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Is our field, and no order is too large or too small for us. We are supplied with dry materials and can turn out any work entrusted to our care in the most expeditious and satisfactory manner possible. You are invited to place your orders for WINDOW FRAMES with us and we promise to not only give you the best job the most skilled wood workers can turn out, but will do it quickly. All prices reasonable.

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Medford Sash and Door Company

Phone Main 1841

Medford, Oregon

CO-OPERATION THE SMALL MAN'S SALVATION

(Continued from Page 10.)

an important shipping point of a buying concern. "The simple fact is that the exchange handles oranges and lemons at cost; while if we can't get a profit on them there's no use in our doing business."

As to how much of the remaining 40 per cent of the citrus crops the exchange may finally absorb, no one could venture a prophecy. "I think some competition is a pretty good thing in this business," said Mr. Woodford, the exchange manager.

While the exchange dates from 1895, there were 17 months, from April, 1903, to September, 1904, during which the marketing of its members' fruit was not in its hands. The management of that time—different from the present one—thought competition was not so good a thing in the citrus industry. It made a combination with the important buying and forwarding houses. The agency—the California Fruit Agency—did the marketing both for the exchange and for the buyers or commission houses, and thus controlled 73 per cent of the crop—the exchange supplying about 40 per cent and the buying houses about 33. To the unbelievers in competition this might seem almost ideal. The results, however, were anything but ideal.

There is still some dispute as to why the agency failed so completely. For one thing, there was a rather unfavorable season; the fruit generally came to market in inferior condition. Under any marketing arrangement, it is claimed, results to the growers would have been unsatisfactory. Indeed, in 1904, the average price, freight deducted, fell to \$1.09 a box, and there was an average net loss of \$18 an acre to the grower. But a deeper trouble was that the agency was composed of incongruous elements. It was partly made up of co-operating growers, who wished fruit marketed at cost, and partly of private concerns that were in the marketing business for profit. The agency was abandoned after 17 months' trial, and the exchange resumed its own marketing under a new management. Since then it has stuck to co-operation and has grown.

While the big exchange handles only 60 per cent of the crop, 20 to 25 per cent more is marketed in a co-operative way by the growers themselves. At Redlands is the Mutual Orange Distributors, composed of half a dozen local associations of growers. Though it is quite independent of the big exchange, it does business in substantially the same way. At Riverside the National Orange company is a marketing agency of the Chase family, who are very large growers. There are a number of these marketing concerns.

Upon the disruption of the agency several of the largest buying houses formed the California Citrus union, which now consists of three of the biggest non-co-operative buyers. The Citrus union and other independent, non-co-operative buyers now handle from 15 to 20 per cent of the crop.

There is another organization, the Citrus Protective league, which is independent of the exchange, yet warmly supported by it. The league

represents 80 per cent of the citrus industry, concerning itself largely with freight rates, the tariff and like measures. While co-operating grain farmers are accumulating grave doubts about the highly protective tariff, co-operating orchardists seem to think very well of it—as nearly 60 per cent of the lemons used in the United States still come from Italy, California furnishing only about 40 per cent. The league was instrumental in securing the increased duty on lemons in the Payne bill, and is now very busy trying to keep the railroads from appropriating the larger part of the benefit by correspondingly advancing their freight rates. The league has in the past obtained some reductions in freight rates, both on oranges and lemons. Going before the railroads as the representative of 80 per cent of an industry that ships 40,000 cars a year, it receives respectful attention. It is pointed out that Mr. Harman personally received the league's delegates and listened attentively to what they had to say, whereas an individual grower, or the representative of a few growers, probably couldn't have got beyond the private secretary's stenographer.

The California Fruitgrowers' Exchange—the big exchange—is a really large and powerful concern. It sold last year, in round numbers, \$22,500,000 worth of fruit and it is the dominant factor in the citrus market. Naturally, it has enemies and critics who charge it with being arbitrary and dictatorial, and especially with fighting other marketing agencies by underselling them, to the general detriment of fruitgrowers. I suppose it isn't perfect, for few human institutions are; but the weight of disinterested opinions seems very clearly to be on the side of the exchange and in favor of co-operative marketing.

Advertised Letter List.

The following letters remain un-called for at the postoffice at Medford, Or., Wednesday, April 20:

Mrs. Hilda Anderson, J. W. Berry, Geo. Bohnert, Mrs. Laura Chase, Rev. W. F. Childs, J. J. Cooley, Howard Clifton, Mamie L. Clark, G. L. Clapp, Kate Fox, George Garant, Trose Hiatt, Bessie Howard, Ray Hullquist, Ed Jacobsen, R. H. Jones, O. T. Kittleson, Hank Korlas, Mrs. Rex Lampher, John T. Loveshad, R. E. McCoy, Mrs. Emma McMaster, Mrs. F. Moore, Mr. McNabb, J. W. Osgood, H. C. Raymore, Mrs. L. A. Ranger, C. H. Rhodes, William R. Roberts, Mrs. Howard Rogers, Jennie Sevey, Annie Smith, Zearl C. Spears, Summervale Orchard Co., Thomas Thompson, Trust & Savings Bank, J. W. Wilson, Fred Walls.

