

To Want-Advertise with Moderate Persistence is to "Get Your Wish"

PEAR MARKET CLIMBING UP

California Shipments Materially Decreasing—Demand and Consumption Extremely Heavy—Outlook in New York Favorable.

Sgobel & Day of New York, under date of August 6, say:

Bartlett's—Notwithstanding continued arrivals, the market advances daily, and yesterday was 25c to 37c per box above prices earlier in the week. Yesterday \$2.50 to \$2.67 1-2 on all best stock. California shipments materially decreasing and while we must expect heavy offerings for next week, the outlook is certainly favorable. Demand and consumption extremely heavy, 62-400 boxes sold here this week. First car from the northwest we sell Monday.

Plums—Offerings very small and prices continue to advance. Buyers asking when Italians will be here and the outlook is favorable. Only about 15 carloads daily leaving California for the entire country.

Peaches—Georgia finished; \$2.50 to \$3.50 per carrier on the few arriving. Delaware and Maryland commencing. No such competition from peaches as lately seen here. Georgia crop this season was 6000 carloads.

Grapes—Few Tokays from Vacaville sold from \$3 to \$4 per crate. The bulk of arrivals are Malaga and mostly in the best of condition, and some slack pack and ordinary. It looks well ahead to us on grapes. We believe we are going to have a good campaign.

Weather middle of this week fearfully hot, but today fine and bracing. Our streets are filled with wagons which with the corner stands virtually clean up this market nightly, notwithstanding the sold receipts.

LIGHT APPLE MOVEMENT IN PORTLAND MARKET

PORTLAND, Aug. 12.—Apple movement out of Front street is extremely light at this time and sales are being made at a wide range of values.

While some extra select, well-colored stock is selling up to \$2 a box, some green stuff is finding hard sledding around 40c a box, and some sales were made at this low figure during the past 24 hours.

Some extra fancy striped Astrakhans came in from Clarke county, Washington, this morning and were quoted at \$1.50 a box.

The great supply of early apples is what is hurting the trade at this time, although sales are held back somewhat by the great press of other fruits now offering in the wholesale district.

Practically all sections of the Pacific coast have a heavy crop of apples this season and most of them are turning out early stock in such profusion that all markets are clogged.

STUBBS DISCARDS SHOES AND WILL WEAR SANDALS

CHICAGO, Ill., Aug. 12.—With the announcement that John C. Stubbs, traffic director of the Southern Pacific company, has purchased a pair of loose-fitting sandals, employees of the company here are today congratulating themselves. They hope that the sandals will result in fewer dismissals as well as greater happiness for the "boss."

Stubbs has suffered with his feet for a long time and this, he admits, often made him surly. The comfort afforded by the sandals has improved his temper.

"I wonder how many poor devils lost their jobs just because my feet hurt me," said Stubbs to a friend. "These sandals will help many a fellow keep his job."

After a trial lasting all afternoon Frank and J. Purchell, were bound over to appear before the grand jury on a charge of larceny, to-wit: getting \$10 from one Frank Smith and refusing to return the same.

PURCHELLS RELEASED ON OWN RECOGNIZANCE

Both denied the charge, and from the evidence all parties concerned were more or less probably more than less intoxicated.

After thinking the matter over Justice Canon decided to allow the two brothers to go on their own recognizance, provided they immediately relieved this city of their presence. They did that this morning.

PEARS BRING \$2.55 AT CHICAGO

First Shipment of Rogue River Bartlett's From Grants Pass Brings Fair Price—Highest Market Thursday Was at Boston.

Car 8299, laden with pears grown near Grants Pass, sold Thursday at Chicago for \$1013 gross, or \$2.55 per box. The fruit was shipped by the Rogue River Fruit & Produce Exchange and contained about half seconds.

The highest market for pears on Thursday was at Boston, where Bartlett's brought \$3.30. Sale of Rogue river pears will be a daily event from now on in eastern markets.

