Water Power Co.

Houses.

FOR SALE—6-room house modern gne neighborhood, cement walk, corner lot, 120 feet deep, \$2750. \$1500 cash.

FOR SALE—Cheap if taken in a short time, two-story, six-room cottage, plastered throughout, ceiling full height upstairs, large closets, pantry, two halls, summer porch in back, large, roomy porch extending across front; this is an east front; lot 53x147; back of lot about 100 feet from N. C., which will be paved; good walk all the way; good neighborhood; near N. school; parties going away; will sell partly furnished for \$2500; \$1000 will handle. 205 N. Beatty street, Phone 3894. 125

Results From Want Advertising are as Sure as Anything Could be in an Uncertain World

The nowadays-folk like to see a logical reason upon which to build a hope. They like to know the causes from which results may be inferred.

In the matter of securing results from classified advertising this is not difficult. Suppose that it is a position as stenographer that is being sought. The advertiser may infer results from her ad for definite reasons. She knows that all employers who need stenographers will read the ads of all stenographers who seek positions—that is if her ad is "there" that it will be seen; and that if it impresses favorably, it will be answered. It would be asida from logic to imagine that if a man needs a stenographer he would fail to read the ads of stenographers—he'd be a strange type of business man, if he did. Of course, if the right ad is not there, he may publish or ad of his own. But he reads the ads—that's a safe inference.

The same thing applies, in a like way, to all other classifications of want ads. Each classification draws its readers in a sort of automatic way, from all those interested and concerned at the time in the matter involved. This state of affairs pretty nearly assures results from want advertising.

Houses.

FOR SALE—One of the most artistic bungalows in Medford in wwp tistle 5-room bungalow in Medford. Nice neighborhood, east front. Trees. Price very reasonable. It will surely be sold this week. McArthur & Alexander. Phone 3681. P. O. Box. 125*

FOR SALE—\$1200 two story new house, four rooms and pantry downstairs, upstairs not completed; wood shed and well; lot 50x258; close in. Inquire J. Ritter, 6 South C street. 126

FOR SALE—House and two lots, \$2150. Inquire Bob Taylor, 815 Myrtle street. tf

FOR SALE—New 7-room modern house on West Main, 50x118 foot lot, corner, cheap, at \$3750. Inquire of L. M. Lyons, 716 East Main. 138

FOR SALE—Cheap, 3-room bungalow, with front porch and screened back porch; water and sewer in, and street to be paved; part cash, balance two years. Call at 319 West Jackson street. 128

FOR SALE—In Ashland, Oregon, new 8-room house located on one of the best streets overlooking the en-fruit trees. Only a few blocks from postoffice. Considered the best constructed home in Ashland, Price \$6000. For further information address C. R. Beran, Ashland, Oregon. 127*

Business Opportunities.

FOR SALE—Or trade, 320 acres good average land, well located; all wild land; about 30 acres non-tillable; no hills; two miles from railroad station; corners in Rogue river; 100 acres of this is worth price of whole tract; cheapest property in same vicinity; good orchard district; fine for promotion; will take city or ranch property in part payment, here or elsewhere. J. W. Dressler Agency. tf

FOR SALE—Restaurant, cheap for cash; \$40 day business; reason for selling parties going east. Address 558 A street, Ashland. 130

FOR SALE—One best business in Medford. Carl M. C. D., Tribune. 127

Acreage.

FOR SALE—Or location, 35 quarter sections government land can be taken under stone and timber act. \$2.50 per acre; no residence required; can be taken as homestead also; 200 acres of best fruit land ready to plant. Inquire A. B. Saling, room 34 Jackson County Bank building. 128

FOR SALE—Five acres, two miles out and planted in pears. Terms, Bargain if taken at once. Address "B" care of Tribune office. 126

FOR SALE—One of the best bearing apple orchards in the Rogue River valley, situ: to near Ashland, for particulars call on or write Frank Callison, 95 Oak street, Ashland, Or. 125*

FOR SALE—120 acres, Evans Creek fruit; improvements; buy of owner. Write S. F. Potter, R. F. D., Woodville, Or.

FOR SALE—5 and 10 acre tracts just coming into bearing, (commercial varieties) close to Medford. Fine black free soil.

FOR SALE—225 acres two miles from depot for \$125 per acre. Part-better fruit land. Rogue River Land Co., No 11, North Central Avenue. 125*

FOR SALE—Four acres in the city of Ashland, Oregon, on corner Boulevard and Walker street; fine 4-year-old orchard, berries and vegetables; city water piped to grounds; good soil; nice 5-room plastered house with bath, hot and cold water; bar; henhouse; price \$4500 for quick sale. Box 236 Ashland, Oregon.

FOR SALE—60 acres, finest building site in the valley, including 30 acres good fruit land; cheap and terms right. H. C. Maltby, No. 7, Postoffice Bldg. .

FOR SALE.

Acreage.
FOR SALE—160 acres timber land, cheap for cash, near Medford. J. R. Stevenson, Tarpan, Tex. 147

FOR SALE—5 and 10-acre tracts just within and adjoining city limits, at a bargain, on 5 annual payments. Address Condor Water Power Co.

