

Ambition Without Thrift Is Treasure Lost

Fabulous wealth lies hidden in the dark, unfathomable depths of the seas—impotent, worthless, because it is inaccessible to man.

Like this lost treasure is an unthrifty man's ambitions. Day dreams, air castles, and the far reaching plans for the future are not impossible for the man who learns the value of thrift.

The Bank Book is the guide to success and the realization of your plans. Save now; be able to make your dreams come true; be ready for opportunity when it comes.

First National Bank

of Hermiston
Capital, Surplus and Undivided Profits Over \$50,000
F. B. Swayze, Pres. R. Alexander, Vice-Pres.
A. H. Norton, Cashier W. L. Hamm, Asst. Cashier

WANT ADS

FOR SALE

USED CARS FOR SALE—Terms given. Prices right. Kellogg & Schimke. 11-tfc

FOR SALE—Standard make 1 1/2 horsepower gas engine, in good order, \$30.00. Wm. Leathers. 23-tfc

FOR RENT—Five room house on Gladys Ave., next to library. Enquire A. W. Agnew, Phone 21-J-2. 29-tfc

GOOSE EGGS, ten cents each, Tilford Stillings. 31-tfc

Have several stacks good hay for sale on the old Strohm Ranch, west side. Inquire M. Duty, R. F. D. 31

FOR SALE—Six room house, close in, reasonable. Inquire this office. 33-4tp

FOR SALE—One good milch cow, cheap. Mrs. Brown. 35-2tp

I have a good driving horse, set of harness and buggy for sale. Name your own price. J. D. Waghorn, Hermiston, Oregon. 37-tfc

BERRIES FOR SALE—Gooseberries, now ready, \$1.35 crate; Clark strawberries, \$2.25; Logans, \$1.50; Dewberries, \$2.00 per crate. If by mail add 35c postage. Send check or cash C. O. D. W. R. Woodworth, Heights Berry Farm, Estacada, Oregon. 37-3tc

FOR SALE—Registered Jersey cow, fresh soon. A. F. Belsse, phone 36-W-3. 37-tfc

MISCELLANEOUS

I have some good pasture for rent. Inquire First National Bank. William D. Prior.

Burk is headquarters for Army Shoes.

Herald Want Ads Bring You Results

SMITH'S SECOND HAND STORE—You get more for your money; Isn't that funny. Furniture, stoves and everything. Just walk in and forget to ring. 35-tfc

WHY WORRY about getting real oil on your clothes? We clean them like new. Imperial Cleaners, phone 53-W. 32-tfc

LET US MEASURE YOU for a Kahn tailored suit or top coat this season. Imperial Cleaners. Phone, 53-W. 32-tfc

Burk's for bargains.

WANTED—Men or women to take orders for genuine guaranteed hosiery for men, women and children. Eliminate darning. Salary \$7 a week full time, \$1.50 an hour spare time. Beautiful spring line. International Stocking Mills, Norristown, Pa. 39-20tp

TRADE—Good Ford touring car for fresh cows or helpers. P. O. Box 261. 19-tfc

FOR NEW AND USED CARS—Kellogg & Schimke. 2-6tc

AGENTS—Sell guaranteed hosiery direct from mill to wearer; all styles and colors; salary paid for full time or spare hours; no money needed for samples. International Mills, 1033, Norristown, Pa.

LEVELING LAND—See Peter Castrie, experienced and reliable, 3 miles north of Hermiston. 4-tfc

Polands for Profits. Stillings. 37-tfc

GEARHART KNITTER—Anyone interested please write Box 152, Hermiston, Ore. 20-tfc

Try Burk's for bargains.

—TRY THE HERALD WANT ADS—

Milk as a Food
Milk as a food for every one has been extensively advertised in the United States in the past few years, and apparently with convincing force. Statistics from 300 cities and 80,000 farms indicate that in 1923 the consumption of milk was 53 gallons to a person, as compared with 50 gallons in 1922 and 49 gallons in 1921. In Boston the consumption to a person has advanced in eight years from 35 to 64 gallons.

Father Sage Says:
Most of the bright young men who sell magazine subscriptions in order to work their way through college won't graduate from any institution other than the school of experience.

HAY GROWERS MEET

(Continued from Page One)
The amount of their subscribed stock or \$2400. Some difficulty might be experienced in financing the company's operations unless there is kept on hand sufficient hay belonging to the association to be converted into cash if the occasion should arise to pay up the \$2400 stock subscribed.

