

To Want-Advertise Under "For Sale" Is to Turn It Into Money

FIRST DECIDUOUS FRUIT AUCTION

Horace W. Day of Sgobel & Day Tells of Early Marketing of Western Products by Methods Since Become Universal.

NEW YORK, Aug. 2.—At this time, when so many thousands of fruit are sold at auction annually, it hardly seems possible that it is only a few years ago when there was no California fruit sold this way. Horace W. Day, of Sgobel & Day, has a catalogue of the first two cars of California deciduous fruit that were ever sold on this market. The first sale was June 28, 1887. On this day C. P. ventilator car 1947, containing 806 boxes of plums, cherries, apricots and peaches, was offered. The sale was held by Brown & Secomb in the building which they occupied, where the new government custom house now stands. The fruit was sold by the late Commodore Brown.

Sgobel & Day were then the New York representatives of the California Fruit union, the first organization of California deciduous growers. They, together with Porter Bros. & Co. of Chicago, and the Earl Fruit Co. (Edwin T. Earl) of California were the principal handlers of deciduous fruit in the country. There were in this car 96 half crates of plums, which brought \$1.50; 80 half boxes cherries, \$1.50@1.55; 177 half crates apricots, \$1.25@1.50; 87 boxes peaches, \$2.50; 135 crates of plums, \$1.55, and 231 crates apricots, \$1.50@3. The shippers were L. W. Buck, Frank H. Buck and W. R. Strong & Co., and the car came from Vacaville.

In those days the question of refrigeration was quite an item, it costing \$175 to refrigerate a C. F. T. car, the kind that were then used from the coast. In consequence, this fruit came through from Vacaville under ventilation and arrived here in excellent condition. There were only 806 packages in the car, compared to a little over 1000 packages shipped in cars now. It was not feasible to pack so many with cars under ventilation. The fruit was unloaded in Jersey City and sampled and had to be carted over to the auction room.

The net results were pleasing to the growers and shortly after the system was inaugurated here it was taken up at Boston, later at Chicago, and finally in other large cities. The production of fruit on the coast had been increasing so rapidly that the growers felt some change from the old private sale methods then in force was necessary, and while they had not tried the auction, thought it was the only solution for them. That this was a wise course has been shown by the fact that at this time practically all California and northwestern deciduous fruit that comes to the larger cities is sold through the auctions.

The second car was sold two days afterwards, June 30, 1887. This was also ventilated and prices were even better, half crates of apricots selling \$2.10@2.30; half boxes of plums, \$1.95. Of this car, the shippers, besides the Bucks, were R. B. Blowers and W. W. Smith. Of these the only one left in the business is Frank H. Buck, who is now the head of the Frank H. Buck Co. at Vacaville. L. W. Buck was his father and is dead.

WOMAN SUFFRAGE IS ISSUE IN OKLAHOMA

GUTHRIE, Okla., Aug. 2.—Woman suffrage is to be one of the issues in the Oklahoma primaries today. Lee Cruise, the Democratic candidate for governor, opposes woman's rights and had made this fact part of his campaign. Thomas Ferguson is the Republican candidate for the gubernatorial nomination. Governor Haskell is not a candidate, the Oklahoma constitution prohibiting re-election.

It is expected that only a light vote will be polled in most districts.

Medford, Oregon: This certifies that we have sold Hall's Texas Wonder for the cure of all kidney, bladder and rheumatic troubles for ten years, and have never had a complaint. It gives quick and permanent relief. Sixty days' treatment in each bottle. Medford Pharmacy. tf

Haskins for Health.

KLAMATH FIRE BURNS TIMBER

Breaks Out Afresh and Threatens Much Damage in Weyerhaeuser Timber on Topsy Grade—Eleven Men Fighting It.

KLAMATH FALLS, Or., Aug. 2.—A forest fire, which has been burning in a small way for ten days near what is known as the Topsy Grade in the Weyerhaeuser timber, 25 miles southwest of here, has broken out afresh and now threatens to do much damage.

Eleven men, under the direction of Will Baldwin of the Oregon Fire Protective association, are on the scene directing the work of extinguishing the flames. The fire which has been raging in the country east of here on the north fork of the Sprague river is under control and has done little damage, although it burned over considerable territory.

HUCKLEBERRIES PLENTIFUL IN MOUNTAINS THIS YEAR

D. G. Brown and son, Fred Brown, came down from Crystal creek yesterday bringing 80 gallons of swamp huckleberries which they picked around the north end of the Upper Klamath lake, and for which they found ready sale at \$1 per gallon.

