

GRESHAM OUTLOOK

Published every Tuesday and Friday at Gresham, Oregon, by the Outlook Publishing Co., H. L. St. Clair, Editor and Manager.

One year, \$2.00, six months, \$1.10, three months, trial subscription, 60c. Combination rates with all the Portland Dailies.

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Entered as second-class matter March 2, 1911, at the Postoffice at Gresham, Oregon, under the Act of March 3, 1879.

Member of the State Editorial Association. Member of the National Editorial Association.

COMPULSORY THIS AND THAT

Compulsory laws against the manufacture and use of intoxicants are necessary for the protection of life, health and property, but compulsory liability insurance is unnecessary on the same or any other ground.

It is pointed out that compulsory liability insurance, contrary to the belief of many, does not, and cannot, reimburse everyone injured in automobile accidents. It is distinctly liability insurance, and the motorist must be held legally liable before collection can be made.

The difficulties arising from this single aspect of the cases are endless. Technical questions of guilt would keep the courts crowded in efforts to establish, beyond question, the legal liability of the offending driver. In states where compulsory liability insurance has been effected this has often been the condition.

Compulsory liability insurance would serve its purpose when injured parties could prove absolutely that they were without fault, and that the other driver was undoubtedly legally liable—obviously, a small percentage of cases. Otherwise it would be, and has been when it was tried, a dismal failure, as are all paternalistic ventures.

KNOW THYSELF

"Know thyself," said a great man. "The greatest study of mankind is man," said another.

Last Sunday I heard an inspiring sermon on the text, "For he knew what was in man." Christ could reveal what was in men only as they sought after it. He did not force them to believe in the divinity which was within them. When they sought him in faith he revealed to them what was in man.

Knowing what is in us is the key to our success and usefulness. How careless the race has become in learning what is in man. We allow the day set aside for rest and worship to pass without a thought of what possibilities of achievement are within us. Absence from religious services, which quicken our insight and deepen our convictions, becomes a habit. Numerous examples of people who caught a clear vision of what was in them while listening to a sermon or taking some part in religious exercises might be related, but a few will suffice.

Marian Tally of Kansas City discovered what was in her while singing in the choir of a small church. J. C. Penney caught the inspiration for his chain stores and the method of organization from a sermon by a minister who is now in his employ in New York. It is reported that Mr. Penney gave the minister \$500 at the close of the services with the statement that it was the best course in salesmanship that he could buy for that price.

To be a good salesman of yourself is a fundamental principle of success. How can one be a good salesman of himself without knowing what is in himself? If one sells merchandise he knows what is in the merchandise. If one is going to sell himself to a big future he must know what is in him. He can learn this only from Him who "knew what was in man." Our news should be filled every Sunday with people. Here they will find the best setting and atmosphere to discover what is in them. Here they will be able to remove the thought of obstacles and the fear of opposition and criticism. Here they will learn more of the miracle of faith and the sufficiency of spiritual power. Here they will learn that the mandates from Mt. Sinai are revered by successful men and women.

There should be a general revival of church attendance.

CALL FOR BIDS Bids will be opened at Wilkes school, July 12, 1928, at 7:30 p. m., for a playshed for School District No. 7. Plans and specifications may be seen at the home of William Tegart. The board reserves the right to reject any or all bids. WILLIAM TEGART, Chairman. JESSIE M. MILLAR, Clerk.

Window Cleaning. For expert window cleaning see S. Tajima, or leave orders with J. Ross Brown, Gresham, phone 2501.

New Shorthand Will Open up an Attractive Field of Lucrative Employment.

(By W. W. Williams) Civilization advances through the best achievements of its leaders. It takes time and sacrifice to produce a new machine, or a new mode of efficiency which enables people to become more productive or to lessen the drudgery of human toil.

When a bank clerk still in his teens was told by his doctor that he had contracted tuberculosis through the old-time unsanitary work and conditions of a bank clerk while he struggled to add the long columns of figures daily, he resolved to save others from a like fate by inventing a machine that would do the hard work. His name was Burroughs, and the Burroughs adding machine is the result.

To produce anything of value the need must be realized. Some years ago H. L. St. Clair realized the need of simpler methods of learning and writing shorthand. He visualized the importance of the very best system of shorthand which was humanly possible to devise. He visualized the importance of a system which would have greater legibility and could be learned in less time. He recognized also that a system of shorthand to meet the requirements of people who are rapidly adopting fast means of transportation, and fast adding machines, fast typewriters and fast means of communication must have great speed.

This obsession over a period of years has born fruit in a system which is the peer of them all. Daily I am impressed with the foundation principles. In daily comparisons which I am making with the Gregg, the Isaac Pitman, the Dement, the Graham and the Eclectic I am amazed at the increased legibility. If legibility is increased without increasing the length of the outline or the number of strokes used to produce a word, greater speed is always assured. I wish to emphasize this thought at the risk of taking too much space. Legibility means that you can read your notes readily. If shorthand cannot be read after it is written it is worthless. If a pupil doubts his ability to read he writes slower. Gradually his attention is divided between the present writing and the future reading. He then makes mistakes in outlines. The result is a bad mess.

