When buyers seem elusive and reluctant, use more "advertising pressure"

HOOD RIVER CROP OF APPLES SOLD

New York Buyers Gets Two Hood River Orchards-Estimats of Output of 2000 Cars for State as Excessive by Growers.

HOOD RIVER, Or., July 25. -George Rae, of Rae & Hatfield, whole sale fruit men of New York, opened the apple buying season here by buying the entire crop of Sears and Porter and August Paasch. The Sears & Porter and Paasch orchards are the largest in bearing at Hood River, and it is estimated at this time that their combined output will be 30,000 boxes most of which are Newtowns and Spitzenbergs. As is usually the case at this season of the year when apples are contracted for the prices are not given out b. Mr. Rae or the sellers, but those interested are assured that they are highly satisfactory and when made public will show that the price of Hood River apples has not taken a slump. Other buyers representing both New York and Chicago houses are also already in the market for Hood River apples.

Rae, who was one of the ploneer buyers of the apples handled by the Applegrowers' union and handled the crop for several years, has just been through the fruitgrowing sections of Colorado, Utah and Idaho, He has also kept in touch with conditions in Oregon and Washington and believes that the northwest will send twice as many apples to market this year as ever before. On this account, he says, it is the crucial year for prices in the northwest and what is received for them this year will be a criterion in the future. Mr. Rae says the crop here is the largest and fivest in his knowledge of the apple industry at Hood River and he estimates that the valley will ship out 400,000 boxes or in the neighborhood of 600 or 700

gon this year is estimated at more HEAVY INCREASE IN Total shipment of apples from Orethan 2000 cars as against about half that number last year. It is asserted by local fruit men that this istimate is too high for the state and also for Hood River.

It was Rae & Hatfeld who inaugurated the idea last year of placing perforated labels on severr! thousand Spitzenbergs while on the tree when they were green which left the name of a celebrated New York cafe imprinted on them when they colored. The idea, Mr. Rae says, was obtained from Maxim's in Paris, where he saw a lot of magnificent pears on the table with the picture of the president of France imprinted on tem in this manner. The apples were bought from him by the cafe at a high price for use at special dinners and banquets.

Before returning to New York Mr. Rae will visit Medford to secure some of the fine pears from that section, and also Wenatchee and Yakima, where he buys several varieties of apples, such as the Winesap, which are not grown extensively at Hood River.

CATTLE MARKET IS STRONG TO HIGHER

PORTLAND, Or., July 25 .- Receipts at this market for the week ending today have been as follows: Cattle, 1692; sheep, 3426; bogs, 1437, and horses and mules, 19.

The cattle market has been strong to higher and there has been a snappy demand for every hoof that showed good quality.

Extra good steers have sold for \$6 per 100 pounds, and as as has been repeatedly stated in market letters from this office, the difference between poor and good quality is steadily growing greater. Packers and butchers who buy here find that the higher priced cattle are the cheapest in the end and that thin cattle are a poor purchase at any price.

The sheep market has not recovered from the demoralization of last week. Good 1. mbs have sold high and good quality yearling wethers have brought a fair price, but as a whole the market on sheep is not

An advance of a nickel on hogs has been a fer ture in that division. Good quality top hogs have sold at \$10.30, which is about the highest price since the early days of May.

Haskins for health.

PEAR MARKET IN NEW YORK EASES OFF

Rae & Hatfield of New York, under date of July 16, say:

The offerings of deciduous fruits this week aggregated 76 cars, as fol-

Monday-24 cars, California. Tuesday-13 cars, California. Wednesday-12 cars, California; 1 car, Arizona,

Thursday-10 cars, California. Friday-15 cars, California; 1 car,

The bulk of these consisted of plums, prunes and Bartlett pears, Plums and prunes were of good quality and condition, firm and ac-

tive market prevailed all week. Bartlett pears were in heavy receipt, and in consquence the market eased off from 50c to 75c per box in the early part of the week, clos-

ing firm with an upward tendency. The first car of Thompson Seedless grapes for the season were offered by us on Wednesday. The grapes and condition, and sold from \$1.75 to \$2 per crate. We also offered a car of Oregon Bing cherries on Fri-These cherries were of good quality, but in ripe condition, and sold from \$1.05 to \$2.

