Want Ads Not Only Hunt For Buyers But Find Them

CAL. DECIDUOUS FRUIT GROW-ERS TAKE ACTION.

At Santa Rosa, Placerville and Solano Standard Pack Has Been Adopted at Recent Meetings -Other Improvements.

SACRAMENTO, Cal., Feb. 16 .- A convention of representative fruit- storage. growers of Sonoma county was held | The stockholders unanimously votat Santa Rosa. State Commissioner Jeffrey presided. After an extended A 30 per cent dividend was declared. discussion the fruit growers unanimously voted to adopt the standardization of all kinds of fruit, a simifar action to that taken in the counties of Placerville and Solano, and formed. It was also decided to standardize dried fruits and a committee was named to meet with the association. A standard box for apples also will be provided for in a conference with the northwest and Watsonville apple associations. A

in the state university. Luther Burbank, who was one of the speakers, Nasser, Albuquerque; W. D. McKay + heartily indorsed the action taken regarding the furthering of the fruit industry. Senator Price addressed the meeting on fruit-growing legisla-D. Stephenson, T. Irvine, Portland; tion and favored the bonding of the H. M. Ireland, M. O. Evans, Jr., Eva state for the building of state high- J. Evans, Oakland. ways. The convention also voted in favor of the enforcement of the spraying law and the inspection of .

BOXED APPLES SELL WELL.

Fancy Prices Are Paid for Product From the Northwest.

WENATCHEE, Wash., Feb. 16 .-Statistics compiled from reports by growers and handlers show that the production of commercial apples in 1909 was a matter of 22,735,000 barrels, of which 2,435,000 barrels, or 7,305,000 boxes, were marketed by western orchardists. California and Colorado report crops of 80 and 90 per cent respectively, while the yields in the other western states are given at from 35 to 40 per cent.

The crops in Washington, Oregon, 16@18c per lb. Idaho and Montana were shorter than at any time in the last five years, but the growers received more @ 28c; local storage, 27c; eastern money for their fruit than in either storage, 17@18c. 1908 or 1907. They also received more than the growers packing their 39c; fancy, 37c; store, 25c. apples in barrels, as is evidenced by reports from Boston, New York and fancy hens, 18 1/2; roosters, old 13 1/4; Chicago, showing winter apples in barrels selling at from \$3 to \$6 a 18c for dressed; ducks, 22 1-2c; turbarrel wholesale, while boxed apples keys, alive, 22c; dressed, 27@29c; are quoted at from \$2.50 to \$5, with

WEEK'S TRADE NEW YORK GOOD allve. Western Box Apple Market Was Steady to Firm.

NEW YORK, Feb. 16.-Trade in apples this week was the reverse of active, potwithstanding favorable weather conditions and no material \$.06. increase in the receipts. The market was steady to firmer on fancy fruit, but weaker on low grades, which were in burdensome supply. Evidences were again plentiful that the trade is willing to pay a handsome price for fancy fruit, and will not haggle over figures that are deemed somewhat unreasonable, but it is reluctant to handle poor apples except when liberal concessions are made.

The western box apple market was steady to firm at full late prices. Newtown Pippins sold all the way from \$2 to \$2.50 per box; Washington Gano apples brought \$2 to \$2.25 Colorado Ganos, \$1.50 to \$1.75; Winesaps, \$3 to \$3.25, and Spitzenbergs, \$4 to \$4.50. The latter was in very light supply and in good demand.

PROSPEROUS FRUIT YEAR.

\$1.070.000 Are Paid to Grand June tion Fruit Growers.

GRAND JUNCTION, Colo., Feb. 16 .- The annual report of Manager John F. Moore of the Grand Junction Fruit-Growers' association shows that the association did the biggest business in its history in 1909, and that it secured for its members the highest prices of the world's markets paid for apples, pears, peaches and several other varieties of fruits. The report shows that to 29 different states and countries heavy shipments of this valley's fruits were made poor cows. \$3.00@3.50; bulls, \$2.50 last year. Among the heaviest buy- @3.75; stags, \$2.50@3.00. ers of Grand Valley fruit were the far-famed fruitgrowing states of Missouri, Oklahoma, New York, stockers, \$7.00; pigs, \$8.00. Texas and California, and in every

TO IMPROVE FRUIT PACK one of these states the Grand Valley fruit was in greater demand and received far greater prices than the

> \$1,070,486.18, against \$334,696.18 in 1908, \$700,625 in 1907 and \$555,-813.44 in 1906.

