



We have been appointed by the Southern Pacific Co. to hold a

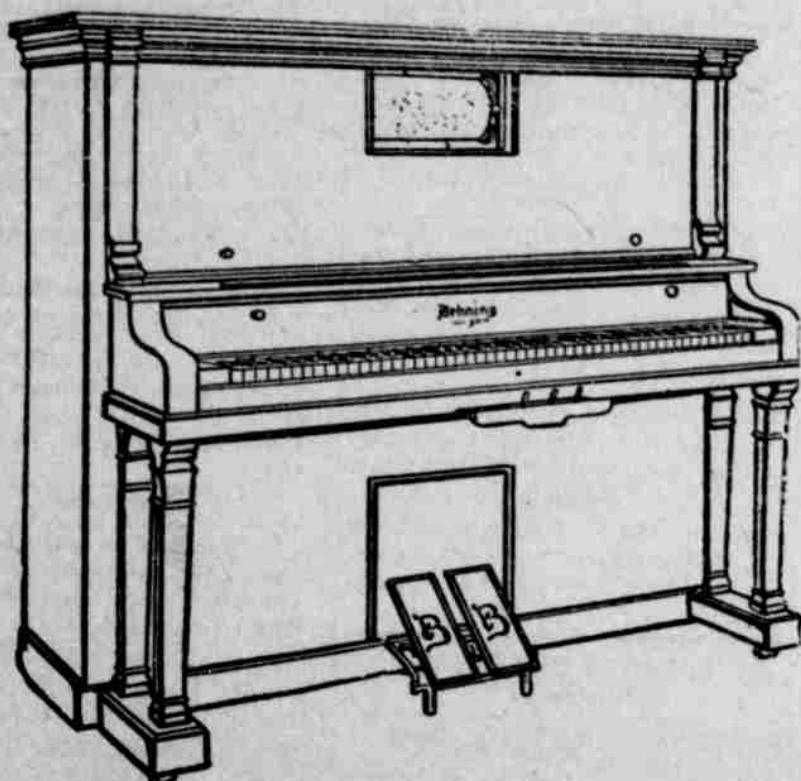
PIANO SALE

Commencing Tomorrow Morning, (Monday), at 9 a. m. Sharp

This is certainly your best opportunity to purchase a high-grade piano at a very low sale price. This car of pianos were only slightly damaged—a little scratch here and there, no harm to the tone, no damage to the vital parts of any piano in the entire lot—yet we have been ordered to dispose of all at

Ridiculously Low Sale Prices

Come and see these fine pianos. We will sell them quickly. Our past experience teaches us that they will only be here for a few days at most. You know that Hale's never offers anything but the best quality—that every piano offered for sale will be exactly as represented. Over 2000 satisfied owners of pianos sold by Hale's in the Rogue River Valley. You can add your name to the list tomorrow.



Factory to Home Distributors

We are factory distributors for the world's best pianos and player pianos.

The old reliable, Chickering Bros., Ivers & Pond, A. M. McPhail, Krell, Sterling, Laffargue, Huntington, Mendelssohn, also the most celebrated player pianos, the Appolla, Sterling, Loffargue.

You can buy any of the above pianos or players or one of the first mentioned SALE PIANOS and all you have to pay is

\$10.00 DOWN \$6.00 Per Month

We Save You at Least \$100.00 on Your Piano

\$500.00 Reward Offered

To any one that can prove that we are not in a position to sell pianos cheaper than any of our competitors barring none. We are the only direct factory to home distributors of the world's best pianos and player pianos at the least possible expense.

We don't harp through the columns of the daily newspapers about our honesty and non-deceiving policy of selling cheap pianos such as Wellington and others at \$265.00, \$290.00, but we do actually trade in more of these pianos than we can possibly sell for \$104.00 to \$123.00, at the very best.

We don't store a piano for a private family at \$1.00 per month and then in turn let the piano out to public institutions as well as homes, but this we can prove has been done by dealers now doing business in Medford, and that the same is being done at the present time. What do you call this—some of that so-called non-deceiving honesty, same as the renting stored pianos of a private family.

Listen to me! To show you that I mean business, I will place in the Jackson County Bank my check for \$500.00. You go pick out the piano you like best from the so-called one-priced house (to inexperienced buyers) and then come to us with the style and retail price and we will agree to duplicate the piano for \$100.00 less than asked by the other concern, giving us only sixty days in which time to get the piano from the east. Remember that we are direct factory dealers and this requires time to get pianos from the east.

You Are Cordially Invited to Visit Our

Wholesale Warehouse

Corner 10th and Oakdale. Tel Main 4171

Dealing With HALE'S Means Satisfaction