Mr. Brown says the crop of these berries is the largest he has seen for many years, and that reports come from all parts of the higher country, where the mountain huckleberries grow, that they are more plentiful than before for many years. This will mean that thousands of campers will take the long hike toward the Lake of the Woods country and Huckleberry mountain during the last week in August to lay in a supply of these luscious berries for their winter's use, and many will pick for market. The usual price for these berries is \$1 per gallon and there is always a good market for all that are brought to town.—Klamath Chronicle.

Guggenheim in Trouble.

SEATTLE, Wash., Aug. 2.—M. Robert Guggenheim, scion of the house of Guggenheim, patron of automobile races, yacht regattas, Marathon meets, Kirchens and divers forms of sport and pastime, has been sued for \$1109.11 by Patrick M. Purcell, president of the Purcell Safe company.

Purcell alleges that the arrangements for the Guggenheim automobile meet at the Meadows last fall were all left to him, even to the securing of 35,601 inches of press dope that ran next to pure reading matter. Purcell further charges that he never received a cent for his labor and expense.

CATARRH GERMS Move Out When Hvomei Moves In.

No stomach dosing. Hvomei is made chiefly of oil of eucalyptus and eucalyptol taken from the eucalyptus forests of inland Australia, and combined with the excellent antiseptics employed in the Listerian system.

In inland Australia the atmosphere is so impregnated with balsam thrown out by the eucalyptus trees that germs cannot live, and in consequence catarrh and consumption are unknown.

Breathe Hvomei and get the same pleasant germ-killing air as you would get in the eucalyptus forests.

Hvomei is sold by druggists everywhere and by Chas. Straug at \$1.00 a complete outfit.

An outfit consists of a bottle of Hvomei, a hard rubber pocket inhaler and full instructions for use. The inhaler lasts a lifetime, but if you need another bottle of Hvomei you can get it at druggists for only 50c at any time. Guaranteed to cure catarrh, croup and throat troubles or money back. Booth's Hvomei Co., Buffalo, N. Y.

GOVERNOR MARSHALL IS NOT A CANDIDATE

INDIANAPOLIS, Ind., Aug. 2.—Governor Marshall is not a candidate for the Democratic presidential nomination in 1912.

"The office is too exalted for any man to declare that he is fitted for it," said Marshall, "or to say that the party would be mistaken if it selects someone else for standard-bearer."

"Put money in thy purse" by selling—through a "for sale" ad—some of the too-many things you own.

If You Have Business Tact SHOW IT IN YOUR ADS

If you seek employment in any kind of business establishment, make your "situation wanted" advertising campaign so persistent, so business-like, that it will impress the business man as a valuable credential for you, of itself.

To claim business ability, and fail to show it in your want advertising, is absurd. Good advertising will get you a good job.

Want Ads—One Cent a Word

MAUS IS DIRECTING AMERICAN LAKE ARMY

AMERICAN LAKE, Tacoma, Aug. 2.—The maneuvers of that part of the United States army comprising the department of the Columbia are under way here, under direction of Brigadier General Maus, departmental commander, and tomorrow some real army skirmishes are on the program. Before the month's work is over fully 10,000 soldiers and militiamen will have participated in the biennial mimic warfare.

The camp has been provided with a water and sanitary system and today telephone wires are being strung. The maneuver grounds this year will extend over a wider area than ever before.

The 2000 picked soldiers who took part in the military tournament at the stadium last week reached the camp yesterday afternoon, being the last to arrive.

A little store that is advertised well and to the utmost limit of its resources, never will stay little—not even for a little while.

HOT WEATHER AFFECTS THE SKIN.

Tender skins are bound to be affected by the increased amount of poison in the copious perspiration thrown off during hot weather. Rash, hives, blotches, pimples, prickly heat result. Often, too, serious skin troubles begin this way.

To wash away the poison entirely, to clean and cool the skin, make an application of a simple solution of watergreen with thymol, known as D. D. D. Prescription. Doctors prescribe this D. D. D. for the purpose in dollar bottles, but we can give you for 25 cents enough D. D. D. to keep your skin fresh and clean from summer blemishes.

If there is any itch this wintergreen lotion will take it away instantly, the very second it is applied to the skin. We assure you of this, for we have seen the result with D. D. D. Medford Pharmacy, near the post-office.

MEDFORD MARKETS.

