

When buyers seem elusive and reluctant, use more "advertising pressure"

APPLE CROP BEST IN WEST

Only Part of Country Reporting a Full Yield Is Pacific Coast—Mountain States Reasonably Good Crop—Central West Scarcely Any.

CHICAGO, July 27.—At the present time the best prospect for apples in any section of the country, and, in fact the only part of the country that gives promise of producing a full crop, is evident in the Pacific coast states—California, Oregon and Washington—with practically a similar condition in Idaho. Last year the yield in these far western states was curtailed moderately by spring frozes and other unfavorable developments, but so far this season nothing has developed to indicate any limitations in the output. While the yield promises to be what is generally termed a bumper crop, it is not essentially a bumper crop, as the trees at present in bearing are capable of producing much more fruit than is in sight this season. It is just a good healthy yield, good alike in quantity and quality.

The mountain states further removed from the Pacific ocean fared worse this year than those bordering its waters. Colorado, New Mexico and Montana have reasonably good crops, but late spring frosts cut down what at the start in the spring suggested bumper yields. The present promise is what might conservatively be termed a moderate yield—less than last season in most districts in the three states. Utah will likely produce a moderately good crop.

Between the Mississippi river and the Rocky mountains the prospective crop is uneven but, considered as a whole, is fair and perhaps a little above the crop produced last year.

Iowa has almost no apples, the spring frosts being very severe in that state. Nebraska's apples are produced almost entirely in a few southeastern counties. There the yield is fairly good, but uneven, perhaps averaging not quite as good as last season. Kansas and northern Missouri have more apples than last year, particularly Kansas, where about 50 per cent of a crop is in sight, compared with only 10 to 15 per cent of a crop last year.

In Missouri and Arkansas the July condition indicates a crop close to 40 per cent. A year ago about 15 to 20 per cent of a crop was expected.

The quality of the Mississippi valley crop promises to be quite satisfactory, though not notably so, perhaps about an average for the section.

HEAVY RECEIPTS CAUSE DROP IN BARTLETTS

Sgobel & Day of New York, under date of July 22, say:

Sales at auction here this week were: Monday, 27 cars; Tuesday, 14 cars; Wednesday, 20 cars, and today, Thursday, 28 cars. Present prices are as follows:

Bartletts	\$2.20 @ 2.10
Wicksons	1.60 @ 1.90
Burbanks	1.05 @ .65
Tragedies	1.50 @ 1.15
Eggs	1.30 @ 1.05
Germans	1.35 @ 1.30
Purple Duane	.90 @ .65
Santa Rosa	.80 @ .70
Crawfords	.60 @ .30
Deckers	.70 @ .45
Tuscan Clings	.45 @ .40
Malaga Grapes	\$1.75
Thompson Seedless Clusters	\$3.00
Cherries—One car Blings from Cove Or., with decay today averaged 85c. Season ended.	

Plums—Arrivals not so heavy. Market steady at above quotations. First Eggs and Germans today did well.

Peaches—Very small arrivals and selling low.

Grapes—A few cars from southern California sold high as above.

Bartletts—Very heavy receipts, 15,000 boxes yesterday and today, but on a drop in the market to about \$2 everybody wants them and this low price will put them into immediate consumption, and then with the increased demand we look for higher prices. California is at the very height of her shipping of this fruit.

The perfectly immense arrivals of Georgia peaches, 100 to 150 carloads daily, have depressed prices on all Pacific coast fruit and naturally

STRIKE MADE IN ST. AUGENS GROUP

Four-Foot Vein of Four to Six Per Cent Copper Struck on Old Lockwood Ledge, in Blue Ledge District.

Sam Rogers, the dean of the miners of the Blue Ledge camp, gave the following information regarding the work in the district.

In the St. Augens group, owned by Henry Callahan of Spokane, Dr. Reddy and others, a four-foot vein of ore running from 4 to 6 per cent copper and from \$2.50 to \$4 in gold has been recently struck. The first tunnel started on this claim, which is known among the old-timers as the Lockwood ledge, was too high up the mountain.

A second tunnel was started 500 feet down the mountain, and at a depth of 75 feet the ore was struck. Now a crosscut is being made to the foot wall. The strike is regarded as one of the most important in the history of the camp.

James Morris, whose claims adjoin the St. Augens group, is having his property surveyed with a view to patenting. The Eileen group is also being surveyed.

The Bloomfield, owned by Andrew Judness, is showing up a 15-foot vein of copper ore.

