

# Classified Ads Make Good as Salesmen

## SMALL HOLDINGS ARE WINNERS SAYS LEEVER

Central Point Man Says He Has Been Brought to See Advantages of Small Holdings.

"It is only a matter of a few years," said W. C. Leever, mayor and prominent business man of Central Point, "until it will be a difficult matter for the man who is not especially informed to be able to state positively when he crosses the boundary line between either one of the three municipalities of Medford, Jacksonville and Central Point. The tendency toward cutting up the large land holdings into 5 and 10 acre tracts and the influx of emigration which is bound to be greater than ever before will fill up the surrounding country to such an extent that the central part of the valley will be practically one town. I will confess that it required a good many years and some thorough demonstration to convince me of this, for I was brought up on the idea that anything less than 100 acres of land wasn't worth considering. I have been converted, however, and now am ready to declare that no one man can possibly have any use for that amount of land in a country such as this."

### GUARDIAN'S SALE.

Notice is hereby given that the undersigned, guardian of the person and estate of Charles Lloyd Hockersmith and Ivan Henry Hockersmith, minors, by virtue of an order of the county court of Jackson county, Oregon, duly and regularly given and made and entered of record on the 28th day of January, 1910, will on or after the 5th day of March, 1910, offer for sale and sell at private sale to the highest and best bidder for cash in hand, the undivided two-fifths (2-5) interest of said minors in and to the following described real property, situated in the county of Jackson and state of Oregon, to-wit:

The south half (1-2) of section sixteen (16) and the southeast quarter (1-4) of section seventeen (17), in township thirty-seven (37) south of range one (1) west of the Willamette meridian.

Dated Medford, Oregon, February 4, 1910.

J. N. HOCKERSMITH, Guardian of the Person and Estate of Charles Lloyd Hockersmith and Ivan Henry Hockersmith, minors. W. E. PHIPPS, Attorney. Date of first publication February 4, 1910.

### REAL ESTATE TRANSFERS.

- Luke Ryan to Medford Orchard Co., 80 acres land in section 5, township 36, 1 west. 4000
- A. S. Wells to Glenn Fabrick, part lot 4, block 1, Short's addition to Medford. 550
- A. W. Sturgis to Hattie J. Biden, 3.52 acres, section 24, township 37, 2 west. 600
- Hattie J. Biden to E. C. Aylor, 2 acres section 24, township 37, 2 west. 1
- L. E. Bean to W. C. Kenyon, part lot 10, block 32, Medford. 1
- W. G. Gordon to Fannie A. Belknap, 30.65 acres D. L. C. 46, township 37, 1 west. 1
- A. W. Sturgis to Chas. P. Talent, lot 11, part of lot 10, block 32, Medford. 800
- Elsie Johnson to Zhe Kostomlatsky part of block 9, Park addition to Medford. 1
- A. D. Helman to Ezra Jay land in Ashland. 10
- Dean W. Bowersox to O. H. Barnhill 18 acres section 14, township 39, 1 east. 10
- E. C. Aylor to Caroline Bellinger 2 acres section 24, township 37, 2 west. 10
- Benjamin Haymond Hayes to Gold Ray Realty Co., land in section 10, township 36, 3 west. 625
- S. A. Patterson to Lottie V. Peile, lots 1 and 2, block 70, Central Point. 225
- Minnie Becker to J. L. Demmer lots 5, 6, 7, 8, 9 and 10, block 4 and lots 5 and 6, block 6, Fairmount addition to Medford. 10
- H. C. Keutner to Wm. Lucas, part of block 6, Galloway's addition to Medford. 10

The lowest priced auto on the market, the Buick. 281

## There's a New Procession of Want Ad Readers Today!

There are a good many separate and distinct ads printed in this paper today. And it would be vastly interesting if one could know just how many people read each one. It's safe to assume that some people read every ad in the paper. It's safe to assume that a greater number read but one or two ads each. The law of averages works pretty surely in the cases of store ads, however. The people who buy at stores read the ads of stores—as a matter of common-sense policy. Every day the store sales are governed and gauged by the ad-readers. With the classified ads the case is different. The man woman who want work today are feverishly interested in the Help Wanted Ads. Finding work, tomorrow's help wanted ads have no interest for them. But tomorrow's ads appeal with the same urgency to an entirely different set of people. So it is with every classification—there's a procession of readers and answerers every day—the little ads reflecting the intimate business and social affairs of the people of the city.

