

When buyers seem elusive and reluctant, use more "advertising pressure"

\$19,000 PRIZES AT APPLE SHOW

Details of Spokane Exhibit Set Forth—Carload Competitions on Seven Varieties and One Mixed Carload—\$250 First Prize in Each.

SPOKANE, Wash., July 26.—Six hundred and thirty boxes, or 210 barrels of the best commercial apples exhibited at the third national apple show in Spokane, November 14 to 19, will win the sweepstakes prize of \$1000 and a gold medal banner with the title of champion of the world for the owner, lessee or authorized agent of the land where the fruit was grown. The second prize is \$300 and a silver medal banner. Premiums of a total value of \$19,000 will be awarded in other contests ranging from 10 boxes to a single apple. All competitions are free and open to the world, entries closing on November 9.

In making the foregoing announcement, E. F. Cartier Van Bissel, chairman of the board of trustees of the National Apple Show, Inc., said that exhibitors may enter from one to six varieties, provided that each consists of at least 50 boxes, or he may show 500 boxes of one variety and 50 boxes of another, or make any other division he chooses within the limits.

Carload Competitions.

Mr. Van Bissel also announced carload competitions on seven varieties and one mixed carload, as follows: Winesap, Rome Beauty, Wagner, McIntosh Red, Jonathan, Yellow Newtown and Spitzenberg. The mixed carload entries may consist of not less than 50 boxes of any standard winter variety to the number of 640 boxes in each display. The straight carload entries will be scored against all other exhibits in their class on variety. The first prize in each contest is \$250 and a gold medal banner, the second being \$100 and a silver medal banner. There will also be special prizes for the best packs. The carload prizewinners and district displays from various parts of the northwest will be exhibited in the First Regiment armory, Chicago, November 28 to December 4.

Judges of international reputation will pass upon the exhibits shown in Spokane next fall, the chief points for consideration in making comparisons of values being as follows:

- Points in Consideration.
- First—Values of the varieties for the purposes to which they may be adapted.
- Second—Color, size and evenness of fruit.
- Third—Freedom from marks of insects and blemishes.
- Fourth—Apparent care in handling and taste displayed in the packing and arrangement.

Scoring points are thus apportioned: Quality, color, pack and condition, 20 each; size and uniformity, 10 each; possible, 100.

The following points will be considered on box exhibits: Bulge or swell, alignment, height at ends, firmness and attractiveness, 4 each; possible, 20. For barrels: Staves, hoops, heads and nailing, 2 each; possible, 8 points. On packing: Facing, 6; taping, pressing and packing, 2 each; possible, 12 points.

Not a Dividend-Maker.

"The National Apple Show is not a money-making enterprise in any sense of the term," said Ren H. Rice, secretary and manager of the organization. "In fact, it costs the people of Spokane fully \$25,000 a year to maintain the institution. The first show in 1908 cost \$41,000, while the expense of the 1909 exposition, which was much larger, the display space occupying an area of three and a half acres, was approximately \$42,000, and of these amounts a total of \$50,000 was contributed by subscribers to a guarantee fund.

"The people of Spokane look upon these contributions as an investment in a project that is designed to develop the apple industry, not only in the northwestern states and provinces, but all over the continent; encourage perfection in growing and fix a standard for commercial apples. Another purpose is to bring the growers of the various districts together for the interchange of ideas.

Most Pretentious of Shows.

"The shows in 1908 and 1909 were the most pretentious ever undertaken anywhere in the world, so far as the exhibition of apples is concerned. More than 1,000,000 apples were shown in 1908, while in 1909 there were 1,526,831. There will be more

than 2,000,000 apples entered in the various contests next November. If these apples were placed end to end in a straight line they would extend a distance of about 73 miles. The total value of this year's entries is estimated at from \$55,000 to \$60,000.

"Michael Horan of Wenatchee, Wash., won the sweepstakes of \$1000 in 1908, while the honors in 1909 went to Tronson & Guthrie of Medford, Or. There were 13 entries in the carload class last year, 39 district displays, each occupying 200 square feet; 73 state group exhibits, 278 single box, 236 five-box and 98 ten-box exhibits, 15 collections of 50 largest apples and 1322 plate entries of five apples each.

