

An Old Adage Applied to Growing and Marketing Commercial Fruit How the Orchardists of the Rogue River Valley Are Working It Out

THE old adage, "In union there is strength," has come to have an added meaning to the orchardists of the Rogue River valley, who are applying the principle therein to the growing and marketing of commercial fruit from this section. No longer will each orchardist work for his own good, to the detriment, if it so obtain, of his neighbor, but through the medium of the Rogue River Fruit & Produce association all will work together for the common good.

The movement for the formation of the association was started several months ago by local orchardists who realized that in order to obtain the highest results co-operation was necessary.

At a recent meeting of the Rogue River Horticultural society a committee of 15 was appointed to draw incorporation papers and by-laws for such an organization. The committee represents all sections of the Rogue River valley from Merlin on the north to the California line. Its personnel follows:

J. W. Merritt; Central Point; G. A. Hover, Phoenix; H. E. Gale, Merlin; George A. Hamilton, Grants Pass; C. E. Selleck, Murphy; Horace Pelton, Gold Hill; L. K. Haak, Eagle Point; J. A. Westford, Medford; C. E. Whisler, Medford; C. D. Snel, Ashland; W. A. Sumner, Medford; Gordon Voorhies, Portland; Chester Wright, Ashland; F. H. Cowles, Medford; E. V. Carter, Ashland, and R. H. Parsons, Medford.

After being in session some time the committee succeeded in completing its work and on April 16 at 11 a. m. a mass meeting of the stockholders will meet to perfect the organization by the election of officers.

In the meantime, Dr. J. F. Reddy has been employed to take charge of the subscriptions to the capital stock of the association. He will be assisted by each member of the committee.

The complete articles of incorporation and by-laws of the association follow:

Articles of incorporation of the Rogue River Fruit & Produce association:

Know all men by these presents, that we, the undersigned, C. H. Gillette, Ashland, Or.; G. A. Hover, Phoenix; W. A. Sumner, Medford; G. A. Hamilton, Grants Pass, and H. E. Gale, Merlin, do hereby associate ourselves as a corporation under the general incorporation laws of the state of Oregon, and we do hereby adopt the following articles of incorporation:

Article I—The name of this corporation shall be the Rogue River Fruit & Produce association.

Article II—The objects and purposes of the Rogue River Fruit & Produce association shall be:

1. To pick, grade, pack and to buy and sell, direct or on commission, fresh and prepared fruits and other farm products of all kinds.
2. To buy, sell and deal in fruit and other farm products packing material, orchard supplies, spraying material and machinery.
3. To buy, rent, lease, acquire and improve such real estate as may be required in the business of this corporation.
4. To buy, rent, lease, build, acquire and operate packing houses, warehouses, offices and other buildings, railroad tracks and wagon roads, and to lease or sell the same.
5. To buy, rent, lease, acquire, build and operate precooling plants, ice factories, cold-storage plants, dryers, canneries and by-products factories, and to lease or sell the same.
6. To manufacture and sell ice and distilled water, spray materials, boxes and all kinds of fruit and produce supplies.
7. To fix such charges, tolls and commissions on sales and operative work in the business of the association as may be required to meet the expenses and other financial needs of the association.
8. To borrow money on bonds, notes or otherwise, and to mortgage or pledge any or all of this corpora-

tion's property, real and personal, to secure the same.

9. To make and execute contracts in furtherance of the business of this corporation.

10. To do and perform generally any and everything necessary, proper or convenient to carry into effect the objects and purposes above stated.

Article III—The duration of this corporation shall be perpetual.

Article IV—The principal place of business of this corporation shall be at the city of Medford, Or.

Article V—

Section 1. The capital stock of this corporation shall be \$50,000.

Section 2. The capital stock shall be divided into 5000 shares of the par value of \$10 each.

In witness whereof we have hereunto set our hands and seals, and two others of like tenor and date, this 16th day of February, A. D. 1910. (Signed.)