Weather for this week, fair and

Prices realized at Friday's sale

Oregon Bings, \$1.05@2; av. \$1.34. Tragedy, 95c@ \$1.50; av., \$1.27. Diamonds, \$1.05@ 1.45; av., \$1.18. Sugar, 80 1-2c@ \$1.50; av., 1.14. P. Duane, 85c@ \$1.25; av., \$1.02. Climax, 90c@ \$1.30; av., \$1.05. E. Crawford Peaches, 60c@ 80c;

St. John, 60@65c; av., 63c. Bartlett pears, boxes, \$2.50@2.35; IV., \$2.70.

Bartlett pears, half boxes, \$1.20@ 1.75; av., \$1.54.

PEAR SHIPMENTS

under the date of July 23, issues the of \$1000.00 denotation, to be issued following letter to the trade:

peaches were shipped out this last 20 years, ten years optional bearing week. Varieties now going forward interest at the rate of 5 per cent per are the best produced in the state annum, interest payable semi-annu-Peaches will continue in ample sup- ally. Bids to be accompanted by check, ply for the next ten days and poss- 5 per cent of the amount of the bid, ibly for two weeks, but we believe the The Board of Directors of said heaviest shipments have now gone School Dist., No. 49, reserve the forward.

Plums, 185 cars: Varieties now available are the same as were reported last week. Movement of this Dated this 19th., day of July, 1910. fruit has been in excess of our ex-

Pears, 416 cars: Shipments of this also shows a heavy increase. This Suisun valley.

quantities and will be followed by leaves Hornbrook at 6 a. m. daily. Malagas.

Since our last letter we have to report four dave of excessive warm weather which have effected the cape crop. In some sections a loss as high as 50 per cent has been reported and the damage has now reached a point where it is safe that the output will be considerable curtailed .More damage is reported from the carly sections that from the late ones. It is also reported from dozen bunches; carrots, 40e dozen Fresno that owing to the heat that the output of Thompson seedless and Malagas will be less that ex-

Haskins for health.

NOTICE. Notice is hereby given that my property in Crowell addition is now off the market.

NELSON W. SILSBY. July 22, 1910.

Medford, Oregon: This certifies that we have sold Hall's Texas Wonder for the cure of all kidney, bladder and rheumatic troubles for ten years, and have never had a complaint. It gives quick and permanent 51/2e; perk, 9e; mutton, 5@51/2e relief. Sixty days' treatment in each lambs, 6c; veal, dressed, 8c. bottle. Modford Pharmacy. tf

HOW TO FIND BUYERS

GET IN TOUCH WITH THE RIGHT PEOPLE! A campaign of classified advertising will introduce you to seven out of every ten of the PROBABLE BUYERS OF THAT PROPERTY OF YOURS in this city. The other three could be found, too, by extending the campaign somewhat.

IN LOOKING FOR WORK YOU MUST ANSWER ADS AND ANSWER THE ANSWERS TO YOUR OWN ADS. You thus make a real business matter of it. And ISN'T IT A BUSINESS MATTER? Should you not hun; for work in a way that is, of itself, EVIDENCE OF YOUR BUSINESS TACT AND SENSE?

Want Ads--One Cent a Word

NEW YORK APPLES AND PEAR MARKET CONDITION

NEW YORK, July 25 .- (Special.) -The market for the past week has been as follows:

Apples-Some Colorado apples arrived early in the week and sold at \$1.25@2 for Winesap and \$1@1.12 Oklahoma land for good fruit land for Gano, but no further receipts expected. A car of Washington apples in Thursday sold at \$1.75@2.225 were from Arizona, of good quality for Winesap and further receipts since then have brought about the same figures. New apples have arrived freely but stock nearly all in baskets and other small packages, small in size and poor and selling at low and irregular figures. Choice, large, hand-picked fruit, either red or green, would command \$1.50 per half barrel or more.