"Commercial organizations throughout the northwest and growers in all parts of the country are co-operating with the management in an effort to make the shows in Spokane and Chicago the largest and best in the history of fruit expositions."

HIGH PRICES FOR FOOD INCREASES LIVING COST

PORTLAND, Or., July 26.—Lovers of cabbage and sauerkraut will have to curtail their appetites. Cabbage brings the highest price ever paid for it in the Pacific northwest. A heavy shortage of the vegetable is likewise reported in Washington and California, owing to the drought which has just been broken by a few showers.

Portland wholesalers pay the growers 2½ cents a pound for cabbage. The usual price is 3½ cents. To the consumer, the retailer is selling this same cabbage at 5 cents a pound or better.

The high cost of living is also accentuated by the fact that butter in northwest markets today is selling at the highest price in history and that other provisions are unusually high.

Beef is within a fraction of the record-breaking price it sold for during the winter, when an outcry against the elevated price of meat was heard in every part of the United States.

JONES MAY MANAGE THE CLEVELAND NAPS

PORTLAND, Or., July 26.—"Fielder" Jones, ex-leader of the White Sox, now a staid business man in the lumber business in Portland, today refused to either affirm or deny the report emanating from Chicago that Jones is slated as the next manager of the Cleveland Naps.

"I am through with baseball," said the once-was and can-be-again, when told of the report. His smile was significant. The report did not seem to surprise him.

According to the report reaching here from the east, Cleveland fans have been lifted to the seventh heaven of delight because they really believe that Jones is going to be the next manager of the team.

CONTRACTORS SAY THEY HAVE \$5000 COMING

RENO, Nev., July 26.—Members of the Reno Athletic association today evinced considerable surprise when informed that J. L. McLaughlin and J. T. Walsh, who supervised the erection of the Jeffries-Johnson fight arena, had filed a foreclosure for a mechanic's lien, naming as defendants the association and claiming that \$5000 of their bill on the arena was unpaid. Moreover, the members unofficially declared that there was a mistake somewhere and that if the bill has not been paid in full this will be done without delay.

JACK JOHNSON ARRESTED FOR LACK OF SPEED

SAN FRANCISCO, Cal., July 26.—Jack Johnson, due to appear again in a New York police court, is thoroughly disconsolate today. He feels that he is having it "thrown into" him. Moreover, since it looks as though he is headed for trouble, no matter which way he turns, Johnson declares he might just as well travel his own way.

Johnson must appear today in police court on a charge of "not speeding." That is, he was arrested yesterday for obstructing traffic with his automobile. Heretofore his troubles resulted from too much speed.

JEFFRIES REFUSES TO FIGHT ANYONE NOW

LOS ANGELES, July 26.—There is absolutely nothing for the fans who have been banking on an early scrap between Jim Jeffries and some other bruiser who can put up an interesting contest with the ex-champion. Jeffries says so, and Jeffries ought to know.

Jeffries has just returned from a fishing trip at Catalina. After turn-

HOW TO FIND BUYERS

GET IN TOUCH WITH THE RIGHT PEOPLE! A campaign of classified advertising will introduce you to seven out of every ten of the PROBABLE BUYERS OF THAT PROPERTY OF YOURS in this city. The other three could be found, too, by extending the campaign somewhat.

IN LOOKING FOR WORK YOU MUST ANSWER ADS AND ANSWER THE ANSWERS TO YOUR OWN ADS. You thus make a real business matter of it. And ISN'T IT A BUSINESS MATTER? Should you not hunt for work in a way that is, of itself, EVIDENCE OF YOUR BUSINESS TACT AND SENSE?

Want Ads--One Cent a Word

ing down Billy McCarty's offer of \$20,000 for a six-round go with big Al Kaufman in Philadelphia on Labor day. Jeffries put the kibosh on fighting anyone except possibly Johnson and that he will not discuss at present.

Every item of information which you glean concerning the city in which you live through your ad-answering trips will be useful to you—perhaps in unexpected ways.

Medford, Oregon: This certifies that we have sold Hall's Texas Wonder for the cure of all kidney, bladder and rheumatic troubles for ten years, and have never had a complaint. It gives quick and permanent relief. Sixty days' treatment in each bottle. Medford Pharmacy. tf

NOTICE OF SALE OF \$50,000.00 SCHOOL BONDS, DISTRICT NO. 49, JACKSON COUNTY, OREGON.