HUCKLEBERRY YIELD LARGE

Biggest Crop on Record Being Harvested in the Mountains—Fifty Campers in Berry Patch at Huckleberry Mountain.

The yield of huckleberries was considered phenomenal last year, but those who have been in the region where these luscious berries grow report that the crop is the biggest that they have ever seen in the woods surrounding this place. They state that the woods are alive with the fruit and that hundreds are now sojourning in the region where they grow in greatest abundance.

Every year parties who are anxious to enjoy a camping and hunting trip journey to these grounds and enjoy the sport of fishing, hunting and eating berries, many canning the fruit for winter use. At the present time there are about 50 campers located in the region known as the big huckleberry patch, and they are having the time of their lives feasting on the fruit and game which are to be found there in abundance.

Of all the wild fruit which grows in Oregon, and there are lots of fine varieties, there are none which compare with the huckleberries. They are extremely delicious for pies and are eagerly sought after.

JAMES WHITCOMB RILEY STRICKEN WITH PARALYSIS

INDIANAPOLIS, Ind., Aug. 12.—Follows—a mild stroke of paralysis the condition of James Whitcomb Riley was better today. The attending physicians say that he suffered a nervous shock that is not likely to prove fatal.

The Hoosier poet is 60 years of age and it is therefore feared that the attack may affect his vitality.

PRINTERS' UNION MEETS NEXT AT SAN FRANCISCO

MINNEAPOLIS, Minn., Aug. 12.—The vote on the choice of the next convention of the International Typographical union was: San Francisco 171, Salt Lake City 70.

The 1911 convention will be the first ever held on the Pacific coast by the International Typographical union.

MEDFORD MARKETS.

(Prices paid by Medford merchants.) Potatoes, new, \$1.40@1.50 per cwt.; cabbage, 2c.

Blackberries, \$1@1.25.

Green onions, 40c dozen bunches; radishes, 40c dozen bunches; string beans, 4c lb.; lettuce, 40c dozen; turnips, 1 1/2c lb.; beets, 40c dozen bunches; carrots, 40c dozen bunches. Peaches, 50@55c box.

Cucumbers, 15c to 20c doz. Squash, 35@50c dozen.

Corn, 15c dozen.

Cantaloupes, 50@75c dozen.

Watermelons, 15@30c.

Tomatoes, 3c.

Pumpkins, 8@12 1/2c.

Butter, Eggs and Poultry.

(Prices paid by Medford merchants.) Ranch butter, 25@27 1/2c; fancy creamery, 35c.

Fresh ranch eggs, 30c.

Mixed poultry, 10@14c; spring chickens, 18@20c; turkeys, 17c.

(Prices paid producers.) Hay—Timothy, \$16; alfalfa, \$12; grass, \$14; grain hay, \$16.

Grain—Wheat, \$1.15 bushel; oats, \$32 ton; barley, \$40 ton.

Results From Want Advertising are as Sure as Anything Could be in an Uncertain World

The nowadays-folk like to see a logical reason upon which to build a hope. They like to know the causes from which results may be inferred.

In the matter of securing results from classified advertising this is not difficult. Suppose that it is a position as stenographer that is being sought. The advertiser may infer results from her ad for definite reasons. She knows that all employers who need stenographers will read the ads of all stenographers who seek positions—that is if her ad is "there" that it will be seen; and that if it impresses favorably, it will be answered. It would be as idle from logic to imagine that if a man needs a stenographer he would fail to read the ads of stenographers—he'd be a strange type of business man, if he did. Of course, if the right ad is not there, he may publish an ad of his own. But he reads the ads—that's a safe inference.

The same thing applies, in a like way, to all other classifications of want ads. Each classification draws its readers in a sort of automatic way, from all those interested and concerned at the time in the matter involved. This state of affairs pretty nearly assures results from want advertising.

FOR SALE.

