## When buyers seem elusive andreluctant, use more "advertisinǵ pressure"

## POOTILAND NERRS NEWYORMMRXEI SECOMO PLAGE STROMGFOORELARS

HOW TO FIND BUYERS

GET IN TONCH WITH THE RIGHT PEOPLEI A eampaign of clamifiled advertiong will introduce LOOKING FOR WORK YOU MUST ANSWER ADS AND ANSWER THE ANSWERS TO YOUR Want Ads--One Cent a Word

 <br> \section*{ <br> \section*{ <br> | FOR SALE |
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| OR SALEcolisneose. |
| Studebaker spring |}

HELP WANTED.
BUSinEss DIRECTORY.
Cement sidewalits.


| 0. | California Pears and Peaches Strong |
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| to | in Eastern Market-Other Fruits |
| Are Firm- $\$ 1.90$ to $\$ 2.50$ Paid for |  |
| Bartietts. |  |

Beavers Shut Out the Seals. 5 to 0 . C
But the Vernonites Manage to
Squeeze Out a $3-1$ Victory From
Oakland.