Bids will be received up to August 1st, at the hour of one o'clock p. m., of said day, by Jas. M. Cronmiller, Treasurer of Jackson County, Oregon, for the purchase of \$50,000.00 Fifty thousand dollars), coupon bonds of \$1000.00 denomination, to be issued by the School District No. 49, of Jackson County, Oregon, payable in 20 years, ten years optional bearing interest at the rate of 5 per cent per annum, interest payable semi-annually. Bids to be accompanied by check, 5 per cent of the amount of the bid, The Board of Directors of said School Dist., No. 49, reserve the right to reject any and all bids.

JAS. M. CRONMILLER
Treasurer of Jackson County, Ore.
Dated this 19th, day of July, 1910. *

Garretson Springs.

These famous springs, located in the Siskiyou mountains, are increasing in popularity every year. There is no more delightful place to spend a summer on the Pacific coast, nor is there a spring from which the waters effect greater cures than the waters of Garretson Springs, in Siskiyou county. Fine hunting, fine fishing and excellent table fare. Fare from Hornbrook to the Springs \$5.50, on the Chris J. Quigley stage, which leaves Hornbrook at 6 a. m. daily. *

MEDFORD MARKETS.

(Prices paid by Medford merchants.)
Potatoes, new, \$1.40 per cwt.; cabbage, 2@2½¢.
Blackberries, \$1@1.25.
Loganberries, \$1@1.25 crate.
Green onions, 40c dozen bunches; radishes, 40c dozen bunches; rhubarb 4 to 5 lb.; lettuce, 40c dozen; peas, 4c lb.; turnips, 1½¢ lb.; beets, 40c dozen bunches; carrots, 40c dozen bunches.
Peaches, 50 to 75c box.
Apricots, 5c lb.
Cucumbers, 15c to 20c doz.
Squash, 35@50c dozen.
Corn, 15c dozen.
Butter, Eggs and Poultry.
(Prices paid by Medford merchants.)
Ranch butter, 25@27½¢; fancy creamery, 30c.
Fresh ranch eggs, 30c.
Mixed poultry, 10@14c; spring chickens, 18@20c; turkeys, 17c.
(Prices paid producers.)
Hay—Timothy, \$16; alfalfa, \$15; grass, \$14; grain hay, \$16.
Grain—Wheat, \$1.15 bushel; oats, \$32 ton; barley, \$30 ton.
Beef—Cows, 4@4½¢; steers, 5@5½¢; pork, 9c; mutton, 5@5½¢; lambs, 6c; veal, dressed, 8c.
(Selling prices.)
Rolled barley, \$1.90 cwt.; \$32 ton; bran, \$1.70; middlings, \$1.85@1.90; shorts, \$1.80@1.85.
Local peaches, \$1.

FOR EXCHANGE.

WILL trade 160-acre farm in Klamath county for good residence property in Medford, or fruit ranch in valley; this place is under irrigation ditch and also along river with water power; Nevada-Northern railroad runs along this place. If interested, Address Owner, P. O. Box No. 576.

FOR EXCHANGE.

TO EXCHANGE—Want to exchange Oklahoma land for good fruit land of equal value near Medford; 160 acres of choice all tillable land adjoining town of 1500 inhabitants; three blocks of high school; seven-room house; three acres Elberta peaches, five acres alfalfa; eight in cultivation; balance pasture for town cows; abundance of good water; land suitable to plat for addition to town; choice location in best section of Oklahoma. Address C. George Apache, Okla. 118

FOR SALE.

Ranches.
FOR SALE—113 1-2 acres, 100 acres good farm land; \$4000; 4 home-stead relinquishments; 3 home-steads never been filed on. Address 2C, care of this office. *

Business Property.

FOR SALE—Choice business property at a bargain, on long time; easy terms. Address Condon Water Power Co. *

Houses.

FOR SALE—House, 6 rooms, in good repair; for sale cheap if moved off lot within next few days. See Alden-hagen, Rogue River Electric Co. 109

FOR SALE—7-room house, with 2 lots, barn, etc., 3 1-2 blocks from new depot; \$2400. Address owner, P. O. Box 576.

Business Opportunities.