Beef—Cows, 4@4 1/2 c; steers, 5@5 1/2 c; pork, 9c; mutton, 5@5 1/2 c; lamb, 6c; veal, dressed, 8c.

(Selling prices.) Rolled barley, \$1.90 cwt., \$32 ton; bran, \$1.70; middlings, \$1.85@1.90; shorts, \$1.80@1.85.

FOR EXCHANGE.

FOR EXCHANGE—House and two lots close in on Oakdale avenue, now rented, value \$4,000, will trade for close in raw land or planted to young pears, Box 627, Medford. *

FOR EXCHANGE—Fine orchard tracts, both young and bearing from 6 acres to 40 acres in size; will trade for improved city property. Benson, Hotel Moore, 125

FOR SALE.

Ranches. FOR SALE—113 1-2 acres, 100 acres good farm land; \$4000; 4 homestead relinquishments; 3 homesteads never been filed on. Address 2C, care of this office. *

Business Property.

FOR SALE—One of the best paying propositions in southern Oregon for cash. Good reason for selling. Address C. D. care of Mail Tribune, 126

FOR SALE—Choice business property at a bargain, on long time; easy terms. Address Condor Water Power Co. *

Houses.

FOR SALE—Cheap if taken in a short time, two-story, six-room cottage, plastered throughout, ceiling full height upstairs, large closets, pantry, two halls, summer porch in back, large, roomy porch extending across front; this is an east front; lot 53x147; back of lot about 100 feet from N. C., which will be paved; good walk all the way; good neighborhood; near N. school; parties going away; will sell partly furnished for \$2500; \$1000 will handle. 205 N. Beatty street. Phone 3994. 125

FOR SALE—Or rent, six-room house and bath, furniture for sale. 228 N. Central avenue. 124

FOR SALE—\$1200 two story new house, four rooms and pantry downstairs, upstairs not completed; wood shed and well; lot 50x258; close in. Inquire J. Ritter, 6 South C street. 126

FOR SALE—House and two lots, \$2150. Inquire Bob Taylor, 815 Myrtle street. tf

FOR SALE—New 7-room modern house on West Main, 50x118 foot lot, corner, cheap, at \$3750. Inquire of L. M. Lyons, 716 East Main. 138

FOR SALE—Cheap, 3-room bungalow, with front porch and screened back porch; water and sewer in, and street to be paved; part cash, balance four years. Call at 319 West Jackson street. 128

Business Opportunities.

FOR SALE—Or trade, 320 acres good average land, well located; all wild land; about 30 acres non-tillable; no hills; two miles from railroad station; corners in Rogue river; 100 acres of this is worth price of whole tract; cheapest property in same vicinity; good orchard district; fine for promotion; will take city or ranch property in part payment, here or elsewhere. J. W. Dressler Agency. tf

FOR SALE—One best business in Medford. Carl M. C. D., Tribune. 127

FOR SALE—Cheap, if taken at once, a business that nets \$75 per month and can be worked up; requires but part of your time and can be handled in connection with something else. Address P. D. Q., care Medford Mail Tribune office. 124*

Acresage.

FOR SALE—Ten and three-quarters acres adjoining city limits in Child's addition; you can see same from depot looking east; two and one-half acres in apricots and fenced; slightly building sites for fine homes, with a fine view overlooking Medford; will divide to suit purchaser. Pierce, Shop-ard & Co., 128 East Main st. *

FOR SALE.

Acresage. FOR SALE—160 acres timber land, cheap for cash, near Medford. J. R. Stevenson, Tarpan, Tex. 147

FOR SALE—Or location, 35 quarter sections government land can be taken under stone and timber act. \$2.50 per acre; no residence required; can be taken as homestead also; 200 acres of best fruit land ready to plant. Inquire A. B. Saling, room 34 Jackson County Bank building. 123

FOR SALE—Five acres, five miles out and planted in pears. Terms, Bargain if taken at once. Address "B" care of Tribune office. 126

FOR SALE—One of the best bearing apple orchards in the Rogue River valley, situated near Ashland, for particulars call on or write Frank Callison, 95 Oak street, Ashland, Or. 125*

FOR SALE—120 acres, Evans Creek fruit; improvements; buy of owner. Write S. F. Potter, R. F. D., Woodville, Or.