Legibility is the main test of any system. This new system has double the legibility of any system I have ever taught. With great legibility the student has his whole attention for the outlines and the mental visualization is speeded up. What the mind visualizes quickly the hand will write quickly. Again when the learning process is made more definite and doubt removed there is more time and inclination for practice. The great secret of speed in shorthand writing is practice with consciousness of mastery. Practice because the pupil likes to practice. Practice because of increasing sense of mastery. With the publication of this system there will be added another new channel for people to obtain openings for life employment.

Those who have a vision of the requirements of business during the coming 25 years will hardly need a suggestion to understand the importance of this system as it fits in with faster communication, faster transportation and ever increasing efficiency and speed in utilities.

There are openings for teachers to teach the improved system in a better way; teachers to establish business colleges and have their own business; pupils to prepare for faster and better secretarial work, court reporting, etc. The number of teachers who could find a profitable and pleasant means of employment is limited only by their own energy and enterprise. We are ready to give further information and if interested we would suggest an interview.

We are anxious to get into communication with prospective students or teachers that we may put them early in touch with a system of shorthand and a method of teaching that will be different. The preparation of the system for publication is being done at the office of the Outlook at Gresham.

"Say it with a WantAd."

Copeland Lumber Co.

Successors to Barnes Lumber Co. ROY O. SOWLES, Manager Building Materials and Mill Work Complete line of MONARCH PAINTS BUILDERS' HARDWARE Estimates on houses and buildings gladly submitted. Phone 2431 Gresham

Portland-Gresham Stage

Table with departure times for L.V. PORTLAND and L.V. GRESHAM routes.

SANDY DIVISION

Table with departure times for L.V. PORTLAND and L.V. SANDY routes.

Owned and operated by GEO. LEWIS & SON

Advertisement for Jacobson Co. featuring a portrait of H. J. Jacobson and text: "We Serve 'Regardless' Ours Is a Service That Understands".

Classified Ads

Even want ads are news when they appear in the Outlook. WANTED AD. RATES. First insertion, 1c a word, minimum 20c; subsequent insertions, 1/2c a word, minimum 10c.

Professional Ads section including: TROUTDALE SAND and GRAVEL CO., J. R. KNARR, Manager; H. H. HUGHES, M. D.; GEO. INGLIS, M. D.; H. V. ADIX, M. D.; DR. MARY F. BECKER; DR. G. E. MALETT; DR. C. L. HAYNES; DR. W. J. OTT; DR. JULIUS G. STURE; W. J. COOPER; DR. L. W. GRIFFITH; J. ROSS BROWN; JAMES ELKINGTON; B. W. THORNE, Agt.; J. V. COGSWELL CO.; Col. W. S. Wood & Sons; SAND GRAVEL; O. A. BRYAN.

WOOD AND SAWING. BIG JULY SPECIAL on storage fuel. GRVEL IN PIT or screened in bunkers. CARPENTER & BUILDER. Remodeling, Foundation Work and Roofing. HENRY BLACK. GOOD WORK, PROMPT SERVICE. PLUMBING and Septic Tanks. LARRY FOCHT. PETER LENARD. CLEANING and Pressing. CABBAGE PLANTS FOR SALE. HAY IN THE SHOCK FOR SALE. FARM MACHINERY, ETC. HORSES. CATTLE. REAL ESTATE, RENTALS, ETC. MONEY TO LOAN. EMPLOYMENT. MISCELLANEOUS.

Advertisement for Gresham Battery & Tire Shop: SERVICE FAIR PRICES GOOD MERCHANDISE. These three items enter into every job which we undertake.

Advertisement for "STAPLES" jewelry store: The Jewelry and Optical Store of the common people. One of the finest stocks of Diamonds and Watches in the Northwest.

Advertisement for Gates Funeral Home: SERVICE Our equipment is at your disposal day or night. GATES FUNERAL HOME, Gresham, Oregon.

Advertisement for OREGON TELEPHONE CO.: KEEP IN TOUCH Failure to keep in touch with your business or family at all times has been made inexcusable because of the telephone. Call Long Distance OREGON TELEPHONE CO. Gresham

Advertisement for Mealey's Jewelry Store: DR. L. W. GRIFFITH EYESIGHT SPECIALIST Glasses fitted and adjusted. Friday and Saturday OF EACH WEEK at Mealey's Jewelry Store

Advertisement for CEMENT WORK DONE: R. C. FRACE. Basement walls, cement walks and floors, etc. GRESHAM Phone 1017

Advertisement for SAND GRAVEL: O. A. BRYAN. 50c and 75c a yard at pit or will deliver. Phone Gresham 78 x 2