One cent a word. Six insertions for the price of five.

### KNIGHT TEMPLARS ARE TO VISIT GRANTS PASS SOON

Malta Commandery, No. 4, Knights Templar, has accepted an invitation from Malta Commandery to attend Easter services at Grants Pass, on Sunday, March 27th.

Arrangements have been made with the Southern Pacific company to run a special excursion train from this city, comprising three coaches and a baggage car, to carry the Templars and their families from Ashland, Medford, Central Point and intermediate points, at one fare for the round trip, or \$1.35 per ticket. The time schedule for the special train will be announced in due time.

### CURED WITHOUT A KNIFE.

About eight years ago, after having consulted several physicians who failed to cure my wife, I called in Dr. Hing of No. 725 J street, Sacramento, Cal. After making an examination, he pronounced it a case of abscess of the bowels, for which he accomplished successfully a cure without a knife. About a year ago he also treated her for heart trouble, with which he had the same success. Some time back he cured me of a case of kidney trouble. Anybody wanting any reference can address me at No. 528 Oak avenue or Antelope, Sacramento county.

H. J. ATWOOD, January 8th, 1910.

### FOR SALE.

- FOR SALE—A snap if taken at once, a modern six-room bungalow, just off Main street, close in. Address 1, care Tribune. 282\*
- FOR SALE—A five-room cottage on Beatty street; lot 50x140; easy terms; \$1600. Address N. care Mail Tribune. 282\*
- FOR SALE—Good lots on the installment plan. Address Investment, care Tribune. 282\*
- FOR SALE—A nice cottage on West Tenth street; choice location for a home; \$1200. Address V. care Tribune. 282\*
- FOR SALE—Thoroughbred Rhode Island eggs, \$2.50 for 15. W. Theo. Matlock, Willie street. 285
- FOR SALE—75 acres best fruit land in north end of valley; 4 miles from railroad; 1-2 mile from school; about 15 acres cleared; some fruit in bearing; irrigating ditch runs through middle of it; plenty of water; with house, barn, well and spring and 1000 cords of wood on it; a No. 1 road in all directions; \$45 per acre; buy of owner. See Coleman at cigar factory. 285\*
- FOR SALE—A nearly new, three-inch wagon, complete. Address Box 724, Medford, Or. 285\*
- FOR SALE—Or exchange, modern residence, seven rooms, bath and basement, Portland Heights, Portland, corner lot, magnificent view. Will sell on terms or exchange for Rogue River or Medford property. Inquire G. Putnam, Mail Tribune office. 289
- FOR SALE—Cheap, new modern 5-room bungalow. 412 South King Street. 289
- FOR SALE—A beautiful home in a good locality; nice lawn, small orchard, shade trees, good barn and windmill; pipeline on one corner. Inquire of F. N. Musty, Tolo, Or. 304
- FOR SALE—Large lot, 75x178, N. Central avenue; a snap at \$650. Aylor & Barnett, next door to Mail Tribune office. 279
- FOR EXCHANGE—For city or county property, 240 acres fine timber, 14 miles from Medford; will cruise four million feet. Aylor & Barnett. 279
- FOR SALE—Fine building lots in all parts of the city; monthly payments. Aylor & Barnett. 279