FOR SALE—Four acres in the city of Ashland, Oregon, on corner Boulevard and Walker street; fine 4-year-old orchard, berries and vegetables; city water piped to grounds; good soil; nice 5-room plastered house with bath, hot and cold water; bars; henhouse; price \$4500 for quick sale. Box 236 Ashland, Oregon. *

FOR SALE—60 acres, finest building site in the valley, including 30 acres good fruit land; cheap and terms right. H. C. Maltby, No. 7, Postoffice Bldg. *

FOR SALE—5 and 10-acre tracts just within and adjoining city limits, at a bargain, on 5 annual payments. Address Condor Water Power Co. *

Lots.

FOR SALE—Lot, corner Dakota and So. King streets, \$525; sewer and water into lot; \$50 down, \$20 a month. W. W. McNealy, at Farmers and Fruitgrowers' bank. 129

FOR SALE—New five-room modern house, corner Dakota and South King streets; price \$2500; terms. See W. W. McNealy, at Farmers' and Fruitgrowers' bank. 129

FOR SALE—15 lots, nine blocks from depot. Terms, Bargain if taken within the next ten days. Address A. B. care of Tribune office 126

FOR SALE—Beautiful view lot, 3 bearing apple, prune and plum trees; price \$350. Address M. Stephens, Box 568, city. 133

FOR SALE—City lots, \$20; for a small, safe investment see the city lots I offer at \$300 and \$250 per lot; \$20 cash payment; balance \$10 per month; no interest. H. C. Maltby, No. 7 Postoffice Bldg. *

FOR SALE—Business lots on Main street, Eagle Point; price reasonable; first come, first choice. D. B. Deeter & Co., Eagle Point. 124

Miscellaneous.

FOR SALE—Oak sideboard and dining room table, 6 chairs, 3 pieces oak bedroom set, 1 wood heating stove. Call 707 South Oakdale. 126

FOR SALE—2 3-4 Bain wagon, good as new, stake rack bed, also good heavy harness cheap. Box 627, Medford.

FOR SALE—80 head of stock hogs if taken at once. See Kofeldt, Rogue River Electric company. *

FOR SALE—Three horses, are 4-year-old, one 2-year-old, driving or saddle; one pet pony; all guaranteed sound and gentle. Union Livestock Stable. H. C. Smith. 124

FOR SALE—\$110 check payable on Eilers Music House, for sale cheap; must be taken within 7 days. Address R. L. Sprague, R. F. D. No. 1. 125

FOR SALE—Three good span of young horses, weight from 1400 to 1600 pounds; 3 wagons; 3 sets of harness; buggy and cart. Call on or address L. A. Rose, Phoenix, Or. 126

FOR SALE.

Miscellaneous. FOR SALE—Extra good team brown mares, 7 and 9 years old; weight 1200 pounds; one new 2 3-4 wagon; one set new work harness; one plow; one harrow; one 7-tooth cultivator; 10 acres of corn in the field; all can be seen on the ranch at Red Top schoolhouse; district 10, 2 1-2 miles northeast of Medford. Call at office of Pierce & Son, Medford, to see owner. Jno. H. Shepherd. *

FOR SALE—Two showcases, reasonable prices. See Calhoun Sisters, 8 So. Central ave. tf

FOR SALE—1 horse, young and sound, weight 1500 pounds. Inquire of Mitchell & Boeck. tf

FOR SALE—Steam wood saw. L. O. Van Wegen, Medford, R. F. D. No. 1. 144

FOR SALE—Two years' lease on 350 acre ranch, together with 6 horses, 4 colts, 3 milk cows and all machinery necessary for running ranch, 50 acres alfalfa; this year's crop is between 300 and 400 tons of the best hay; good market; 3 miles from Ashland on fine road. Address A. S. Filson, Ashland, Or. *

FOR SALE—Legal blanks of all kinds—trespass and other notices, at Mail Tribune office. *

FOR SALE—Chandler & Price Gordon jobber, 11x14 press; a bargain. Inquire Mail Tribune office. *

FOR RENT.