> amounted to 1850, or 1427 more than 1908, 945 in excess of 1907 and 698 more than 1906. On January 14, the association has 66 cars of apples in

ed to increase the stock to \$200,000.

Hotel Arrivals.

The Nash-T. Cole, Berkeley, Cal. C. E. Bade, A. R. Merghn, Portland; W. W. Cardwell, Roseburg; L. Woodwhich will rule throughout the state ford, city; W. R. McCaren, Los Anas soon as the organizations can be geles; C. A. Westhafer, Portland; E. E. Brockman, Sliger; S. C. Mott, New York; C. McCarthy, San Francisco; F. Cutler; W. H. Yerison, Portland; M. Heynemann, San Francisco; H. ton, Spokane; S. W. McFarland, mixed lots, \$5.50. Portland; J. M. Wilson, Fremont, Or.

resolution also was passed asking Koenigham, Portland; Delbert Bu-The Moore-C. C. Weidemann, L. nary, \$5.00 @ 5.25. viz, Talent; Mrs. D. M. McNasser, and wife, Brainard, Minn; E. S. Tillinghart and wife, Hilling; Claude C.

PORTLAND MARKETS.

Hops, Wool and Hides. HOPS-1908 crop, choice 15c; prime to choice, 16c; prime, 15 %c; medium. 15c; 1909, choice, 21c;

prime, 20c; medium, 16@19c, WOOL-Nominal, 1909, Willamette valley, 20@21c; eastern Ore-

gon, 20 @ 23c. SHEEPSKINS-Shearing, 10@25c each; short wool, 25@50c; medium wool, 50c@ \$1 each; long wool, 75c@ \$1.25 each.

TALLOW-Prime, per 1b. 3@4c; No. 2 and grease, 2@24c. MOHAIR-1909, 23@24c lb.

HIDES-Dry hides, 17@184c lb; green, 9 % @ 10 % c; bulls, green salt, 7c lb; kips, 10@10 %c; calves, green.

Butter, Eggs and Poultry. EGGS-Local, candled, select, 27 1/2

BUTTER-Extra creamery, 37@

fancy selling as high as \$7.50 a box. ed chicken, 1@2c pound higher than

Grain, Flour and Hay. BARLEY-Producers' price-1909 -Feed, \$31; rolled, \$33; brewing.

WHEAT-Track, club, \$1.06@ 1.07; blue stem, \$1.16; red, \$1.08; forty fold, \$1.10; Willamette valley,

MILLSTUFFS-Selling price-Bran, \$27; middlings, \$34; shorts, \$26 @ 27.50; chop, \$22@29; alfalfa meal, \$21 per ton.

FLOUR-New crop, patents, \$6 .-15; straight, \$5; bakers', \$5:95@ 6.15; Willamette valley, \$5.70 bbl.; export grades, \$4.50; graham, 1-4s, FOR SALE-40 acres of good timber \$5.70; whole wheat, \$5.75; rye, \$5.75; bales, \$3.15.

HAY-Producers' price-New timothy, Willamette valley, fancy, \$20; ordinary, \$19; eastern Oregon, \$20@21; mixed, \$15; clover No. 1, \$15.50@16; wheat, \$16@17; cheat, \$16@17; alfalfa, \$17.

OATS-Spot delivery, new, paoducers' price-Track-No. 1 white, \$31@\$32; gray, \$30@31.

Fruits and Vegetables. FRESH FRUITS-Oranges: New navels, \$223.00. Bananas, 5@5%c lb; lemons, \$5.50@6.00 box; grapefruit, \$4; pears, \$1.25; grapes, \$1 .-

POTATOES-Selling, new, \$1.15 FOR SALE-60 acres, finest building @1.25; buying, eastern Multnomah and Clackamas, 80@85c; Willamette valley, 70 @ 75c.

ONIONS-Jobbing, \$1.50 per cwt; garlic, 10@12c per lb.