Pears-Southern LeConte have been in liberal supply, but much of the stock over-ripe and soft, with Wicksons, 75c@\$1.05; av., \$1.48. prices showing wider rangue. Aver-Burbanks, 70c@\$1.20; av., \$1.08. age No. 1 have ranged from \$2.50@ 3, with fancy \$3.25 and in instances even higher, especially early in the week, but soft lots have cleaned up from \$1@2 per barrel. Today supply liberal and prices lower with most sales from \$2.25 down. A few common early pears commencing to arrive from Delaware and Maryland, but poor and offered at low figures.

Heskins for health.

NOTICE OF SALE OF \$50,000.00 SCHOOL BONDS, DICTRICT NO. 49, JACKSON COUNTY, OREGON. Bids will be received up to August

1st., at the hoar of one o'clock p. m., of said day, by Jas. M. Cronemiller, Treasurer of Jackson County, Ore- FOR SALE-House, 6 rooms, in good gon, for the purchase of \$50,000.00 The California Fruit Distributors Fifty thousand dollars), cupon bonds by the School District No. 49, of Peaches, 269 cars; Twice as many Jackson County, Oregon, payable in right to reject any and all bids.

JAS M. CRONEMILLER Treasurer of Jackson County, Ore.

Garretson Springs.

These famous springs, located in is caused by several days of warm the Siskiyou mountains, are increasweather which prevailed during the ing in popularity every year. There early part of the week and has has- is no more delightful place to spend tended. picking considerably. Ship- a summer on the Pacific coast, nor ments from the river have been bet- is there a spring from which the water maintained than had been expect- ters effect greater cures than the ed, but now practically done. The waters of Garretson Springs, in Sisbulk of crop has been moved from the kiyou county. Fine hunting, fine fishing and excellent table fare. Fare Grapes; 15 cars: Thompson Seed- from Hornbrook to the Springs \$5.50, less grapes are now moving in fair on the Chris J. Quigley stage, which

MEDFORD MARKETS.

(Prices paid by Medford merchants.) Potatoes, new, \$1.40 per ewt. abbage, 2@21/2c.

Blackberries, \$1@1.25. Loganberries, \$1@1.25 crate.

Green onions, 40c dozen bunchesradishes, 40c dozen bunches; rhubarb 4 to 5c lb.; lettuce, 40c dozen; peas 4c lb.; turnips, 11/2c lb.; beets, 40c

Peaches, 50 to 75c box. Apricots, 5e lb. Cueumbers, 15c to 20c doz. Squash, 35@50c dozen. Corn, 15e dozen.

Butter, Eggs and Poultry. Prices paid by Medford merchants.) Ranch butter, 25@271/2e; fancy creamery, 30c.

Fresh ranch eggs, 30e. Mixed poultry, 10@14e; spring hickens, 18@20c; turkeys, 17c. (Prices paid producers.) Hay-Timothy, \$16; alfalfa, \$15;

grass, \$14; grain hay, \$16. Grain-Wheat, \$1.15 bushel; oats \$32 ten; barley, \$30 ton. Beef-Cows, 4@41/2 c; steers, 5@

(Selling prices.)

Rolled barley, \$1.90 cwt., \$32 ton; bran, \$1.70; middlings, \$1.85@1.90; shorts, \$1.80@1.85. Local peaches, \$1.

FOR EXCHANGE.

TO EXCHANGE-Want to exchange of equal value near Medford; 160 acres of choice all tillable land adjoining town of 1500 inhabitants; three blocks of high school; sevenroom house; three acres Elberta cultivation; balance pasture for ter; land suitable to plat for addition to town; choice location in best section of Oklahoma. Address C. George Apache, Okia. 118

WILL trade 160-acre farm in Klamath county for good residence property in Medford, or fruit sanch in valley; this place is under irrigation ditch and also along river with water power; Nevada-Northern railroad runs along this place. If interested, Address Owner, P. O. Box No. 576.

FOR SALE.

Ranches,

FOR SALE-113 1-2 acres, 100 acres good farm land; \$4000; 4 homestead relinquishments; 3 homesteads never been filed on. Address 2C, care of this office. .

Business Property. FOR SALE-Choice business prop-

erty at a bargain, on long time; easy terms. Address Condor Water Power Co.

repair; for sale cheap if moved off lot within next few days. See Aldenhagen, Rogue River Electric Co.

FOR SALE-7-room house, with 2 lots, barn, etc., 3 1-2 blocks from new depot; \$2400. Address owner, P. O. Box 576.