Lots.

FOR SALE—Lot, corner Dakota and So. King streets, \$525; sewer and water into lot; \$50 down, \$20 a month. W. W. McNealy, at Farmers and Fruitgrowers' bank. 129

FOR SALE—New five-room modern house, corner Dakota and South King streets; price \$2500; terms. See W. W. McNealy, at Farmers' and Fruitgrowers' bank. 129

FOR SALE—15 lots, nine blocks from depot. Terms. Bargain if taken within the next ten days. Address A. B. care of Tribune office 126

FOR SALE—Beautiful view lot, 9 bearing apple, prune and plum trees; price \$360. Address M. Stephens, Box 568, city. 133

FOR SALE—City lots, \$20; for a small, safe investment see the city lots I offer at \$300 and \$250 per lot; \$20 cash payment; balance \$10 per month; no interest. H. C. Maltby, No. 7 Postoffice Bldg. *

FOR SALE—Business lots on Main street, Eagle Point; price reasonable; first come, first choice. D. B. Deeter & Co., Eagle Point. 126

Miscellaneous.

FOR SALE—Pair light mares, cheap. Calhoun Dairy Co., 114 Central avenue. 125

FOR SALE—Twenty-five young turkeys at Orchard Home. Robert Dutton. 126

FOR SALE—Fine breeding pen of White Leghorn chickens; good laying strain. C. E. Harland, corner Washington and Howard streets, East Medford. 125

FOR SALE—Good team and camping wagon, each horse weighs 1100 or more, one five years old, well bred and a good single driver, the other eight and a thoroughly reliable work horse. The wagon has extension bed, very complete. Good double harness. N. J. Reasoner, Boulevard, near hospital, Ashland, Oregon. 125*

FOR SALE—Wood, oak or pine trunks, delivered. Address A. S. Mall Tribune, or call 622 South Central. 128

FOR SALE—Alfalfa hay, loose. Address A. S. care Mall Tribune, or call 622 South Central. 128

FOR SALE—Oak sideboard and dining room table, 6 chairs, 3 pieces oak bedroom set, 1 wood heating stove. Call 707 South Oakdale. 126

FOR SALE—2-3-4 Bain wagon, good as new, stake rack bed, also good heavy harness cheap. Box 627, Medford. *

FOR SALE—\$110 check payable on Eilers Music House, for sale cheap; must be taken within 7 days. Address R. L. Sprague, R. F. D. No. 1. 125

FOR SALE—Three good span of young horses, weight from 1400 to 1600 pounds; 3 wagons; 1 set of harness; buggy and cart. Call on or address L. A. Rose, Phoenix, Or. 125

FOR SALE—Steam wood saw. L. O. Van Wegen, Medford, R. F. D. No. 1. 144

FOR SALE—Two years' lease on 350 acre ranch, together with 6 horses, 4 colts, 3 milk cows and all machinery necessary for running ranch, 50 acres alfalfa; this year's crop is between 300 and 400 tons of the best hay; good market; 3 miles from Ashland on the road. Address A. S. Filsion, Ashland, Or. *

FOR SALE—Legal blanks of all kinds—trespass and other notices, at Mall Tribune office.

FOR SALE—Chandler & Price Gordon jobber, 11x14 press; a bargain. Inquire Mall Tribune office. *

FOR RENT.

OFFICE FOR RENT.
Over the postoffice. See A. A. Davis. tf

Furnished Rooms.

FOR RENT—Furnished clean room on first floor. 128 Smith building street near city park. 131

FOR RENT—Room with bath and Phone. In private family. Close in. Phone Main 4672. 126*

FOR RENT—Furnished rooms for light housekeeping. Mrs. Darnell, 14th street, east from Riverside. *

FOR RENT—Nicely furnished sleeping room, cool, bath, reasonable price; easy walk; on West Hamilton street, two blocks off North Oakdale. 203 Oleson street. tf

FOR RENT—Large modern furnished room, close in for gentlemen. 243 N. Holly. 127

FOR RENT—Business room 24x140, suitable for first-class cafe. See Kofeldt, Rogue River Electric Company. tf

FOR RENT—Modern furnished rooms at 604 West 10th or 124 King street. 126

FOR RENT—Furnished rooms for transients, No. 10 North Grape street, next to Farmers' and Fruitgrowers' bank. *

Houses.

FOR RENT—4-room house for \$9.00. No. 23 North Prospect Avenue. 127*

FOR RENT—Five-room house, \$14, with stable \$17. No. 1111 North Riverside. 126

FOR RENT—House, 5 rooms, bath and pantry; city water and electric lights, 513 W. Holly st. N. L. Townsend, 721 Bennett avenue. Phone 4232. *

Miscellaneous.

FOR SALE—Credit check on Eilers Music House for \$100; will sell cheap. Address Box 51, Medford, Or. 125

FOR LEASE—Fully equipped gold mine; ten-stamp mill and concentrator, all operated by electric power. Owner will furnish free electric power for share in proceeds. See Smith, at Condor Water & Power Co. *

FOR RENT—Business lot. Owner will erect building for good tenant. See Kofeldt, Rogue River Electric Company. tf

WANTED.