Parties calling for the above letters will please say "Advertised." A charge of 1 cent will be made upon delivery.

A. M. WOODFORD, P. M.

Notice.

The Ladies' Aid society of the Presbyterian church will meet on Tuesday afternoon at the home of Mrs. H. G. Wortman, on South Oakdale avenue. All ladies are requested to be present at this time, as there is important business to be transacted.

NOTICE OF ELECTION

Be it resolved by the city council of the city of Medford, Oregon:

That notice is hereby given that a special election in and for the city of Medford, and in and for the territory hereinafter described, has been ordered by said council to be held, and the same will be held on the 24th day of May, 1910, between the hours of 9 o'clock, a. m. and 5 o'clock p. m., for the purpose of submitting to the qualified electors of said city at said election the following question:

Shall the boundaries of the city of Medford be altered by including therein the following described territory, to-wit:

Commencing at the northeast corner of section 36, township 37, range 2 west of the Willamette meridian; thence south on the east line of said section 36 to the north line of donation land claim No. 85, in said town and range; thence west along the north line of said donation land claim No. 85 and donation land claim No. 84, of said town and range to the northwest corner of said donation land claim No. 84; thence north to the north line of said section 36, being the present boundary of said city of Medford; thence east along said north line of said section 36 and the present boundary of said city, to place of commencement; all in Jackson county, Oregon.

The following are hereby designated as the places in said city at which the polls will be open within said city:

First ward—Commercial Club rooms.
Second ward—Nash hotel.
Third ward—City hall.

The following is hereby designated as the place in the territory above described at which the polls will be open:

Fourth house from south city limits, on west side of county road extending south from the end of Newtown street in said city.

The following have been and hereby are, appointed and designated as judges and clerks of said election:

First ward in said city—L. L. Damon, judge; G. P. Lindley, judge and clerk; C. W. Davis, judge and clerk.

Second ward in said city—L. B. Warner, judge; J. Bellinger, judge and clerk; William Ulrick, judge and clerk.

Third ward in said city—M. F. McCown, judge; Scott Davis, judge and clerk; H. B. Cady, judge and clerk.

In the territory heretofore described—C. W. Rinaberger, judge; R. A. Johnson, judge and clerk; William Murray, judge and clerk.

The electors of said city of Medford, and the electors of the territory heretofore described, are hereby invited to vote on said proposition by placing upon their ballots, "for annexation" or "against annexation" or words equivalent thereto.

Resolved further, that this notice be published in the daily Mail Tribune, a newspaper of general circulation in said city of Medford, and in territory above described, for a period of four weeks prior to such election, and also four copies thereof be

posted in four public places in said city, and four public places within the territory above described, for a like period, by the city recorder or under his direction.

The foregoing resolution was passed on the 19th day of April, 1910, by the following vote: Merrick, aye; Emerick, absent;

Approved, April 20, 1910.
W. H. CANON,
Mayor.

Attest: ROBT. W. TELFER,
City Recorder.

Wortman, aye; Elfert, aye; Demer, aye; Welsh, aye.
Approved, April 20, 1910.
W. H. CANON,
Mayor.

The foregoing resolution was passed on the 19th day of April, 1910, by the following vote: Merrick, aye; Emerick, absent;

Attest: ROBT. W. TELFER,
City Recorder.

J. E. ENYART, President
JOHN S. ORTH, Cashier

J. A. PERRY, Vice-President
W. B. JACKSON, Ass't Cashier.

THE MEDFORD NATIONAL BANK

CAPITAL \$50,000
SURPLUS \$10,000
Safety boxes for rent. A general Banking Business transacted.
We solicit your patronage.



If Your Neighbor Has Electric Light

and you have not, just step into his house some evening after dark and compare its light with your own. Study each point of convenience, cleanliness, clearness, beauty carefully, and then figure out for yourself if it would not pay you well to have your house wired for electric light at once.

Electric light today is cheaper and better than ever before, since the General Electric Company placed its MAZDA lamp on the market. We have arranged to supply our customers with the G.E. MAZDA lamps on very favorable terms. These lamps give two to three times as much light as other lamps using the same current.

If your house is located on any of our distributing lines we shall be glad to advise you about having it wired and will give you more facts about the efficient electric lighting of your home.

ROGUE RIVER ELECTRIC COMPANY
113 SOUTH FRONT STREET.



PAY YOUR BILLS
with a check instead of cash. Then you will have both a record of your payment and a receipt as well. Checks on the Farmers' & Fruitgrowers' Bank are good as gold. You can secure a book of them by opening an account there. You avoid lots of trouble and dignify your business by their use.
FARMERS & FRUITGROWERS' BANK.

I wish to announce that I have purchased the
Union Livery Stables
and will conduct a general feed and boarding establishment. Horses boarded by the day, week or month. I guarantee a square deal to all.
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