APPLES-\$1.25@\$3.50. BEANS-Small white, \$5.50; large white, \$4.50; pink, \$4.85; bayou,

\$6; Limas, \$5; reds, \$8. CATTLE-Best steers, \$5.50@5. 75; good steers, \$5; common steers, \$4.25; medium, \$4.35@4.50; fancy heifers, \$4.00; medium cows, \$4.00;

HOGS-Best east of the mountains \$9.00@9.25; fancy, \$8.50@8.75; SHEEP-Best wethers, \$6.00; or-

home product.

Some of the Want Ads The amount paid the growers was "Were Written for You" The number of ears shipped

In the course of a year a certain number of want ads are WRITTEN FOR YOU. That is, they have a greater interest for YOU than for anyone else in the city-hence are, in effect,

less you pay the price. The price is intelligent vigilance in reading the classified ads. No one can do it for you - and find the ads that were "written for you." You must do it your-

And to keep missing the ads that were "written for you" is to keep aloof from the atmosphere of success-to keep your self out of tour , with the prospering people, the winning people, the worth-while people,

After you find a few of the ads that were "written for you," you'll begin to find some of the charges and opportunities to prosper which daily life in this city hold FOR YOU! One cent a word. Six insertions to rthe price of five.

·····

Portland; C. M. Specks, W. E. Bray- 6.75; straight ewes, \$5.25@5.50; +

CALVES Best, \$5.75@ 6.00; ordi-

MEDFORD MARKETS.

Fruits and Vegetables. (Prices paid by Medfrod merchants.)

APPLES-2@4c lb. Potatoes, 1 :-2c lb, onlone, \$1.50 cwt.; cabbage, 2c; turnips, 11/2c; \$1.25 dozen.

Butter, Eggs and Poultry. Prices paid by Medford merchants) Ranch butter, 32 1/2 c; fancy cream-

Fresh ranch eggs, 25c. Mixed poultry, 10@14c; spring office. chickens, 15@18c; turkeys, 17c. (Prices paid producers.)

Hay-Timothy, \$16; alfalfa, \$15; grass, \$14; grain hay, \$16. Grain-Wheat, \$1.20 bushel; oats,

\$36 ton; barley, \$30 ton. Beef-3 1-2 to 4 1-2c; pork, 7 1-7c; mutton, 7c; lamb, fc; veal (dcessed)

(Selling prices.) Rolled barley, 2 cwt., \$38 ton; bran, \$1.07; middlings, \$1.85@1.90; shorts, \$1.80@ 1.85.

FOR SALE-Cheap, 1 bay mare; sound, good to work, R. A. Harvey corner C and Clark street, 289

FOR SALE-5 and 10-acre tracts just within and adjoining city limits, at a bargain, on 5 annual payments. Address P. O. Box 418. . FOR SALE-Eggs, thoroughbred

Bugg Orpington settings, \$2 per 15. Address Pine Tree Poultry Ranch, Gold Ray, Oregon.

FOR SALE--Choice business proper ty at a bargain, on long time; easy terms Address P O Box 418. * FOR SALE-Oak, fir and pine cordwood, 12 and 16-inch; also dry rail wood; dry pitch for kindling. Phone

order to Main 4201 FOR SALE-Will sell my black mare 11 years old, 1200 pounds; good to work; fine under saddle; perfectly sound: only \$150 cash. Call at 1009 W. Main street. C. T. Har-

five miles from Medford; all down hill. Mat Calhoun, Phoenix, Ore-

FOR SALE-Fine new 6-room bungalow at No. 641 North Riverside avenue; house all modern and east front; maple floors; corner lot; price \$2000; half half cash, balance terms. This will make you a fine home and is an extra good buy. C. H. Pierce & Son.

FOR SALE-Or trade, 40 acres on Antelope creek, half bottom land; this is undeveloped fruit land; will trade to half value; price \$800. C. C. Pierce, Medford. 286

site in the valley, including 30 acres good fruit land; cheap and terms right, H. C. Maltby, Palm Bldg., Main and Front.

FOR SALE-Household furniture. Inquire 214 W. Jackson st. 286 FOR SALE-One brand new Oliver typewriter, with all the latest improvements, \$85 cash, cost \$100; this machine has not been used. Address K, care of this office. L. L. Kinnear.