The prospects were never brighter for the establishment of a good camp at the Blue Ledge, and all the miners and owners are much encouraged by the outlook.

1910 APPLES NOW IN PORTLAND MARKET

(Telegram.)

Thought the fruit has not yet reached maturity, the marketing of the 1910 crop of apples in this state has already begun, the first transactions of importance for the season having been closed at Hood River. Rae & Hatfield of New York who for years past have been among the heaviest buyers of Oregon apples, are reported to have purchased the entire crop of two of the largest orchards at Hood River. The output of these orchards is estimated at 30,000 boxes, for the most part Newtowns and Spitzenbergs.

The deal was closed by George Rae, senior member of the New York firm, who has spent the past few weeks in the most important fruitgrowing districts of Colorado, Utah and Idaho. In an interview he is credited with the prediction that the northwest this year will market about twice as many apples as ever before. In the northwest generally, he says, the apple crop is an immense one and fully up to the average in quality.

The price paid for the apples already contracted at Hood River, as usual, has not yet been given out, but that it is satisfactory to the growers there is little doubt.

In the Medford and other southern Oregon fruitgrowing districts but little in the way of marketing the coming pear and apple crops has yet been done, but deals of importance in that part of the state are expected soon. In the Rogue River valley and Umpqua valley there will be a generous yield of pears and apples this year, and late reports indicate that the fruit will be superb in quality.

There is a movement afoot, particularly in the Umpqua valley, whose purpose is to bring about better marketing facilities for the fruit produced there than has been enjoyed in the past. To this end the Umpqua Valley Fruit Growers' association at a recent meeting went on record as favoring the disposition of the bulk of their products in the eastern instead of in the coast markets, the belief being that better prices generally could be obtained in the east than have to date been secured in the coast markets. With this end in view greater efforts than ever before will be made this year to interest eastern buyers in the products of southern Oregon.

Isn't there a "Help Wanted" ad today that means something to you?

So. After another ten days we shall be out of the woods as far as Georgia peaches are concerned.

Weather—The hot spell has passed and this week it has been very fine. Temperature 65 to 70 degrees.

HOW TO FIND BUYERS

GET IN TOUCH WITH THE RIGHT PEOPLE! A campaign of classified advertising will introduce you to seven out of every ten of the PROBABLE BUYERS OF THAT PROPERTY OF YOURS in this city. The other three could be found, too, by extending the campaign somewhat.

IN LOOKING FOR WORK YOU MUST ANSWER ADS AND ANSWER THE ANSWERS TO YOUR OWN ADS. You thus make a real business matter of it. And ISN'T IT A BUSINESS MATTER? Should you not hunt for work in a way that is, of itself, EVIDENCE OF YOUR BUSINESS TACT AND SENSE?

Want Ads—One Cent a Word

DENVER SWELTERING; 18 DAYS OF HEAT

DENVER, Colo., July 27.—Denver today endured her 18th successive day of hot weather, in which the temperature remained over 90 degrees. In ten days of that time the thermometer registered above 94. Last Saturday the mercury reached 101, which was a record, and yesterday the temperature was 100 degrees.

No prostrations from heat were reported, owing to the cool nights. The present hot wave is the most severe in years.

Reports from Kansas indicate that heat has seared the crops and that damage done to them is great.

BELL T OAPPEAR IN COURT FOR MURDER

LOS ANGELES, Cal., July 27.—Frank M. Bell, who shot and killed Attorney O. P. Widaman at Artesia last Thursday, will appear in court tomorrow. It is not thought probable that his preliminary examination will be held for several weeks. It is generally believed that Bell's defense will be based on a plea of self-defense.

Members of the Bell family are gathering here from El Paso and Arizona.

NOTICE OF SALE OF \$50,000.00 SCHOOL BONDS, DISTRICT NO. 49, JACKSON COUNTY, OREGON.

Bids will be received up to August 1st, at the hour of one o'clock p. m. of said day, by Jas. M. Cronemiller, Treasurer of Jackson County, Oregon, for the purchase of \$50,000.00 (Fifty thousand dollars), coupon bonds of \$1000.00 denomination, to be issued by the School District No. 49, of Jackson County, Oregon, payable in 20 years, ten years optional bearing interest at the rate of 5 per cent per annum, interest payable semi-annually. Bids to be accompanied by check, 5 per cent of the amount of the bid. The Board of Directors of said School Dist., No. 49, reserve the right to reject any and all bids.

JAS. M. CRONEMILLER, Treasurer of Jackson County, Ore. Dated this 19th... day of July, 1910.

MEDFORD MARKETS.