### FOR SALE.

- FOR SALE—5 and 10-acre tracts just within and adjoining city limits, at a bargain, on 5 annual payments. Address P. O. Box 418. \*
- FOR SALE—Young orchard in bearing. Mat Calhoun, Phoenix, Or. \*
- FOR SALE—Timber. How would you like to get 640 acres with 10 million feet of saw timber for \$7000? We have it for sale. C. H. Peirce & Son. 284
- FOR SALE—Eggs, thoroughbred Bugg Orpington settings, \$2 per 15. Address Pine Tree Poultry Ranch, Gold Ray, Oregon. \*
- FOR SALE—New, strictly modern 5-room bungalow. W. G. Davidson, 1144 W. Tenth. 283
- FOR SALE—Oak, fir and pine cordwood, 12 and 16-inch; also dry rail wood; dry pitch for kindling. Phone order to Main 4201 \*
- FOR SALE—Horse, harness and buggy. Inquire 618 West Main. 261
- FOR SALE—Good steam wood saw. Address L. O. Van Weven, Medford, Ore. 293
- FOR SALE—Choice business property at a bargain, on long time; easy terms. Address P. O. Box 418. \*
- FOR SALE—80 acres 3 miles south of Medford on Phoenix road; improved; 12 acres bottom land 4 acres fair orchard; 4 acres alfalfa 20 acres in cultivation. J. S. Vondroff, Phoenix. 284
- FOR SALE—Two new bungalows, all most finished and four lots, \$1800. Address "Y," care Mail Tribune. 281
- FOR SALE—Some good pieces of fruit land for sale cheap. Address S. care of this office. 262\*
- FOR SALE—Ninety acres, 30 in one year old apple and pear trees, 100 inches of water, 2 1/2 miles from railroad station. For terms write "Owner," care Mail Tribune. 261\*
- FOR SALE—New concrete block machine, cheap. Box 623 Medford. 280
- FOR SALE—Residence property, close in. See owner at 228 South Ivy street and save commission. \*
- FOR SALE—461 acres of the very best free soil land in the valley and only 5 miles from Medford for \$65 an acre. A beautiful home of 8 rooms and 4 acres one and one-half miles from Medford, a beauty and cheap as dirt. D. H. JACKSON & CO., Opposite hotel Moore.
- FOR SALE—40 acre tract 2 1/2 miles west of Jacksonville, cheap if taken at once. House, barn, few fruit trees and other improvements, or will trade for city property. Address John Demmer, 707 Clark street, Medford. 282
- FOR SALE—Rogue River Valley land of the best pears, apples, peaches, Tokay grapes; \$15,000 (balance time) will handle over 200 acres; close to railroad; about 27 acres in 12 and 2-year-old orchards; unsurpassed, ideal location; for fruit or alfalfa; has river frontage; water rights; boating, fishing and irrigation on place. Address Box 23, care Medford Mail Tribune. \*

### WANTED.

- WANTED—Musicians; I have places for a few more young men to play in my band. This is a good opportunity for those wishing to make a start, as have held but four rehearsals. Those interested correspond with Geo. F. Dyer, Tel. 3204 Main. Leader and Manager Dyer's Military Band. 272
- WANTED—Draughtsman or facer. Call on Powers & Reeves, Architects, room 212, Fruit Growers' Bank Bldg. 280
- WANTED—About 10 acres good apple land wanted from owner. Give particulars. 32, care Mail Tribune. 284
- FOR SALE—1 to 5 acres under Fish Lake ditch, 1 1/4 miles from postoffice; \$350 per acre. See owner, 20 S. Peach street or P. O. box 342. 282\*
- WANTED—2 furnished rooms for man and wife for light housekeeping. Address B. care of this office. 281
- FOR SALE—On North Riverside Avenue, 5 room house, barn and one-half acre of good garden land all for \$1500. Address P. O. box 878, Medford, Or. \*
- WANTED—From owners only, a small place in apples or pears; want some bearing trees and price must be right; give full particulars in answer. V. this office. 282\*
- WANTED—Housekeeper and cook, middle-aged lady preferred; seven in family. Address or apply to S. G. Van Dyke, Phoenix, Or. \*
- WANTED—Agent to handle household article; big money maker to right party; information Box 643, Medford, Or. 283\*
- WANTED—A lady solicitor to sell electric heating, cooking and lighting devices. Apply at the Condon Water and Power Co. \*
- WANTED—Position guaranteed to a first-class house-to-house canvasser; non other need apply. Address S. care of this office. 280\*
- WANTED TO EXCHANGE—Improved Seattle residence property for fruit ranch or timber land. Address W. W. Kofeldt, general delivery. 281
- WANTED—Honest, energetic, reliable man and woman to take agency in your own locality for quick-selling guaranteed goods. Write for information to G. C. Keane, Hugo, Ore. 281
- WANTED—Agents to handle good selling household articles. I. B. Grungstad, 311 Main street, Portland, Ore. 282
- WANTED—Experienced stone cutter and quarry man. Call at Condon Water and Power Co's. office. \*
- WANTED—Competent girl for general housework for family of three. P. O. Box 687. \*

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### FOR RENT.