(Seal.) C. H. GILLETTE.
(Seal.) G. A. HOVER.
(Seal.) W. A. SUMNER.
(Seal.) GEO. A. HAMILTON.
(Seal.) H. E. GALE.

State of Oregon, Jackson county, ss.:

This is to certify that on this 16th day of February, 1910, before me, the undersigned, a notary public in and for said county and state, personally appeared the within named G. A. Hover, W. A. Sumner, G. A. Hamilton and H. E. Gale, to me known to be the identical persons described in and who executed the foregoing articles of incorporation, and acknowledged to me that they executed the same freely and voluntarily, for the uses and purposes therein mentioned.

In testimony whereof I have hereunto set my hand and affixed my notarial seal, the day and year last above written. (Signed.)

HOLBROOK WITHINGTON,
Notary Public for Oregon.
State of Oregon, Jackson county, ss.:

This is to certify that on this 21st day of February, 1910, before me, the undersigned, a notary public in and for said county and state, personally appeared the within named C. H. Gillette, to me known to be the identical person described in and who executed the foregoing articles of incorporation, and acknowledged to me that he executed the same freely and voluntarily, for the uses and purposes therein mentioned.

In testimony whereof I have hereunto set my hand and affixed my notarial seal the day and year last above mentioned. (Signed.)

R. P. CAMPBELL,
Notary Public for Oregon.
My commission expires September 11, 1911.

Suggested by-laws for Rogue River Fruit & Produce association.

Article I—Directors and officers.

Section 1. The board of directors shall consist of fifteen stockholders, who shall be elected at the first meeting of the stockholders, and at each annual meeting thereafter, and who shall hold office for one year, and until their successors are elected and qualified.

Section 2. The officers of the corporation shall consist of a president, vice-president, secretary, treasurer and an auditing committee of three members. These officers shall be elected by the board of directors, from among their number, and shall hold office at the pleasure of and for such time as may be fixed by the board.

Section 3. Vacancies in any office, however occurring, shall be filled by a majority vote of the board of directors, and any stockholder elected to fill a vacancy in the board of directors shall hold office for the unexpired term.

Section 4. A bank or banks may be designated as treasurer or custodian of the funds of this corporation.

Section 5. The treasurer shall give bonds in such amounts as the board may require, unless a bank shall be chosen as treasurer, in which event no bonds shall be required.

Section 6. No director of this corporation shall be allowed to hold

any other office or position, in the employ of the Rogue River Fruit & Produce association other than president, vice-president, auditing committee man, secretary or treasurer; nor shall the manager hold any other office or position with this corporation other than that of manager.

Section 7. No officer or director of this corporation shall hold any office or position in the employ of any other fruitgrowers' association, or other similar organization engaged in the same line of business as this corporation, provided that this section shall not apply to the officers of any such organization now existing in the Rogue River valley.

Section 8. No person shall be eligible to hold office as an officer or director of this corporation who shall be directly or indirectly engaged in or a representative of any fruit or produce commission business, and any officer or director engaging in such business or accepting such position shall thereby become disqualified as such officer or director, and

the board of directors shall thereupon declare his office vacant.

Article II—Salaries.

Section 1. The directors of this corporation shall be paid a compensation of \$2.50 for every day or part of a day that each is in attendance at a meeting of the board of directors, and they shall each be paid a further remuneration of 6 cents per mile for the distance one way by the usual and most direct route of travel from their respective places of residence to the place of meeting of the board of directors.

Section 2. No officer or director of this corporation shall share in any profits or commissions earned by this corporation other than regular dividends which may be declared for the benefit of all stockholders.

Article III—Duties of officers.

Section 1. The board of directors shall have full and exclusive control of all business transactions of the Rogue River Fruit & Produce association, not otherwise specified in these by-laws, and they shall also have full power to fix the duties of

all other officers and employees of this corporation.

Section 2. The auditing committee shall have all books and accounts of the Rogue River Fruit & Produce association audited once each three months, employing expert accountants to do the work, if they see fit, or are so ordered by the board of directors.

