

# MANAGER TOWLE GIVES BERRY GROWERS' HISTORY

Editor Outlook:—In trying to comply with your kind invitation to furnish some information for the Christmas issue of the Outlook concerning our association of berry growers, I dug down deep in our records and found the original contract dated February 15, 1919, which reads as follows:

### TO WHOM IT MAY CONCERN:

This is to certify that we the undersigned subscribers do individually pledge; first that we will subscribe for and do hereby subscribe for a certificate of membership in a cooperative association to be formed forthwith for the purpose of marketing our berries for the current year, and we severally and individually agree to pay on demand for said certificate of membership the price to be fixed by our board of directors, and further agree to pay or allow the association to deduct from the proceeds of sales of our berries our pro-rated share of the cost of marketing our berries. Second, we individually and severally pledge ourselves our administrators or assigns (if desired by the association) all of the berries grown and harvested on our various berry acreages in Multnomah County, Oregon, during the season of 1919.

Signed and acknowledged this 15th day of February, 1919.

This contract may not have been legally drawn but it was signed on that memorable day by 15 determined growers who like Henry Ford had no fear, as you know Henry says that fear is a controlling influence that prevents people from achieving great things. The names of these 15 fearless berry growers were as follows: C. P. Tallman, H. G. Andrews, W. F. Robinson, A. D. Tuke, Wm. Gilbert, E. Spath, Jonas Nelson, J. G. Chiodo, Eugene Chiodo, W. D. Lindeman, H. Linstead, Mrs. Fred A. Lehman, Ralph Stanley, W. C. Lawrence, and D. E. Towle, and before harvest the number of members was increased to 34. The crop was sold at satisfactory prices and our cooperative ship was launched. In 1920 the membership was increased to 67 under a similar contract and the crop was sold at a very satisfactory price. In 1921 we tried to repeat on the same plan but could interest no buyers after signing up 125 members, so it became necessary for us to effect a more permanent organization with long time, six years, contracts and to make a small investment of a permanent nature so we acquired the lease to the cannery and bought the equipment and acquired a permanent home and realized a fair price for our berry products and like Henry took on the courage born of necessity in this reorganization. In 1922 our membership was increased to 250 and the tonnage handled was doubled and we managed to get fair prices on our products compared with others in less favored localities. This year 1923 our membership has grown to 350 and we had an increase in tonnage of 50 per cent which is practically all sold and nearly all delivered and the decks are cleared for 1924. The current year has been the poorest year we have had since 1918 owing principally to the untimely rain at the opening of the canberry harvest.

This untimely rain softened the fruit and added to the moisture content and reduced the sugar content. The excess moisture has been estimated at from 25 to 30 per cent and the sugar reduction at from 10 to 15 per cent. Many growers who had not studied the question felt that the berries should have brought as good a price as berries in a normal season and some are hard to convince even yet, but most of us are free to admit that the quality was not up to standard and that we cannot hope to sell Bull Run water for raspberry extract. Really it can't be done, but there should be provision made by receiving a price for our products in good quality years to cover the hazard of lost or damaged crops. The writer is very much concerned about the future of the whole agricultural industry and if we farmers were not natural optimists like Henry Ford we would throw up the sponge, but we will not do so, we will carry on hoping that those in control will realize before it is too late that farming is an important spoke in the wheel of permanent national prosperity and that it is nearly crushed and unless we farmers get better prices for next year's crops than have been received for the past three years you will see an exodus of farmers to the city looking for work that will break down the whole industrial machine as it is currently reported 5,000,000 people have left the farms in the past two years so the movement has been well started already and without immediate relief abandoned farms will be only too common. The writer was very much disappointed in reading our president's analysis of farm conditions quoting how that we cannot hope for any legislative relief but that there was a prospect for cheaper fertilizer; but to the farmer who has a surplus of berries, apples, prunes, grain and livestock that he cannot sell for enough to pay the freight on cheap fertilizer, it would not seem to be the panacea for his ills and he logically concludes that the remedy would be found either in reduced production or enlarged markets and our avowed national policy is still to try to live unto ourselves and not lend a hand toward the reconstruction of Europe for fear of entangling alliances. We feel that cheaper fertilizer will not solve our problem but we must produce less even if our forebears of Europe must starve by the million annually. Surely there is a better way out or we will be as foolish as our friend, Samson, the strong man who rended the pillars and tore down the house but unfortunately was caught under it. The writer still has faith to believe that an all wise Providence will rouse America to find herself and do her duty by humanity and in doing so be thrice blessed.