FOR SALE-Thoroughbred Rhode Island eggs, \$2.50 for 15. W. Theo. Matlock, Willie street. FOR SALE-A nearly new, three inch wagon, complete. Address Box 724, Medford, Or. 285*

FOR SALE.

spring and 1000 cords of wood on it; Power Co. a No. 1, road in all directions; \$45 per acre; buy of owner. See Coleman at cigar factory. 268*

residence, seven rooms, bath and land, corner lot, magnificent view, Will sell on terms or exchange for Rogue River or Medford property. Inquire G. Putnam, Mail Tribune

FOR SALE-A beautiful home in a good locality; a well finished nineroom house; nice lawn, small orchard, shade trees, good barn and windmill; pipeline on one corner. Inquire of F. X. Musty, Tolo, Or.304 WANTED-Experienced stone cutter FOR SALE-On North Riverside

Avenue, 5 room house, barn and one-half acre of good garden land WANTED-Competent girl for genall for \$1500. Address P. O. box eral housework for family of three 878, Medford, Or.

you like to get 640 acres with 10 million feet of saw timber for \$7000? We have it for sale. C H. Peirce & Son.

FOR SALE-Jersey cow at 1306 Central avenue, North., Medford, 288 FOR SALE-Or exchange, good secured paper to exchange for small ranch or Medford city property. Address I. V. N., care Mail Tribune.288 FOR SALE-For a few days, 6-room house, one acre choice land, well located: a money maker at \$2850. Let us show you. Wright & Allin.284 FOR SALE-One acre, one block from Main: half set to fruit; dandy garden; grapes, berries, cherries, choice location for chickens, \$3500; terms. We can show you. Wright & Allin, 128 E. Main.

FOR SALE-Good lot in splendid residence section for less money than a smaller lot will bring a greater distance from business section. Address Y, care of this office.

FOR SALE-Good steam wood saw. Address L. C. Van Weven, Medford,

FOR SALE-New 8-room modern house, furnished complete, east front, a fine home; also one small house and lot and one nice vacant lot; will sell part or all at a bargain. Apply at 203 Olson st. 284* FOR SALE-80 acres 3 miles south of Medford on Pheonix road; improved; 12 acres bottom land 4 acres fair orchard; 4 acres olfolfa 20 acres in cultivation. J. S.Vondrof, Pheonix.

FOR SALE-Ninety acres. 30 in one year old apple and pear trees, 100 inches of water, 2 1-2 miles from railroad station. For terms write "Owner," care Mail Tribune. 261* FOR SALE-461 acres of the very best free soil land in the valley and only 5 miles from Medford for \$65 FOR RENT-Farms, from 40 acres an acre.

A beautiful home of 8 rooms and 4 acres one and one-half miles from Medford, a beauty and cheap as dirt.

D. H. JACKSON & CO., Opposite hotel Moore.

FOR SALE-Rogue River Valley land

of the best pears, apples, peaches, Tokay grapes; \$15,000 (balance time) w.ll handle over 200 acres; close to railroad; about 27 acres in 12 and 2-year-old orchards; unsurpassed, ideal location for fruit or alfalfa; has river frontage; water rights; boating, fishing and irrigation on place. Address Box 23, care FOR RENT-Light housekeeping Medford Mail Tribune.

FOR SALE-75 acres best fruit and FOR SALE-40 fine setting turkey in north end of valley: 4 miles from hens for sale. Inquire of John Anrailroad; 1-2 mile from school; derson, manager Westerlund Orabout 15 acres cleared; some fruit | chards. Telephone Farmer 83, 299 in bearing; irrigating ditch runs FOR SALE-Mimeograph for duplithrough middle of it; plenty of wa- cating letters. In good condition, ter; with house, barn, well and cheap, at office of Condor Water &

parsnips, 1 to 1 1-2c lb.; squash, 11 to FOR SALE-Or exchange, modern WANTED-A man who wishes to work a ten-acre tract of land, close basement, Portland Heights, Port- in, for truck gardening. Call at 141 North Fir street.

> WANTED-To buy or rent, house of five to seven rooms, with one to five acres of ground. Address H, Mail Tribune.

