

MEDFORD MAIL TRIBUNE

PUBLISHED DAILY EXCEPT SATURDAY.
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Official Paper of the City of Medford

GEORGE PUTNAM, Editor and Manager.

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SUBSCRIPTION RATES:

One year, by mail, \$5.00 One month by mail or carrier, \$1.00

THE COMMERCIAL CLUB MEET.

The annual jinks of the Commercial Club held Tuesday night was the most important meeting the club has held since it initiated the Crater Lake road bill. The meeting was made memorable, not only by increasing the membership to 562, making it the largest commercial body in the northwest (outside the large cities) but also by inaugurating the only practical solution of the good roads problem yet presented to the people of Oregon, the starting of an initiative petition submitting to the voters at the next general election a constitutional amendment permitting counties to issue bonds for road building purposes.

Fully a thousand Medford citizens were present, the largest number of men ever gathered under one roof in Medford, and the project was launched with the unanimous approval of those present. The club proposes to place this petition in the hands of every commercial club in the state and ask their active support, not only in securing the necessary signatures, but also in conducting the campaign of education necessary to pass the amendment next November.

Heretofore good roads meetings in Oregon have spent the time in discussing how to build roads, talking of the necessity of good roads and in hiring lecturers to educate the public to the necessity of good roads. Discussions about the methods of building good roads is time wasted. Road building has become a science, and there is no longer any argument or discussion profitable. The government of the United States has experts employed, whose business it is to build good roads, co-operate with any section desiring to improve its roads, and upon a request such an expert will be sent to take charge of road building in any locality. Not only will the government co-operate, but the National Good Road Association will also send its experts and materially assist in every way possible.

All education necessary of the necessity of good roads, has been supplied by the experience of Oregon farmers with the present roads and the annual loss which they sustain through bad roads. This has been education enough to convince even the dullest witted. Most farmers now realize that good roads are not only for automobilists, who use them occasionally for pleasure, but for the fruit grower and the farmer who hauls his product to market and uses them every day in the year.

This cutting of the Gordian knot that ties the hands of good road builders in Oregon by the commercial club again proves to the state at large that Medford has not only the initiative but the common sense and progressiveness necessary to meet all conditions and better not only their own locality, but people of the entire state, and cannot fail to convince anyone that the Medford spirit is bound to create Medford the midway metropolis.

THE MODERN WAY.

The up-to-date modern merchant figures upon advertising expenses as he does upon his rent. It is a fixed charge and the size of the appropriation made is usually figured as a certain percentage of the gross receipts.

For instance if a man does a \$1000 worth of business a month he puts aside say 5 per cent or more of this amount or \$50 or more as advertising appropriation for the month, and this fixed charge is covered in his per centage of profit.

The size of the appropriation depends altogether upon the class of business conducted. Some houses are dependent almost entirely upon their newspaper advertising for their business, and other firms merely use it to supplement established trade. In cities merchants have found it profitable in many cases, to move from a main street, secure cheaper rental elsewhere and make up the difference by increasing the advertising appropriation.

The man who has something to sell in Medford and offers a bargain of any kind in the columns of the Mail Tribune cannot fail to dispose of it providing there exists in the city a demand for the article, as this paper goes into practically every home in Medford and in the surrounding towns. If there is not the demand clever advertising will create the demand.

TACOMA DECIDES TO HAVE AVIATION MEET

TACOMA, Wash., Jan. 26.—Committees representing the chamber of commerce and the Commercial club today began the work of raising \$15,000, the amount needed to insure an aviation meet in this city. The committee has wired Dick Ferris asking for the earliest date that the aviators can come here, and in the

meantime a suitable place for the "fly" will be selected. The ball park, which is the largest in the northwest, may be used as the starting place, although many favor the open prairie at American Lake, south of the city. There is a person absolutely suited to the job you have to offer—and a little persistent advertising will find him.

THIRD BODY IS TAKEN FROM UNDER SNOWSLIDE

BUTTE, Mont., Jan. 26.—The third body, that of an unidentified foreigner, was removed today from the mass of earth, snow, ice, boulders and trees that slid across the Great Northern railway's tracks near Hightgate, in Northern Montana, yesterday.

The slide is the greatest in the history of the road, and working crews are endeavoring to clear the line to relieve tied-up traffic. It was announced today by Great Northern officials that the track would be cleared this afternoon. It is not known how many persons may have been caught in the landslide, but it is possible that the workers may come upon other bodies under the mass that yet remains to be cleared away.

JOSHES HURLED.

(Continued from page 1.)
out soon and deliver another ten-minute speech. W. C. HAWLEY.

We have read the above and concur. Impossible to help you now, as you are too far distant from Columbia river.

