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A NEW FORM IS DEMANDED

GROWERS' COUNCIL CHANGE WANTED

Body, After Inauguration of the Shippers' League, Has Accomplished Ends - Partial Failure Due to Conditions

(From Hood River Glacier)

That the Growers' Council, formed last winter at meetings held during January and February, respectively at Seattle and Tacoma, has accomplished what it was hoped for under its existing state of organization is virtually the unanimous opinion of orchardists and market men alike in the Hood River valley.

According to plans of the organization a tentative campaign of work was to have been outlined by the Growers' Council at the recent National apple show at Spokane. However, with the exception of the proposal that a levy of one cent per box be made on apples next year to provide a fund with which to advertise and open up new markets for apples, no new steps were taken. The expenditure of this fund, which will reach upward of \$75,000, according to conservative estimates, of next year's apple crop, will not be in the hands of the Council. It is proposed that the money be spent by the Shippers' League, an organization composed of representatives of shipping agencies, who will have as an advisory board three men, one each appointed by the clearing house associations and commercial organizations of the cities of Portland, Seattle and Spokane.

This being the status of affairs with the Growers' Council, it is openly argued by local representatives of the organization that there will in the future be no need of an active participation of the Council, and it is fairly well indicated that the Council will pass out of existence at the next annual meeting, to be held in January, unless it is given some stimulus that at present is not foreseen.

Considered from the standpoint of its aims at the time of its organization last winter, says A. D. Moe, the local member of the Board of Control of '10, "the Growers' Council has been a failure. We have never met the plans that have been outlined, but in Hood River, and from what I can gather it has been similar in other districts, the organization has been one in name only. The Board of Control has been a dummy one, and for this reason I feel sure that the 13 men composing it will refuse to continue such relations because of the possibility of some future action on the part of some element of the Council that may bring an unmerited criticism to them."

The view of Mr. Moe may be said to be typical of local fruit growers who participated in the meetings of last winter. Because of lack of something tangible in its makeup, there has been a recent rapid falling away from the federation of growers.

While individual growers are opposed almost to a man, to the proposed cent a box levy on next year's crop, they may be that when they become more thoroughly acquainted with the manner in which the money will be expended there will be a change of mind. Truman Butler, member of the executive committee of the council, who has been last winter, states that in deliberations with advertising men, recognized as national authorities, it has been pointed out that a general advertising campaign will bring a beneficial result to all districts. The Hood River men opposed to the general appropriation, are willing to go the limit in exploiting Hood River apples. They declare that a general campaign of publicity for northwest box apples will be of no value locally. Because of past publicity the Hood River apple grower and market man feel that the district has gained a prestige in the market for its principal commercial variety of apples, Spitzburgs and Newtowns, and that the proposed general campaign will tend to dim the brilliancy of this prestige.

"However," says Mr. Butler, "those posted on the psychology of advertising declare that instead of moving the fruit districts not so well known as Hood River and other communities toward the station of pre-eminence now enjoyed by them, it will announce the general plan of the entire industry, and that Hood River, Yakima, Wenatchee and Kogue River will be in the same relative positions of leadership at the end of an advertising campaign as at present, although all will be better known."

With the possible exception of W. H. Paulhamus, chairman of the executive committee of the Growers' Council, no one has given any definite answer to the past year to the study of the apple situation than Mr. Butler and C. T. Haskell, the third member of the executive committee. While Mr. Butler is not satisfied with the organization in its present form, he feels that it has justified its existence, since its conferences have resulted in the Shippers' League, which in conjunction with the Council's executive committee, saved the fruit growers of the Yakima valley from the past year's crop thousands of dollars the past summer by establishing the value of the product throughout the season in which the product was maturing and being placed on the market.

Despite the disappointment of Mr. Butler and Mr. Moe, neither is critical of any one individual or body of individuals for the failure of the Council to meet with the hopes advanced last winter. As Mr. Butler expresses himself, "The Council was formed on a pinnacle, and since that time has been working downward. Because of the demoralization of the past year's markets, fruit men were grasping at straws, and they lost all sense of proportion."

There was a grand rush from a neighborhood to participate in a solving dream. While the dream of last winter's days has not come true, the visions it brought have brought about direct good results through other channels, particularly the elimination of past cut throat competition, by means of the Shippers' League.