- FOR RENT—Light housekeeping rooms. 525 South Ivy street. 285
- FOR RENT—4-room house on W. Ninth. See White & Trowbridge, over Farmers and Fruitgrowers' Bank. 281\*
- FOR RENT—Furnished room. Inquire at 146 South Ivy. 280
- FOR RENT—Only hotel in town of 1000 population. Call at Condon Water and Power Co., 209 West Main street. \*

### FOR EXCHANGE.

- FOR EXCHANGE—15-acre young orange and lemon orchard, in best condition, near Los Angeles, Cal.; want land in Rogue River valley; object, must change climate; what have you? Address J. W. Armstrong, Covina, Cal. 285

### MONEY TO LOAN—Small amounts short time loans on houses and lots or other articles of value. Address room 8, 232 Main st., Medford. 279

### LOST.

- LOST—Gold watch, open face, with fob, between Anderson and the B. & C. Cash Store. Finder please leave at Haskins' drug store. Reward. \*

### BUSINESS DIRECTORY.

Tea and Coffee Houses. GRAND UNION TEA CO.—Any variety of tea or coffee grown can be had from their agent, S. Kempthorne, 237 Riverside avenue. Phone 3871. Tickets given with every purchase.

### Restaurants.

CHOW YOUNG'S CHINESE MEDICINES will cure rheumatism, asthma, paralysis, sores and private diseases. These remedies may be procured at the store of Wah Chung on A street, Ashland, Oregon, where they will be sold by the proprietor, Chow Young.

### Tin Shops.

J. A. SMITH—Tin shop. Tin and sheetiron ware on hand and made to order. 128 North G street.

### Attorneys.

- WITHINGTON & KELLY—Lawyers. Palm Building.
- PORTER J. NEFF—Attorney-at-law. No. 9 D street, ground floor.
- COLVIG & REAMES—W. M. Colvig, C. L. Reames. Lawyers. Office Medford National Bank Building, second floor.
- B. F. MULKEY—Attorney-at-Law. Offices Room 30, Jackson County Bank Building, Medford.
- Transfer and Drayage. H. S. BRUMBLE—Drayage and transfer. Baggage stored. Office C and Seventh.

### Real Estate.

- RENSON INVESTMENT CO.—Real Estate, Loans and Fire Insurance. Office, suite 205-206, over Fruit-growers' Bank. Phone 541.
- ADAMS & BRIGGS—O. Adams, C. P. Briggs, real estate, insurance, farm and city property, timber. Butte Falls, Or.

### Printers and Publishers.

MEDFORD PRINTING CO. has the best equipped job office in Southern Oregon; Portland prices. 37 South Central ave.

### Opticians.

DR. GOBLE—The only exclusive optician between Portland and Sacramento. Office on West Main st. and railroad.

### Brick Companies.

G. W. Priddy. J. T. O'Brien. O. D. Nagle. THE MEDFORD BRICK CO.—Brick manufacturers and contractors; also lime, cement and plaster in any quantity. Office, Medford National Bank bldg. Phone Main 545.

### Undertakers.

MEDFORD FURNITURE CO.—Undertakers. Day phone 351. Night Phones: C. W. Conklin 3601, J. H. Bntler 3571.

### Photographers.

MACKEY'S STUDIO—"Pose with Mackey and die with joy." Over Allen & Reagan's store; entrance on Seventh street.

### Hospitals.

SOUTHERN OREGON HOSPITAL—344 South C st., Medford, Or. E. W. Hisey, Matron. Official hospital P. & E. R. R.

### Dentists.

DR. W. M. VAN SCOYOC, Dentist—Office in rooms 203-204, Farmers' & Fruitgrowers' bank building, west of the tracks.