FOR SALE—A nice little business in a fast growing town. For information address L, care of this office. 110*

FOR SALE—Old established business in the farmers' fruit belt of the Rogue River valley, at Phoenix, Ore., on S. P. R. R. Stock at present \$10,000; all clear, well selected and free from encumbrances. Two lots, store, building with all modern conveniences, warehouses, postoffice in store, and everything necessary for conducting the business. Last year's sales \$39,000. Inquire of Hearn, Fisher & Co., Phoenix, Ore., for terms.

Acreage.

FOR SALE—Or trade, 320 acres good average land, well located; all wild land; about 30 acres non-tillable; no hills; two miles from railroad station; corners in Rogue river; 100 acres of this is worth price of whole tract; cheapest property in same vicinity; good orchard district; fine for promotion; will take city ranch property in part payment, here or elsewhere. J. W. Dressler Agency. tf

FOR SALE—Four acres in the city of Ashland, Oregon, on corner Boulevard and Walker street; fine 4-year-old orchard, berries and vegetables; city water piped to grounds; good soil; nice 5-room plastered house with bath, hot and cold water; barn; bathroom; price \$4500 for quick sale. Box 236 Ashland, Oregon.

FOR SALE—336-acre ranch, good river bottom land, seven miles from Eugene, three miles from S. P. station, on R. F. D. route, near school and church. Good buildings, fences and water. Horses and implements and 20 head of fine Guernsey stock go with the place. One hundred pounds of butter per week goes to market from the place. Splendid fruit land. Will sell part at \$65 or whole at \$60 per acre with terms on one-half. Inquire of Rhoads & Sutton, Springfield, Or. 114*

FOR SALE—60 acres, finest building site in the valley, including 30 acres good fruit land; cheap and terms right. H. C. Maltby, No. 7, Postoffice Bldg. *

FOR SALE—5 and 10-acre tracts just within and adjoining city limits, at a bargain, on 5 annual payments. Address Condon Water Power Co. *

FOR SALE.

Lots.
FOR SALE—City lots, \$20; for a small, safe investment see the city lots I offer at \$300 and \$250 per lot; \$20 cash payment; balance \$10 per month; no interest. H. C. Maltby, No. 7 Postoffice Bldg. *

FOR SALE—Business lots on Main street, Eagle Point; price reasonable; first come, first choice. D. B. Deeter & Co., Eagle Point. 126

Miscellaneous.

FOR SALE—Handsome team black mares, 4 and 5 years old; weight 2700; sound; work any place; very stylish. Address A. K. Mall, Medford, Or. 110*

FOR SALE—Heavy spring wagon, double harness, cheap. Enquire Vinson's livery barn, Riverside avenue. 111

FOR SALE—Camp horse and child's pony. Inquire at Russell's confectionery. tf*

FOR SALE—Two new house tents, all complete for housekeeping. Call No. 6 So. Central avenue. 110

FOR SALE—600-lb. cream separator, used two months, cheap, or will trade separator as part payment on cow. C. S., this office. 110

FOR SALE—Good sacks in quantities to suit, 3 cents each, 50 or 60 yards rag carpet, used three weeks, 25c yard; one \$50 ladies' wheel, good as new, \$20. 147 South Central avenue. 113

FOR SALE—Tents, good as new, extra heavy canvas, camp equipment, dishes, ranges, etc. Vincent & Baker, Medford water works contractors. 113

FOR SALE—Furnished tent, 118 So. Cottage street. 108

FOR SALE—Two years' lease on 350 acre ranch, together with 6 horses, 4 colts, 3 milk cows and all machinery necessary for running ranch, 50 acres alfalfa; this year's crop is between 300 and 400 tons of the best hay; good market; 3 miles from Ashland on fine road. Address A. S. Filson, Ashland, Or. *

FOR SALE—Legal blanks of all kinds—tresspass and other notices, at Mall Tribune office. *

FOR SALE—One first-class 3 1-4 Shuttler wagon, with wood rack. Woods Lumber Co. tf

FOR SALE—Half price, pumping plant, consisting of pump house, 30 feet high, 3000 gallon tank, pump and pipe connections complete with 1 one-horse power motor and transformer. N. L. Townsend, 721 Bennett avenue. tf

FOR SALE—A full line of Old Hampshire and Oak Bonds, plain and cloth finish; letter heads and envelopes. Mall Tribune office. *

FOR SALE—Chandler & Price Gordon jobber, 11x14 press; a bargain. Inquire Mall Tribune office. *

FOR RENT.