If the buying and selling operation were gone into on a larger scale more money would be required. This could probably be secured by pledging association hay. In either case, whether the activities are large or small, the assets of the association must be the basis of credit for the company. The danger of the subsidiary company idea on a large scale is that, if the manager is a plunger, he must have capital, as the growers who are selling him hay want all of their money as soon as the hay is shipped. To get this capital he must pledge association hay or withhold pool payments. If his operations are successful he is a good manager. If not successful he loses his job and his money losses must be taken out of association growers from the pool of that year.

I realize this sort of hay handling is not co-operative marketing. Our idea was to simply get more hay to handle which would make us more of a factor in the market, also of course we expected to derive some revenue. This subsidiary company was not formed until we knew we had only a little over five thousand tons in the annual shipping pool.

Considerable association hay was held for feeders. It was the opinion of the board that some of this hay that was being held for feeders would not sell, and a means should be provided for its disposal in the spring. It was thought not fair to allow a grower to hold his hay until late spring in the hope of selling to a feeder at an advanced price, and failing in this, put his hay in the annual pool and receive the average yearly price. To make it work out as fairly as possible a separate pool was formed of the feeder hay that did not sell to feeders. The pool price on this feeder hay is the average selling price of the feeder hay, and can be higher or lower than that of the annual pool depending on the market for baled hay in the spring. The cost of selling is divided equally over both pools. The feeder pool this spring brought 1020 tons more to help defray expenses, bringing the total in the two pools up to 6380.

The actual tonnage sold this year from the 1923 carry-over is 1950. This tonnage is not bearing any of the expenses of this year. The total hay sold this year is as follows:
Annual pool..... 5360
Feeder pool..... 1020
Assn hay for 1924..... 6380
Carry-over 1923..... 1950
Purchased..... 910

Tons' total..... 9240
It is interesting to note that in the first year of the association there was shipped from this district 7188 tons 1921 crop; 4580 tons 1922 crop; 2820 tons 1923 crop, or a 60 per cent shrink in three years.

This brings us to what the situation is at the present as regards tonnage. Our shipments of association 1924 crop came to 6380 tons. One grower who shipped 940 tons of this states he will not ship his 1925 crop. Suppose growers to the extent of 450 tons more make the same decision. That would leave us with 5930 tons. It is difficult to get an accurate estimate as to the extent of the winter damage—call it 25 per cent. This would cut 1500 tons more leaving 3500 tons. This is only an estimate—it might be more or it might be less. The growers here who shipped last year could make this estimate closer.

Last year there were shipped out of this district 1585 cars of hay, of which 583 contained association hay or 36 per cent. This percentage has a bearing on the market but does not control it. Throughout the season we followed the policy of selling at the market a sufficient quantity each month to have our hay sold by the first of May. This was practically done as we have left at this time only six or seven cars. We had the alternative of not selling at the market but holding for a better price. This might have increased our pool price to some extent but pool payments would necessarily have been delayed. There was also the



"If it works, it's true!"

But it doesn't prove out in practice—this legend about salt as an aid to bird-catching.

Neither does this superstition that there is something mysteriously "better" about eastern lubricants—merely because they cost more. Every quart of Zerolene you buy proves the groundlessness of this superstition.

Pacific Coast Crude Is Best

Zerolene is a western oil—and a better oil even if it does cost less.

As a matter of fact, the best crude petroleum so far discovered for the manufacture of a motor lubricant is obtained from Pacific Coast wells, and the most advanced refining process is this Company's patented high-vacuum process during the use of which Zerolene is submitted to 15 positive checks for quality.

Experienced Drivers Prefer Zerolene

Experienced drivers know this—that Zerolene lubricates more cars in the Pacific Coast states than any other oil made—heavy-duty trucks and high-priced cars alike. Superstitions don't work out in practice—Zerolene will increase the gasoline mileage of your car, reduce carbon accumulation in the cylinders and lengthen your car's working life.

Why pay tribute to a superstition? Insist on Zerolene—ask for it by name.

Get the Facts!

A series of independent and impartial reports showing the experience of large users with Zerolene has been collected in our booklet, "Why Pay Tribute to a Superstition?" Ask any Standard Oil Company representative or Zerolene dealer for a copy.

Insist on ZEROLENE even if it does COST LESS

STANDARD OIL COMPANY



risk of a carry-over if we held too long and the prices obtained at the end of the season were in no way assured.