Article IV—Penalties.

Section 1. Any director who is absent from two successive regular meetings of the board of directors shall be considered to have resigned and to have forfeited his office, unless at the next regular meeting of the board of directors he shall present an excuse for such absence satisfactory to the board. The secretary shall state in the minutes of the meeting the action of the board, and the secretary shall also keep a roll of attendance at each regular and special meeting, noting the directors present and those absent. He shall, when he notes the absence of a director from two successive regular meetings of the board, re-

port the same to the board of directors, and the board at their next regular meeting shall take action, the secretary notifying such delinquent director of the proposed action.

Article V—Meetings.

Section 1. The annual meeting of the stockholders of this corporation shall be held on the second Tuesday in February of each year, and special meetings of the stockholders may be called by the president, vice-president or by a majority of the directors or by stockholders holding at least one-third of the subscribed capital stock of this corporation.

Section 2. Notice of the annual meeting and of all special meetings shall be given by the president or secretary of the corporation at least 30 days prior to the date of such meeting, which notice shall state the time and place of such meeting, and shall be published in three newspapers in Rogue River valley—one in Ashland, one in Medford and one in Grants Pass—once each week for four successive weeks prior to such meeting.

Section 3. At all meetings of stockholders a majority of the subscribed capital stock shall constitute a quorum for the transaction of business at such meeting, and every decision of the majority of the stock represented at such meeting either by stockholders in person or by written proxy, shall be valid as an act of such meeting, with the exception of the amendments of these by-laws.

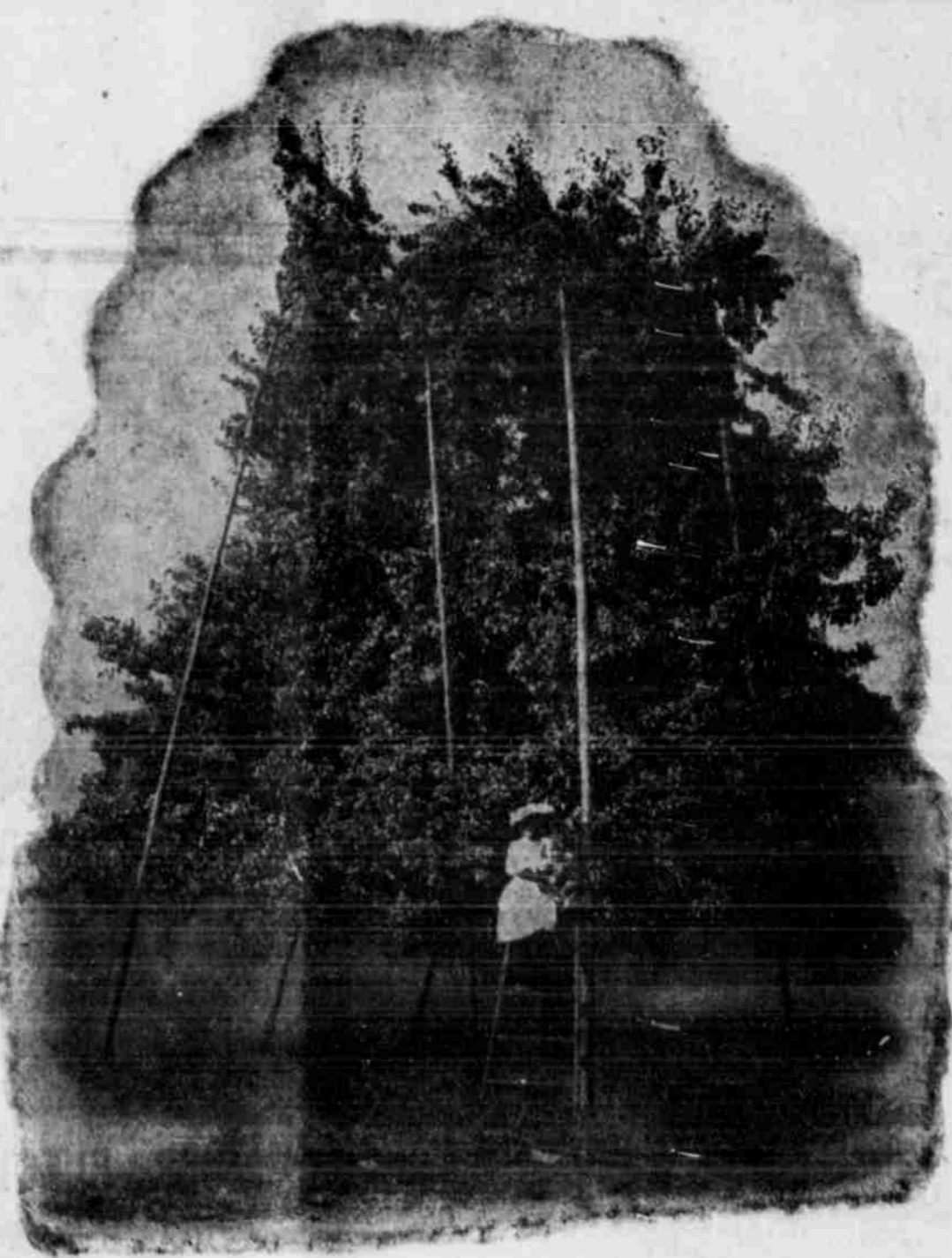
Section 4. At the annual meeting of the stockholders the following order of business shall be followed:

ONE ROGUE RIVER PEAR TREE NETTED ITS OWNER \$226 IN ONE YEAR

Some men are wiser than their day and generation. In this category may be classed the late nurseryman, O. Coolidge, of Ashland, who, during his long life in this valley, did much to advance horticultural interests. He so constantly asserted that the Buerre de Anjou represented a fortune to the man who grew the trees in this favored valley, that his friends humorously called him "De Anjou" Coolidge. Many a man in this valley regrets today that he did not heed the old gentleman's admonition and plant largely of this variety of pear.

The tree is remarkably healthful and vigorous here, and is a persistent and at time a phenomenal bearer of a grade of pears which is only excelled in price in the markets of the world by the famous Comice. The appended illustration is from a photo taken in 1908 of the tree which of all fruit trees in the world holds the record as the heaviest individual bearer. It stands on the old Soliss place, southwest of Medford, on Griffin creek, and when the tract was bought by Mr. Soliss, 33 years ago, the tree was then bearing good crops, and during all the intervening years it has never once failed to bear a good crop.

In the year 1907 every available inch of bearing space on this wonderful tree was occupied by a cluster of fruit, and arrangements were made to have a photo of the tree with its enormous crop



THE FAMOUS BUERRE DE ANJOU.

This famous old tree is growing near Griffin creek and has borne continuously for more than 30 years. In 1907 it netted its owner \$226—the price paid for 47 boxes of fancy fruit.

Tree Planting Crusade Starts in Near Future

Next Wednesday the city engineer's office will take up the matter of placing stakes at uniform distances along the streets of the city for the purpose of planting shade trees, and the ladies of the Greater Medford club will begin their crusade in earnest toward making Medford "The City Beautiful." The city officials are lending their aid to the movement and everything augurs well for the undertaking.

"This season of the year is especially well adapted to the planting of shade trees," states Professor P. J. O'Gara, pathologist of the department of agriculture, who is lending his experience to the ladies, "and if healthy trees are set out they should do well and get a splendid start."

The ladies of the club have enlisted the support of nearly every resident and within a short time the streets of Medford should present a most pleasing effect.

The trees to be planted may be obtained at the Hotel Nash from H. B. Patterson, with whom the ladies have made arrangements to handle them. They were chosen by the ladies and purchased from a northern nursery company.