OFFICE FOR RENT. Over the postoffice. See A. A. Davis. tf

Housekeeping Rooms.

FOR RENT—Two furnished housekeeping rooms. Apply to Mrs. Darnell, East Pine, corner Fourteenth street, next to Riverside ave. tf

FOR RENT—Furnished rooms for light housekeeping. Mrs. Darnell, 14th street, east from Riverside. *

FOR RENT—Nicely furnished sleeping room, cool, bath, reasonable price; easy walk; on West Hamilton street, two blocks off North Oakdale. 203 Oleson street. tf

FOR RENT—Large modern furnished room, close in for gentlemen. 243 N. Holly. 127

FOR RENT—Musical room 24x40, suitable for first-class cafe. See Kofeldt, Rogue River Electric Company. tf

FOR RENT—Modern furnished rooms at 604 West 10th or 124 King street. *

FOR RENT—Furnished rooms for transients, No. 10 North Grape street, next to Farmers' and Fruitgrowers' bank. *

Houses.

FOR RENT—Five-room house, \$14, with stable \$17. No. 1111 North Riverside. 126

FOR RENT—House, 5 rooms, bath and pantry; city water and electric lights, 513 W. Holly st. N. L. Townsend, 721 Bennett avenue. Phone 4232. *

Miscellaneous.

FOR SALE—Credit check on Eilers Music House for \$100; will sell cheap. Address Box 51, Medford, Or. 125 *

FOR LEASE—Fully equipped gold mine; ten-stamp mill and concentrator, all operated by electric power. Owner will furnish free electric power for share in proceeds. See Smith, at Condor Water & Power Co. *

FOR RENT—Business lot. Owner will erect building for good tenant. See Kofeldt, Rogue River Electric Company. tf

WANTED.

Help Wanted—Female. WANTED—Lady to act as cashier and stenographer. Address P, care of Mail Tribune office. *

WANTED—Girl for general housework. Apply to E. E. Kelly. *

FOR RENT—257 acres of land and sell horses, hay and implements. Address Box 12, Brownsboro, Or. 129

WANTED.

Help Wanted—Female. WANTED—A waitress; must be experienced. Apply Louvre cafe. tf

WANTED—A lady teacher to teach three boys in their home in city; must be qualified to teach all branches taught in public school, and capable of governing. Call on or address 810 Oakdale avenue, S. city. tf

WANTED—Girl for housework; two in family; will pay good wages. 219 North Oakdale avenue. tf

WANTED—Woman to cook on ranch. Apply to Mrs. Frank McKee, R. F. D. No. 1, Central Point, Or. *

WANTED—At the Ashland Hotel, Ashland, a chambermaid and waitress; both must come well recommended and fully competent; good wages. Address N. D. Hardy, prop., Ashland, Or. *

Help Wanted—Male.

WANTED—Stenographer and time-keeper. See Kofeldt, Rogue River Electric Company. tf *

WANTED—Experienced stone cutter and quarry man. Call at Condor Water and Power Co.'s office. *

WANTED—Salesmen in every locality of the northwest; money advanced weekly; many make over \$1000 month; choice of territory. Yakima Valley Nursery Co., Toppenish, Wash. *

Miscellaneous.