(Prices paid by Medford merchants.)
Potatoes, new, \$1.40 per cwt.; cabbage, 2@2½¢.
Peaches, \$1.
Blackberries, \$1@1.25.
Loganberries, \$1@1.25 crate.
Green onions, 40¢ dozen bunches; radishes, 40¢ dozen bunches; string beans, 4¢; lettuce, 40¢ dozen; peas, 4¢ lb.; turnips, 1½¢ lb.; beets, 40¢ dozen bunches; carrots, 40¢ dozen bunches.
Peaches, 50 to 75¢ box.
Cucumbers, 15¢ to 20¢ doz.
Squash, 35¢@50¢ dozen.
Corn, 15¢ dozen.
Cantaloupes, 50¢@75¢ dozen.
Watermelons, 15¢@40¢.
Tomatoes, 4¢.
Butter, Eggs and Poultry.
(Prices paid by Medford merchants.)
Ranch butter, 25¢@27½¢; fancy creamery, 35¢.
Fresh ranch eggs, 30¢.
Mixed poultry, 10¢@14¢; spring chickens, 18¢@20¢; turkeys, 17¢.
(Prices paid producers.)
Hay—Timothy, \$16; alfalfa, \$12; grass, \$14; grain hay, \$16.
Grain—Wheat, \$1.15 bushel; oats, \$32 ton; barley, \$30 ton.
Beef—Cows, 4¢@4½¢; steers, 5¢@5½¢; pork, 9¢; mutton, 5¢@5½¢; lambs, 6¢; veal, dressed, 8¢.
(Selling prices.)
Rolled barley, \$1.90 cwt., \$32 ton; bran, \$1.70; middlings, \$1.85@1.90; shorts, \$1.80@1.85.

FOR EXCHANGE.

WILL trade 160-acre farm in Klamath county for good residence property in Medford, or fruit ranch in valley; this place is under irrigation ditch and also along river with water power; Nevada-Northern railroad runs along this place. If interested, Address Owner, P. O. Box No. 576. tf

FOR EXCHANGE.

TO EXCHANGE—Want to exchange Oklahoma land for good fruit land of equal value near Medford; 160 acres of choice all tillable land adjoining town of 1500 inhabitants; three blocks of high school; seven-room house; three acres Elberta peaches, five acres alfalfa; eighty in cultivation; balance pasture for town cows; abundance of good water; land suitable to plat for addition to town; choice location in best section of Oklahoma. Address C. George Apache, Okla. 118

FOR EXCHANGE.

TO EXCHANGE—Income property now paying 10 per cent interest flat building (new), located in Minneapolis, Minn., to exchange for one-third fruit land. What have you? Address L. care Mail Tribune. 120

FOR SALE.

Ranches.
FOR SALE—113 1-2 acres, 100 acres good farm land; \$4000; 4 home-stead relinquishments; 3 home-steads never been filed on. Address 2C, care of this office. *

Business Property.

FOR SALE—Choice business property at a bargain, on long time; easy terms. Address Condor Water Power Co.

Houses.

FOR SALE—New 7-room modern house on West Main, 50x118 foot lot, corner, cheap, at \$3750. Inquire of L. M. Lyons, 716 East Main. 138

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FOR SALE—Two new house tents, some furniture if desired; shady camping ground. For particulars Mail Tribune office.

FOR SALE—7-room house, with 2 lots, barn, etc., 3-1-2 blocks from new depot; \$2400. Address owner, P. O. Box 576.

Business Opportunities.

FOR SALE—Or trade, 320 acres good average land, well located; all wild land; about 30 acres non-tillable; no hills; two miles from railroad station; corners in Rogue river; 100 acres of this is worth price of whole tract; cheapest property in same vicinity; good orchard district; fine for promotion; will take city or ranch property in part payment, here or elsewhere. J. W. Dressler Agency. tf

Acresage.

FOR SALE—120 acres, Evans Creek fruit; improvements; buy of owner. Write S. F. Potter, R. F. D., Woodville, Or.

FOR SALE—Four acres in the city of Ashland, Oregon, on corner Boulevard and Walker street; fine 4-year-old orchard, berries and vegetables; city water piped to grounds; good soil; nice 5-room plastered house with bath, hot and cold water; barn; henhouse; price \$4500 for quick sale. Box 236 Ashland, Oregon.

FOR SALE—60 acres, finest building site in the valley, including 30 acres good fruit land; cheap and terms right. H. C. Maltby, No. 7, Postoffice Bldg. *

FOR SALE—5 and 10-acre tracts just within and adjoining city limits, at a bargain, on 5 annual payments. Address Condor Water Power Co.

Lots.