Business Opportunities.

FOR SALE-A nice little business in a fast growing town. For information address L, care of this office.

FOR SALE-Old established business in the farmers' fruit belt of the Rogue River valley, at Phoenix, Ore., Ja S. P. R. R. Stock at present \$10,000; all clean, well selected and free from encumbrances. Two lets, store, building with all modern conveniences, warehouses, postoffice in store, and everything necessary for conducting the business. Last year's sales \$39,000. Inquire of Hearn, Fisher & Co., Phoenix, Ore., for terms.

Acreage.

FOR SALE-Or trade, 320 acres good average land, well located; all wild land; about 30 acres non-tillable; no hills; two miles from railroad station; corners in Rogue river; 100 acres of this is worth price of WANTED-2 or 3 furnished housewhole tract; cheapest property in same vicinity; good orchard district; fine for promotion; will take city or ranch property in part payment, here or elsewhere. J. W. Dressler Agency.

FOR SALE-Four acres in the city of Ashland, Oregon, on corner Boulevard and Walker street; fine 4year-old orchard, berries and vegetables; city water piped to grounds; good soil; nice 5-room plastered house with bath, hot and cold water; bara; henhouse; price \$4500 for quick sale. Box 236 Ashland, Oregon.

FOR SALE-336-acre ranch, good river bottom land, seven miles from Eugene, three miles from S. P. station, on R. F. D. route, near school and churc's. Good buildings, fences and water. Lorses and implements and 20 head of fine Guernsey stock go with the place. One hundred pounds of outter per week goes to market from the place, Splendid fruit land. Will sell part at \$65 or FOR RENT-Furnished rooms for Sutton, Springfield, Or. 114*

FOR SALE

Acreage.

FOR SALE-60 acres, finest building site in the valley, including 30 acres good fruit land; cheap and terms right. H. C. Maltby, No. 7, Postoffice Bldg. ,

FOR SALE-5 and 10-acre tracts just within and adjoining city limits, at a bargain, on 5 annual payments. Address Condor Water

peaches, five acres alfalfa; eighty in FOR SALE-City lots, \$26; for a small, safe investment see the city town cows; abundance of good wa- lots I offer at \$306 and \$250 per lot; \$20 cash payment; balance \$19 per month; no interest. H. C. Maltby, No. 7 Postoffice Bldg. FOR SALE-Business lots on Main street, Eagle Point; price reasonable; first come, first choice, D. B. Deeter & Co., Eagle Point.

Miscellaneous,

FOR SALE-600-lb. cream separator, used two months, cheap, or will trade separtor as part payment on cow. C. S., this office.

FOR SALE-Good sacks in quantities to suit, 3 cents each, 50 or 60 yards rag carpet, used three weeks, 25c yard; one \$50 ladies' wheel, good as new, \$20. 147 South Central avenue. 113

FOR SALE-Tents, good as new, extra heavy canvass, camp equipment, dishes, ranges, etc. Vincent & Baker, Medford water works contractors. 113

FOR SALE-Furnished tent. 118 So. Cottage street. 108

FOR SALE-Two years' lease on 350 acre ranch, together with 6 horses, 4 colts, 3 milk cows and all machinery necessary for running ranch, 50 acres alfalfa; this year's crop is between 300 and 400 tons of the best hay; good market; 3 miles from Ashland on fine road. Address A. S. Filson, Ashland, Or.

FOR SALE-Legal blanks of all kinds-trespass and other notices, at Mail Tribune office.

FOR SALE - One first-class 3 1-4 Shuttler wagon, with wood rack. Woods Lumber Co.

FOR SALE - Half price, pumping plant, consisting of pump house, 30 feet high, 3000 gallon tank, pump and pipe connections complete with WITHINGTON & KELLY-Lawyers, 1 one-horse power meter and transformer, N. L. Townsend, 721 Bennett avenue.

FOR SALE-A full line of Old Hampshire and Oak Bonds, plain and cloth finish: letter heads and envelopes. Mail Tribune office.

FOR SALE-Chandler & Price Gordon jobber, 11x14 press; a bargain. Inquire Mail Tribune office.