Instead of maintaining a Growers' Council, who by action of its members in all northwestern fruit districts would control the market price of northwestern box apples, there is a

growing sentiment that the Council should cease to exist, and leave the maintenance of values to the Shippers' League, working within legal limits. If the Growers' Council would be kept intact for future contingencies, then it is proposed that it have a meeting and elect an executive committee to carry on investigations, a body that might be compared to the proposed tariff commission, reporting its important findings to the actively engaged Shippers' League.

Paulhamus Proposes Salary Cut

Stating that he does not feel that he has earned his salary of \$300 per month, voted his last year by the Northwestern Fruit Growers' Council, W. H. Paulhamus, chairman of the executive committee, of the Council, in writing to local representatives of the organization, declares that he is willing to place the value of his services at half that sum.

"I bet to report," says Mr. Paulhamus, "that in conference with Mr. Truman Butler, we have agreed that instead of asking for a quarter of a cent per box out of the 1915 crop of apples for the maintenance of the Growers' Council movement, we should ask for only an eighth of a cent per box next year to provide a fund with which to cover the expense incurred up to date."

Mr. Paulhamus proposes in his letter that Mr. Butler, local member of the executive committee, and C. T. Haskell, of Wenatchee, Wash., member, each be allowed \$10 per day for the time consumed in attending meetings of the committee.

Davies Resigns

John F. Davies, of Spokane, chairman of the Board of Control, has tendered to C. E. Chase, of Wenatchee, secretary, his resignation. It is thought that other resignations will follow.

LOCAL SKOOKUM PRICES GIVEN OUT

(From the Hood River Glacier)

The Fruit Growers Exchange announces the results of their participation in the famous Skookum sale, which is recorded as one of the largest sales made this year, and is also considered one of the most satisfactory.

"The only two varieties that we subscribe to, and are therefore most interested in, are Spitzburg and Newtowns," says Manager McKay. "The Spitzburg price is \$1.867, f. o. b. Hood River, Newtowns, \$1.787, f. o. b. Hood River."

"Some people have an utterly erroneous impression of Skookum, inasmuch as they imagine all varieties go into this brand, and are sold at the same price. This is wrong. The varieties are pooled according to the quality. The Spitzburgs and Newtowns are such varieties as Jonathans by about 50 cents a box.

"This is where a district like Hood River, that puts out an exclusive quality, gets the highest results. There was an article in the Oregonian last week, wherein the writer claimed that Skookum Spitzburgs were selling in New York at \$2.75, the sum of 25 cents a box higher than other non-advertising apples. This is indeed creditable to Skookum."

"The statement was also made that the firm who bought the Skookum output was therefore making the sum of \$300 per car net. A little closer figuring will throw some light on the subject.

"Steinhardt & Kelly paid for Spitzburgs, \$1.867, f. o. b. The following will show just what these apples were worth delivered in New York: Price Hood River, \$1.867; freight and refrigeration, \$.695; storage at Elmira, \$.15; storage in transit privilege, \$.0525; total cost to Steinhardt & Kelly at New York, \$2.6145.

"It being a notorious fact that the same firm lost a large sum of money on a like investment last year, the Hood River grower will be sincerely glad to see the reasonable and legitimate, but by no means large, profit of 33 cents per box made this year, as a buyer can not keep on losing year by year, and be expected to keep on buying.

"Steinhardt & Kelly cannot be too highly complimented by the grower for their able, and, we may say, daring operations, and for their most satisfactory methods of transacting business, which brings the highest results back to the grower in record time."

Getting Away From Land.

The question has been asked, Is it possible to sail 1,000 miles from land? This can be done at several points. By leaving San Francisco and sailing northward into the north Pacific, a spot is reached where there is no land, not even an islet, for 1,900 miles in any direction. So, too, sailing from the southern point of Kamchatka southwestward ships reach a point equally distant from land of any kind, the nearest to the north being the Aleutian islands and to the south the outlying members of the Hawaiian group. In the southern Indian ocean it is possible to sail 1,000 miles out from the southern points of Australia and New Zealand and still be as far from any other land, and the same may be done in a westerly direction from Cape Horn. Indeed, from this point a much longer distance might be reached, for the southern Pacific between the Horn and New Zealand covers a space of 80 degrees of longitude and 40 of latitude of absolutely unbroken sea, making its central point over 1,200 miles from anywhere.

Different Doings.

"How is your brother, the fashionable expensive surgeon, doing?"
"He is cutting up high."
"And how is your brother, the dentist, getting on?"
"Oh, he's plugging a way."—Baltimore American.