Each tree upon its arrival will be examined by its competent inspector and only the most healthy will be sold to the residents of the city. The ladies plan to retail the trees at cost, their only object being to make Medford a more beautiful city in which to live. They are to closely watch the progress of the work and see that the trees are placed on every resident street in the city.

that year. Through negligence, however, the crop was gathered and shipped and aggregated 47 boxes sold in New York City for a sum which netted the if to rob the tree of its Medford shipper \$226. As renow, a huge limb was broken while the fruit was being gathered, destroying fully five boxes of fruit, which should have been credited to its yield that year. Last year, when the photo was secured, the crop was not nearly so heavy, but the present season bids fair to eclipse the record made in 1907.

An orchard of pear trees like the Soliss tree would be a money-maker not equaled by any other investment of like amount of capital. Not even a bank or a railroad could pay such big dividends. The average number of Anjou pear trees to the acre is 80. For each tree to clear a net profit, as did the Soliss tree this past season, would make an immense profit for the acre. To have an orchard of which all the trees would bear like this famous tree is not possible in the present state of horticultural knowledge, for no matter how well an orchard is cared for some of the trees will be shy bearers, while others will only bear heavy crops on alternate years. But it can be depended on that fully 75 per cent of the trees will be heavy and regular bearers, provided they are on the right soil and were vigorous, healthy trees at planting and have had proper care.

Section 2. The first board of directors, in conjunction with the manager, are hereby authorized and empowered to establish permanent grades on fruit and produce other than apples, as above provided, such grades, when so established, to be permanent unless changed by a majority vote of the stockholders at any regular meeting or at a special meeting called for that purpose.

Section 3. The manager of the association shall be ex-officio inspector of fruit, with power to enforce conformity to the established grades, and he shall have power to appoint deputies to assist in such work. Any appeal from his decision shall be taken to the board of directors in such manner as the board shall prescribe.

Article VII—Marketing products.

The members of this association shall be permitted to market their products by sale or consignment, either direct or through the association; provided, that if any portion of the products of a member be marketed through the association, the association shall be entitled to collect from said member a commission upon the proceeds of all of the product of such member of the same kind or class as that marketed through the association, however the remaining portion of such product be marketed. In applying this by-law, each season's products shall be considered separately.

Article VIII—Amendments.

These by-laws may be amended at any annual meeting of the stockholders, or at any special meeting of the stockholders called for that purpose, by the affirmative vote of the majority of the subscribed capital stock, but no amendment shall be made at any special meeting unless the article and section to be amended, or the proposed amendment, be set forth in the notice of such meeting.

Section 4. At the annual meeting of the stockholders the following order of business shall be followed:

1. Reading the annual report of the manager and action on same.
2. Action upon proposed amendments of the by-laws.
3. Election of directors.
4. Any other lawful business.

And all proceedings at all stockholders' meetings shall be governed by Cushing's Manual, unless otherwise provided by these by-laws.

Section 5. Regular meetings of the board of directors shall be held on the second Tuesday in each month, and special meetings may be called at any time by the president or vice-president upon two days' notice, either verbal or written, being given to each director by the secretary. Five directors shall constitute a quorum for the transaction of all business at all meetings of the board.

Article I—Grades of fruit.

Section 1. Three grades of apples are established as the standards for this association, namely, "extra fancy," "fancy" and "choice." Apples in boxes marked "extra fancy" shall be sound, smooth, practically free from bruises, worms, worm stings or disease, and have proper shape for the variety, fully matured. Red varieties shall be 95 per cent or higher red. The "fancy" grade shall consist of apples sound, smooth, practically free from bruises, worms, worm stings or disease, and have reasonably proper shape for the variety, fully matured. All red varieties in this grade shall be at least 50 per cent red, except Spitzenberg, Winesap, Jonathan and Arkansas Black, which shall be at least 70 per cent red. The "choice" grade shall consist of apples sound, free from any breaks in the skin or black bruises, also free from worms or any disease which injures the quality of the apple.

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Yes—this is a good time to sell real estate—but it ought to be advertised, not merely placarded.

This town's stores are bigger, better, newer, more appealing today than ever before. And the ads. are "keeping pace."

You have business with the classified ads. if you have property to rent of any kind.