(Prices paid by Medford merchants.) Potatoes, new, \$1.40 per cwt.; cabbage, 2@2½c. Blackberries, \$1@1.25. Loganberries, \$1@1.25 crate. Green onions, 40c dozen bunches; radishes, 40c dozen bunches; rhubarb 4 to 5c lb.; lettuce, 40c dozen; peas, 4c lb.; turnips, 1½c lb.; beets, 40c dozen bunches; carrots, 40c dozen bunches.

Peaches, 50 to 75c box. Appricots, 5c lb. Cucumbers, 15c to 20c doz. Squash, 35@50c dozen. Corn, 15c dozen.

Butter, Eggs and Poultry. (Prices paid by Medford merchants.) Ranch butter, 25@27½c; fancy creamery, 30c.

Fresh ranch eggs, 30c. Mixed poultry, 10@14c; spring chickens, 18@20c; turkeys, 17c. (Prices paid producers.) Hay—Timothy, \$16; alfalfa, \$15; grass, \$14; grain hay, \$16. Grain—Wheat, \$1.15 bushel; oats, \$32 ton; barley, \$30 ton. Beef—Cows, 4@4½c; steers, 5@5½c; pork, 9c; mutton, 5@5½c; lambs, 6c; veal, dressed, 8c. (Selling prices.)

Rolled barley, \$1.90 cwt., \$32 ton; bran, \$1.70; middlings, \$1.85@1.90; shorts, \$1.80@1.85. Local peaches, \$1.

FOR EXCHANGE.

WILL trade 160-acre farm in Klamath county for good residence property in Medford, or fruit ranch in valley; this place is under irrigation ditch and also along river with water power; Nevada-Northern railroad runs along this place. If interested, Address Owner, P. O. Box No. 576.

FOR EXCHANGE.

TO EXCHANGE—Want to exchange Oklahoma land for good fruit land of equal value near Medford; 160 acres of choice all tillable land adjoining town of 1500 inhabitants; three blocks of high school; seven-room house; three acres Elberta peaches, five acres alfalfa; eighty in cultivation; balance pasture for town cows; abundance of good water; land suitable to plant for addition to town; choice location in best section of Oklahoma. Address C. George Apache, Okla. 118

FOR SALE.

Ranches. FOR SALE—113 1-2 acres, 100 acres good farm land; \$4000; 4 homestead relinquishments; 3 homesteads never been filed on. Address 2C, care of this office.

Business Property.

FOR SALE—Choice business property at a bargain, on long time; easy terms. Address Condor Water Power Co.

Houses.

FOR SALE—7-room house, with 2 lots, barn, etc., 3 1-2 blocks from new depot; \$2400. Address owner, P. O. Box 576.

Business Opportunities.

FOR SALE—A nice little business in a fast growing town. For information address L, care of this office. 110*

FOR SALE—Old established business in the farmers' fruit belt of the Rogue River valley, at Phoenix, Ore., on S. P. R. R. Stock at present \$10,000; all clean, well selected and free from encumbrances. Two lots, store, building with all modern conveniences, warehouses, postoffice in store, and everything necessary for conducting the business. Last year's sales \$39,000. Inquire of Hearn, Fisher & Co., Phoenix, Ore., for terms.

Acresage.

FOR SALE—Or trade, 320 acres good average land, well located; all wild land; about 30 acres non-tillable; no hills; two miles from railroad station; corners in Rogue river; 100 acres of this is worth price of whole tract; cheapest property in same vicinity; good orchard district; fine for promotion; will take city or ranch property in part payment, here or elsewhere. J. W. Dressler Agency. 11

FOR SALE—Four acres in the city of Ashland, Oregon, on corner Boulevard and Walker street; fine 4-year-old orchard, berries and vegetables; city water piped to grounds; good soil; nice 5-room plastered house with bath, hot and cold water; barn; henhouse; price \$4500 for quick sale. Box 236 Ashland, Oregon.

FOR SALE—336-acre ranch, good river bottom land, seven miles from Eugene, three miles from S. P. station, on R. F. D. route, near school and church. Good buildings, fences and water. Horses and implements and 20 head of fine Guernsey stock go with the place. One hundred pounds of butter per week goes to market from the place. Splendid fruit land. Will sell part at \$65 or whole at \$60 per acre with terms on one-half. Inquire of Rhoads & Sutton, Springfield, Or. 114*

FOR SALE—60 acres, finest building site in the valley, including 30 acres good fruit land; cheap and terms right. H. C. Maltby, No. 7, Postoffice Bldg.