JONATHAN BOURNE, JR.
GEO. E. CHAMBERLAIN.

Jacksonville, Or., Jan. 25.—J. F. Reddy, Medford: Have hurried the ax: am with you against moving my depot.
W. S. BARNUM.

Grants Pass, Or., Jan. 25.—A. A. Davis and J. F. Reddy, Medford, Or.: Will you act, respectively, as promoter and receiver of our railroad to the coast: it's our only chance to get it built.

GRANTS PASS COMMERCIAL CLUB.

San Francisco, Jan. 25.—Medford Weather Bureau, Medford, Or.: Warm wave coming: Jeff Heard left for north.
A. G. B'ADIE, Observer.

Washington, D. C., Jan. 25.—F. W. Benson, Governor of Oregon: I hereby direct arrest of George Putnam, editor Medford Mail Tribune, for instigating secession of the proposed State of Siskiyou.
PRESIDENT TAFT.

Washington, D. C., Jan. 25.—Dr. J. M. Keene, Medford, Or.: Pinchot is shot. You are hereby appointed special agent to succeed Glavis. Know you will give corporations a square deal. R. A. BALLINGER, Secretary Interior.

Gold Hill, Or., Jan. 25.—F. V. Medynski, Medford: Notice your success in securing new members Commercial club. Will you consider offer organizing Gold Hill Commercial club?
JOE HAMMERSLY.

Tolo, Or., Jan. 25.—Medford Commercial Club, Medford, Or.: Unani-

mous sentiment here in favor creation new State of Siskiyou, provided capital located here. Can secure upper end of Ray's lake for capitol grounds. This would be attractive and irrigation of the lawns would be unnecessary. Free use would be given of the magnificent willow groves and visitors to the capitol could hear sound of the falling water over the dam without any extra charge. Doc Ray offers to light the entire building free of charge for the first night, provided a ten-year contract is entered into.
COL. GEO. P. MIMS, Mayor of Tolo.

Hopd River, Or., Jan. 25.—John A. Westerlund, care Medford Commercial club, Medford, Or.: Can you express us for use here for advertising purposes your erp of apples? Use small-sized cigar box and wrap carefully so that they may not be bruised in transit.

HOOD RIVER COMMERCIAL CLUB.

North Pole, Jan. 25.—Medford Commercial Club, Medford, Or.: If possible, can you spare Bill Ulrich or John Bellinger for a few days' services here? Have discovered what I believe to be strong evidence of a seven-up game running near here. Could have moral support this entire region for the prosecution.
DR. FREDERICK A. COOK.

Portland, Or., Jan. 25.—Medford Commercial Club, Medford, Or.: Have just discovered that in figuring prices for paving with city have agreed to do this work \$1.25 per foot too cheap. Will you present this matter for us to the city council and try to obtain relief? Impossible to finish contract on Seventh street until matter adjusted.
WARREN OBSTRUCTION CO.

Portland, Or., Jan. 25.—Mail Tribune, Medford Or.: If new State of Siskiyou will abolish Statement I we will withdraw all opposition: and will secede with you.
THE REPUBLICAN ASSEMBLY.

Copenhagen, Jan. 25.—Dr. J. F. Reddy, Medford, Or.: Would like to rent your hot-air corner.
DR. FREDERICK COOK.

New York City, Jan. 25.—Medford Commercial Club, Medford, Or.: What purse could be guaranteed for the championship battle if held in Medford? Interview Bill Ulrich at once. See if matter can be arranged. If so, what part of this would the club stand. Jeffries willing to come, providing Judge Kelly can be had for referee. Johnson, however, insists on knowing Judge Kelly's color. Use signal code in answering white or black.
J. J. JEFFRIES and J. JOHNSON.

Chicago, Ill., Jan. 25.—Dr. C. R. Ray, Medford, Or.: Your telegram regarding better lights for Medford received. In view of the public character and urgent need of the improvement, will quote you net price of 10 cents per gross on our No. 2 quality tallow candles, f. o. b. Chicago. This much better light than your present system of red hairpins in a bottle.
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San Francisco, Cal., Jan. 25.—Commercial Club, Medford, Or.: Will

require more time investigate hard-surface pavements. Both Councilman Welch and self greatly inconvenienced by stiff necks. Advise calling off paving program and investing money in airships.
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JOHN D. ROCKEFELLER.

Jacksonville, Or., Jan. 25.—Honorable Mayor and City Council, Medford, Or.: Proposed extension of fire limits Medford so as to include Jacksonville most strenuously resented here. Remonstrance follows by mail. Have employed E. A. Reames prevent any further encroachment Medford fire limits.
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