WANTED-Driver for tea and coffee route. Apply at once to S. Kempthorn, 237 Rivers'de avenue, phone

and quarry man. Call at Condor Water and Power Co's, office, .

P. O. Box 687. FOR SALE-Timber. How would WANTED-About 10 acres good apple land wanted from owner. Give

particulars. 32, care Mail Tribune.

WANTED-Housekeeper and cook, middle-aged lady preferred; seven in family. Address or apply to S. G. Van Dyke, Phoenix, Oo.

WANTED-A lady solicitor to sell electric heating, cooking and lighting devices. Apply at the Condon Water and Power Co.

WANTED-A position on a farm by an experienced lady cook, to take charge of the culinary department; also for a practical man to do farm work. Address N, care Sunnyside Hotel, Eagle Point, Or.

WANTED-Customers in Medford for good, rich Jersey milk at 10 per quart; morni: delivery. C. A. Orr, Central Point, Or. 288 WANTED-Girl to work in printing shop; no experience necessary. Apply Dawson Ptg. Co., 18 N. Grape

street. WANTED-A man experienced in the handling of incubators and turkey raising. Apply at office of Condor Water & Power Co.

....... FOR RENT.

FOR RENT-Seven-room furnished house, also furnished room, 322 So. Central avenue.

FOR RENT-Tracts of land from one to forty acres; with water for irrigation, suitable for raising potatoes and garden truck, also suitable for chicken and turkey raising. Owner will furnish a reasonable amount of lumber and poultry and other fencing for improvements if lessee perform labor of erecting same. Call at office of Condon Water and Power company for particulars.

upward, suitable for fruit, alfalfa, stock or general farming. Inquire at office Condor Water & Power company, 209 W. Main street.

FOR RENT-Housekeeping rooms 45 North Bartlett street. FOR RENT-Seven-room modern house, close in: also four-room house, \$8.00. 322 South Central 287 FOR RENT-Nicely turnished rooms

for rent with board; transients accommodated by the day or week. No. 10 North Grape street, next to Fruit Growers' bank.

rooms. 525 South Ivy street. 285

FOR SALE-A bargain in 200 acres best fruit and alfalfa land in valley; 160 acres in cultivation. For particulars see owner. Box 798. 287

FOR RENT-Only hotel in town of 1000 population. Call at Condor Water and Power Co., 209 West Main street.

FOR RENT-5-room house in good location. Call on W. L. Cassoeks, 106 N. Front st.

LOST.

LOST-A Jersey cow. No. 1115 West Main, A. V. Walters.

FOUND-Watch, Owner may have same by identifying and paying for this ad, C. C. Pierce, 128 E. Main 299

FOR EXCHANGE.

FOR EXCHANGE-15-acre young orange and lemon orchard, in best condition, near Los Angeles, Cal.; want land in Rogue River valley; object, must change climate; what have you? Address J. W. Armstrong, Covina, Cal.

+++++++++++++ Tea and Coffee Houses.

BUSINESS DIRECTORY.

GRAND UNION TEA CO .- Any variety of tea or coffee grown can be

had from their agent, S. Kempthorne, 237 Riverside avenue. Phone 3871. Tickets given with every purchase. Restaurants.

CHOW YOUNG'S CHINESE MEDI-CINES will cure rheumatism, asthma, paralysis, sores and private diseases. These remedies may be procured at the store of Wah Chung on A street, Ashland, Oregon, where they will be sold by the proprietor, Chow Young.

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PORTER J. NEFF-Attorney-at-law. No. 9 D street, ground Hoor, COLVIG & REAMES-W. M. Colvig. C. L. Reames. Lawyers. Gifice Medford National Bank Build-

ing, second floor. B. F. MULKEY-Attorney-at-Law. Offices Room 30, Jackson Counig Bank Building, Medford.

Transfer and Drayage. H. S. BRUMBLE - Drayage and transfer. Baggage stored. Office

C and Seventh. Real Estate. BENSON INVESTMENT CO .- Real

Estate, Loans and Fire Insurance Office, suite 205-206, over Fruitgrowers' Bank. Phone 541.