Kodakers and amateur photographers, bring us your films. We develop and print every day. Slocum & Canfield, Books, Stationery and News-sellers, Hood River, Ore. Films can be left at the Bulletin office.

The Scrap Book

Made the Kaiser Laugh.

Among the officers who resemble the Kaiser, Wilhelm II., is a young captain who has a prodigious talent of imitation. Some months before the war this captain found himself in a hall of the imperial palace at Potsdam. He was there with other of his friends who were officers and began an imitation of the Kaiser with extraordinary precision in tone, quality of voice, gesture and appearance. All at once a terrible silence. Wilhelm II. had arrived in the hall. The officers saluted respectfully and remained motionless.

"Very well, go on!" said the Kaiser, addressing the captain. "I did not know you had this talent." The officer hesitated a moment, then, extending his arm and reproducing the intonation of his sovereign, cried in a strong voice, "Captain, you should be chased out of the army, but in consideration of your youth and because I know you to be a worthy and brave soldier I pardon you." The Kaiser laughed, and the captain was not punished.—Nouvelle Revue.

Life and Work.

Isn't it strange that princes and kings and queens who eager in sword and shield And strangle people, like you and me, Are workers for eternity?

Each is given a bag of tools. A shapeless mass and a book of rules. And each must make ere life be flown A stumbling block or a stepping stone. —Tamar Faed.

A Hearty Meal.

"When I was a little girl," says a correspondent, "I had the honor of being introduced to Mark Twain. It was just before Thanksgiving, and I very proudly told him that I was going to spend the holiday with my aunt in New York.

"Really? he drawled, with the most flattering show of interest. 'Well, I hope you will feel after dinner just as I did when I went there to a banquet a few months ago.'"

"Of course I instantly demanded to know, 'How was that?'"

"Very thankful," answered Mr. Clemens, with preternatural solemnity. "Very, very thankful because I still had one article of apparel that wasn't too tight a fit for comfort."

"Oh, I know," I guessed eagerly. "Your shoes?" But the humorist shook his head.

"No, no," he corrected, with gentle sadness; "my umbrella!" — Youth's Companion.

He Aimed High.

President Lincoln once had a singular interview with a persevering stranger. This was a man who had been noticed hanging about the White House in Washington. Asked his business, he said he wanted to see Mr. Lincoln and was not going away until he had seen him. Ultimately the president granted the visitor an interview.

"Say, Mr. Lincoln," he began, "do you want a secretary of war? For, if you do, I'm your man."

The president informed him that at that moment he was not in need of such an article.

With that the stranger withdrew, but as he was leaving the room he turned and said, "Say, Mr. Lincoln, have you such a thing as a pair of old trousers?"

After a hearty laugh Lincoln told his visitor he almost deserved the secretaryship, "because," he added, "you aim high."

Left Him in a Daze.

Not that it was anything to do with statecraft, but when George Ade and Ort Wells went around the world to gather a steamship agent at Hangoon "done 'em dirt." They had paid extra fare on a steamer to hold it all the way from Calcutta to Singapore, but the British agent at Hangoon crowded another passenger into their cubby hole.

Clear up to the minute of sailing they fussed with the agent, but he was a snarling, snarled wreck, but he was a snarling, snarled wreck in a strange land. 'Twasn't any use.

It was a desperately hot morning, and the agent was the only white man in sight. Just before the gangplank was pulled in Wells walked over to the agent and said:

"You have played us a contemptible trick, but we are going to get even with you."

"Oh, you are, are you?" says he. "I should jolly well like to know how you intend to get even."

"Well," replied Wells solemnly, "we are about to leave this place, and you have to stay here."

All the way out of the harbor they could see him still standing there trying to figure it out.—Detroit Free Press.

Lack of Precision.

Most important to Marshal Canrobert's mind was the wording of an order so that it could not be misinterpreted, and his favorite story was "Le Bourgeois de Falaise." In the town of Falaise an order was for some good reason issued that no one should go out at night without a lantern. The first night after the issue of the order an official ran up against a man in the dark and took him before the authorities.

"Where is your lantern?" "It is here." "But there is no candle in it." "Your order said nothing about a candle." On the next night the same bourgeois was again run into and again brought up. "What have you to say?" "Here is the lantern and the candle in it." "But the candle is not lighted." "Your order said nothing about its being lighted."

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