FOR SALE—Business lots on Main street, Eagle Point; price reasonable; first come, first choice. D. B. Doerter & Co., Eagle Point. 126

FOR SALE—City lots, \$20; for a small, safe investment see the city lots I offer at \$300 and \$250 per lot; \$20 cash payment; balance \$10 per month; no interest. H. C. Maltby, No. 7 Postoffice Bldg. *

FOR SALE—1 horse, young and sound, weight 1500 pounds. Inquire of Mitchell & Boeck.

FOR SALE—A full line of Old Hampshire and Oak Bluffs, plain and cloth finish; letter heads and envelopes. Mail Tribune office. *

FOR SALE Miscellaneous.

FOR SALE—New Yale motorcycle at a sacrifice. 125 South Oakdale, 6 p. m. 117

FOR SALE—Parrot, 3 years old, talks, sings, whistles, cries and does everything a No. 1 South American parrot can do except saying anything naughty or swearing. Apply to owner. Jos. B. Stevens, Tolo, Jackson county, Oregon. 115*

ECONOMY and Mason fruit jars for sale. 228 N. Central avenue. 118

FOR SALE—Typewriter and typewriter desk, Vincent & Baker, Medford Water Works Contractors. 118

FOR SALE—Seven head of dairy cows and three head of work horses and one rig. Address John V. Keizer, outside city limits, Riverside avenue, North. 118

FOR SALE—Two showcases, reasonable prices. See Calhoun Sisters, 8 So. Central ave. tf

FOR SALE—Milk cow for sale cheap Address R. C. care of Mail Tribune. 118

FOR SALE—Shop for cleaning and pressing clothes. Apply room 15, Postoffice Bldg.

FOR SALE—Single seated buggy by C. H. Corey. Inquire at Garnett & Corey hardware store. 115

FOR SALE—Camp horse and child's pony. Inquire at Russell's confectionery. tf*

FOR SALE—Two years' lease on 350 acre ranch, together with 6 horses, 4 colts, 3 milk cows and all machinery necessary for running ranch; 50 acres alfalfa; this year's crop is between 300 and 400 tons of the best hay; good market; 3 miles from Ashland on fine road. Address A. S. Filson, Ashland, Or. *

FOR SALE—Legal blanks of all kinds—trespass and other notices, at Mail Tribune office. *

FOR SALE—Chandler & Price Gordon jobber, 11x14 press; a bargain. Inquire Mail Tribune office. *

FOR RENT Furnished Rooms.

FOR RENT—Music room 31x40, suitable for first-class cafe. See Kofeldt, Rogue River Electric Company. tf

FOR RENT—Furnished rooms. 128 South Holly street. 117

FOR RENT—Newly furnished rooms, one block from postoffice and natatorium, 208 North Central ave. tf

FOR RENT—Modern furnished rooms at 604 West 10th or 124 King street.

FOR RENT—Furnished rooms for transients, No. 10 North Grape street, next to Farmers' and Fruit-growers' bank.

Housekeeping Rooms.
FOR RENT—Housekeeping rooms upstairs. Inquire 133 W. Main, upstairs. 116

FOR RENT—Two suites of modern housekeeping rooms, vacant August 5. 222 South Holly st.

Houses.
FOR RENT—House, 5 rooms, bath and pantry; city water and electric lights, 513 W. Holly st. N. L. Townsend, 721 Bennett avenue. Phone 4232.

FOR RENT—3-room house, 4 blocks from passenger depot, \$20 per mo. Address Box 172. 117

FOR SALE—Or rent, six-room house and bath, furniture for sale. 228 N. Central avenue. 118

Miscellaneous.

FOR RENT—Barn, large enough for 4 horses. Inquire at Russell's confectionery. tf*

FOR LEASE—Fully equipped gold mine; ten-stamp mill and concentrator, all operated by electric power. Owner will furnish free electric power for share in proceeds. See Smith, at Condor Water & Power Co.

FOR RENT—Business lot. Owner will erect building for good tenant. See Kofeldt, Rogue River Electric Company. tf

WANTED.

Help Wanted—Female.

WANTED—Girl for general housework. Three in family. 520 South Holly St. 119

WANTED—A waitress; must be experienced. Apply Louvre cafe, tf

WANTED—At the Ashland Hotel, Ashland, a chambermaid and waitress; both must come well recommended and fully competent; good wages. Address N. D. Hardy, prop., Ashland, Or. *

Help Wanted—Male.

WANTED—Experienced stone cutter and quarry man. Call at Condor Water and Power Co's office. *

WANTED—Four young men to rent a large, well ventilated, nicely furnished room. Call 604 W. 10th St. tf

WANTED—Salesmen in every locality of the northwest; money advanced weekly; many make over \$1000 month; choice of territory. Yakima Valley Nursery Co., Toppenish, Wash.