ADAMS & BRIGGS-O. Adams, C. P. Briggs, real estate, insurance, farm and city property, timber. Butte Falls, Or.

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O. D. Nagle. THE MEDFORD BRICK CO .- Brick manufacturers and contractors; also lime, cement and plaster in any quantity. Office, Medford National Bank bldg. Phone Main 545.

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Stenographic work done quickly and

+ + BUSINESS DIRECTORY.

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HARMONY, sight reading, musical form, Mrs. E. E. Gore, Metropolitan College of Music. Miss Flora Gray. Studios, 144 South Central avenue. Phone 493.

Civil Engineers.

WILL take by contract, on reasonable terms, all kinds of work; also irrigating, planting and cultivating, etc. Landscape gardening. Firstclass references. William Peters, Civil Engineer, Phone 1801, 322 E. Main street, Medford, Or.

Bill Posters. VERNE T. CANON-Bill Poster and Distributor. All orders promptly filled. Room 7, Jackson County Bank Building, Medford, Or.

Billiard Pariors. S. T. BROWN & CO.-Billiards, Cigars and Seft Drinks. Up stairs, Young & Hall building. A nice cool place to spend the hot afterpoons. Architects.

J. K. A. BILES-Architect and Builder. P. O. Box 486, Medford, Or. Your building respectfully solicited.

JOHNS & TURNER, Architects an8d Builders, office 7-8, 235 Main. Phone Main 3471. Residence phone Carriage and Auto Painting.

VALLEY .SIGN AND CARRIAGE

WORKS-High-class work guaran-

teed. Signs. Riverside avenue.

Furniture. H. F. WILSON & CO., dealers in new and second-hand furniture and hardware. Agents for Mound City kitchen cabinet. 323 E. Seventh st. MISSION FURNITURE WORKS -Corner 8th and Holly sts., Medford. Mission Furniture made to order. Cabinet work of all kinds. A trial

order solicited. MORDOFF & WOLFF-Cook Stoves and Ranges. New and Second-Hand Furniture. Eads' old stand, 18 W.

F st. South. Phone 91, Medford, Or.

QUAKER NURSERIES-Our trees are budded, not grafted. Our stock is not irrigated. We guarantee sverything put out. We are not in the trust, H. B. Patterson, office in Hotel Nash

ROGUE RIVER VALLEY NURSERY -Growers of high-grade nursery stock. C. F. Cook, Prop. R. R. V. depot. P. O. Bex 841. Phone 1201, Medford.

Cement Workers.

B. J. ADYLOTT-All work guaranteed strictly first-class. Residence No. 406 Beatty street. A card will bring me to you.

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Metropolitan College of Music. Miss Flora Gray. Phone 493. 144 South Central avenue. Building and Loan Association. JACKSON COUNTY BUILDING

AND LOAN ASSOCIATION-O. C.

Boggs, Acting Secretary, 128 East F. E. HILL-Will furnish plans and list of all timber to be put in build-

ing. Medford, Or. W. G. HOLMES-Contractor and builder; plane and estimates furnished. Inquire Star restaurant or

address Box 818. Physicians and Surgeons. R. W. STEARNS, M. D.—Opposite Jackson County bank. Night calls

promptly answered. Office and resident phone Main 3432. S. A. LOCKWOOD, M. D. MYRTLE S. LOCKWOOD, M. D. Offices in Haskins' building. Phone

CONROY & CLANCY - Dffice in Stewart Building-Physicians and Surgeons. Office phone Main 341;

private phone Main 612. S. R. SEELY, M. D.-Physician and Surgeon. Modern equipped operating rooms. X-Ray. Office hours;

10-12, 2-4 p. m. Office in Jackson County Bank Building. DR. F. G. CARLOW, DR. EVA MAINS CARLOW - Osteopathio Physicians. Mission Block. Phone

291, Medford. Cigars and Tehacces.

IRELAND & ANTLE-Smoke House, dealers in tobacce, cigars and smokers' supplies. Exclusive agents of Lewis Single Binder, El Merito and El Palencia. 212 West Main street.

Messenger Service.

MESSENGER SERVICE — Messengers furnished at all hours of day and till \$ p. m. to any part of city, from 14c to 25c. Phone Main 1812.