Furnished Rooms.
FOR RENT—Newly furnished rooms, one block from postoffice and natorium. 208 North Central ave, tf

ROOMS, light, airy, roomy, \$3.50 a week; bath and shower; convenient. Telephone 951. 113

FOR RENT—Two new and nicely furnished rooms, cool and very desirable; terms reasonable. Inquire at 203 Olsson street, 2 blocks off North Oakdale on West Hamilton street, or call Main 4474. tf

FOR RENT—Furnished rooms by the day or week; electricity, baths and use of telephone. 128 South Holly street. 112

FOR RENT—Modern furnished rooms at 604 West 10th or 124 Ktag street. 112

FOR RENT—Furnished rooms for transients, No. 10 North Grape street, next to Farmers' and Fruit-growers' bank. *

FOR RENT—Two suites of modern housekeeping rooms, vacant August 5. 322 South Holly st. *

FOR RENT—Housekeeping rooms. 45 North Bartlett street. *

FOR RENT.

Miscellaneous.
FOR RENT—Barn, large enough for 4 horses. Inquire at Russell's confectionery. tf*

FOR LEASE—Fully equipped gold mine; ten-stamp mill and concentrator, all operated by electric power. Owner will furnish free electric power for share in proceeds. See Smith, at Condon Water & Power Co. *

WANTED.

Miscellaneous.
WANTED—Second hand bicycle; must be in good order and a snap. Call 319 So. Grape street. 110

WANTED—Light driving cheap team harness and two-seated wagon; must be worth the money. Enquire 219 Olsson street. 109

WANTED—Light 2-seated canopy top spring wagon; also 1250-pound horse. Address A. J., care of this office. 109

HELP WANTED.

WANTED—Woman to do family washing every week. Box 616, Medford, Or. 110

Help Wanted—Female.
WANTED—A waitress; must be experienced. Apply Louvre cafe. tf

WANTED—At the Ashland Hotel, Ashland, a chambermaid and waitress; both must come well recommended and fully competent; good wages. Address N. D. Hardy, prop., Ashland, Or. *

WANTED—A lady cook at the Diamond Hotel. tf

Help Wanted—Male.
WANTED—Experienced stone cutter and quarry man. Call at Condon Water and Power Co's. office. *

WANTED—Four young men to rent a large, well ventilated, nicely furnished room. Call 604 W. 10th St. tf

WANTED—Salesmen in every locality of the northwest; money advanced weekly; many make over \$1000 month; choice of territory. Yakima Valley Nursery Co., Toppenish, Wash.

REAL ESTATE—WANTED.

WANTED—To buy, lot in good location, close in to business center, at reasonable price, for cash. Address A. B. C., care of Mall Tribune office. *

LOST.

LOST—Near Valley Auto or on Main street, on Central Point road, key ring, holding about a dozen keys, including prestolite key. Suitable reward will be given on return of same to Mall Tribune office. tf

BUSINESS DIRECTORY.

Public Auditor.
E. R. WHEELER, Public Accountant and Auditor. Books opened for corporations, firms and individuals. Auditing, investigating and Systematizing. Address 707 Oakdale Ave. S. Phone Main 242. Medford, Ore.

Attorneys.
WITHERINGTON & KELLY—Lawyers, Palm building.

A. E. REAMS—Lawyer, over Postoffice.

PORTER J. NEFF, WM. P. MEALEY—Attorneys-at-law. No. 9 D street, ground floor.

COLVIG & REAMES—W. M. Colvig, C. L. Reames. Lawyers. Office Medford National Bank building, second floor.

Architects.
NORMAN WINDER, architectural draftsman and builder—See me about your new home. I can save you money by planning to your own ideas and figuring with you right. Write Box 37, P. O., Medford.

JOHNS & TURNER, Architects and Builders. Office 7-8, 325 Main. Phone Main 3471. Residence phone 2471.

Tin Shops.
J. A. SMITH—Tin shop. Tin and sheet iron ware on hand and made to order. 128 North G St.

Undertakers.
MEDFORD FURNITURE CO.—Undertakers. Day phone 351. Night phones, C. W. Conklin 3601, J. H. Butler 3571.

