

## TRUCH FARMERS WANTED

The state railroad commission, which has been a benefit to the shippers of Oregon, has cut the Southern Pacific in Oregon twenty per cent. The reduction applies to points in the Willamette and Rogue River valley, operating both ways.

The new rate between Portland, Aurora, Woodlawn Salem and Albany to or from Ashland or Medford, is 20 cents per hundred weight in place of ${ }^{\prime 2} 25$ cents. The company has accepted the cut without a fight and the new rates are now in effect.

As a result, growers are enabled to ship produce to the rate from Oregon points to California is as much in favor of Willamette growers as the rate to Portland is in favor of Rogue River producers. However, this is outside the jurisdiction of the state commission.
Several hundred carloads of potatoes, vegetables and other produce that can be raised profitably here are now shipped into Medford that should be grown locally. There the valley and one that should be taken advantage of. Medford needs a vegetable and fruit market, and there was such an institution it would stimulate the grom ing of $m$

## THE NATION IN ITS INFANCY.

Every little while someone fills space in magazines by writing of the long expected great American novel or the great American drama or something else distinctively American, and just as distinctively great. It is a favorit As advertising new novels, pi American novel has As a matter of fact, the great American novel has never
een written, the great American drama not been staged, the great American painting not been painted, because America has not yet produced a civilization of its own. It is a nation still in the process of formation, a composite of the civilizations of Europe, which has not yet created ideals distinctively its own.
Nearly everything called American is borrowed from Europe, and could not be otherwise with a large percent age of our population less than a generation in the home
of their adoption. We have not yet developed characteristics that make for individuality in nations.

The masters of the old world in literature and the arts are still our masters. We send our artists to Europe to tinge their future careers with the ideals of foreigners and all of our art reflects its foreign origin. Even in sciense, the nations of Europe lead. Only in one field does America lead-that of mechanical invention, showing the practical, commercial instinets naturally developed by a home building, empire-creating nation.

There is very little original creation in America. In government and social life we ape the conventions of Europe. But there are signs of a beginning of American art
-both in sculpture, architecture and painting-but no signs of an American literature. Artists are beginning to break away from old-world conventions-but it is as yet only a beginning. But there is nothing discouraging in this. It is a feature to be expected of a nation still in the early formative period. Only when nations reach maturity and pass the zenith, do they excel in the arts. With the perfection of the arts, with the nation in its fullest flower, degeneracy and decay soon follow. So it is a hopeful sign when a nation has still an art and literature of its own to create.

## A BUSINESS ESSENTIAL.

When you build a new factory at the cost of $\$ 100,000$ you do not consult the books at the end of the first month of its occupancy and brand it as a losing investment be cause you have made only $\$ 10,000$ worth of goods in it.

When you install a new piece of time-and-labor-saving machinery you do not expect it to pay for itself within few weeks.

You regard both the factory and the machinery as an investment from which you will reap satisfactory dividends for many years. If you expected to get back the principal of your investment in the building and machinery within a short time after their erection or installation your friends would be quite sure you were going crazy.

There are other methods of building a business besides factories and putting in machinery.

Advertising is an essential part of the business strue ture. Advertising consists in the production of impressions which influence the human mind. It differs from


McCarthy silghts Women.

## ABearingOrchard at Eagle Point <br> $\$ 3000$ Cash Will Handle it

26 1-2 Acres of the Finest Soil in Jackson County

## 10 Acres in Bearing

(Newtown and Spitzenbergs)

Balance in the highest state of cultivation, all ready to plant, every acre under Fish Lake ditch, small house and barn. The first man we show this to will take it. If you're in the market, don't fail to see it.

## Rogue River0rchard Land Company Inc.

10 North FrontSt.,
Medford, Oregon