### BUSINESS DIRECTORY.

- Stenographers. ELLA M. GAUNYAW—Palm block. Stenographic work done quickly and well.
- Piano instruction. HARMONY, sight reading, musical form. Mrs. E. E. Gore, Metropolitan College of Music, Miss Flora Gray. Studios, 144 South Central avenue. Phone 493.
- Civil Engineers. WILL take by contract, on reasonable terms, all kinds of work; also irrigating, planting and cultivating, etc. Landscape gardening. First-class references. William Peters, Civil Engineer, Phone 1801, 322 E. Main street, Medford, Or.
- Bill Posters. VERNE T. CANON—Bill Poster and Distributor. All orders promptly filled. Room 7, Jackson County Bank Building, Medford, Or.
- Billiard Parlors. S. T. BROWN & CO.—Billiards, Cigars and Soft Drinks. Up stairs, Young & Hall building. A nice cool place to spend the hot afternoons.
- Architects. J. K. A. BILES—Architect and Builder. P. O. Box 486, Medford, Or. Your building respectfully solicited. JOHNS & TURNER, Architects and Builders, office 7-8, 235 Main. Phone Main 3471. Residence phone 2471.
- Carriage and Auto Painting. VALLEY SIGN AND CARRIAGE WORKS—High-class work guaranteed. Signs. Riverside avenue. Phone 801.
- Furniture. H. F. WILSON & CO., dealers in new and second-hand furniture and hardware. Agents for Mound City kitchen cabinet, 323 E. Seventh st. MISSION FURNITURE WORKS—Corner 8th and Holly sts., Medford. Mission Furniture made to order. Cabinet work of all kinds. A trial order solicited. MORDOFF & WOLFF—Cook Stoves and Ranges. New and Second-Hand Furniture. Eads' old stand, 18 W. F. st. South. Phone 91, Medford, Or.
- Nurseries. QUAKER NURSERIES—Our trees are budded, not grafted. Our stock is not irrigated. We guarantee everything put out. We are net in the trust. H. B. Patterson, office in Hotel Nash. ROGUE RIVER VALLEY NURSERY—Growers of high-grade nursery stock. C. F. Cook, Prop. R. R. V. depot, P. O. Box 841. Phone 1291, Medford.
- Cement Workers. B. J. ADYLOTT—All work guaranteed strictly first-class. Residence No. 406 Beatty street. A card will bring me to you.
- MUSIC. MRS. E. E. GORE—Piano instruction Metropolitan College of Music, Miss Flora Gray. Phone 493, 144 South Central avenue.
- Building and Loan Association. JACKSON COUNTY BUILDING AND LOAN ASSOCIATION—O. C. Boggs, Acting Secretary, 128 East Main street. F. E. HILL—Will furnish plans and list of all timber to be put in building. Medford, Or. W. G. HOLMES—Contractor and builder; plans and estimates furnished. Inquire Star restaurant or address Box 818.
- Physicians and Surgeons. R. W. STEARNS, M. D.—Opposite Jackson County bank. Night calls promptly answered. Office and residence phone Main 3432. S. A. LOCKWOOD, M. D. MYRTLE S. LOCKWOOD, M. D. Offices in Haskins' building. Phone Main 1001. CONROY & CLANCY—Office in Stewart Building—Physicians and Surgeons. Office phone Main 341; private phone Main 612. S. R. SEELY, M. D.—Physician and Surgeon. Modern equipped operating rooms. X-Ray. Office hours: 10-12, 2-4 p. m. Office in Jackson County Bank Building. DR. F. G. CARLOW, DR. EVA MAINS CARLOW—Osteopathic Physicians. Mission Block. Phone 291, Medford.
- Cigars and Tobaccos. IRELAND & ANTLE—Smoke House, dealers in tobacco, cigars and smokers' supplies. Exclusive agents of Lewis Single Binder, El Merito and El Palencia, 212 West Main street.
- Messenger Service. MESSENGER SERVICE—Messengers furnished at all hours of day and till 9 p. m. to any part of city, from 10c to 25c. Phone Main 1313.