The sign-up campaign cost \$4100 and of this \$1100 has been paid by the joining members. The balance or \$3000 was paid by the association on borrowed money. This we plan to retire in four equal annual installments by withholding from the pool payments. This same method applies to a debt of \$396 which is the balance on the old rate hearing case. The reason that the sign-up campaign did not pay itself out with the initiation fees of \$6 for the under twenty acre men and \$11 for over 20 acres is that many signed the contract with the understanding that the fee was to be deducted from pool payments on the first hay shipped and many of the signers are not shippers. Some notes were given that we cannot collect. Also the initiation fee was only about half large enough to cover the actual cost.

The feeder men have paid into the association \$1400 which represents 5600 tons. This together with the 1924 association hay shipped of 6380 tons makes a total in the association of approximately 12000 tons. The sign-up calls for 40,000. The shrinkage of 28000 tons or 70 per cent is accounted for to a large extent by the growers over-estimating the amount of their hay to the collectors. Probably 10 per cent of the shrink comes through mortgages taking the hay from association control. At the present time crops on some of the larger farms are mortgaged for a couple of years ahead. Some shrink is due to the fact that some signers do not have hay for sale—either in the baling pool or to feeders as they feed their hay to their own stock. Signers in this class pay nothing toward the support of the association.

All association hay shipped is state weighed and graded at loading point by a deputy state inspector except at Hinkle where no scale is available. This inspection fee has been rather a heavy expense varying from \$2.50 to \$3.50 per car. A couple of months ago this fee was put on a uniform basis of \$2 per car except at Boardman where the inspector attends to all the details of shipping. I can see no material benefit in having a grade on a car in selling. It is essential to have a grade to put the

grows in the proper class for pool payments.

Regardless of the decreased tonnage for next year the association if it so desires can proceed along one of the following lines:

1st. The office force can be reduced to one person thereby reducing expenses and still handle the association hay.

2nd. Continue the office with two people as at present and make the subsidiary company the principal medium for handling hay.

3rd. Enter into a sales agreement with the Yakima association, thus eliminating the Hermiston office. The subsidiary company could be discontinued.

Some plan along one of these lines would allow the association to continue.

C. S. McNaught, Manager.

NOTICE TO CREDITORS

In The County Court of the State of Oregon for Umatilla County In the Matter of the Estate of

Caro Fancher Rowe, Deceased.

Notice is hereby given that he undersigned has been appointed administrator of the estate of Caro Fancher Rowe, deceased, and has qualified as the law directs. All persons having claims against said estate are required to present the same to me at the office of W. J. Warner, my attorney, in Hermiston, Oregon, with proper vouchers, within six months from the date hereof. Dated this 2nd day of April, 1925.

JUNE ROWE, (30-5tc) Administratrix.

NOTICE TO CREDITORS

In The County Court of the State of Oregon for Umatilla County In the Matter of the Estate of

Benjamin F. Strohm, Deceased.

Notice is hereby given that the undersigned has been appointed administrator of the estate of Benjamin F. Strohm, deceased, and has qualified as the law directs. All persons having claims against said estate are required to present the same to me at the office of W. J. Warner, my attorney, in Hermiston, Oregon, with proper vouchers within six months from the date hereof. Dated this 2nd day of April, 1925.

GEORGE STROHM, (31-5tc) Administrator.

A good Gift to be Judged by

No higher priced gift could be more admired, or coveted, than the classic Parker Duofold Pen.
To the men, give Parker Duofold \$7
Over-size
To the boys, give Duofold Jr. \$5
To the women and girls, give the slender Lady Duofold \$5

You know Parker Duofold—the beautiful big lacquer-red pen with the flashing black tips and 25-year super-smooth point. Next gold pocket-clip or gold ring-end for ribbon; also strong Gold Circle, was \$1 extra, now free! Today, step up to our pen counter and get your Christmas Duofolds in time to have them engraved.

SPECIAL

From now until they are all gone I will sell one ladies brooch at one-quarter the regular price, with every purchase of \$5.00 or more.

WM. H. OGDEN

JEWELER AND WATCHMAKER

Burt Mullins

CONFECTIONERY STATIONERY

Announcement

I have purchased the confectionery known as Pat's Place and solicit a share of your patronage.