FOR SALE—5 and 10-acre tracts just within and adjoining city limits, at a bargain, on 5 annual payments. Address Condor Water Power Co.

Lots.

FOR SALE—Business lots on Main street, Eagle Point; price reasonable; first come, first choice. D. B. Deeter & Co., Eagle Point. 126

FOR SALE.

Lots. FOR SALE—City lots, \$20; for a small, safe investment see the city lots I offer at \$300 and \$250 per lot; \$20 cash payment; balance \$10 per month; no interest. H. C. Maltby, No. 7 Postoffice Bldg. *

Miscellaneous.

FOR SALE—Parrot, 3 years old, talks, sings, whistles, cries and does everything a No. 1 South American parrot can do except saying anything naughty or swearing. Apply to owner. Jos. B. Stevens, Tolo, Jackson county, Oregon. 115*

FOR SALE—Shop for cleaning and pressing clothes. Apply room 15, Postoffice bldg.

FOR SALE—Handsome team black mares, 4 and 5 years old; weight 2700; sound; work any place; very stylish. Address A. K. Mall, Medford, Or. 110*

FOR SALE—Heavy spring wagon, double harness, cheap. Enquire Vinton's livery barn, Riverside avenue. 111

FOR SALE—Camp horse and child's pony. Inquire at Russell's confectionery.

FOR SALE—Two new house tents, all complete for housekeeping. Call No. 6 So. Central avenue. 110

FOR SALE—600-lb. cream separator, used two months, cheap, or will trade separator as part payment on cow. C. S., this office. 110

FOR SALE—Good sacks in quantities to suit, 3 cents each, 50 or 60 yards rag carpet, used three weeks, 25c yard; one \$50 ladies' wheel, good as new, \$20. 147 South Central avenue. 113

FOR SALE—Tents, good as new, extra heavy canvas, camp equipment, dishes, ranges, etc. Vincent & Baker, Medford water works contractors. 113

FOR SALE—Two years' lease on 350-acre ranch, together with 6 horses, 4 colts, 3 milk cows and all machinery necessary for running ranch, 50 acres alfalfa; this year's crop is between 300 and 400 tons of the best hay; good market; 3 miles from Ashland on fine road. Address A. S. Filson, Ashland, Or.

FOR SALE—Legal blanks of all kinds—trespass and other notices, at Mail Tribune office.

FOR SALE—One first-class 3 1-4 Shuttler wagon, with wood rack. Woods Lumber Co. 11

FOR SALE—Half price, pumping plant, consisting of pump house, 30 feet high, 3000 gallon tank, pump and pipe connections complete with 1 one-horse power motor and transformer. N. L. Townsend, 721 Bennett avenue. 11

FOR SALE—A full line of Old Hampshire and Oak Buns, plain and cloth finish; letter heads and envelopes. Mail Tribune office.

FOR SALE—Chandler & Price Gordon jobber, 11x14 press; a bargain. Inquire Mail Tribune office.

FOR RENT.

Furnished Rooms.

FOR RENT—Newly furnished rooms, one block from postoffice and natorium, 208 North Central ave. 11 ROOMS, light, airy, room, \$3.50 a week; bath and shower; convenient. Telephone 951. 113

FOR RENT—Furnished rooms by the day or week; electricity, baths and use of telephone. 128 South Holly street. 112

FOR RENT—Modern furnished rooms at 604 West 10th or 124 King street. 11

FOR RENT—Furnished rooms for transients, No. 10 North Grape street, next to Farmers' and Fruitgrowers' bank.

Houses.

FOR RENT—5-room house, large barn and chicken houses, one mile east, \$10 per month; would make excellent chicken ranch. Address Box 172.

FOR RENT.

Housekeeping Rooms. FOR RENT—Two suites of modern housekeeping rooms, vacant August 5, 222 South Holly st.

Miscellaneous.

FOR RENT—Barn, large enough for 4 horses. Inquire at Russell's confectionery. 11*

FOR LEASE—Fully equipped gold mine; ten-stamp mill and concentrator, all operated by electric power. Owner will furnish free electric power for share in proceeds. See Smith, at Condor Water & Power Co.

WANTED.

Miscellaneous.

WANTED—Second hand bicycle; must be in good order and a snap. Call 319 So. Grape street. 110

HELP WANTED.

WANTED—Woman to do family washing every week. Box 616, Medford, Or. 110

Help Wanted—Female.