Help Wanted—Female.

WANTED—Lady to act as cashier and stenographer. Address P. care of Mall Tribune office. *

WANTED—Girl for general housework. Apply to E. E. Kelly. *

FOR RENT—257 acres of land and sell horses, hay and implements. Address Box 12, Brownsboro, Or. 129

WANTED—Lady to do washing for small family, good pay for good work. Enquire 516 E. Main. *

WANTED—A lady teacher to teach three boys in their home in city; must be qualified to teach all branches taught in public school, and capable of governing. Call on or address 810 Oakdale avenue, S., city. tf

WANTED—Girl for housework; two in family; will pay good wages. 219 North Oakdale avenue. tf

WANTED—At the Ashland Hotel, Ashland, a chambermaid and waitress; both must come well recommended and fully competent; good wages. Address N. D. Hardy, prop., Ashland, Or. *

WANTED—Woman to launder lingerie, dresses, hand embroidered skirts and do fine laundry; will pay well. Address P. O. Box 423 or telephone Main 2192. tf*

WANTED—Girl for housework; two in family; will pay good wages. Address Box 60, care Mall Tribune office. 127*

WANTED—Lady who has had some experience pressing and repairing in a cleaning establishment, one who is not afraid of work; no other need apply. Good steady position to right party. Pantorium Dye Works, No. 5 No. Fir st. 126*

WANTED.

Help Wanted—Female.

WANTED—A waitress; must be experienced. Apply Louvre cafe. tf

Help Wanted—Male.

WANTED—Experienced stone cutter and quarry man. Call at Condor Water and Power Co.'s office. *

WANTED—Salesmen in every locality of the northwest; money advanced weekly; many make over \$1000 monthly; choice of territory. Yakima Valley Nursery Co., Toppenish, Wash.

Miscellaneous.

WANTED—To join party to investigate Applegate and Illinois River valleys. Go in September for one or more weeks. J. J. H., Box 292 Medford, Oregon. 3t p. a.

WANTED—Good lot or house and lot on paved street; want fair bargain; give full particulars and cash required and amount assessments unpaid. P. O. Box 864. 125

WANTED—To rent, a house, 3 or 4 rooms, close in. Address E. S., care of Mall Tribune office. 125

WANTED—A four or six-room unfurnished house on or about West Main street, close in. Address E. P., care of Tribune office. 125

WANTED—To rent, two or three furnished light housekeeping rooms; must be close in. Address C. W. W., P. O. Box 114. 126

WANTED—To rent, large house, close in, suitable for private boarding house, unfurnished; will take long lease. Call 103 North Grape.

WANTED—5000 ladies to call at Warner, Wortman & Gore's and examine the perfectly sanitary conditions prevailing in every section and corner of the market of cold storage rooms. 125*

WANTED—To borrow, from \$1000 to \$1500 on Medford city property for one or two years; will give good security. Address D. S., care of Mall Tribune. 125

WANTED—To take camping parties to the mountains; have good teams and wagons. Phone or address H. C. Messenger, Agate, Or. *

UP-TO-DATE shorthand and typewriting taught quickly and well; morning and evening school; for terms, address Box 245, Medford. *

LOST.

STRAYED OR LOST—Bay mule, weight about 1000 pounds, branded figure 2 on right jaw, letter U on right shoulder; had halter on. Inform Barber and Burgess, Weller, Or. *

BUSINESS DIRECTORY.

Attorneys.
WITHINGTON & KELLY—Lawyers, Palm building.
A. E. REAMS—Lawyer, over Postoffice.

PORTER J. NEFF, WM. P. MEALEY—Attorneys-at-law. No. 9 D street, ground floor.

COLVIG & REAMES—W. M. Colvig, C. L. Reames. Lawyers. Office Medford National Bank building, second floor.

Architects.
NORMAN WINDER, architectural draftsman and builder—See me about your new home. I can save you money by planning to your own ideas and figuring with you right. Write Box 37, P. O., Medford.

JOHNS & TURNER, Architects and Builders. Office 7-8, 325 Main. Phone Main 3471. Residence phone 2471.

Unions.
CARPENTERS' UNION, LOCAL 1840—Meets at Smith's hall, 128 North Grape street, every Thursday evening promptly at 8 o'clock. All journeymen carpenters, as well as local members, urged to be present. Business of vital interest to all carpenters transacted at these meetings. J. J. Seal, business agent.

Tin Shops.
J. A. SMITH—Tin shop. Tin and sheet iron ware on hand and made to order. 128 North G St.

Undertakers.
MEDFORD FURNITURE CO.—Undertakers. Day phone 351. Night phones, C. W. Conklin 3601, J. H. Butler 3571.

Photographers.
MACKEY'S STUDIO—"Pose with Mackey and die with joy." Over Allen & Rangan's store; entrance on Seventh street.

Dentists