Krause's Chocolates

The Best in Candies

News stand Cigars and Tobacco

UMATILLA RAPID TRANSIT CO. E. R. Fell, Umatilla, Oregon Phone Umatilla, 33-J-11
Operating Stages Between Pendleton and Umatilla Effective March 15, 1925

Leave—
Umatilla..... 8:30 A.M. and 4:00 P.M.
Hermiston... 8:50 A.M. and 4:20 P.M.
Stanfield... 9:15 A.M. and 4:40 P.M.
Echo..... 9:30 A.M. and 4:50 P.M.
Ar. Pend... 10:45 A.M. and 5:50 P.M.
Leave—
Pendleton... 1:00 P.M. and 6:30 P.M.
Echo..... 2:10 P.M. and 7:30 P.M.
Stanfield... 2:25 P.M. and 7:40 P.M.
Hermiston... 2:45 P.M. and 8:00 P.M.
Ar. Umatilla 3:00 P.M. and 8:20 P.M.
One round trip Sundays: Leave Umatilla 8:30 A.M., leave Pendleton 5:30 P.M.

Fare—Hermiston to Pendleton, \$1.45, round trip \$2.45.

SHERIFF'S SALE

Notice is hereby given that under and by virtue of a writ of execution issued out of the Circuit Court of the State of Oregon in and for the County of Umatilla, under the seal thereof, and to me directed and delivered upon a judgment and decree rendered and entered in said court on the 20th day of April, 1925, in favor of Augusta R. Cressy and against R. C. Challis and Laura Challis, his wife, Charles S. Royce and Melva L. Royce, as defendants, whereby the plaintiff did recover a personal decree against the defendants R. C. Challis and Laura Challis his wife, for the sum of \$2999.00 with interest thereon at the rate of 8 per cent per annum from the 14th day of January, 1923, and the further sum of \$215.00 attorney's fees, and the costs and disbursements taxed at \$24.60, and whereby it was decreed that the mortgage dated on the 14th day of July, 1922, executed by R. C. Challis and Laura Challis, his wife to plaintiff, upon the following described real property in Umatilla County, Oregon, to-wit: Farm Unit "D" of the SW 1/4 or lot 3 of the SW 1/4 of Section 32, Tp. 5 N. R. 29 E. W. M., which mortgage was recorded on October 8, 1923, at page 479 of book 84 of the records of mortgages in the office of the County Recorder of Umatilla County, Oregon, should be foreclosed, and the said real property sold by the Sheriff of Umatilla County, Oregon, to satisfy said judgment and all costs; therefore I will, on Wednesday, May 27, 1925, at two o'clock in the afternoon of that day, at the front door of the court house in the City of Pendleton, Umatilla County, Oregon, sell all the right, title, interest and estate which the said defendants, and all persons claiming and to claim by, through or under them, or any of them, had on the 14th day of July, 1922, or since then have had, or now have, in and to the above described real property and every part thereof, at public auction to the highest bidder for cash in hand, the proceeds of such sale to be applied in satisfaction of said execution and all costs.

Dated this 20th day of April, 1925.
R. T. Cookingham, Sheriff of Umatilla County, Oregon.

Dated this 20th day of April, 1925.
R. T. Cookingham, Sheriff of Umatilla County, Oregon.

LODGE DIRECTORY

QUEEN ESTHER CHAPTER No. 101, O. E. S., meets each Tuesday evening in Odd Fellows hall. Visiting members cordially invited. W. R. Longhorn, Sec. M. L. Watson, N. G. Kathryn L. Garner, Sec.

VINEYARD LODGE No. 208, I. O. O. F., meets each Monday evening in Odd Fellows hall. Visiting members cordially invited. W. R. Longhorn, Sec. M. L. Watson, N. G.

RECLAMATION LODGE No. 107, K. of P., meets each Thursday evening in Mack's Hall, at 7:30 P. M. Visiting brothers cordially invited. W. H. McMillan, R. A. Brownson, K. R. and S. C. C.

ANNOUNCING

The association of Dr. W. M. KELLY of Spokane, Wash.,—with

Dr. F. V. PRIME Hermiston, Oregon

Evenings and Sundays by Appointment.

W. J. WARNER

Attorney-at-Law Hermiston Oregon

DR. W. W. ILLSLEY

Osteopathic Physician and Surgeon Phone Res. 712 Office 733

McKENZIE & LIEVALLEW Eye, Ear, Nose and Throat

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Veterinarian Treats all Domestic Animals. Interstate Stock Inspector



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is often caused by an inflamed condition of the mucous lining of the Eustachian Tube. When this tube is inflamed you have a rumbling sound or imperfect hearing. Unless the inflammation can be reduced, your hearing may be destroyed forever. HALL'S CATARRH MEDICINE will do what we claim for it—RID YOUR SYSTEM of Catarrh or Deafness caused by Catarrh. HALL'S CATARRH MEDICINE has been successful in the treatment of Catarrh for over Forty Years. Sold by all druggists. F. J. Cheney & Co., Toledo, O.

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SERVICE

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