WANTED—A waitress; must be experienced. Apply Louvre cafe. 11

WANTED—At the Ashland Hotel, Ashland, a chambermaid and waitress; both must come well recommended and fully competent; good wages. Address N. D. Hardy, prop., Ashland, Or.

WANTED—A lady cook at the Diamond Hotel. 11

Help Wanted—Male.

WANTED—Experienced stone cutter and quarry man. Call at Condor Water and Power Co's. office.

WANTED—Four young men to rent a large, well ventilated, nicely furnished room. Call 604 W. 10th St. 11

WANTED—Salesmen in every locality of the northwest; money advanced weekly; many make over \$1000 month; choice of territory. Yakima Valley Nursery Co., Toppenish, Wash.

REAL ESTATE—WANTED.

WANTED—To buy lot 50x100 feet; must have water and be off paved street; not over \$350; will make monthly payment down and balance monthly payments without interest. Address Earl, care of this office. 110

WANTED—To buy, lot in good location, close in to business center, at reasonable price, for cash. Address A. B. C., care of Mail Tribune office.

LOST.

LOST—Near Valley Auto on Main street, on Central Point road, key ring, holding about a dozen keys, including prestolite key. Suitable reward will be given on return of same to Mail Tribune office. 11

BUSINESS DIRECTORY.

Public Auditor.

E. R. WHEELER, Public Accountant and Auditor. Books opened for corporations, firms and individuals. Auditing, investigating and Systematizing. Address 707 Oakdale Ave. S. Phone Main 242, Medford, Ore.

Attorneys.

WITHINGTON & KELLY—Lawyers, Palm building.

A. E. REAMS—Lawyer, over Postoffice.

PORTER J. NEFF, WM. P. MEALEY—Attorneys-at-law. No. 9 D street, ground floor.

COLVIG & REAMES—W. M. Colvig, C. L. Reames. Lawyers. Office Medford National Bank building, second floor.

Architects.

NORMAN WINDER, architectural draftsman and builder—See me about your new home. I can save you money by planning to your own ideas and figuring with you right. Write Box 37, P. O., Medford.

JOHNS & TURNER, Architects and Builders. Office 7-8, 325 Main. Phone Main 3471. Residence phone 2471.

Tin Shops.

J. A. SMITH—Tin shop. Tin and sheet iron ware on hand and made to order. 128 North G St.

Undertakers.

MEDFORD FURNITURE CO.—Undertakers. Day phone 351. Night phones, C. W. Conklin 3601, J. H. Butler 3571.

Photographers.

MACEY'S STUDIO—"Pose with Mackey and die with joy." Over Allen & Reagan's store; entrance on Seventh street.

Stenographers.

ELLA M. GUANYAW—Palm Block. Stenographic work done quickly and well.

Printers and Publishers.

MEDFORD PRINTING CO. has the best equipped job office in Southern Oregon; Portland prices. 37 South Central avenue.

BUSINESS DIRECTORY

Cement Sidewalks.

CEMENT SIDEWALKS, brickmason, stone mason, plastering and all kinds of stucco work. Expert workmanship at reasonable charges by the day or contract. Address Massons, 511 E. Main st., Medford, Or.

Dentists.

DR. ARTEMAS W. DEANE—Office in room 206, Phipps bldg. Gas administered for extraction of teeth. Telephone Main 343. Night phone 4432.

DR. W. M. VAN SCOYOC, Dentist—Office in rooms 203-204, Farmers' & Fruitgrowers' bank building, west of the tracks.

Messenger Service.

MESSANGER SERVICE—Messengers furnished at all hours of day and till 9 p. m. to any part of city, from 10c to 25c. Phone Main 1812.

Billiard Parlors.

S. T. BROWN & CO.—Billiards, Cigars and Soft Drinks. Up stairs, Young & Hall building. A nice, cool place to spend the hot afternoons.

Hospitals.

SOUTHERN OREGON HOSPITAL—344 South C. St., Medford, Ore. E. W. Hisey, Matron. Official hospital P. & E. R. R.

Real Estate.

EARLE C. SABIN—Orchard tracts, city property. List your holdings with me. Only desirable property handled. Room 202, Fruitgrowers' Bank bldg.

Bill Posters.

VERNE T. CANON—Bill Poster and Distributor. All orders promptly filled. Room 29, Jackson County Bank building, Medford, Ore.

Cigars and Tobacco.

IRELAND & ANTLE, Smokehouse—Dealers in tobacco, cigars and smokers' supplies. Exclusive agents of Lewis Single Binder, El Merito and El Palencia. 212 West Main street.

Painters and Paperhangers.