


 of students seeking to acquire knowledge-one thing
certain- their experiments have proved very costly
the Rogue River valley.
An example of some of their work is shown in one
the prize orchards near Medford, whose owner was p
suaded to turn over a block of his greatest producers
experimental purpeses. As a result, there is no fruit this block this year, and probably will not be for several
rears, although these trees have produced upwards of
$\$ 1000$ an acre in faney pears.
Although climatic conditions and soil analysis proved
conslusively the inadvisability of irrigating at a certain conslusively the inadvisability of irrigating at a certain
season of the year, the college experimentalists flooded
the trees with water at the wrong time, whinch brought up
a lime sub-soil, as well as chilling the roots during the fruit bud formative season, and it will
national conditions are restored.
C. A. Cole, professor of horticulture of the O. A. C., in
a lecture delivered reeently at Sutherlin said: .Did you
stop to think that the most famous fruit growing sections
are not are not large valleys. Take for instance Hood River and
the Columbia sections. Rogue River can hardly come
in this class as yet, as they have not gotten down to fruit
growing and a great deal of their land is still in wheat growing and a great deal of their land is still in wheat
and wheat fields, but these sections are all in small ral-
leys."


PERPETUATING THE GRAFT.
The American Protective Tariff league, an organiza tion devoted to perpetuation of the never-ending tariff
graft, which is becoming more and more burdensome to the consumer with each revision, has rushed to the de-
fense of the administration, and is flooding newspaper offices with circulars, bo
support of the new tariff.
support of the new tariff. tory to the mass of the people. Though championed by
the president. it has made both him and his administration
unpopular. It has split the republican party, given insurunpopular. It has split the republican party, given insur-
gents success, dethroned Speaker Cannon and forced the retirement of the tariff warhorses, Senators Aldrich and
Hale. It has forced President Taft to take the defensive in his first year, and the executive and most of his cabinet are busy stumping the country in their own defense.
The unrest and dissatisfaction is not as at first thought, the mouthing of opposition newspapers, but is deep-rooted among the people.
At no time have party lines rested lighter with the pub-
ic than today. The words "republican" and "democrat" lic than today. The words "republican" and "democrat"
have lost their charm, because more people are doing the have lost their charm, because more people are doing the
thinking for themselves. A party organization is eganded at the best as but an organization
It would puzzle anyone to tell the diffe
it would puzzle anyone to tell the difference bet ween the sake of remaining at the pie counter, the outs hoping to oust them.
ger recently admittentective Tariff league, whose nan putting forth the tariff literature and who freely abuses hose who oppose his propaganda, is an organization primarily devoted to the distribution of the earnings of th
many into the pockets of the few, and self-respecting new papers should demand the same rate for printing the that they ask for other political advertising.

## A NEGLECTED ESSENTIAL.

An article "On the Selling Line" in the Saturday Er ning Post of April 30 should be read by every merchan as it desc
In this article it is stated that thirteen of the New York department stores spend $\$ 250,000$ a month in newspaper advertising. The average amount spent by each firm is
one and a half per cent of gross sales. The test of the advertisement is the amount of business it brings as compared with the amount done on the same day of the pre-
vious year. It is stated that a good retail advertisement vious year. It is stated that a good retail advertisement
averages in cost not more than seven per cent of the total sales of the day
"The smart advertiser," says the writer, "does not as a rule spend anything hike seven per cent for advertis-
ing puproses-indeed, he does not know how much he does ing puproses-indeed, he does not know how much he does advertising he is satisfied. On the whole of the amount of advertising he is satisfied. On the whole of the amount or money devoted to advertising in sest, is too small. An advertising appropriation of $\$ 1000$ or $\$ 1200$ each year should not under normal conditions be excessive for a town of 6000 . There are small towns take to kindly, and they can be put into execution at a cost of not over thre to five per cent of gross sales.
"The successful dealer spends in printers' ink all the way from practically nothing up to five per cent of his annual sales, the former when location and windows are exceptionally good. Under average conditions, beginners
should spend from one to one and a half per cent of their should spend from one to one and a hatf per cent of their
annual sales in newspapers, perhaps two per cent would annual sa
be better.
"When well done, printed matter undoubtedly influences people to come into your store. The right expenditure of a modest amount of money in newspapers not only serves to diminish the amount of money necessary to spend in leaders. Advertising copy should be simple and direct

## What the merchant is going to do. A promise to the publi once made should never be broken. The reason that si mut

| MODAA WARS OF SOUHHERN OREEON |  |
| :---: | :---: |
|  |  |






Farmers' \& Fruitgrowers Bank.

## Dainty Delights

We have never displayed a finer line of right now. New patterns, new models and a large variety of leathers. Light and medium weight boots, Oxfords and Slippers, made from the softest skins and the most flexible sole leather.
We will welcome the opportunity of showing you what daintiness and comfort in foot wear means.

## Edmeades $\beta_{r e s}$

## I Want <br> A Home

$\qquad$
Address CASH BUYER, Care MAIL TRIBUNE,

## A Home For Sale

$\qquad$

## Do You Wish To Buy a Home

ARE YOU WANTING A HOME?
WHY RENT WHEN YOU CAN TAKE ADVAN TAGE OF OTHER PEOPLE'S MISFORTUNES?
Parties are compelled to leave the city, and offer a
fine new two-story, eight-room house, completely lumbing fixtures, lawn, cement walks and curb, home and is located on one of the best streets in the

Modern Cottage For Sale
dale, east front, fine lawn and shrubbery, cemen

New Five-Room Cottage
J. W. Dressler Agency west main street

## Perfection in Baking

 The most skilled baker must use the best ma
the latest and most approved scientific way. The reason is seen very plainly now-we
in all our baking; cook in the latest and best

## Peerless Bread



Cream Bread for Family Use

## 

Fruit
Have you noticed our fruit display .

Fountain
Rardon's Bakery \& Confectionery
GRAPE AND MAIN STREETS.