FOR RENT.

Furnished Rooms. Furnished Rooms.

keeping rooms at once. Lock Box

FOR RENT-Newly furnished rooms one block from postoffice and natatorium, 208 North Central ave, tf ROOMS, light, airy, roomy, \$3.50

week; bath and shower; convenient. Telephone 951. FOR RENT-Two new and nicely furnished rooms, cool and very desirable; terms reasonable. Inquire at 203 Oleson street, 2 blocks off North Oakdale on West Hamilton

street, or call Main 4474. tf FOR RENT-Furnished rooms by the day or week; electricity, baths and use of telephone. 128 South Holly 112 street.

FOR RENT-Cool, well furnished rooms. 134 S. Ivy street. FOR RENT - Modern furnished rooms at 664 West 10th or 124 King

street.

whole at \$60 per acre with terms on transients, No. 10 North Grape one-half. Inquire of Rhoads & street, next to Farmers' and Fruitgrowers' bank.

Housekeeping Rooms. FOR RENT-Housekeeping rooms.

45 North Bartlett street. FOR RENT-Suite of four modern housekeeping rooms for rent August 5. 222 South Holly street.

Miscellaneous.

FOR LEASE-Fully equipped gold mine; ten-stamp mill and concentrator, all or erated by electric powet. Owner will furnish free electric power for share in proceeds. See Smith, at Condor Water & Power

WANTED.

Miscellaneous. WANTED-Parties wishing outfits to make trips to mountains see or phone H. C. Messenger, Agate. 108 WANTED-Light driving cheap team harness and two-seated wagon; must be worth the money. Enquire 219 Oleson street.

TO BUY-Second hand desk and typewriter. Address 526 West 10th. C. F. Williams.

WANTED-Light 2-seated canopy top spring wagon; also 1250-pound horse. Address A. J., care of this

HELP WANTED.

Help Wanted-Female.

WANTED-A waitress; must be experienced. Apply Louvre cafe, tf WANTED-At the Ashland Hotel, Ashland, a chambermaid and waitress; both must come well recommended and fully competent; good wages. Address N. D. Hardy, prop., Ashland, Or.

WANTED-A lady cock at the Diamond Hotel.

Help Wanted-Male.

WANTED-Experienced stone cutter and quarry man. Call at Condor Water and Power Co's. office.

WANTED-Four young men to rent a large, well ventilated, nicely furnished room. Call 604 W. 10th St. tf WANTED-Salesmen in every locality of the northwest; money advanced weekly; many make over \$1000 month; choice of territory. Yakima Valley Nursery Co., Toppenish, Wash.

LOST.

LOST-Automobile crank for Rambler car, on Main street. Leave at this office and receive reward. . LOST-Near Valley Auto or on Main

street, on Central Point road, key including prestolite key. Suitable reward will be given on return of same to Mail Tribune office. tf

BUSINESS DIRECTORY. Public Auditor.

E. R. WHEELER, Public Accountant and Auditor. Books opened for corporations, firms and individuals. Auditing, investigating and Systematizing. Address 707 Oakdale Ave. S. Phone Main 242, Medford, Ore.

Attorneys.

Palm building. A. E. REAMS-Lawyer, over Postoffice.

LEY-Attorneys-at-law. No. 9 D street, ground floor. COLVIG & REAMES-W. M. Colvig, C. L. Reames. Lawyers. Office Medford National Bank build-

PORTER J. NEFF, WM. P. MEA-

ing, second floor. Architects.

NORMAN WINDER, architectural draftsman and builder-See me about your new home. I can save you money by planning to your own ideas and figuring with you DRS. CONROY & CLANCY, Physiright. Write Box 37, P. O., Med-

JOHNS & TURNER, Architects and Builders. Office 7-8, 325 Main. Phone Main 3471. Residence phone

sheet iron ware on hand and made to order. 128 North G St. Undertakers.

dertakers. Day phone 351. Night phones, C. W. Conklin 3601, J. H. Butler 3571. Photographers.

Mackey and die with joy." Over Allen & Reagan's store; entrance

ELLA M. GUANYAW-Palm Block

Printers and Publishers.

best equipped job office in Southern Oregon; Portland prices. 37 South Central avenue.