Miscellaneous.

UP-TO-DATE shorthand and typewriting taught quickly and well; morning and evening school; for terms, address Box 245, Medford. *

POSITION—All kinds of well worked neatly done. Leave orders at 1115 West Main. A. N. Walters. 120

WANTED—Young man will pay \$1.50 week for single room with private family; uses neither liquor, nor tobacco. Permanent roomer. Address X36, care of Mail Tribune office. 115

WANTED—Board and four rooms wanted by family of three adults and two children. Address Bubb, Box 226, postoffice. 118

LOST.

LOST—On Main street between Central and Oakdale, a Greek Frat. pin a lyre set with pearls. Finder please return to Mail Tribune office. Reward. 118

LOST—Near Valley Auto or on Main street, on Central Point road, key ring, holding about a dozen keys, including prestolite key. Suitable reward will be given on return of same to Mail Tribune office. tf

LOST—A horse, weight 1600 lbs.; brand C on left hip; 15 hands high; strayed or stolen from Hubbard's pasture on Big Butte. Reward for return. Address information to Mrs. Rose Whetstone, R. F. D. No. 1, Medford, Or. 116

BUSINESS DIRECTORY.

Public Auditor.

E. R. WHEELER, Public Accountant and Auditor. Books opened for corporations, firms and individuals. Auditing, investigating and Systematizing. Address 707 Oakdale Ave. S. Phone Main 242, Medford, Ore.

Attorneys.

WITHINGTON & KELLY—Lawyers, Palm building.

A. E. REAMS—Lawyer, over Postoffice.

PORTER J. NEFF, WM. P. MEALEY—Attorneys-at-law. No. 9 D street, ground floor.

COLVIG & REAMES—W. M. Colvig, C. L. Reames, Lawyers. Office Medford National Bank building, second floor.

NORMAN WINDER, architectural draftsman and builder—See me about your new home. I can save you money by planning to your own ideas and figuring with you right. Write Box 37, P. O., Medford.

JOHNS & TURNER, Architects and Builders. Office 7-8, 325 Main. Phone Main 3471. Residence phone 2471.

J. A. SMITH—Tin shop. Tin and sheet iron work on hand and made to order. 128 North G St.

Undertakers.

MEDFORD FURNITURE CO.—Undertakers. Day phone 351. Night phones, C. W. Conklin 3601, J. H. Butler 3571.

MACKEY'S STUDIO—Pose with Mackey and die with joy." Over Allen & Reagan's store; entrance on Seventh street.

Stenographers.

ELLA M. GUANYAW—Palm Block. Stenographic work done quickly and well.

Printers and Publishers.

MEDFORD PRINTING CO. has the best equipped job office in Southern Oregon; Portland prices. 37 South Central avenue.

BUSINESS DIRECTORY

Cement Sidewalks.

CEMENT SIDEWALKS, brickmason, stone mason, plastering and all kinds of stucco work. Expert workmanship at reasonable charges by the day or contract. Address Masons, 511 E. Main st., Medford, Or.

Dentists.

DR. ARTEMAS W. DEANE—Office in room 206, Phipps bldg. Gas administered for extraction of teeth. Telephone Main 343. Night phone, 4432.

DR. W. M. VAN SCOYOC, Dentist—Office in rooms 203-204, Farmers' & Fruitgrowers' bank building, west of the tracks.

Messenger Service.

MESSENGER SERVICE—Messengers furnished at all hours of day and till 9 p. m. to any part of city, from 10c to 25c. Phone Main 1812.

Billiard Parlors.

S. T. BROWN & CO.—Billiards, Cigars and Soft Drinks. Up stairs, Young & Hall building. A nice, cool place to spend the hot afternoons.

Hospitals.

SOUTHERN OREGON HOSPITAL—344 South C st., Medford, Ore. E. W. Hisey, Matron. Official hospital P. & E. R. R.

Real Estate.

EARLE C. SABIN—Orchard tracts, city property. List your holdings with me. Only desirable property handled. Room 202, Fruitgrowers' Bank bldg.

Bill Posters.

VERNE T. CANON—Bill Poster and Distributor. All orders promptly filled. Room 29, Jackson County Bank building, Medford, Ore.

Cigars and Tobacco.

IRELAND & ANTLE, Smokehouse—Dealers in tobacco, cigars and smokers' supplies. Exclusive agents of Lewis Single Binder, El Merito and El Palencia. 212