In closing this article I wish to quote from Wendell Phillips as a remedy for our national fear ills. He wrote:

God give us men. A time like this demands strong minds, great hearts, true faith and ready hands;

Men whom the lust of office does not kill;  
Men whom the spoils of office cannot buy;  
Men who possess opinions and a will;  
Men who have honor—men who will not lie;  
Men who can stand before a demagogue  
And scorn his treacherous flatteries without winking;  
Tall men, sun-crowned, who live above the fog  
In public duty, and in private thinking.  
D. E. TOWLE.

## SHERIFF HURLBURT IS RESPECTED OFFICER

Few men in public life are so well known, or so favorably regarded as Thomas M. Hurlburt, sheriff of Multnomah county. His record is a continuous one of capable service. Mr. Hurlburt is a member of a pioneer family which came from Iowa about fifty years ago and settled near Gresham, when there were not as many people in all of Oregon as there now are in that part of Portland west of the Willamette river. Mr. Hurlburt was educated in the public schools of Portland and there formed among the children of the pioneers friendships that have endured.

Civil engineering has been Mr. Hurlburt's life work except for the period in which he has served Multnomah county as sheriff. Projects of major importance to Oregon have had his attention as an engineer. Upwards of 35 years ago he made the first survey of the Bull Run watershed, which fur-



SHERIFF T. M. HURLBURT

nishes Portland its supply of pure water. Portland had been taking its water from the Willamette river, which had become contaminated with increasing population. Bull Run had been proposed as a possible source, but objection was raised to it on the ground that its waters came from melting glaciers. Mr. Hurlburt went into the Bull Run country, then a hazardous trip, and proved conclusively that the waters of Bull Run were pure and wholesome. His report on the result of his investigations swept aside all objections to Bull Run and paved the way for Portland's great water system. Several years after, when Portland, East Portland and Albina were consolidated into one city, he was elected city surveyor of the new and greater city. Later he was city

engineer of Portland and surveyor of Multnomah county.

In the line of private work, Mr. Hurlburt's outstanding achievement was the first survey for a railroad along the Columbia river from Goble to Astoria. Prior to this time all proposals for railroad connection with Astoria carried the route over the mountains and foothills by way of Nehalem, a costly undertaking. The railroad to Astoria by way of Goble was completed and opened in 1898. It followed the route laid out by Mr.

Hurlburt and was built within his estimate of cost.

In his capacity as sheriff of Multnomah county, Mr. Hurlburt's one rule is service. He has conducted the office economically, surrounded himself with deputies chosen and retained solely for merit, and enforced the laws as he has found them in the codes of Oregon. He has remodeled the tax collecting department and so simplified its administration that the distribution of tax statements and the collections of money are made without the delays and annoyances to taxpayers which were so common before he improved the tax collecting machinery. His policy in handling the county prisoners at Kelly Butte has been one in the best interests of society. He has kept the prisoners constantly employed in producing a commodity of service to the public, and has paid them, in addition to their keep, a small daily compensation. The result is that when the prisoners are discharged, they are strong and healthy, are comfortably clothed and have a few dollars to keep them until they can find work, instead of having to yield to the temptation to commit new crimes because of being penniless. President Coolidge, in his recent message to congress, advocated a similar method of giving gainful work to men in prisons.

Sheriff Hurlburt has enforced the prohibition laws to the letter, and his deputies have detected and destroyed many stills of moonshiners. His work in this respect is frequently commended.

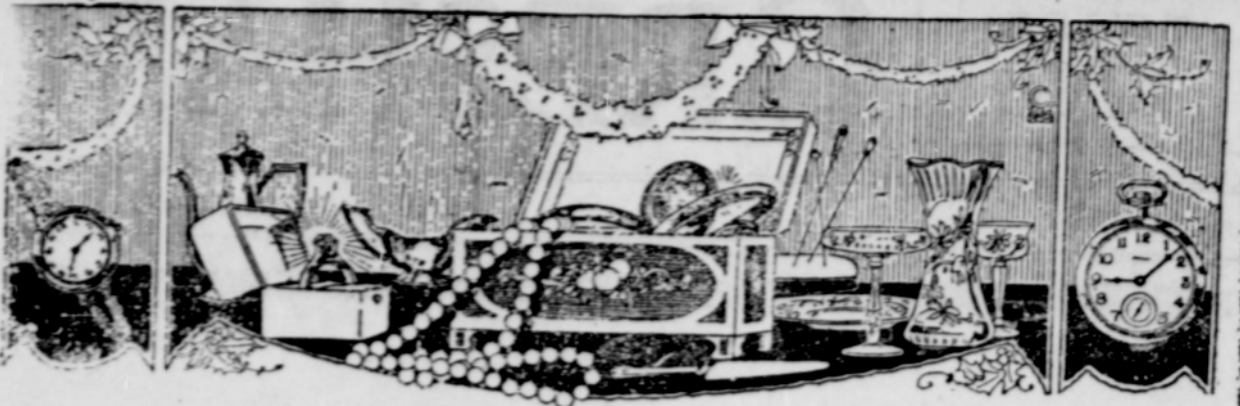
Christmas radiates cheer. Yet some people think a real christian has to be longfaced.