BUSINESS DIRECTORY

Cement Sidewalks.

CEMENT SIDEWALKS, brickmason, stone mason, plastering and all kinds of stucco work. Expert workmanship at reasonable charges by the day or contract. Address Masons, 511 E. Main st., Medford, Or. Dentists.

DR. ARTEMAS W. DEANE-Office in room 206, Phipps bldg. Gas administered for extraction of teeth. Telephone Main 343. Night phone.

4432. DR. W. M. VAN SCOYOC, Dentist-Office in rooms 203-204, Farmers' & Fruitgrowers' bank building,

west of the tracks. Messenger Service.

MESSENGER SERVICE - Mesengers furnished at all hours of day and till 9 p. m. to any part of city, from 10e to 25e. Phone Main 1812. Billiard Parlors.

S. T. BROWN & CO.—Billiards, Cigars and Soft Drinks. Up stairs, Young & Hall building. A nice, cool place to spend the hot after-

Hospitals, SOUTHERN OREGON HOSPITAL

344 South C st., Medford, Ore. E. W. Hisey, Matron. Official hospital P. & E. R. R. Real Estate.

EARLE C. SABIN-Orchard tracts, city property. List your holdings with me. Only desirable property

handled. Room 202, Fruitgrowers'

Bank bldg. Bill Posters. VERNE T. CANON—Bill Poster and Distributor. All orders promptly filled. Room 29, Jackson County

Bank building, Medford, Ore. Cigars and Tobacco.

IRELAND & ANTLE, Smokehouse-Dealers in tobacco, cigars and smokers' supplies. Exclusive agents of Lewis Single Binder, El Merito and El Palencia. 212 West Mgin

Painters and Paperhangers.

H. G. DEAN, O. P. M'MULLEN-Phone 3732. Dean & McMullen, contracting painters, painting, paper hanging and tinting. Estimates on all kinds of painting work. Medford, Or.

ring, holding about a dozen keys, H. F. WILSON & CO., dealers in and hardware. Agents for Mound City kitchen cabinet. 323 E. 7th St. MISSION FURNITURE WORKS-Corner 8th and Holly sts., Medford. Mission Furniture made to order. Cabinet work of all kinds.

> A trial order solicited. MORDOFF & WOLFF-Cook stoves and ranges. New and second-hand furniture. Eads' old stand, 18 W. F st. South. Phone 91, Medford,

Nurseries.

QUAKER NURSERIES-Our trees are budded, not grafted. Our stock is not irrigated. We guarantee everything put out. We are not in the trust. H. B. Patterson, office removed to 116 East Main st.

ROGUE RIVER VALLEY NUR-SERY CO., Inc.-Growers of highgrade nursery stock. Office 25 W. Main. Tel. 1201. Physicians and Surgeons.

W. STEARNS, M. D.-Opposite Jackson County bank. Night calls promptly answered. Office and residence phone Main 3432.

cians and Surgeons, Taylor and Phipps bldg., rooms 210, 211, 212. Office phone 501, residence phone 612. Office hours 9 a. m. to 8 p. m. DR. F. G. CARLOW, DR. EVA MAINS CARLOW - Osteopathic Physicians. Mission block. Phone

Medicines. HOW YOUNG'S CHINESE MEDI-CINES-Will cure rheumatism asthma, paralysis, sores and private diseases. These remedies may be procured at the Sing Lee laundry, 123 S. Riverside avenue,

Medford, Ore., where they will be sold by the proprietor. Dr. Chow Young has treated several severe cases with his remedies since coming to Medford and has for reference some of the box known and most intelligent citizen in Southern Oregon. Call on him.

Brick Companies. MEDFORD BRICK CO.—Geo. Priddy, O. D. Nagle, Geo. 1 O'Brien-Contractors and manu facturers of brick; dealers pressed brick and lime. Office Postoffice block, room 5. Phon No. 3181.

292, Medford.

Ore.

Tin Shops.

. A. SMITH-Tin shop. Tin and MEDFORD FURNITURE CO .- Un-

MACKEY'S STUDIO-"Pose with

on Seventh street. Stenographers.

Stenographic work done quickly and well.

MEDFORD PRINTING CO. has the