Photographers.
MACKAY'S STUDIO—"Pose with Mackey and die with joy." Over Allen & Reagan's store; entrance on Seventh street.

Stenographers.
ELLA M. GUANYAW—Palm Block. Stenographic work done quickly and well.

Printers and Publishers.
MEDFORD PRINTING CO. has the best equipped job office in Southern Oregon; Portland prices. 37 South Central avenue.

BUSINESS DIRECTORY.

Cement Sidewalks.
CEMENT SIDEWALKS, brickmason, stone mason, plastering and all kinds of stucco work. Expert workmanship at reasonable charges by the day or contract. Address Masons, 511 E. Main st., Medford, Or.

Dentists.
DR. ARTEMAS V. DEAN—Office in room 206, Phipps bldg. Gas administered for extraction of teeth. Telephone Main 343. Night phone 4432.

DR. W. M. VAN SCOYOG, Dentist—Office in rooms 203-204, Farmers' & Fruitgrowers' bank building west of the tracks.

Messenger Service.
MESSENGER SERVICE—Messengers furnished at all hours of day and till 9 p. m. to any part of city, from 10c to 25c. Phone Main 1812.

Billiard Parlors.
S. T. BROWN & CO.—Billiards, Cigars and Soft Drinks. Up stairs, Young & Hall building. A nice, cool place to spend the hot afternoons.

Hospitals.
SOUTHERN OREGON HOSPITAL—344 South C st., Medford, Ore. H. W. Hisey, Matron. Official hospital P. & E. R. R.

Real Estate.
EARLE C. SABIN—Orchard tracts, city property. List your holdings with me. Only desirable property handled. Room 202, Fruitgrowers' Bank bldg.

Bill Posters.
VERNE T. CANON—Bill Poster and Distributor. All orders promptly filled. Room 29, Jackson County Bank building, Medford, Ore.

Cigars and Tobacco.
IRELAND & ANTLE, Smokehouse—Dealers in tobacco, cigars and smokers' supplies. Exclusive agents of Lewis Single Binder, El Merizo and El Palencia. 212 West Main street.

Painters and Paperhangers.
H. G. DEAN, O. P. M'MULLEN—Phone 3732. Dean & McMillen, contracting painters, painting, paper hanging and tinting. Estimates on all kinds of painting work. Medford, Or.

Furniture.
H. F. WILSON & CO., dealers in new and second-hand furniture and hardware. Agents for Mound City kitchen cabinet. 323 E. 7th St.

MISSION FURNITURE WORKS—Corner 8th and Holly sts., Medford. Mission Furniture made to order. Cabinet work of all kinds a trial order solicited.

MORDOFF & WOLFF—Cook stove and ranges. New and second-hand furniture. Eads' old stand, 18 W F st. South. Phone 91, Medford Ore.

Nurses.
QUAKER NURSERIES—Our tree are budded, not grafted. Our stock is not irrigated. We guarantee everything put out. We are not in the trust. H. B. Patterson, office removed to 116 East Main st.

ROGUE RIVER VALLEY NURSERY CO., Inc.—Growers of high grade nursery stock. Office 2 W. Main. Tel. 1201.

Physicians and Surgeons.
R. W. STEARNS, M. D.—Opposite Jackson County bank. Night call promptly answered. Office an residence phone Main 3432.

DRS. CONROY & CLANCY, Physicians and Surgeons, Taylor on Phipps bldg., rooms 210, 211, 215 Office phone 501, residence phone 612. Office hours 9 a. m. to 8 p. m.

DR. F. G. CARLOW, DR. EV. MAINS CARLOW—Osteopath Physicians. Mission block. Phone 292. Medford.

Medicines.
HOW YOUNG'S CHINESE MEDICINES—Will cure rheumatism, asthma, paralysis, sores and private diseases. These remedies may be procured at the Sing Lee laundry, 123 S. Riverside avenue Medford, Ore., where they will be sold by the proprietor.

Dr. Chow Young has treated several severe cases with his remedies since coming to Medford as has for reference some of the best known and most intelligent citizens in Southern Oregon. Call on his Brick Companies.

MEDFORD BRICK CO.—Geo. V. Priddy, O. D. Nagle, Geo. O'Brien—Contractors and manufacturers of brick; dealers pressed brick and lime. Office Postoffice block, room 5. Phone No. 3181.