For us in the northern latitudes Christmas is associated with cold and snow. How queer it seems to think of people in southern latitudes celebrating Christmas in the middle of summer.

Thanksgiving emphasizes God's provision for our physical needs; Christmas emphasizes God's provision for our spiritual needs. New Years gives us the opportunity to devote ourselves anew to his service with every need supplied.

As the individual outlook has grown from love of self to love of others, so must the nationalistic viewpoint widen to take in the worldwide brotherhood of men. The truth that Christ taught centuries ago is just beginning to dawn upon the minds of nations. We are learning that we are our brother's keeper.

Christmas comes as a blessed day when we refresh ourselves once again with the friendships we have made.



## Look First at the Christmas Store

The mere thought of Christmas always brings to mind a city's jewelry store. Never in the history of this establishment has such an effort been made as this year to show all that is new and pleasing in gifts. Every department has been stocked with exclusively new offerings and every article is backed by our guarantee.



No gift is as pleasing—no gift gives the same little touch of personal remembrance as a token of Jewelry.



### FOR HER

Maybe a Cameo Ring in a variety of styles and colorful combinations \$4.00 and up.

### FOR HIM

The Signet Ring, which may be converted either through inset or engraving \$3.00 to \$12.00.



An Elgin or Waltham Watch will please the man or young man. Let us help you select.

Our display of Wrist Watches are complete and up-to-date. All the best movements \$13.50 to \$100



Be it sparkling jewel or the dull antique of a little vanity case—it carries that personal message which is understood by all—it breathes the spirit of love and the freedom of expression far above its materialistic value or usefulness. We advise an early selection.

## GUY D. JONES

JEWELER

A small deposit will hold any article until Christmas



## TODD'S Barber Shop

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We wish to thank our friends and patrons for their past favors and wish them

A Merry Christmas and A Happy New Year.

Agency for National Laundry

### LITTLE JOHNNY'S CASTOR OIL.

By MARY SAIKI.

I never have any fun around our house. It seems to me. For every time I've got a pain, or a tomyache, my ma's got a remedy. And, gee, it's awful tough, when a fellow is old enough to have a girl (girl) To have his ma make him take a dose of orange juice and castor oil.

All day long it's pack in wood, make the kin'ing, or this or that. And every time they lay the blame on me when Sis and I have a spat. But, gee, I'd rather take anything, and do any kind of toll— Than to let my mother bring out that bottle of castor oil.

My ma always makes such a fuss about what I'm goin' to eat. Yesterday I ate a green apple, and ma picked me up and spanked my seat. It seems a shame to me that a fellow can't even sprout a boll But what my ma gets a scare and runs for the bottle of castor oil.

Last week was my birthday and Dad gave me an awful lot of toys. And I had just lots and lots of fun with all the neighbors boys. But just then I had to get a shock from an electric wire coil. Same old thing happened—ma ran and got a bottle of castor oil.

Send the Gresham Outlook to your friend as a Christmas gift. A new subscription sent now will run until January 1, 1925.

# for Christmas Shoppers

## The Christmas Store

The Holiday Goods you want are still in stock. Our lines are still incomparable in extent and variety. Don't delay your Christmas shopping—do it early and do it here. Courteous salespeople to assist and wait on you. Our delivery service is unbeatable.



Everything for the Christmas table

Women's Fancy Boxed Embroidered Handkerchiefs in attractive Holiday Boxes. Boxes of 1/2 dozen 35c to \$1.85 Handkerchiefs ..... 10c to 50c

Our stock of Hose is complete, latest colors and styles at lowest prices.

Tinted and white Xmas Stationery. Popular prices.

## We Have Everything that the Market Affords

Phone 1411 your order for

Xmas Goodies Nuts, Candies, Fruits, and Vegetables Staple and Fancy Groceries



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Assorted colors, matched ribbon and pom poms, felt insole, cushion heel.

\$1.38 each

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