WANTED—To rent, two or three furnished light housekeeping rooms; must be close in. Address C. W. W. P. O. Box 114. 126

WANTED—To rent, large house, close in, suitable for private boarding house, unfurnished; will take long lease. Call 103 North Grape. *

WANTED—5000 ladies to call at Warner, Wortman & Gore's and examine the perfectly sanitary conditions prevailing in every section and corner of the market of cold storage rooms. 125 *

WANTED—To borrow, from \$1000 to \$1500 on Medford city property for one or two years; will give good security. Address D. S., care of Mail Tribune. 125

WANTED—To take camping parties to the mountains; have good tents and wagons. Phone or address H. C. Messenger, Agate, Or. *

UP-TO-DATE shorthand and typewriting taught quickly and well; morning and evening school; for terms, address Box 245, Medford. *

BUSINESS DIRECTORY.

Attorneys. WITHINGTON & KELLY—Lawyers, Palm building.

A. E. REAMS—Lawyer, over Post-office.

PORTER J. NEFF, WM. P. MEALEY—Attorneys-at-law. No. 9 D street, ground floor.

COLVIG & REAMES—W. M. Colvig, C. L. Reames. Lawyers. Office Medford National Bank building, second floor.

Architects. NORMAN WINDER, architectural draftsman and builder—See me about your new home. I can save you money by planning to your own ideas and figuring with you right. Write Box 37, P. O., Medford.

JOHNS & TURNER, Architects and Builders. Office 7-8, 325 Main. Phone Main 3471. Residence phone 2471.

Unions.

CARPENTERS' UNION, LOCAL 1840—Meets at Smith's hall, 128 North Grape street, every Thursday evening promptly at 8 o'clock. All journeymen carpenters, as well as local members, urged to be present. Business of vital interest to all carpenters transacted at these meetings. J. J. Seal, business agt.

Tin Shops. J. A. SMITH—Tin shop. Tin and sheet iron ware on hand and made to order. 128 North G St.

Undertakers.

MEDFORD FURNITURE CO.—Undertakers. Day phone 351. Night phones, C. W. Conklin 3601, J. H. Butler 3571.

Photographers.

MACKEY'S STUDIO—"Pose with Mackey and die with joy." Over Allen & Reagan's store; entrance on Seventh street.

Stenographers.

ELLA M. GUANYAW—Palm Block. Stenographic work done quickly and well.

NEW AND SECOND-HAND GOODS.

—James A. MacKenzie, dealer in new and second-hand furniture, hardware, clothing, boots and shoes. Highest cash prices paid for good cast-off clothing. Call and see me when you have something to sell. 103 South Central.

BUSINESS DIRECTORY.

Printers and Publishers. MEDFORD PRINTING CO.—The best equipped job office in Southern Oregon; Portland prices. 37 South Central avenue.

Cement Sidewalks. CEMENT SIDEWALKS, brickmason, stone mason, plastering and all kinds of stucco work. Expert workmanship at reasonable charges by the day or contract. Address Masons, 511 E. Main st., Medford, Or. Dentists.

DR. ARTEMAS V. DEANE—Office in room 206, Phipps bldg. Gas administered for extraction of teeth. Telephone Main 343. Night phone 4432.

DR. W. M. VAN SCOTOC, Dentist—Office in rooms 203-204, Farmers' & Fruitgrowers' bank building, west of the tracks.

Billiard Parlors.

S. T. BROWN & CO.—Billiards, Cigars and Soft Drinks. Up stairs, Young & Hall building. A nice, cool place to spend the hot afternoons.

Hospitals.

SOUTHERN OREGON HOSPITAL—344 South C st., Medford, Ore. E. W. Hisey, Matron. Official hospital P. & E. R. R.

Real Estate.

EARLE C. SABIN—Orchard tracts, city property. List your holdings with me. Only desirable property handled. Room 202, Fruitgrowers' Bank bldg.

VERNE T. CANON—Bill Poster and Distributor. All orders promptly filled. Room 29, Jackson County Bank building, Medford, Ore.